DECLARATION OF
GEORGIOS ZERVAS ISO
GOOGLE, LLC'S
OPPOSITION TO
PLAINTIFF'S MOTION
FOR CLASS
CERTIFICATION AND
APPOINTMENT OF CLASS
REPRESENTATIVES AND
CLASS COUNSEL

Unredacted Version of Document Sought to be Sealed

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21	CHASOM BROWN, WILLIAM BYATT, JEREMY DAVIS, CHRISTOPHER	Case No. 4:20-cv-03664-YGR-SVK
22	CASTILLO, and MONIQUE TRUJILLO,	DECLARATION OF GEORGIOS ZERVAS
	individually and on behalf of all similarly	IN SUPPORT OF GOOGLE, LLC'S OPPOSITION TO PLAINTIFF'S MOTION
23	situated,	FOR CLASS CERTIFICATION AND
24	Plaintiffs,	APPOINTMENT OF CLASS REPRESENTATIVES AND CLASS
25	V.	COUNSEL
26	GOOGLE LLC,	Judge: Hon. Yvonne Gonzalez Rogers Hearing Date: September 20, 2022
27	Defendant.	Hearing Time: 2:00 p.m
28		

1	I, Georgios Zervas, declare as follows:
2	1. Counsel for Defendant Google, LLC retained me to provide expert analysis and, if
3	requested, expert testimony in this matter.
4	2. I submit this declaration in support of Google's Opposition to Plaintiff's Motion for
5	Class Certification.
6	3. Attached as Exhibit 1 is a true and correct copy of the Expert Report of Georgios
7	Zervas, dated April 15, 2022. The opinions I provided therein are true and correct to the best of my
8	knowledge.
9	4. Attached as Exhibit 2 is a true and correct copy of the Expert Rebuttal Report of
10	Georgios Zervas, dated June 7, 2022. The opinions I provided therein are true and correct to the best
1	of my knowledge.
2	
3	I declare under penalty of perjury of the laws of the United States that the foregoing is true
4	and correct. Executed in THESSALONIKI, GREECE on July 29th, 2022
15	
16	By By
17	Georgios Zervas
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	1 Case No. 4:20-cv-03664-YGR-SVK

EXHIBIT 1

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA, OAKLAND DIVISION

CHASOM BROWN, WILLIAM BYATT, JEREMY DAVIS, CHRISTOPHER CASTILLO, and MONIQUE TRUJILLO, individually and on behalf of all other similarly situated,

Case No. 5:20-cv-03664-YGR

Plaintiff,

v. GOOGLE LLC,

Defendants.

EXPERT REPORT OF GEORGIOS ZERVAS, PHD

APRIL 15, 2022

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I. EXECUTIVE SUMMARY

1. I have been engaged in this matter by counsel for Google LLC ("Google") to explain certain aspects of the technology at issue, including features and operation of Private Browsing Modes¹ in Chrome and other browsers, and data transmissions that occur when a user visits websites in Regular or Private Browsing Mode. Based on my experience, the materials I reviewed in this matter, and my testing of Chrome and other browsers, I have reached the following opinions.

Opinion 1 (See Section IV)

- 2. Private Browsing Modes ensure that other people who use the same device won't see the user's activity after the Private Browsing Session is closed. Private Browsing Modes also ensure that cookie values generated during the Private Browsing Session cannot be used to provide a link to the user or her device after the session is closed.
- 3. Private Browsing Modes on the major browsers provide similar functionality, with some differences in implementation between browsers. For example, Google describes that Incognito Mode in Chrome will not save information like browser history and cookies after the Incognito session ends, so that other people who use the same device won't see the user's Incognito browsing activity. Other companies like Apple (Safari), Microsoft (Edge), and Mozilla (Firefox)

Throughout this report, I use the term "Private Browsing Mode" to refer generally to private browsing modes of various browsers, and I use the term "Private Browsing Session" to refer to browsing sessions where the browser is in Private Browsing Mode. I use the term "Incognito Mode" or simply "Incognito" to refer to the Private Browsing Mode of the Chrome browser in particular. I use the term "Regular Mode" to refer to browsing modes other than Private Browsing Mode. Regular Mode can encompass multiple modes of browser operation depending, for example, on a user's sign-in state.

describe the Private Browsing Modes of their browsers in a similar manner—in each case, the browser will not save browsing activity data after the Private Browsing Session ends.

- 4. The way browsers accomplish this is to start a Private Browsing Session with a "clean" browser—when the session starts, the user is not logged into her accounts and browsing history or cookies from prior sessions are not accessible within the Private Browsing Session. Then, when the user ends the Private Browsing Session, the browser discards any browsing history or cookies that were stored by the browser during the Private Browsing Session, so that data is not accessible in subsequent sessions. By starting with a "clean" browser when Private Browsing Mode is launched, and discarding data associated with the user's browsing activity when the session is closed, Private Browsing Modes ensure that other people who use the same device won't see the user's activity from the Private Browsing Session. This also ensures that the cookie values generated during the Private Browsing Session cannot be used to provide a link to the user or her device after that session is closed, unless the user explicitly enables a website to make this association by signing into the website during the Private Browsing Session, or enables Google to do so by signing into their Google account during the Private Browsing Session.
- 5. As demonstrated in this report, I have tested the Private Browsing Modes of the major browsers on several popular operating systems and have confirmed that the Private Browsing Modes work as described in public documentation. For example, I tested the Chrome browser by visiting websites in Regular and Incognito mode, and observed that in subsequent Regular Mode sessions only the websites that I visited in Regular Mode were shown in the browser history—the websites I visited in Incognito mode were not recorded in the browser history. My tests further confirmed that Private Browsing Modes (1) prevent browsing history from being saved on the device, (2) prevent the user and browser in Private Browsing Sessions from accessing

browsing history and cookies from Regular Mode sessions, and (3) discard cookies placed on the browser during the Private Browsing Session when that session is closed. I also performed tests confirming that users are not logged into any accounts (including Google accounts) upon initiation of a Private Browsing Session, and browser download records and "autofill" information from a Private Browsing Session are not available after that session is closed.

- 6. Because cookie values associated with Private Browsing Sessions are not shared with other browsing sessions, this information cannot be used to link the Private Browsing Mode activity to a user or her device after that Private Browsing Session is closed. Based on my experience, information I have reviewed, and testing I have performed, it is also my opinion that, to the extent Google receives cookie values when a user (who is not logged into a Google account) visits in Private Browsing Mode a third-party website containing Google analytics or advertising code, those cookie values would be distinct from any cookie values that Google may receive when the user is in Regular Mode. As a result, these cookie values cannot be used to link the Private Browsing Mode activities to a user or her device after that Private Browsing Session is closed, which would prevent Google from using the cookie values to create a "cradle-to-grave profile of users," as Plaintiffs allege.
- 7. Private Browsing Modes do not and are not designed to provide users complete anonymity or invisibility as they browse the web. Even in Private Browsing Mode, web browsing necessarily involves transmission of messages from a user's browser—otherwise the webpages would not render. The transmission of those messages must conform to protocols and standards, such as the HTTP protocol, and include information such as IP addresses.

Opinion 2 (See Section V)

- 8. Whether Google receives information when a user in a Private Browsing Mode visits a third-party website that uses Google services, and how that information can be used if received by Google, depends on multiple choices available to website developers and users. There are several settings available to websites that use products like Google Analytics or Google Ad Manager that will impact data transmissions to Google. User settings also impact data transmissions to Google that may occur when the user visits such a website.
- 9. Private Browsing Modes are not designed to block all communications between the browser and third-party web-services that the website owner has incorporated in their website. And those communications would necessarily conform to multiple industry standards and protocols, including HTTP messages with required fields and IP addresses required to deliver those HTTP messages. However, browsers (including Chrome) have numerous *other* settings and available features that prevent the transmission of certain categories of At-Issue Data. These settings include, but are not limited to, cookie settings, JavaScript extensions and settings, and various extensions and standalone applications that are designed to prevent certain data transmissions. I have tested these features in both Private Browsing Mode and Regular Mode. My tests confirm that they function as explained in public documentation and that they impact data transmissions to Google, whether or not the user is browsing in Private Browsing Mode. And even though my tests focus separately on each setting, users can use combinations of these settings and extensions to select the optimal balance of privacy and user experience.

II. INTRODUCTION

A. Qualifications

- 10. I am an Associate Professor of Marketing at Boston University Questrom School of Business, a founding member of the Faculty of Computing & Data Sciences, and Affiliated Faculty of the Department of Computer Science. I am also a visiting researcher at Microsoft Research New England. Prior to joining the Boston University faculty, I held academic roles including visiting scholar at the MIT Sloan School of Management, Simons Postdoctoral Fellow at Yale University, and affiliate at the Center for Research on Computation and Society at Harvard University's John A. Paulson School of Engineering and Applied Sciences. I am an associate editor of ACM Transactions on Economics and Computation, and I sit on the editorial review boards of Marketing Science, the Journal of Marketing Research, and the Journal of Marketing.
- 11. My research, which falls in the broader area of digitization, combines methods from computer science and economics to study online marketplaces to understand their impact on consumer and firm behavior. I have conducted studies on online marketplaces such as Airbnb, Yelp, TripAdvisor, and Expedia. My work is empirical in nature and relies on assembling and analyzing novel sources of data that I collect from these marketplaces to study their operation. I hold a Bachelor of Engineering and a Master of Science in Computer Science from Imperial College in London, a Master of Arts in Interactive Media from London College of Communication, and a Ph.D. in Computer Science from Boston University. Before pursuing my Ph.D. in computer science, I ran a small information technology (IT) company. My C.V. is attached as **Appendix A**, and a list of my prior testimony is attached as **Appendix B**.
- 12. I am being compensated at the rate of \$700 per hour for my time on this case.

 Research and analysis for this report was also performed by Analysis Group personnel under my

direction and guidance. My compensation is not contingent upon my findings, the testimony I may give, or the outcome of this litigation.

B. Summary of Plaintiffs' Allegations

- 13. It is my understanding that the alleged Class Period in this case is June 1, 2016 through the present.² I further understand that Plaintiffs allege that Google improperly intercepted, received, or collected data from Chrome browser users and non-Chrome browser users who (i) have a Google account; (ii) accessed a non-Google website containing "Google tracking or advertising code;" while (iii) having private browsing mode enabled in a browser; and (iv) not logging into a Google account.³
- 14. I understand Plaintiffs allege that Google, by means of services like Google Analytics, "fingerprinting" techniques, "concurrent Google applications and processes on a consumer's device," and Google Ad Manager, collects the following categories of information that enable Google to identify users, their devices, and activity ("At-Issue Data"). Specifically, the At-Issue Data includes the following:
- a. GET requests a browser sends to a website instructing what information to display in the browser.
 - b. IP address of the browser's connection to the internet.
- c. Information identifying the browser software that the user is using, including any "fingerprinting" data.
 - d. Any "User-ID" issued by the website to the user.

Third Amended Class Action Complaint, *Chasom Brown, et al., v. Google LLC*, United States District Court Northern District of California, February 3, 2022 ("Complaint"), ¶ 2.

Complaint, ¶ 192.

- e. Geolocation of the user.
- f. Information contained in "Google cookies."^{4,5}
- 15. I further understand Plaintiffs allege that Google builds "profiles" on individuals and their devices "[b]y tracking, collecting and intercepting users' (including Plaintiffs' and Class members') personal communications indiscriminately—regardless of whether users attempted to avoid such tracking pursuant to Google's instructions—Google has gained a complete, cradle-to-grave profile of users."

16. I understand Plaintiffs further allege that:⁷

- a. In many cases, Google is able to associate the data collected from users in "private browsing mode" with specific and unique user profiles through Google Analytics User-ID. Google does this by making use of a combination of the unique identifier of the user it collects from Websites, and Google Cookies that it collects across the internet on the same user;
- b. Information collected from Google Cookies, which includes identifying information regarding the user from private browsing sessions and non-private browsing sessions, across multiple sessions;
- c. Identifying information regarding the consumer from various Google fingerprinting technologies that uniquely identify the device, such as X-Client-Data Header, GStatic, and Approved Pixels;
- d. Geolocation data that Google collects from concurrent Google processes and system information, such as from the Android Operating System; and
- e. The IP address information, which is transmitted to Google's servers during the private and non-private browsing sessions. Google correlates and aggregates all of this information to create profiles on the consumers.

⁴ Complaint, ¶¶ 8, 63, 69-70, 100, 105-108.

I also understand that Plaintiffs refer to the X-Client-Data header as a field they contend to be used to identify Incognito users. See Complaint, ¶ 96.

⁶ Complaint, ¶ 93.

⁷ Complaint, ¶ 93.

C. Assignment

- 17. I have been engaged by counsel for Google to explain the relevant technology at issue: Private Browsing Modes in Chrome and other browsers and Google's advertising or analytics services offered to third party websites. My opinions are described in this report. Specifically, I was asked to explain and analyze:
 - a. how internet communications and web browsing operate;
- b. how Private Browsing Modes operate across different browsers and operating systems;
- c. how Google's analytics and advertising products operate and which information they require to function;
- d. what data is transmitted to Google when a user visits a website that uses Google analytics and advertising products in Private Browsing Mode, and how those transmissions are impacted by user and website owner settings.

D. Facts and Data Considered

- 18. In forming my opinions, I have relied upon my professional and academic experience and reviewed documents obtained from public sources. These materials include data produced from my experiments discussed in this report. I have also reviewed and relied upon the deposition testimony of Google witnesses and documents produced by Google in this case.
- 19. The sources I considered in forming my opinions are identified in this report and the accompanying exhibits and are listed in the attached **Appendix C**.
- 20. Should additional relevant documents or information be made available to me, I reserve the right to supplement my opinions as appropriate.

III. BACKGROUND

A. How Internet Communications Operate

- 21. The Internet can be understood as a network connecting computing devices (e.g., desktop computers, laptops, phones, TVs, tablets, and home appliances). These computing devices are connected by communication links such as cables and radio spectrum systems that transmit data between them. Because these communication links have constraints on how much data can be transferred per unit of time, transmitted data is split into packets and is then "reassembled" upon delivery.⁸
- 22. All data transmissions on the Internet rely on protocols that define the rules of how data are transmitted and interpreted. Widely used protocols include Transmission Control Protocol (TCP), User Datagram Protocol (UDP), Internet Protocol (IP), and Hypertext Transfer Protocol (HTTP). These and many other protocols are a part of Internet standards that are set by the Internet Engineering Task Force (IETF). 10
- 23. Web browsing operates as a network of clients (e.g., devices that users use to browse the Internet) that send requests for information to servers which respond to these requests by sending back requested data (e.g., data the device can use to display a web page) or modifying data on the server. Examples of servers include website and email servers.

⁸ Zola, Andrew, Alexander S. Gillis, "network packet," *TechTarget*, available at https://www.techtarget.com/searchnetworking/definition/packet.

[&]quot;Types of Network Protocols, Explained," *CDW Research Hub*, available at https://www.cdw.com/content/cdw/en/articles/networking/types-of-network-protocols.html.

[&]quot;About the IETF", *Internet Society*, available at https://www.internetsociety.org/about-the-ietf/.

- 24. In addition to clients and servers, another essential component of the client-server architecture are IP addresses. IP addresses are a sequence of numbers that provide the network location of a device, such as a server or client. To send an IP message to a server, a client must know the IP address of the server.
- 25. There are two formats of IP addresses used today: IP version 4 (IPv4) and IP version 6 (IPv6). 11 As the Internet was gaining popularity, IPv4 addresses were being allocated at a fast pace and work began to develop the next version of the IP protocol, IPv6, which allowed for more internet addresses. 12 Since IPv6 allows for more addresses than IPv4, the formats of these addresses are different. 13 An IPv4 address has a format where four decimal numbers between 0 and 255 are separated by a period (e.g., 192.1.1.0). 14 An IPv6 address has a format where 8 hexadecimal numbers between 0 and FFFF are separated by a colon (e.g., 2001:0db8:3333:4444:5555:6666:7777:8888). 15
- 26. Because IP addresses are a sequence of numbers, they are not a convenient way for a typical user to navigate the Internet. IP addresses are therefore mapped to a more user-friendly

Kurose, James F. & Ross, Keith W., "Computer Networking: A Top-Down Approach," 8th Edition, Pearson, 2021., p. 330.

¹² Kurose, James F. & Ross, Keith W., "Computer Networking: A Top-Down Approach," 8th Edition, Pearson, 2021., pp. 347-348.

¹³ Kurose, James F. & Ross, Keith W., "Computer Networking: A Top-Down Approach," 8th Edition, Pearson, 2021., pp. 348.

¹⁴ "IPv4 and IPv6 address formats," *IBM*, March 2, 2021, available at https://www.ibm.com/docs/en/ts3500-tape-library?topic=functionality-ipv4-ipv6-address-formats.

¹⁵ "IPv4 and IPv6 address formats," *IBM*, March 2, 2021, available at https://www.ibm.com/docs/en/ts3500-tape-library?topic=functionality-ipv4-ipv6-address-formats.

domain name, such as "google.com." This mapping is done using the Domain Name System ("DNS"). The DNS acts as a directory for the Internet by mapping domain names to IP addresses. ¹⁶ When a user types a domain name in the address bar of their browser, as illustrated in **Figure 1** below, the browser may submit a request to a DNS server to obtain an IP address corresponding to the domain name. ¹⁷

Figure 1
Example of Domain in Browser Address Bar



27. IP addresses can also be shared among multiple devices. For example, when multiple devices are connected to the Internet in an office via a router, the IP address of the router can be shared among multiple devices and acts as their "public" IP address. Devices connected to the Internet through the router can be assigned "private" IP addresses inside the home or business network, and those private IP addresses are not observed publicly on the Internet. ¹⁸

Kurose, James F. & Ross, Keith W., "Computer Networking: A Top-Down Approach," 8th Edition, Pearson, 2021, p. 123 ("People prefer the more mnemonic hostname identifier, while routers prefer [] IP addresses. In order to reconcile these preferences, we need a directory service that translates hostnames to IP addresses. This is the main task of the Internet's domain name system (DNS).").

Kurose, James F. & Ross, Keith W., "Computer Networking: A Top-Down Approach," 8th Edition, Pearson, 2021, p. 124 ("The browser extracts the hostname [] from the URL and passes the hostname to the client side of the DNS application.").

Specifically, this type of network setup refers to the widely deployed Network Address Translation (NAT) address allocation approach. *See* Kurose, James F. & Ross, Keith W., "Computer Networking: A Top-Down Approach," 8th Edition, Pearson, 2021, pp. 344-347 ("The NAT-enabled router does not *look* like a router to the outside world. Instead, the NAT router behaves to the outside world as a *single* device with a *single* IP address...In essence, the NAT-enabled router is hiding the details of the home network from the outside world.").

28. Further, IP addresses for devices may be dynamic or static. As the names suggest, a dynamic IP address is one that is assigned by the internet service provider and changes periodically depending on the ISP. The reason for this is that it is more cost effective for the internet service provider to reuse IP addresses. ¹⁹ A static IP address is a fixed IP address that is assigned by the internet service provider and does not change in most circumstances. Static IP addresses are typically used by internet service providers and businesses, not by individuals, whose devices would typically be assigned a dynamic IP address. ²⁰

B. How Web Browsing Operates

- 29. Web browsing is a type of Internet communication that relies on client-server architecture in which websites and third-party services typically play the role of servers, while devices with browsers play the role of clients.
- 30. Web browsers are applications that communicate with servers and display information for users on a screen. Browsers contain three main components that enable their functionality. One is a rendering engine that renders the layout of the website to display it for a user. This involves transforming Hypertext Markup Language (HTML) and Cascading Style Sheets (CSS) documents to webpages that users can interact with. A second component is a scripting engine that enables the functionality of dynamic elements of webpages such as banners,

[&]quot;Static vs. dynamic IP addresses," *Google Fiber Help*, *Google*, available at https://support.google.com/fiber/answer/3547208?hl=en; Prime, Joshua, "What is a Dynamic IP Address?" *OpenDNS*, available at https://support.opendns.com/hc/en-us/articles/227987827-What-is-a-Dynamic-IP-Address-.

²⁰ "Static vs. dynamic IP addresses," *Google Fiber Help*, *Google*, available at https://support.google.com/fiber/answer/3547208?hl=en; Prime, Joshua, "What is a Dynamic IP Address?" *OpenDNS*, available at https://support.opendns.com/hc/en-us/articles/227987827-What-is-a-Dynamic-IP-Address-.

pop-up messages, or drop-down menus. Third, browsers contain a user interface to access features such as bookmarks, browsing history, or navigation buttons.

31. While there are many different browsers, their functionality is similar in many key aspects. For example, across browsers, a user enters a website address in the form of a Uniform Resource Locator (URL) in the respective bar of the browser as illustrated in **Figure 2** below.²¹

Figure 2
Example of URL to Access a Webpage



32. A URL generally has four sections. First, *https://*, specifies the protocol that is used to fetch this webpage. In the illustration above, *https://* is hidden but is indicated by the lock icon and would be displayed if the user clicks on the address bar to display the full URL. Second,

Modern browsers do not even require users to know the exact URL of the Web resource. If a user enters a non-exact address or even words related to the desired Web resource, a browser will direct a user to the selected search engine which provides the user with a choice of the websites to visit.

en.wikipedia.org specifies the domain name of a website as was discussed above. Third, the remaining part of the URL, /wiki/Internet, provides a path to a specific webpage on the website. Fourth, and not included in the example above, URLs may contain other parameters required by the server to process the information request or anchors, which instruct the browser to display a certain part of the webpage first.

- 33. Browsers and servers communicate via a series of request and response messages, using the HTTP protocol. HTTP is governed by a standardized set of rules and can deliver a variety of data types.²² There are several types of HTTP requests, called "methods." GET and POST requests are two methods that are ubiquitous in modern web communications and are supported by all browsers. Other methods are PUT, HEAD, DELETE, PATCH, OPTIONS, CONNECT, and TRACE.²³
- 34. An HTTP GET request is used by browsers to retrieve specific information from a server. A typical example of a GET request is illustrated in **Figure 3**. ²⁴ All HTTP requests contain information on the method (e.g., GET) and the version of HTTP protocol (e.g., HTTP/1.1). The remaining part of the request are headers that include different fields depending on website functionality. Most HTTP requests contain such headers as "User-Agent" (informs the server about

Kurose, James F. & Ross, Keith W., "Computer Networking: A Top-Down Approach," 8th Edition, Pearson, 2021, pp. 96-101.

²³ "HTTP Request Methods," *W3 Schools*, available at https://www.w3schools.com/tags/ref_httpmethods.asp.

An example presented below is obtained by visiting https://www.hbr.org. I record transmissions using Fiddler Everywhere. The examples illustrated in Figure 3 and Figure 4 are screenshots from a Fiddler Everywhere window of the request associated with domain hbr.org. This request is one of many requests that are triggered while accessing https://www.hbr.org. I select to report a given request for illustrative purposes.

the web browser and is used to improve browsing experience), "Accept-Language" (informs a server about the language of a user), and "Host" (contains information of the domain that receives a request). HTTP requests can also in certain instances contain cookie information, which I discuss in paragraph 38 below. Cookie values may be included in a "Cookie" HTTP header, or alternatively may be included as a URL parameter. The example of an HTTP request presented in Figure 3 is not an exhaustive list of headers that could be present in an HTTP request.

Figure 3
Example of HTTP Request

Request		/ HTTP/1.1 GET	
Headers (16) Params (0) Cookies (43) Raw Bo	dy	0	
Key	Yalue		
Host	hbr.org		
Connection	keep-alive		
Cache-Control	max-age=0		
sec-ch-ua	"(Not(A:Brand";v="8", "Chromium";v="99", "Google Ch	rome";v="99"	
sec-ch-ua-mobile	?0		
sec-ch-ua-platform	"Windows"		
Upgrade-Insecure-Requests	1		
User-Agent	Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWeb	Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, lik	
Accept	text/html,application/xhtml+xml,application/xml;q=0.	text/html, application/xhtml+xml, application/xml; q=0.9, image/avif, image/w	
Sec-Fetch-Site	none		
Sec-Fetch-Mode	navigate		
Sec-Fetch-User	?1		
Sec-Fetch-Dest	document		
Accept-Encoding	gzip, deflate, br		
Accept-Language	en-US,en;q=0.9		
Cookie	_hbr_u=eyJpZCI6ImUyZTYxNTRiNDcyZmVmZmVmMTU	_hbr_u=eyJpZCl6ImUyZTYxNTRiNDcyZmVmZmVmMTU0OGE4MTZlY2RlOTk	

35. After it receives a GET request such as the one illustrated in **Figure 3**, the server typically sends back a response. An example of such a response is illustrated in **Figure 4**. Responses typically contain the status of the request which is "200" in **Figure 4**. The status of a request can take different values such as "200" denoting success ("OK") or "400" denoting failure

("Bad Request"). ²⁵ A response to a GET request would typically contain headers such as "Date" (displays date and time of the request), "Content-Length" (displays the size of an HTTP response message), or "Content-Language" (informs about the language of the response text). Responses can also contain cookie information sent from the server to a browser. In the HTTP response shown in **Figure 4**, cookie information is contained in a "Set-Cookie" header.

Figure 4
Example of HTTP Response

Danasas	_	BODY: 31.10 KB HTTP/1.1 200
Response		BODT: 31.10 KB HT197.1.1 200
Headers (21) Cookies (2) Raw Preview Body		
Key	T	Value Y
Content-Type		text/html;charset=utf-8
Content-Length		31844
Connection		keep-alive
Access-Control-Allow-Credentials		true
Access-Control-Allow-Headers		Authorization,Content-Type,Accept
Access-Control-Allow-Methods		GET, POST, OPTIONS, HEAD
Cache-Control		max-age=0, must-revalidate
Content-Encoding		gzip
Content-Language		en-US
Content-Security-Policy		frame-ancestors 'self'
Date		Tue, 29 Mar 2022 23:54:26 GMT
Server		Apache-Coyote/1.1
Set-Cookie		$_hbr_u = eyJpZCI6ImUyZTYxNTRiNDcyZmVmZmVmMTU0OGE4MTZIY2RIOTkyliwi$
Set-Cookie		hbr_user_experience="Regular Article"; Version=1; Domain=.hbr.org; Max-Age=
Vary		Accept-Encoding
Vary		Accept-Encoding
X-Frame-Options		SAMEORIGIN
X-Cache		Miss from cloudfront
Via		1.1 34deee8ac34d726c1404a3045667664a.cloudfront.net (CloudFront)
X-Amz-Cf-Pop		EWR53-P1

²⁵ "HTTP Status Messages," *W3 Schools*, available at https://www.w3schools.com/tags/ref httpmessages.asp.

36. In contrast to GET requests, POST methods are typically used to create or update records on the server. ²⁶ An example of a POST request could be a message sent by a browser when a user fills in and submits a form on a website. However, POST requests are not always triggered by a web form and can also be a result of website functionality such as XMLHttpRequest which is a technology that allows servers to retrieve information from a URL without refreshing a webpage and interrupting user's interactions with a website. ^{27,28,29} In many instances, web developers' choice whether to use GET or POST requests is affected not only by whether they intend to display or modify the data but also by other technical and security considerations. Therefore, it is common to see GET and POST requests being used interchangeably in certain instances. ³⁰

37. An example of a POST request is illustrated in **Figure 5** below. It has a similar structure to GET requests and contains similar headers. This POST request also contains a body, shown in **Figure 6**, which contains information that the server could use to update records. However, not all POST requests will contain information in the body, and whether a POST request does contain that information depends on the implementation of the webpage. Also similar to GET

²⁶ "HTTP Request Methods," *W3 Schools*, available at https://www.w3schools.com/tags/ref_httpmethods.asp.

²⁷ "POST," *MDN Web Docs, Mozilla*, available at https://developer.mozilla.org/en-US/docs/Web/HTTP/Methods/POST.

²⁸ "XMLHttpRequest," *MDN Web Docs, Mozilla*, available at https://developer.mozilla.org/en-US/docs/Web/API/XMLHttpRequest.

²⁹ "XML HttpRequest," *W3 Schools*, available at https://www.w3schools.com/xml/xml http.asp.

³⁰ "URIs, Addressability, and the use of HTTP GET and POST," *World Wide Web Consortium*, March 21, 2004, available at https://www.w3.org/2001/tag/doc/whenToUseGet.html#checklist.

requests, after receiving a POST request the server typically sends an HTTP response with similar structure to responses associated with GET requests, as illustrated in **Figure 7**. 31

Figure 5
Example of HTTP POST Request

Request	/rest/v1/delivery?client=harvardbusinessr HTTP/1.		
Headers (16) Params (3) Cookies (0) Raw Body		¢	
Key	▼ Value	7	
Host	harvardbusinessrevie.tt.omtrdc.net		
Connection	keep-alive		
Content-Length	1757		
sec-ch-ua	"(Not(A:Brand";v="8", "Chromium";v="99", "Google Chrome";v="99"		
sec-ch-ua-mobile	70	20	
User-Agent	Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, I	Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Ge	
sec-ch-ua-platform	"Windows"		
Content-Type	text/plain		
Accept	*/*		
Origin	https://hbr.org		
Sec-Fetch-Site	cross-site		
Sec-Fetch-Mode	cors		
Sec-Fetch-Dest	empty		
Referer	https://hbr.org/		
Accept-Encoding	gzip, deflate, br		
Accept-Language	en-US,en;q=0.9		

³¹ **Figure 5**, **Figure 6**, and **Figure 7** are examples obtained using Fiddler as a result of accessing *https://www.hbr.org*.

Figure 6 Example of HTTP POST Request Body

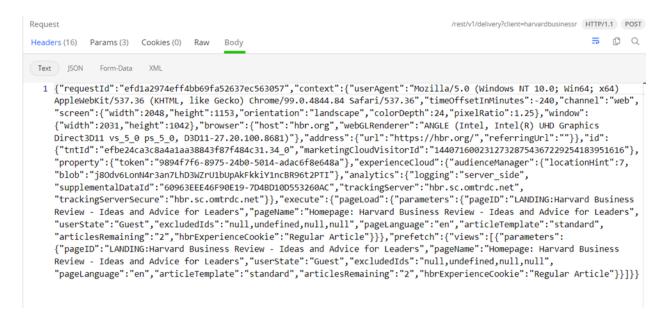
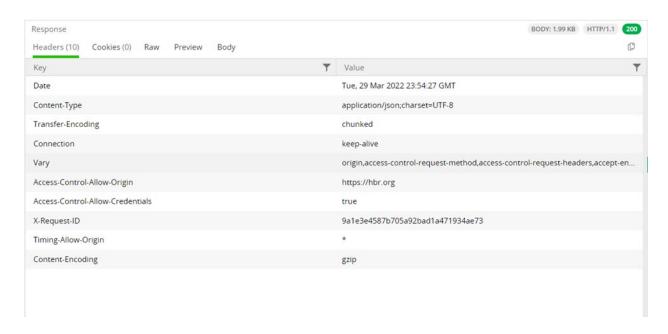


Figure 7
Example of HTTP POST Response



38. It is common for a request for a webpage to trigger many other requests to the same or other domains. There are multiple reasons for this. One reason is that the content of a webpage

may reside on many different servers. For example, a website owner might choose to store the HTML code for a webpage on one server, and files containing images and other content to be displayed on a different server. In this simple example, when a browser contacts the website server for the HTML code, the browser's execution of that code will trigger multiple additional requests from the browser to other servers to retrieve images and other content that the designer desires to be displayed on the webpage.

39. Another reason that a request for a webpage may trigger additional requests is that many websites make use of third-party services that provide features or functionality that the website owner desires but does not have the resources to develop themselves. Use of these third-party services allows for efficient software development by leveraging code reusability, allowing separate entities to develop and maintain a smaller part of code. Examples of third-party services include Google Analytics (a website analytics product), Google Ad Manager (an ad management platform for publishers), Stripe and PayPal (allows websites to accept payments), Adobe Analytics (website analytics), Meta Pixel (personalized advertising), and Bootstrap (website styling).³² These complex services would be infeasible to develop and maintain for most large websites let alone small websites in terms of both costs and required expertise.³³ Instead, website owners utilize

[&]quot;Analytics anywhere in the customer journey," Adobe Analytics, Adobe, available at https://www.adobe.com/analytics/adobe-analytics.html; Bacinger, Tomislav, "What is Bootstrap? A Short Bootstrap Tutorial on the What, Why, and How," TopTotal, available at https://www.toptal.com/front-end/what-is-bootstrap-a-short-tutorial-on-the-what-why-and-how; Kopachovets, Oleg, "3rd Party API [Benefits, Our Experience, How-To]," PRCoders, October 6, 2021, available at https://procoders.tech/blog/how-to-integrate-third-party-api/ and Vrountas, Ted, "What is Meta Pixel & What Does it Do?" Instapage by Postclick, February 14, 2022, available at https://instapage.com/blog/meta-pixel.

For example, Uber relied on the Google Maps API to create its app. Without this third-party API, Uber would have had to develop its own mapping software, which would have required a huge hiring increase, or make drivers responsible for their own route. *See* "APIs: The Proven Tool for Efficient Business Growth," *Axos Bank*, July 1, 2020, available at

one or more third-party services by incorporating HTML code in their webpages that results in HTTP requests being sent to domains associated with the third-party services.

- 40. HTTP messages may also contain cookies. Cookies are small files stored on a browser. Information contained in cookies allows websites to associate and recall information to enable certain website functionalities and improve user experience. For example, some cookies contain information about user preferences such as language or login status. When a user opens the website again, their preferred language is automatically chosen for display. Similarly, a user will not need to spend time to login to a website again if cookies allow the website to "remember" a user's login status. Cookies also enable other functionalities such as website analytics and personalized advertising.
- 41. Cookies sent in an HTTP request contain various fields as displayed in **Figure 8**. For example, they include such fields as "name" (name of the cookie), "domain" (website to which

https://www.axosbank.com/blog/APIs-The-Proven-Tool-for-Efficient-Business-Growth#. Businesses can benefit from using APIs. *See e.g.*, "Growing your business with APIs," *Visa*, available at https://usa.visa.com/content/dam/VCOM/download/partner-with-us/growing-business-api-whitepaper.pdf, "Three Ways APIs Are Keeping Small Businesses Digitally Competitive," *Small Business Trends*, February 10, 2022, available at https://smallbiztrends.com/2022/02/api-and-digital-transformation.html ("Yet, many small businesses aren't set up to collect the data and insights they need to truly understand their customers. And to be fair, terms like "database" and "SQL" don't exactly signal an easy learning curve. With APIs, however, small businesses can easily and affordably capture the customer insights they need to drive better customer experiences.").

³⁴ "What are cookies | Cookies definition," *Cloudflare*, available at https://www.cloudflare.com/learning/privacy/what-are-cookies/.

the cookie belongs), "expires" (date and time when the cookie record will expire), and "value" (the value associated with the cookie). 35

Figure 8 First-Party Cookie Example

- 42. There are several types of cookies:
- a. Session cookies are stored on a user's device only for the duration of the current browsing session after which they are deleted.³⁶
- b. Persistent or permanent cookies, in contrast to session cookies, are not deleted from a user's device after the session is over. Instead, these cookies persist on the user's device until they expire or until they are deleted by the user.³⁷
- c. First-party cookies are set by the website that a user is currently visiting. For example, if a user visits *https://hbr.org/*, first-party cookies would be those that are set by the

Figure 8 is obtained by accessing *https://hbr.org/* and recording data transmission using Developer Tools for illustrative purposes. The screenshot is taken of the associated HAR file that contains data transmission logs. This HAR file is provided in my backup "hbr.har".

³⁶ "Using HTTP cookies," *MDN Web Docs, Mozilla*, available at https://developer.mozilla.org/en-US/docs/Web/HTTP/Cookies.

Persistent cookies can also be deleted based on certain browser settings, as discussed in **Section IV** below. "Using HTTP cookies," *MDN Web Docs, Mozilla,* available at https://developer.mozilla.org/en-US/docs/Web/HTTP/Cookies; "Client-side Storage," *World Wide Web Consortium*, available at https://www.w3.org/2001/tag/2010/09/ClientSideStorage.html.

hbr.org domain. **Figure 8** above is an example of a first-party _hbr_u cookie set by https://hbr.org/.³⁸ A first-party cookie can also be set by a website in conjunction with its use of a third-party service. For example, if a website owner chooses to make use of Google Analytics, the Google Analytics JavaScript code that the website owner incorporates into the website's HTML code will set one or more first-party cookies that are associated with the website and are used to facilitate the website analytics functionality provided by Google Analytics.³⁹

d. In contrast to first-party cookies, third-party cookies are those set by an entity or service other than the website that a user is currently visiting. Third-party cookies are often set because the website developer has chosen to use an entity or service that sets these cookies for a specific purpose such as advertising. ⁴⁰ For example, after visiting *http://www.hbr.org/*, I observe the *demdex* cookies associated with third-party domain *demdex.net* as illustrated in Figure 9 below.

Figure 9
Third-Party Cookie Example

³⁸ "What is a First-Party Cookie?" *CookiePro Knowledgebase*, September 17, 2021, available at https://www.cookiepro.com/knowledge/what-is-a-first-party-cookie/.

³⁹ JavaScript is a programming language that enables complex features on web pages.

⁴⁰ "Guide to Third-party Cookies," *CookieYes*, March 24, 2022, available at https://www.cookieyes.com/blog/third-party-cookies/.

IV. PRIVATE BROWSING MODE

A. Overview of Private Browsing Mode

- 43. Private Browsing Modes are offered on all major browsers. These modes have different names depending on the browser: e.g., *Incognito* in Chrome, *InPrivate* in Microsoft Edge, *private window* in Firefox. Across browsers, Private Browsing Mode is generally not designed to provide complete user anonymity on the Web. Instead, it is designed to conceal the user's activity from other people who may use the same device and to prevent linking the user's browsing activity in Private Browsing Mode with the user's browsing activity in Regular Mode.⁴¹
- 44. Private Browsing Mode functionality varies by browser. However, most browsers' Private Browsing Mode behaves as follows: Each Private Browsing Session begins with an empty "cookie jar," such that cookies previously set on the browser in Regular Mode or in previous Private Browsing Sessions are not associated with or available in the current Private Browsing Session. When the browser is in Private Browsing Mode, however, new cookies are set in the new "cookie jar" (to the extent websites attempt to do so and it is allowed by the browser's cookie settings), and browsing history is maintained (within the Private Browsing Session or specific Private Browsing Tab). A Private Browsing Session can involve multiple browser tabs or windows, and cookies and browsing history within the Private Browsing Session will be available to each tab and window that is part of that Private Browsing Session. 42 Most browsers' Private

⁴¹ "W3C TAG Observations on Private Browsing Modes," *World Wide Web Consortium*, April 9, 2020, available at https://w3ctag.github.io/private-browsing-modes/#evolving.

See, e.g., "Google Chrome Privacy Notice," Google Chrome, Google, September 23, 2021, available at https://www.google.com/chrome/privacy/ ("[s]ites may deposit new cookies on your system while you are in these modes, but they'll only be stored and transmitted until you close the last incognito or guest window."); "Search & browse privately", Google Search Help, Google, available at

Browsing Modes will discard cookies, browsing history, passwords and any information entered into Web forms once the Private Browsing Session is closed.⁴³ In contrast, in Regular Mode these types of information are retained in the browser's memory and thus would be available in subsequent Regular Mode sessions.⁴⁴

45. For example, consider a user who opens a Private Browsing Session, visits a retail website (e.g., *https://www.amazon.com/*), and adds an item to her cart without logging in to the website. 45 The retail site can place a cookie (subject to the browser's cookie settings) to remember

https://support.google.com/websearch/answer/4540094?hl=en&co=GENIE.Platform%3DDes ktop ("[c]ookies are deleted after you close your private browsing window or tab" and "you might see search results and suggestions based on your location or other searches you've done during your current browsing session."); "How private browsing works in Chrome," Google Google, Help, https://support.google.com/chrome/answer/7440301?hl=en. ("[c]ookies and site data are remembered while you're browsing, but deleted when you exit Incognito mode."); "How Chrome Incognito keeps your browsing private," Google Chrome Help, Google, available at https://support.google.com/chrome/answer/9845881 ("[a]fter you close all Incognito windows, websites won't be able to serve ads to you based on your signed-out activity during that closed session."); "How Google uses information from sites or apps that use our services," Google Privacy Terms. Google. available https://policies.google.com/technologies/partner-sites ("Incognito mode in Chrome allows you to browse the web without recording webpages and files in your browser or Account history (unless you choose to sign in). Cookies are deleted after you've closed all of your incognito windows and tabs...").

^{43 &}quot;How private browsing works in Chrome," *Google Chrome Help*, *Google*, available at https://support.google.com/chrome/answer/7440301?hl=en&ref_topic=9845306. "Browse InPrivate in Microsoft Edge," *Microsoft Support*, *Microsoft*, https://support.microsoft.com/en-us/microsoft-edge/browse-inprivate-in-microsoft-edge-cd2c9a48-0bc4-b98e-5e46-ac40c84e27e2; "Incognito browser: What it really means," *Mozilla*, available at https://www.mozilla.org/en-US/firefox/browsers/incognito-browser/; "Use Private Browsing in Safari on Mac," *Apple Support*, *Apple*, available at https://support.apple.com/guide/safari/browse-privately-ibrw1069/mac.

[&]quot;Computer Cookies: What They Are and How They Work," *HP Tech Takes*, November 26, 2018, available at https://www.hp.com/us-en/shop/tech-takes/what-are-computer-cookies.

If a user logs in to the website in Private Browsing Mode, the website might keep records of a user's cart associated with the user's account. In this scenario, where shopping cart information

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that this browser was used to place an item into a shopping cart. If the user navigates away from the retail website and then returns to the website in the same Private Browsing Session (for Safari within the same tab), the item can still appear in her cart based on the stored cookie value, which is available within the Private Browsing Session. However, if the user ends the Private Browsing Session completely and then opens another session (either in Private Browsing Mode or Regular Mode), the item will not appear in her cart because cookies set in Private Browsing Mode are discarded at the end of each Private Browsing Session and the Web server would have no cookie to associate the user's prior visit while in Private Browsing Mode with the subsequent visit after that session has closed. This behavior is illustrated in the following screenshot. I visited https://www.amazon.com/ in Incognito Mode in Chrome and added an item to a cart. Next, I closed the Incognito Mode session and opened a Regular Mode session where I was not logged into Amazon. I observed no items in the cart.

associated with the user's website account is maintained at the website's server, deleting cookies after the session would not prevent the website from remembering what is in the cart, even after the Private Browsing Session is over.

Figure 10
Amazon.com Cart in Incognito Mode

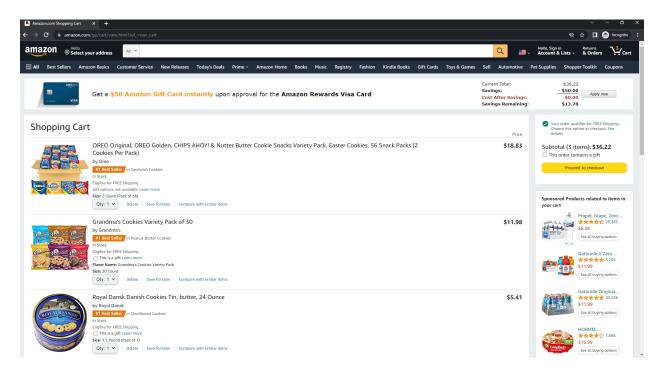
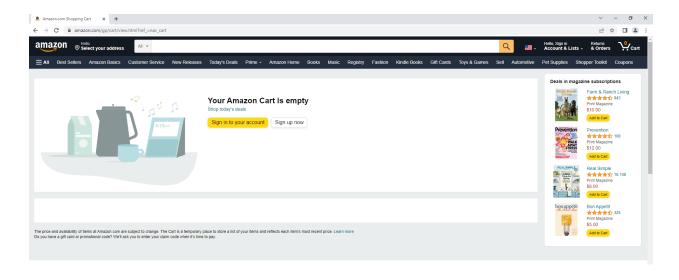


Figure 11
Empty Amazon.com Cart in Subsequent Normal Mode Session



- 46. Private Browsing Mode is not designed to and does not affect many aspects of data transmission.⁴⁶ For example:
 - The Setting and Sending of Cookies Placed on the Browser *During* a Private Browsing Session. In Private Browsing Sessions, cookies are still set and sent as required by functionality of websites, to the extent allowed by the browser's cookie settings. However, any cookie values set during a Private Browsing Session are only available for the duration of that session.⁴⁷ Once the Private Browsing Session ends

⁴⁶ See, e.g., "Browse in private," Google Chrome Help, Google, available at https://support.google.com/chrome/answer/95464?hl=en&co=GENIE.Platform%3DDesktop ("[y]our activity isn't hidden from websites you visit, your employer or school, or your internet service provider."); "How private browsing works in Chrome," Google Chrome Help, Google, available at https://support.google.com/chrome/answer/7440301?hl=en ("[y]our activity, like your location, might still be visible to: [w]ebsites you visit, including the ads and resources on those sites[;] [w]ebsites you sign in to; [y]our employer, school, or whoever runs the networks you're using[;] [y]our internet service provider[; and] [s]earch engine."); id. ("[a] web service, website, search engine, or provider may be able to see [y]our IP address, which can be used to identify the general area you're in[;] [y]our activity when you use a web services[;] [y]our identity if you sign into a web services, like Gmail."); "How Chrome Incognito keeps your browsing private," Google Chrome Help, Google, available at https://support.google.com/chrome/answer/9845881 ("[w]hat Incognito mode doesn't do" including: "[p]revent your activity or location from being visible to the websites you visit, your school, employer, or your Internet Service provider" or "[p]revent the websites you visit from serving ads based on your activity during an Incognito session."); "How Google uses information from sites or apps that use our services," Google Privacy & Terms, Google, available at https://policies.google.com/technologies/partner-sites ("when you visit a website that uses advertising services like AdSense, including Analytics tools like Google Analytics, or embed video content from YouTube, your web browser automatically sends certain information to Google. This includes the URL of the page you're visiting and your IP address. We may also set cookies on your browser or read cookies that are already there.").

Cranor, Lorrie & Habib, Hana, "Private browsing: What it does - and doesn't do - to shield you from prying eyes on the web," *The Conversation*, July 30, 2020, available at https://theconversation.com/private-browsing-what-it-does-and-doesnt-do-to-shield-you-from-prying-eyes-on-the-web-142445.

(e.g., when the user closes all Incognito Mode tabs in Chrome), those cookies set during the Private Browsing Session are discarded and not available in subsequent sessions.

- Execution of JavaScript Code. Private Browsing Modes generally do not prevent execution of JavaScript code embedded in website source code. As a result, actions triggered by JavaScript would not be prevented in Private Browsing Mode, unless those actions would require use of functionality that is otherwise restricted (e.g., if third-party cookies were blocked). 48
- A User's External IP Address: Private Browsing Modes are not designed to mask a user's external IP address. IP addresses (whether the device's actual IP address or one that has been masked by a VPN service) will still be sent to websites because an IP address is required for Internet communications. Specifically, IP addresses identify where information should be delivered, and Web communication cannot occur without use of IP addresses.

B. Implementation of Private Browsing Mode in Popular Browsers

47. The specifics of how Private Browsing Mode is implemented varies depending on the browser and browser version.⁴⁹ One dimension along which Private Browsing Mode can differ

See e.g., "Does firefox prevent sites and javascript code from accessing existing cookies and web sites data when browsing in Private Browsing mode?" Support Mozilla, Mozilla Corporation, February 24, 2019, available at https://support.mozilla.org/en-US/questions/1251227.

⁴⁹ Implementation of Private Browsing Mode has changed over time. Unless otherwise noted, my description is focused on the current implementation of Private Browsing Modes on various browsers.

by browser is its default treatment of cookies.⁵⁰ For example, Incognito Mode in Chrome blocks third-party cookies by default but this setting can be adjusted by the user.⁵¹ The current Private Browsing Mode implementation of Firefox blocks some cookies by default, but this cookie setting can be modified by the user.⁵² In Safari's Private Browsing Mode, a user's cookie settings are carried over from their Regular Mode settings, which block third-party cookies by default (again, those cookie settings can be changed by the user).⁵³ Similarly, for InPrivate mode in Edge, tracking prevention is set to "Balanced" by default, meaning that the browser blocks potentially harmful

See e.g., Mardini, AbdelKarim, "More intuitive privacy and security controls in Chrome," The Keyword, Google, May 19, 2020, available at https://blog.google/products/chrome/more-intuitive-privacy-and-security-controls-chrome/; "How do I turn on the Do Not Track feature," Support Mozilla, Mozilla Corporation, available at https://support.mozilla.org/en-US/kb/how-do-i-turn-do-not-track-feature; "Temporarily allow cookies and site data in Microsoft Edge," Microsoft Edge Support, Microsoft, available at https://support.microsoft.com/en-us/microsoft-edge/temporarily-allow-cookies-and-site-data-in-microsoft-edge-597f04f2-c0ce-f08c-7c2b-541086362bd2; "Tracking prevention in Microsoft Edge," Microsoft, available at https://docs.microsoft.com/en-us/microsoft-edge/web-platform/tracking-prevention.

Chrome's Incognito Mode blocks third-party cookies starting from version 83, released in May 2020 (*See e.g.*, Protalinski, Emil, "Chrome 83 arrives with redesigned security settings, third-party cookies blocked in Incognito" *VentureBeat*, May 19, 2020, available at https://venturebeat.com/2020/05/19/google-chrome-83/.

Firefox's Private Browsing Mode blocks third party cookies starting from version 89, released in June 2021 (*See e.g.*, Edelstein, Arthur, "Firefox 89 blocks cross-site cookie tracking by default in private browsing," *Mozilla Security Blog, Mozilla Corporation*, June 1, 2021, available at https://blog.mozilla.org/security/2021/06/01/total-cookie-protection-in-private-browsing/).

[&]quot;cookies and website data," *Apple Support*, *Apple*, available at https://support.apple.com/guide/safari/aside/glos0126d795/15.1/mac/12.0; Blumenthal, Eli, "Apple updates Safari on iOS to block third-party cookies," *CNET*, March 25, 2020, available at https://www.cnet.com/tech/computing/apple-updates-safari-on-ios-and-mac-to-block-third-party-cookies/.

content, and trackers from sites the user has not visited before, but does not block ads and still permits some degree of ad personalization.⁵⁴

- 48. Private Browsing Modes in popular browsers also differ in their implementation of extensions. Browser extensions can perform various actions including but not limited to executing additional tracker blocking and privacy measures. In Chrome,⁵⁵ Firefox,⁵⁶ and Edge,⁵⁷ Private Browsing Mode disables extensions by default. However, users can also enable extensions on all of these browsers in Private Browsing Mode. By contrast, Safari's Private Browsing Mode allows extensions by default, and a user can opt to disallow them.⁵⁸
- 49. Private Browsing Mode is not the default browsing mode in the browsers described in this report; a user has to take an explicit action to enter Private Browsing Mode. However, opening a Private Browsing Mode window normally requires no more than a few clicks. To illustrate, I will focus on how to open a Private Browsing Mode window on a Windows desktop. In Chrome, a user can open an Incognito window by navigating to the Chrome control panel in the upper right-hand corner of the browser and selecting "New Incognito Window." Another way to open an Incognito window is by pressing Ctrl+Shift+N, a keyboard shortcut that is displayed next

⁵⁴ "Which Tracking Prevention Setting Should You Use in Microsoft Edge," *How-To Geek*, February 11, 2020, available at https://www.howtogeek.com/569951/which-tracking-prevention-setting-should-you-use-in-microsoft-edge/.

⁵⁵ "Allow private browsing," *Chrome Enterprise and Education Help, Google*, available at https://support.google.com/chrome/a/answer/9302896?hl=en.

⁵⁶ "Extensions in Private Browsing," *Support Mozilla*, *Mozilla*, available at https://support.mozilla.org/en-US/kb/extensions-private-browsing.

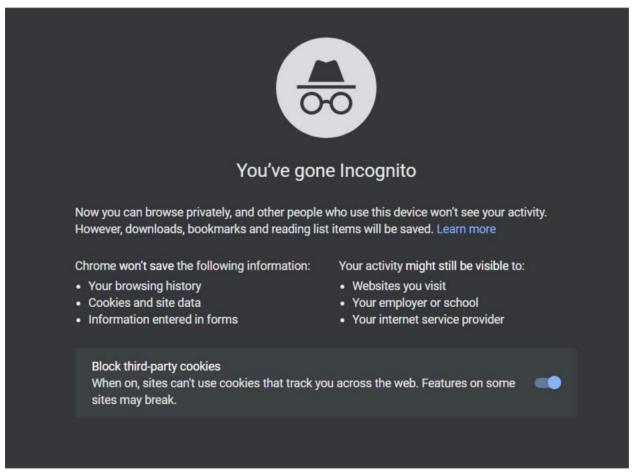
⁵⁷ "Browse InPrivate in Microsoft Edge," *Microsoft Support*, *Microsoft*, available at https://support.microsoft.com/en-us/microsoft-edge/browse-inprivate-in-microsoft-edge-cd2c9a48-0bc4-b98e-5e46-ac40c84e27e2.

⁵⁸ "Does Safari Web Extensions include Private Browsing?" *Developer Forums*, *Apple*, available at https://developer.apple.com/forums/thread/650294.

to the "New Incognito Window" option. Opening a Private Browsing Mode window works in much the same way for Edge, Firefox, and Safari.

50. Browsers typically include a page that explains the functionality of Private Browsing Mode every time a user opens a Private Browsing Mode window. For example, the Chrome Incognito splash screen, as seen below in **Figure 12**, states, among other things, that "other people who use this device won't see your activity."⁵⁹

Figure 12
Incognito User Notification Page



A splash screen is an introductory web page to greet visitors in a browser before they access any websites. See Kyrnin, Jennifer, "Splash Pages: Pros and Cons," *ThoughtCo.*, February 25, 2021, available at https://www.thoughtco.com/splash-pages-pros-cons-3469116.

- 51. It also states that "Chrome won't save the following information: Your browsing history; Cookies and site data; Information entered in forms." This is data that is typically stored locally on the user's browser in Regular Mode. However, the Incognito splash screen states that "downloads, bookmarks and reading list items will be saved." The Incognito splash screen also states that "Your activity might still be visible to: Websites you visit; Your employer or school; Your internet service provider."
- 52. The Incognito splash screen also contains a link that provides a more detailed description of Incognito Mode. The linked page currently provides the following under the heading "How Incognito mode works": ⁶¹

When you first open a new Incognito window, you're creating a new Incognito browsing session. Any Incognito windows you open after that are part of the same session. You can end that Incognito session by closing all open Incognito windows.

In Incognito, none of your browsing history, cookies and site data, or information entered in forms are saved on your device. This means your activity doesn't show up in your Chrome browser history, so people who also use your device won't see your activity. Websites see you as a new user and won't know who you are, as long as you don't sign in.

If you're browsing in Chrome Incognito mode, you are, by default, not signed into any accounts or sites.

Wersion 99.0.4844.82 (Official Build) (64-bit) as an example.

Currently, the "Learn more" hyperlink (https://support.google.com/chrome/?p=incognito) redirects users to the "How Chrome Incognito keeps your browsing private" page, *Google Chrome Help, Google*, available at https://support.google.com/chrome/answer/9845881. Previously, the "Learn more" hyperlink redirected users to the "How private browsing works in Chrome" page, *Google Chrome Help, Google*, available at https://support.google.com/chrome/answer/7440301?hl=en. See, e.g., "How private browsing works," *Google*, archived by the *Wayback Machine*, May 03, 2020, available at https://web.archive.org/web/20200503180118/https://support.google.com/chrome/?p=incogn ito.

Your school, Internet Service Provider, or any parental tracking software may be able to see your activity. You can check if your Chrome browser is managed.

You can choose to block third-party cookies when you open a new incognito window. Learn more about cookies.

53. The linked page also currently provides the following under the heading "How Incognito mode protects your privacy";⁶²

What Incognito mode does

- Browsing in Incognito mode means your activity data isn't saved on your device, or to a Google Account you're not signed into.
 - For example, you may use Incognito mode to shop online for a birthday gift for a family member who shares your device. If you don't sign in to your Google account, your shopping activity will not appear in your Chrome browsing activity and won't be saved to your Google Account.
- Each time you close all Incognito windows, Chrome discards any site data and cookies associated with that browsing session.
- Chrome doesn't tell websites, including Google, when you're browsing privately in Incognito mode.

What Incognito mode doesn't do

- Prevent you from telling a website who you are. If you sign in to any website in Incognito mode, that site will know that you're the one browsing and can keep track of your activities from that moment on.
- Prevent your activity or location from being visible to the websites you visit, your school, employer, or your Internet Service provider.
- Prevent the websites you visit from serving ads based on your activity during an Incognito session. After you close all Incognito windows, websites won't be able to serve ads to you based on your signed-out activity during that closed session.

[&]quot;How Chrome Incognito keeps your browsing private," *Google Chrome Help*, *Google*, available at https://support.google.com/chrome/answer/9845881.

- 54. The Incognito splash screen also currently contains a toggle to block third-party cookies and further states that "When on, sites can't use cookies that track you across the web. Features on some sites may break." In Chrome versions since Chrome 83, released in May 2020, this toggle is turned on by default. 64
- 55. By contrast, the description of Private Browsing Mode on Safari consists of two sentences at the top of the splash screen. The first sentence states that Safari will keep browsing history private for all tabs in this window. The second sentence states that the browser will not remember the "pages you visited, your search history, or your AutoFill information" once a user closes the window. Unlike the Chrome Incognito splash screen, there is no explicit clarification in the Safari screen that other entities on the web may still be able to see the user's activity while in Private Browsing Mode. 65
- 56. Further, and as seen below in **Figure 13**, the Firefox Private Browsing Mode splash screen reads "Private window: Firefox clears your search and browsing history when you close all private windows. This doesn't make you anonymous." Below this statement there is a "learn more" link that directs users to a list of four "Common Myths About Browsing," one of which is that "private browsing makes you anonymous on the internet." 66,67

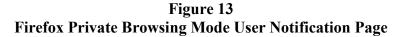
⁶³ Chrome Version 98.

Protalinski, Emil, "Chrome 83 arrives with redesigned security settings, third-party cookies blocked in Incognito" *VentureBeat*, May 19, 2020, available at https://venturebeat.com/2020/05/19/google-chrome-83/.

⁶⁵ Safari Version 14.

[&]quot;Common Myths about Private Browsing," *Support Mozilla*, *Mozilla*, available at https://support.mozilla.org/en-US/kb/common-myths-about-private-browsing?as=u&utm_source=inproduct.

⁶⁷ Firefox Version 98.

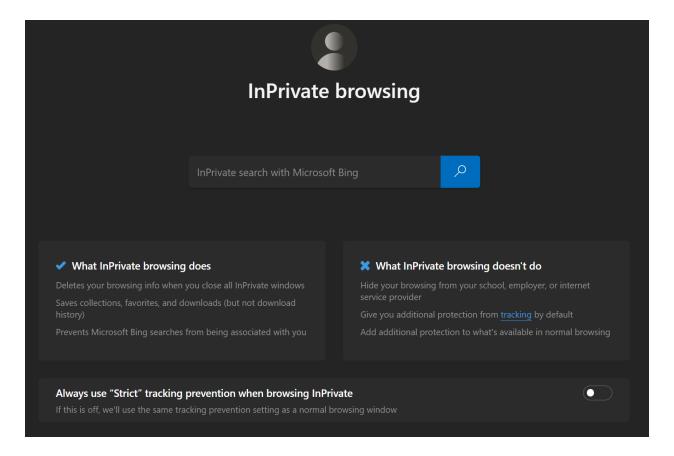




57. As seen below in **Figure 14**, Microsoft Edge's Private Browsing Mode screen specifies that it deletes all user browsing information from the browser once all private windows are closed; saves collections, favorites, and downloads; and prevents Microsoft Bing searches from being associated with the user. It also states that Private Browsing Mode does not hide a user's browsing history from their school, employer, or Internet service provider; and does not give them additional protection from tracking by default. There is also a toggle to turn on "Strict" tracking prevention in Private Browsing Mode. Users can also scroll down this page for more details as indicated in below **Figure 14** and shown in **Figure 15**. The additional details contain brief descriptions about what browsing information users can see, the data Edge collects, how Private Browsing Mode with Bing provides protection, and additional settings to control tracking. These

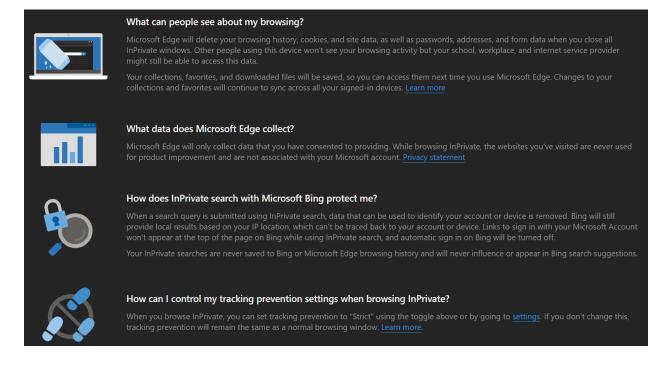
descriptions also provide "learn more" links that direct users to additional articles as well as to a more comprehensive statement.⁶⁸

Figure 14
Edge InPrivate User Notification Page



⁶⁸ Microsoft Edge Version 100.

Figure 15
Edge InPrivate Description Page



C. Illustrations and Tests of Private Browsing Mode Behaviors in Chrome

- 58. As discussed above, although each browser has a different implementation of Private Browsing Mode, there are many common behaviors. In the sections below, I illustrate certain of these common behaviors, focusing on Incognito Mode in the Chrome Browser. I also describe tests conducted in both Regular and Private Browsing Modes with several browser-operating system variations. The detailed methodology of these tests is described in **Appendix D**.
 - 1. Browsing History from a Private Browsing Session Is Not Saved
- 59. To illustrate how browsing history is not saved in Private Browsing Mode, I accessed certain websites identified in the Complaint in either Regular Mode or Incognito Mode in Chrome. **Figure 16** below lists the browsing mode when I visited the site.

Figure 16
Websites Visited and Browser Modes

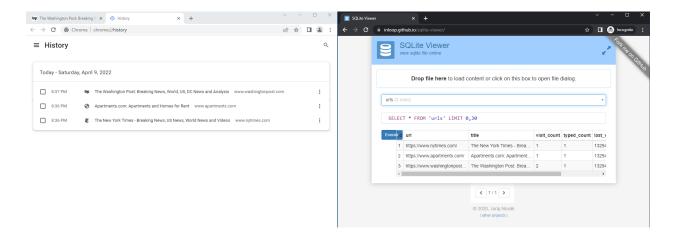
Website	Browser Mode
#1 https://www.nytimes.com/	Regular
#2 https://www.apartments.com/	Regular
#3 https://www.cnn.com/	Incognito
#4 https://www.latimes.com/	Incognito
#5 https://www.washingtonpost.com/	Regular

60. Prior to visiting the first website, I cleared my browsing history, cookies, and cache. I then opened a Regular Mode browsing session and accessed websites #1 and then #2. I closed the Regular Mode session and then opened an Incognito Mode session directly by right-clicking the Chrome icon and selecting "New Incognito window". Then I accessed websites #3 and #4 in the Incognito Mode session. I closed the Incognito Mode session and then opened a new Regular Mode session and accessed website #5. I then opened Chrome's browsing history and reviewed the websites listed. I also reviewed a file on my device that stores Chrome browsing history locally. Only websites that I visited in Regular Mode were shown in the browser history (displayed in browser and in a file stored locally on the device), and the websites that I visited in Incognito mode were not recorded in the browser history (See Figure 17 below).

File path on my device is "C:\Users\<username>\AppData\Local\Google\Chrome\User Data\Default\History". The location of the file might vary. <username> denotes the name of a user in Windows, and "Default" might be called differently depending on which profile is used in Chrome. The History file is a SQLite database that I opened using https://inloop.github.io/sqlite-viewer/ and navigated to "urls".

[&]quot;How Chrome Incognito keeps your browsing private" *Google Chrome Help*, available at https://support.google.com/chrome/answer/9845881.

Figure 17
Websites Visited and Browser Modes



- 61. I also visited these websites with Firefox, Edge, and Safari on a desktop device and found consistent results that the websites visited in Private Browsing Mode were not recorded in the web browser's history. Based on my testing, I conclude that browsing activity during a Private Browsing Session is not saved in a web browser's history.⁷¹
 - 2. Cookies Are Not Shared Between Regular and Private Browsing Modes
- 62. Cookies are not shared between Regular and Private Browsing Modes when browsing websites. This behavior manifests in two ways. First, the websites visited while in Private Browsing Sessions do not use cookies from prior Regular Mode sessions. Second, any cookies generated during Private Browsing Sessions are discarded when the Private Browsing Session is ended such that subsequent Private Browsing Sessions or Regular Mode sessions cannot access them. In the sections below, I first illustrate these behaviors by showing cookies stored on Chrome

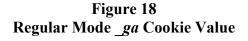
See backup materials for screenshots of browser history tests in Firefox, Edge, and Safari.

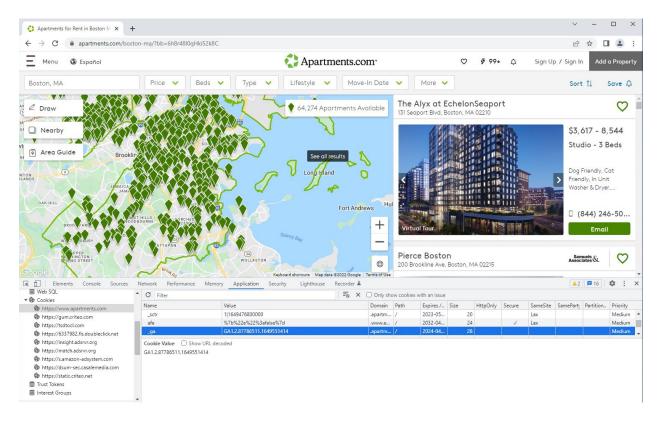
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using Chrome's Developer Tools. I then demonstrate how cookies are not shared between Regular and Private Browsing Mode for popular browser and operating system combinations.

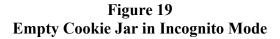
- a. Pre-Existing Cookie Values are Not Accessible in Private Browsing Mode
- 63. As discussed above, pre-existing cookies from Regular Mode browsing are not available for Private Browsing Sessions since each session starts with an empty cookie jar. To illustrate how a Private Browsing Session does not have access to pre-existing cookies, I performed visits to Apartments.com. Prior to visiting this website, I cleared my browsing history, cookies, and cache. I opened Chrome in Regular Mode, visited Apartments.com, and searched for apartments in Boston, MA. **Figure 18** below shows a screenshot of my apartment search and the _ga cookie value set by apartments.com, as displayed in Chrome's Developer Tools.⁷²

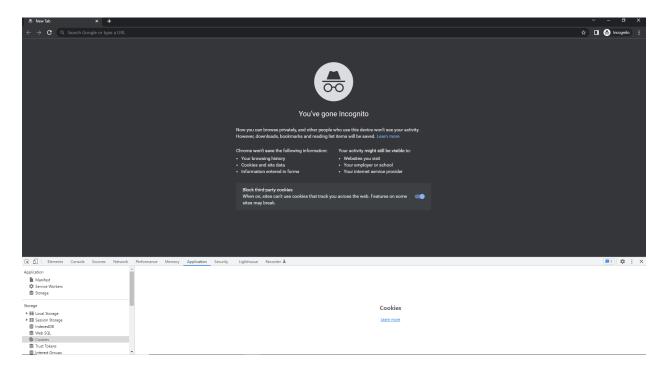
Chrome Developer Tools is a set of web developer tools that are built in directly to the Chrome Browser. Among other features, it allows a user of Chrome to access technical details of Chrome's interaction with websites including cookies that have been set as well as HTTP requests triggered by viewing the website (see Chrome Developer Tools website for more information at https://developer.chrome.com/docs/devtools/).





64. I then closed the Regular Mode session and opened an Incognito Mode session directly by right-clicking the Chrome icon and selecting "New Incognito window." In this session I opened Chrome developer tools before visiting any websites. I did not find any cookies stored in the Incognito Mode session (See **Figure 19**).





65. I then visited https://apartments.com/ in this Incognito Mode session, and observed cookies placed on my browser. The ga cookie value set in Incognito Mode was different from the ga cookie value set in Regular Mode. As shown in Figure 18 above, the ga cookie value in the Regular Mode session was 'GA1.2.87786511.1649551414', and as shown in Figure 20 below, the cookie value Incognito Mode browsing in the session ga was 'GA1.2.120385586.1649551797.' This illustrates that Incognito Mode browsing uses a cookie jar that is separate from the Regular Mode cookie jar.

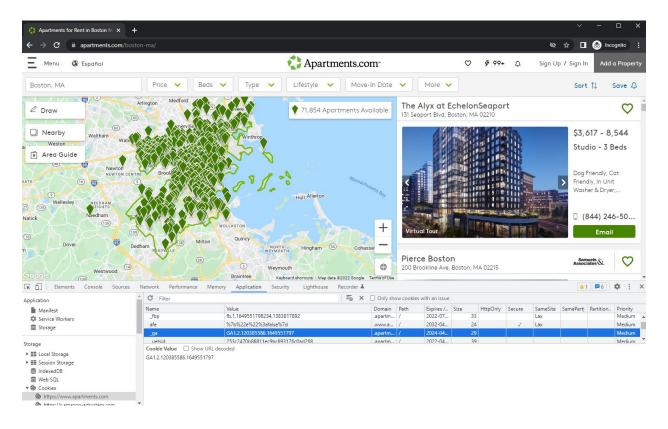
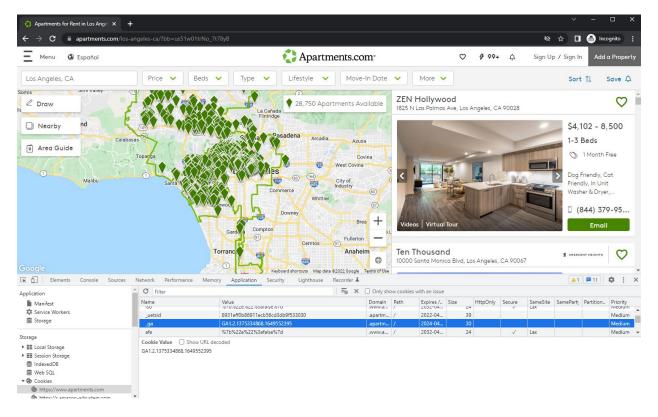


Figure 20 Apartment Search in Incognito Mode

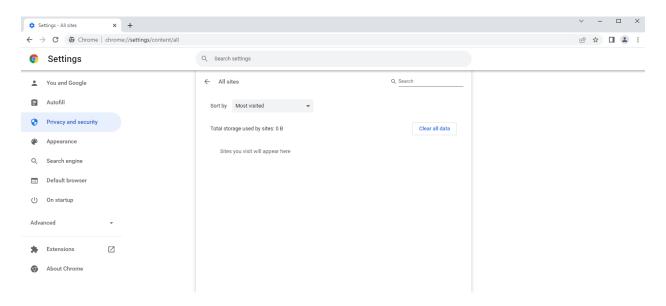
- b. Cookies Are Discarded after Incognito Mode Browsing Sessions
- Cookies and site data stored by the browser during a Private Browsing Session are 66. discarded and not available to subsequent browsing sessions, whether in Private Browsing Mode or Regular Mode. To illustrate this behavior, I performed a second series of website visits to Apartments.com. As a first step, I cleared my browsing history, cookies, and cache. I then visited Apartments.com in Incognito Mode in Chrome and searched for apartments in Los Angeles, CA. Apartments.com placed several cookies on my browser. Figure 21 below shows a screenshot of my browser with the Apartments.com cookies stored in the Incognito Mode session shown via Chrome's Developer Tools. We cookie value the set to "GA1.2.1375334868.1649552395."

Figure 21 Apartments.com Cookies on the Browser in Incognito Mode



67. I then closed the Incognito Mode session and in Regular Mode opened my browser settings to see what websites had stored cookies on the device. I did this by navigating to the "See all site data and permissions" setting under "Privacy and Security" in Chrome settings. As shown in **Figure 22**, my browser did not have any saved cookies at that point.

Figure 22 Site Data in Chrome Settings



68. I then navigated to Apartments.com in Regular Mode, searched for apartments in Los Angeles, and found that the _ga cookie value was different than the value in the Incognito Mode Session (Figure 21), as I would expect since the cookies set in Incognito Mode were automatically removed from the device once I closed the Incognito Mode session. More precisely, the _ga cookie value in the Regular Mode session was 'GA1.2.26270693.1649552739,' which differs from the _ga cookie value of 'GA1.2.1375334868.1649552395' set in the Incognito Mode browsing session (See Figure 23). This illustrates that cookies and site data obtained during a Private Browsing Session are discarded after the session has ended.

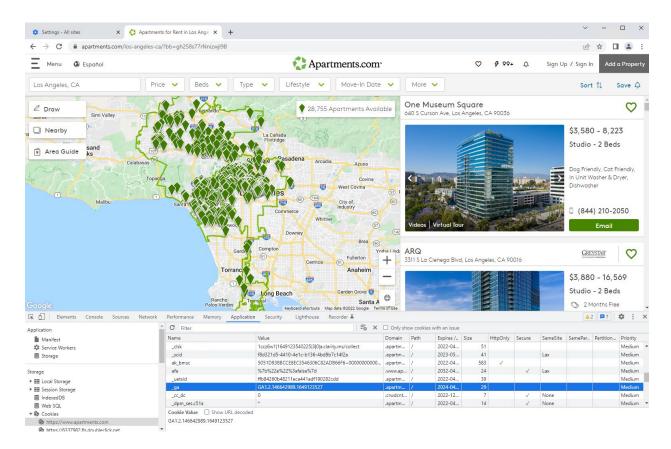


Figure 23
Apartments.com in Regular Mode with a Different _ga Cookie Value

- c. Testing Confirmed that Private Browsing Mode Restricted the Sharing of Certain Types of Data Across Browsing Sessions on Popular Browsers
- 69. To evaluate whether cookies are shared between Regular and Private Browsing Sessions for popular browser and operating system combination, I conducted a series of tests on five websites identified in the complaint: https://www.nyimes.com/, https://www.nyimes.com/,

I also tested Chrome Version 81 before third-party cookies were blocked by default. These results are included in **Appendix E**.

include various websites, browsers, and operating systems described in **Appendix D**, I observed that cookie values are often the same across Regular Mode sessions, which indicates that Regular Mode sessions share cookies and cookie values.⁷⁴ For example, when I visited https://www.apartments.com/ in Chrome on Windows, the _ga cookie value was the same across all three Regular Mode sessions.

70. While cookie values are often the same across Regular Mode sessions, I observe that cookie values stored from prior Regular Mode sessions are not used in the Private Browsing Sessions; instead, the Private Browsing Mode cookies have different values. In addition, cookie values are also not shared between consecutive Private Browsing Sessions, indicating that when a new Private Browsing Session is initiated, any cookies set in that session would contain new values that are not carried over from prior Regular Mode or Private Browsing Mode sessions. Further, cookie values set in Private Browsing Mode will not be carried over to subsequent Regular or Private Browsing Mode sessions. For example, for *https://www.apartments.com/* in Chrome on Windows, the _ga cookie values are not only different when compared between Regular Mode and Private Browsing Mode but are also different when compared between two Private Browsing Sessions.

There are some instances when cookie values are transmitted in one session but not another. For example, in my test of https://www.nytimes.com/, I observed CMID values being sent to Google-associated domains for Regular Mode (Initial Session) but not Regular Mode (Session 1). These instances do not indicate that cookie values from Regular Mode and Private Browsing Sessions are shared and therefore do not change my conclusions.

In some limited instances, I observed the same cookie values across Regular Mode and Private Browsing Sessions. However, I have seen no indication that this is a result of the cookie values having been shared between the two sessions. To the contrary, in my opinion these are examples of websites separately setting the same cookie value in different sessions, for a purpose other than identification of a user or their device. For example, I observed general settings-related cookies such as a *DSID* (value "NO_DATA"). Additionally,

- 71. Based on my testing, I conclude that cookies are not shared between Regular Mode and Private Browsing Mode sessions. The cookies that are set during a Private Browsing Session are also discarded following the end of the Private Browsing Session.
 - 3. Private Browsing Sessions Will Not Be Logged into Any Accounts or Sites
- 72. As described above, since Private Browsing Sessions do not access cookies and site data of Regular Mode Sessions, when a user enters Private Browsing Mode, they will not be logged into any sites or their Google Account when browsing websites. To illustrate this feature of Incognito Mode in Chrome, I opened a Regular Mode Session and logged into *drive.google.com* with a test account (See **Figure 24**). I then opened an Incognito Mode browsing session and accessed *drive.google.com*, while the Regular Mode browsing session was still open and the test account was logged into *drive.google.com*. As shown in **Figure 25**, in Incognito mode, I was not logged into Google using the test account and had no access to any files from my Google Test account.

https://www.washingtonpost.com/ uses the Google Analytics _gaexp cookie for experiments across its website. The _gaexp cookie is used when the website is running experiments with variations of its site design using Google Analytics, and I have seen no evidence indicating that it is or can be used for any purpose other than identification of these experiments. I provide a more extensive discussion of other, similar examples of cookie value transmissions in **Appendix F**.

Figure 24
Regular Mode Google Drive Logged in with a Test Account

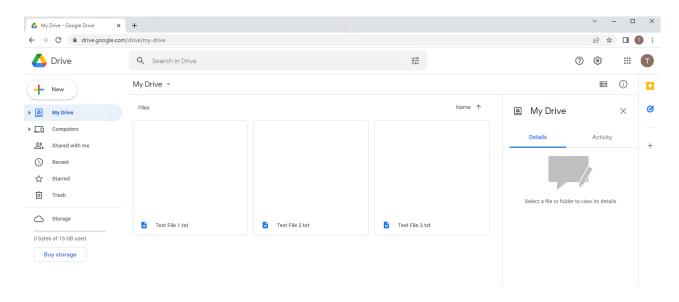
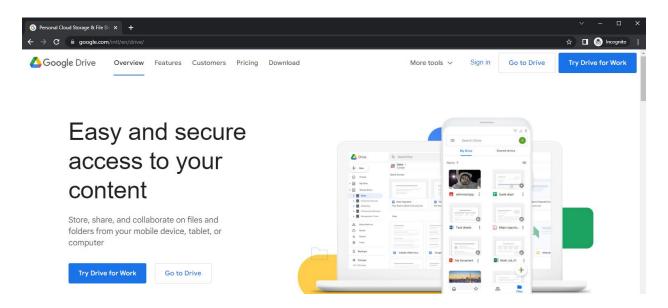


Figure 25
Incognito Mode Automatically Logged Out of Google Drive



73. I also replicated these tests with Firefox, Edge, and Safari on a desktop device and found consistent results. Based on my testing, I conclude that the user will not be logged into any accounts upon initiation of a Private Browsing Session.⁷⁶

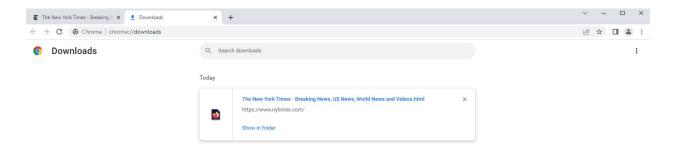
4. Downloaded Files Do Not Appear in Download Lists

74. When in Private Browsing Mode, browsers typically do not keep records of files downloaded while browsing. However, the files are still saved to a user's device, even after exiting Private Browsing Mode. 77 To illustrate this behavior, I downloaded webpages both in Regular and in Incognito Mode using Chrome. First, I cleared my browsing history, cookies, and cache. I then navigated to the https://www.nytimes.com/ home page and downloaded a copy of that webpage to my local device. Then, I opened an Incognito Mode session and accessed the https://www.washingtonpost.com/ home page and downloaded a copy of that webpage to my local device, while the Regular Mode Session was still open. I reviewed the list of downloaded files Chrome stores through Chrome's "Customize and Control Chrome" menu and selecting "Downloads" (also accessible by pressing Control + J, or navigating to https://downloads/). When I accessed the list of downloads, only the download from the Regular Mode Session was listed, not the download from Incognito Mode (See Figure 26).

⁷⁶ See backup materials for screenshots of login tests in Firefox, Edge, and Safari.

[&]quot;How private browsing works in Chrome," *Google Chrome Help*, *Google*, available at https://support.google.com/chrome/answer/7440301?hl=en.

Figure 26
Incognito Mode Download Not listed



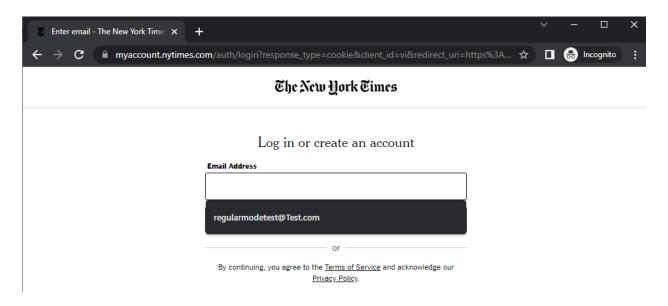
- 75. Consistent with the descriptions of how Incognito Mode operates, only the file downloaded in a Regular Mode Session is listed under Chrome downloads, though both files still appear in the "Downloads" folder of the device (outside of Chrome).
 - 5. Autofill Web Forms from Private Browsing Mode Are Not Available in Regular Mode
- 76. Browsers have features to fill out forms automatically with information that has already been entered into forms on webpages, such as login or address information. When in Private Browsing Mode, browsers typically do not keep the information being entered in forms, so any new information entered into forms while in Private Browsing Mode will not be available to users in Regular Mode. To illustrate this behavior, I navigated to https://www.nytimes.com in Regular Mode and attempted to create a New York Times account with the username "regularmodetest@Test.com" and a password of "RegularMode." After submitting the form, Chrome recorded my input for the email address to autofill the field the next time I attempted to log into the New York Times website. **Figure 27** below shows Chrome displaying the autofilled email address as an option to fill in the login form.

Figure 27 Autofill Option



77. Next, I opened Chrome in Incognito Mode, navigated to the New York Times website login page, and clicked in the Email Address field. As indicated by **Figure 28** below, the email address "regularmodetest@Test.com" was presented as an option.

Figure 28
Regular Mode Form Information Available in Incognito



78. I then repeated the steps described above to log into the New York Times website but with the username "incognitomodetest@test.com" and a password of "incognitomode" (see Figure 29).

Figure 29 Nytimes.com Log in Page Incognito Mode



79. After submitting the form, I closed both the Incognito Mode and Regular Mode sessions. I then opened a new Regular Mode session and navigated to the New York Times login page. When I clicked into the email field of the form, only the Regular Mode email address was suggested, not the Incognito Mode email address (See **Figure 30**). Based on my testing, I have concluded that when forms are filled out in Chrome Incognito Mode, the form information will not be available in Regular Mode. However, when forms are filled out in Regular Mode, the form information will be available during Incognito Mode.

Figure 30 Nytimes.com Log in Page Regular Mode



D. Conclusions Regarding Private Browsing Mode

- 80. Based on my experience, analysis of documents, and testing, in my opinion Private Browsing Modes work as described by Google and other companies by concealing users' browsing activity from other people who may use the same device, and by ensuring that cookie values generated during the Private Browsing Sessions cannot be used to provide a link to the user's browsing activity in Regular Mode.
- 81. Private Browsing Modes conceal users' browsing activity from other people who may use the same device by discarding any browsing history or cookies that were stored by the browser during the Private Browsing Session, so that data is not accessible in subsequent sessions. My testing confirmed this. For example, I tested the Chrome browser by visiting websites in Regular and Incognito mode, and observed that in subsequent Regular Mode sessions only the websites that I visited in Regular Mode were shown in the browser history—the websites I visited in Incognito mode were not recorded in the browser history.
- 82. Private Browsing Modes also ensure that the cookie values generated during the Private Browsing Session cannot be used to provide a link to the user or her device after that session is closed (unless the user explicitly enables a website to make this association by signing into the website during the Private Browsing Session, or enables Google to do so by signing into their Google account during the Private Browsing Session). Private Browsing Modes accomplish this by starting each Private Browsing Session with a "clean" browser (the user is not logged into her accounts and browsing history or cookies from prior sessions are not accessible) and discarding data associated with the user's browsing activity when the session is closed. My testing also confirmed these aspects of Private Browsing Mode. I have confirmed that Private Browsing Modes (1) prevent browsing history from being saved on the device, (2) prevent the user and browser in

Private Browsing Sessions from accessing browsing history and cookies from Regular Mode sessions; and (3) discard cookies placed on the browser during the Private Browsing Session when that session is closed.

- 83. Because Private Browsing Modes handle cookies and other browsing data in this manner, it is my opinion that, the cookie value transmissions to Google-associated domains—when a user who is not logged into a Google account and uses Private Browsing Mode to visit a third-party website containing "Google tracking or advertising code"—constitute "orphaned" islands of data that cannot be used to provide a link to a user's Google Account or other Private Browsing Sessions. In my opinion, these cookie values cannot be used to link the Private Browsing Mode activities to a user or her device after that Private Browsing Session is closed, which would prevent Google from using the cookie values to create a "cradle-to-grave profile of users," as Plaintiffs allege.
- 84. I have also concluded that Private Browsing Modes are neither designed to nor do provide users complete anonymity or invisibility as they browse the web. Even in Private Browsing Mode, web browsing necessarily involves transmission of messages from a user's browser, and those messages must conform to protocols and standards, such as the HTTP protocol, and include information such as IP addresses. Private Browsing Modes are also not designed to block all communications between the browser and websites or third-party web-services that the website owner has incorporated in their website.

V. GOOGLE SERVICES USED BY THIRD PARTY WEBSITES AND ASSOCIATED DATA TRANSMISSIONS

85. As described above in my Summary of Plaintiffs' Allegations, I understand Plaintiffs allege that Google improperly intercepted, received, or collected data of Chrome and

non-Chrome browser users who have a Google account and accessed a non-Google website containing "Google tracking or advertising code" while in Private Browsing Mode and not logged into their Google account. Reservice In this section, I provide a summary of examples of "Google tracking or advertising code" that I understand are at issue in this case and the Google products with which that code is associated. I also provide my opinion as to whether Private Browsing Modes have an impact on whether information is sent to Google when a user visits a website that uses the "Google tracking or advertising code." I then describe various settings, browser extensions, and other factors that do have an impact on the extent to which information is sent to Google when a user visits a website that uses the "Google tracking or advertising code."

A. Google Analytics

86. Google Analytics is a product that customers can use to collect, configure, process, and report on user interactions with their online content. Thus, Google Analytics helps customers understand how visitors interact with their websites and gain insight into metrics such as user engagement and retention. Visibility into such metrics is important for developing user-friendly websites. For example, by understanding visitors' language settings (in the aggregate), a Google

⁷⁸ Complaint, ¶ 192.

[&]quot;Learn about Google Analytics," Google Analytics, Google, available https://developers.google.com/analytics/devguides/platform. Google Analytics customers (i.e., website operators) are migrating from Universal Analytics to Google Analytics 4, which is intended to fully replace the preceding service by July 1, 2023. My description is applicable to both versions of the service unless stated otherwise. See "Universal Analytics will be going Analytics available Help, Google, https://support.google.com/analytics/answer/11583528?hl=en.

See also, Garett, Renee et al., "A Literature Review: Website Design and User Engagement," Online journal of communication and media technologies, Vol. 6,3 (2016): 1-14, available at https://www.ncbi.nlm.nih.gov/pmc/articles/PMC4974011/; Rodden, Kerry et al., "Measuring the User Experience on a Large Scale: User-Centered Metrics for Web

Analytics customer might realize that a large percentage of visitors prefer a language that is not currently offered on the customer's website, leading the customer to create an additional website version that supports this language.

- 87. Google Analytics is not the only product on the market that provides web traffic analysis services. Other free and paid services that similarly allow website developers to measure and analyze traffic to their website include Hotjar, ⁸¹ Mixpanel, ⁸² Matomo, ⁸³ Piwik PRO, ⁸⁴ Adobe Analytics, ⁸⁵ and many others. Most of these services are "tag-based," requiring the website developer to include code in their website to transmit data to a third-party server for analysis and reporting. ⁸⁶
- 88. Customers use the Google Analytics product by creating an Analytics account and setting up the product on their website. To set up Google Analytics on their website, the customer incorporates "tags," which are short snippets of JavaScript code, into the HTML source code for their website. The tag is highly customizable to satisfy the customer's analytics and privacy needs, and Google offers a tag management system called Google Tag Manager that allows Google

Applications," *ACM Press*, April 2010, available at https://static.googleusercontent.com/media/research.google.com/en//pubs/archive/36299.pdf.

[&]quot;Understand how users behave on your site, what they need, and how they feel, fast," *Hotjar*, available at https://www.hotjar.com/.

^{82 &}quot;Build Better Products," *Mixpanel*, available at https://mixpanel.com/.

[&]quot;Google Analytics alternative that protects your data and your customers' privacy," *Matomo*, available at https://matomo.org/.

⁸⁴ "Analyze the customer journey across websites and apps," *PIWIK PRO*, available at https://piwik.pro/.

⁸⁵ "Analytics anywhere in the customer journey," *Adobe Analytics*, *Adobe*, available at https://www.adobe.com/analytics/adobe-analytics.html.

[&]quot;Tag," At Internet, available at https://www.atinternet.com/en/glossary/tag-3/.

Analytics customers to configure and deploy tags on their website via a web-based user interface.⁸⁷ Below is an illustration of a "gtag.js" tag generated by Google Analytics:^{88,89}

Figure 31 Installation of Google Analytics Tag

Install the global site tag

To install the global site tag, copy the following code and paste it immediately after the <head> tag on every page of your site. Replace GA_MEASUREMENT_ID with the ID of the Google Analytics property to which you want to send data. You need only one global snippet per page.

```
<!-- Global site tag (gtag.js) - Google Analytics -->

<script async src="https://www.googletagmanager.com/gtag/js?id=GA_MEASUREMENT_ID"></script>

<script>
  window.dataLayer = window.dataLayer || [];
  function gtag(){window.dataLayer.push(arguments);}
  gtag('js', new Date());

gtag('config', 'GA_MEASUREMENT_ID');
</script>
```

This snippet loads the gtag.js library, establishes GA_MEASUREMENT_ID as the default Google Analytics property ID, and sends a pageview hit to Google Analytics.

89. As described in Google's public developer documentation, the Google Analytics tag can be configured by the customer to measure specific user interactions with their website and change the types of data that can be sent to Google Analytics. 90 However, the Google Analytics

⁸⁷ "Tag Manager overview," *Tag Manager Help*, *Google*, available at https://support.google.com/tagmanager/answer/6102821?hl=en.

^{**}Mout Google Tag Manager," Tag Manager, Google, available at https://developers.google.com/tag-platform/tag-manager; "Add gtag.js to your site," Google Analytics, Google, available at https://developers.google.com/analytics/devguides/collection/gtagjs.

I understand that gtag.js, the tag used for Universal Analytics and Google Analytics 4, superseded a previous tag called analytics.js. *See* "Migrate from analytics.js to gtag.js (Universal Analytics)," *Google Analytics*, *Google*, available at https://developers.google.com/analytics/devguides/migration/ua/analyticsjs-to-gtagjs.

⁹⁰ "Cookies and user identification with gtag.js," *Google Analytics, Google*, available at https://developers.google.com/analytics/devguides/collection/gtagjs/cookies-user-id; "Google

Terms of Service state that "[y]ou will not and will not assist or permit any third party to, pass information to Google that Google could use or recognize as personally identifiable information." 91

- 90. According to Google's public documentation, when a user of any browser visits a website that uses Google Analytics, the following data may be sent to Google Analytics:⁹²
 - First-party cookie values. This is explicitly enabled by the website which sets first-party cookies and embeds Google Analytics tags in the website source code;
 - Data about a user's browser and devices. This is the same information contained in HTTP messages that any other website would receive when a user attempts to access it;
 - IP address;
 - Metrics related to user activity on the first-party website.
- 91. Google Analytics uses cookies to provide services to customers. When user visits a website that includes the Google Analytics tag, the tag will attempt to set the following first-party HTTP cookies on the user's browser: "_ga", "_gid", "_ga_<container-id>," and "_gac_gb_<container-id>" for Google Analytics 4, and "_ga", "_gid", "_gat", "AMP_TOKEN",

Analytics 4 tags," *Tag Manager Help*, *Google*, available at https://support.google.com/tagmanager/answer/9442095.

⁹¹ "Google Analytics Terms of Service," *Google Marketing Platform*, available at https://marketingplatform.google.com/about/analytics/terms/us/.

[&]quot;Safeguarding your data," *Analytics Help, Google*, available at https://support.google.com/analytics/answer/6004245.

"_gac_<property-id>" for Universal Analytics.⁹³ The Google Analytics customer can change various field settings for these cookies, such as cookie domain, when the cookie expires, or the cookie name. This is described, for example, in the excerpts of Google's public documentation shown in the following figure: ⁹⁴

Figure 32 Configuring Cookie Field Settings for Google Analytics

Configuring cookie field settings

The following table shows the default cookie field values used by analytics.js:

Field Name	Value Type	Default value
cookieName	text	_ga
cookieDomain	text	The result of the following JavaScript expression: document.location.hostname
cookieExpires	integer	63072000 (two years, in seconds)
cookieUpdate	boolean	true
cookieFlags	text	

To modify any of these values, you can specify them in the fieldObject you pass the create command. For example:

```
ga('create', 'UA-XXXXX-Y', {
   'cookieName': 'gaCookie',
   'cookieDomain': 'blog.example.co.uk',
   'cookieExpires': 60 * 60 * 24 * 28 // Time in seconds.
   'cookieUpdate': 'false',
   'cookieFlags': 'SameSite=None; Secure',
});
```

⁹³ "Google Analytics Cookie Usage on Websites," *Google Analytics, Google*, available at https://developers.google.com/analytics/devguides/collection/gtagjs/cookie-usage.

[&]quot;Cookies and User Identification," *Google Analytics, Google*, available at https://developers.google.com/analytics/devguides/collection/analyticsjs/cookies-user-id.

- 92. A Google Analytics customer can also optionally create a User-ID to identify website visitors that have signed into their website. How and whether visitors are assigned a User-ID is a choice of the customer, who must actively enable this functionality in their Google Analytics account. 95 Google Analytics does not set or manage the User-ID, and Google prohibits Google Analytics customers from using data that could be used to personally identify an individual, or data that permanently identifies a particular device. 96
- 93. Google Analytics customers that have a Google Ads account may also link those accounts to enable Google Analytics advertising reporting tools. 97 As Google's public documentation explains, these features are governed by the Google Analytics customers' and users' Ads settings and policy requirements of Google Analytics Advertising Features. 98 At the

^{95 &}quot;About User-ID feature," the **Analytics** Help, Google, available at https://support.google.com/analytics/answer/3123662#zippy=%2Cin-this-article; "[GA4] platforms," Measure activity across Analytics Help, Google, available https://support.google.com/analytics/answer/9213390?hl=en.

^{96 &}quot;User-ID limits," Analytics Help, Google, available at https://support.google.com/analytics/answer/3123668; "Measurement Protocol, SDK, and Feature Policy," Analytics, User Google Google. available at https://developers.google.com/analytics/devguides/collection/protocol/policy; "[GA4] activity across platforms," Analytics Help. Google, available at https://support.google.com/analytics/answer/9213390?hl=en; "Measurement Protocol, SDK, Policy," Feature Google Analytics, Google, available https://developers.google.com/analytics/devguides/collection/protocol/ga4/policy.

^{97 &}quot;About Advertising Features," Analytics Help, Google, available at https://support.google.com/analytics/answer/3450482; "Enable Remarketing and Advertising Features Analytics," in Analytics Help, Google, https://support.google.com/analytics/answer/2444872; "Activate Google signals," Analytics Help, Google, available at https://support.google.com/analytics/answer/7532985. "[GA4] Link Ads and Analytics," Analytics Help, Google, available https://support.google.com/analytics/answer/9379420?hl=en.

[&]quot;Policy requirements for Google Analytics Advertising Features," *Analytics Help, Google,* available at https://support.google.com/analytics/answer/2700409; "[GA4] Activate Google signals for Google Analytics 4 properties," *Analytics Help, Google,* available at https://support.google.com/analytics/answer/9445345?hl=en; "Google Analytics 4 SDK, and

customer's choice, Advertising Features enable Google Analytics to collect data via Google advertising cookies in addition to Google Analytics cookies. As shown in **Figure 33** below, if a customer enables these Advertising Features, Google requires the customer to notify its visitors accordingly, and encourages customers to point users to the Google Analytics opt-out add-on, which is available on Chrome, Firefox, Edge, and Safari. ⁹⁹

Figure 33 Google Analytics Advertising Privacy Features

If you've enabled any Google Analytics Advertising features, you are required to notify your visitors by disclosing the following information in your privacy policy:

- The Google Analytics Advertising Features you've implemented.
- How you and third-party vendors use first-party cookies (such as the Google Analytics cookie) or other first-party identifiers, and third-party cookies (such as Google advertising cookies) or other third-party identifiers together.
- How visitors can opt-out of the Google Analytics Advertising Features you use, including through Ads Settings, Ad Settings for mobile apps, or any other available means (for example, the NAI's consumer opt-out).

We also encourage you to point users to Google Analytics' currently available opt-outs ☑ for the web.

- 1. Data Transmissions to Google Analytics Are Impacted by the Choices of Website Developers
- 94. As described above, Google Analytics customers have control over whether Google collects and uses data relating to users' interactions with the customer's website. For example,

User ID Feature Policy," *Analytics Help*, *Google*, available at https://developers.google.com/analytics/devguides/collection/ga4/policy.

[&]quot;Policy requirements for Google Analytics Advertising Features," Analytics Help, Google, available at https://support.google.com/analytics/answer/2700409; "Google Analytics Opt-out Add-on," Browser Google Tools. available Google. https://tools.google.com/dlpage/gaoptout/; "Google Analytics 4 SDK, and User ID Feature Policy," Analytics Help, Google, available at https://developers.google.com/analytics/devguides/collection/ga4/policy.

Google's "Manage user privacy" page states: "At Google, we are keenly aware of the trust you place in us and our responsibility to keep your privacy and data secure. As part of this responsibility, we provide information and tools that developers can use to help enable and manage user privacy." ¹⁰⁰

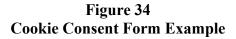
- 95. For example, Google Analytics customers can disable Google Analytics functionality on a webpage to honor visitors' opt-out choices, without removing the Google Analytics tag itself. ¹⁰¹ A customer can do this by simply setting a window property to "true."
- 96. In August 2020, Google Analytics also launched "Consent mode" for its customers. ¹⁰² For customers who choose to implement Consent Mode, the Google Analytics tag will alter its settings based on the websites' implementation of Consent Mode and the users' consent statuses. ¹⁰³ For instance, the Latham & Watkins LLP website (*lw.com*) immediately asks users, irrespective of the browsing mode, whether they consent to analytics cookies:

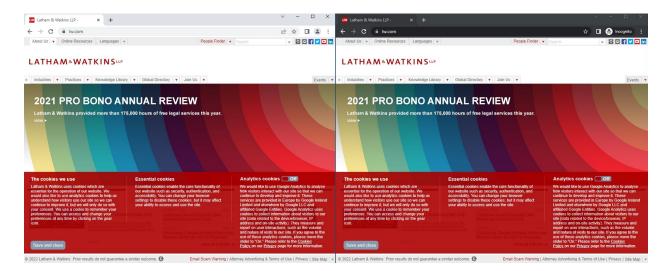
¹⁰⁰ "Manage user privacy," Tags, *Google*, available at https://developers.google.com/tag-platform/devguides/privacy.

[&]quot;Disable Google Analytics measurement," Google Analytics, Google, available at https://developers.google.com/analytics/devguides/collection/gtagjs/user-opt-out; "Manage user privacy," Tags, Google, available at https://developers.google.com/tag-platform/devguides/privacy.

[&]quot;Consent Mode," *Analytics Help*, *Google*, available at https://support.google.com/analytics/answer/9976101?hl=en; Herman, Scott, "Measure conversions while respecting user consent choices," *Google Marketing Platform*, *Google*, September 3, 2020, available at https://blog.google/products/marketingplatform/360/measure-conversions-while-respecting-user-consent-choices/.

Deposition of Steve Ganem, March 23, 2022, pp. 78-80 ("The Witness: I believe what Consent Mode refers to here in this context is an API of that name to help our customers provide cookie consent options and banners to their end users should they need to...Consent Mode does govern some of the data collection to Google Analytics when it's used...The Consent Mode settings that are in place for a given client, browser client, govern whether or not cookies, both Analytics-related cookies and ads-related cookies, can be read or written.").





- 97. As another example, websites that enable Google Analytics Advertising Features can use the *allow_google_signals* and *allow_ad_personalization_signals* controls to prevent events sent from *gtag.js* from being used for ads personalization.¹⁰⁴ Further, websites can signal to Google that "events sent from the tag will not be used for ads personalization and demographics and interests reports" and can even restrict data processing by Google.¹⁰⁵
- 98. As yet another example, and as explained in public documentation, Google uses IP addresses to provide security for customers and for IP geolocation purposes. ¹⁰⁶ Google Analytics offers customers the option to anonymize users' IP addresses (known as IP address

As noted in public documentation, events from *gtag.js* can still be used for demographics and interests reporting. *See* "Manage user privacy," *Tags*, *Google*, available at https://developers.google.com/tag-platform/devguides/privacy.

¹⁰⁵ "Manage user privacy," *Tags*, *Google*, available at https://developers.google.com/tag-platform/devguides/privacy.

¹⁰⁶ "Safeguarding your data," *Analytics Help*, *Google*, available at https://support.google.com/analytics/answer/6004245.

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anonymization). ¹⁰⁷ IP address anonymization is an option in both Universal Analytics and Google Analytics 4 and is enabled by default in Google Analytics 4. ¹⁰⁸

- 2. Users Can Affect Data Transmissions to Google Analytics
- 99. Internet users can also affect whether data relating to their interactions with a website is sent to Google Analytics. For example, users can prevent transmission of cookies to Google Analytics by using browser cookie settings. In Chrome, these settings can be accessed by typing *chrome://settings/cookies* to the address bar or by accessing settings through navigation panes on the browser. This allows users to select their desired cookie settings in both Regular and Private Browsing Modes.

¹⁰⁷ "IP Anonymization (or IP masking) in Google Analytics," *Analytics Help*, *Google*, available at https://support.google.com/analytics/answer/2763052.

¹⁰⁸ "IP Anonymization (or IP masking) in Google Analytics," *Analytics Help, Google*, available at https://support.google.com/analytics/answer/2763052.

Figure 35 Chrome Cookie Settings Page

)	Allov	v all cookies
)	Bloc	k third-party cookies in Incognito
)	Bloc	k third-party cookies
)	Bloc	k all cookies (not recommended)
	0	Sites can't use cookies to improve your browsing experience, for example, to keep you signed in or to remember items in your shopping cart
	0	Sites can't use your cookies to see your browsing activity across different sites, for example, to personalize ads
	_	Features on many sites may not work

100. The "Block all cookies" option prevents first- and third-party cookies from being set and transmitted, which will block Google Analytics first-party cookie values. ¹⁰⁹ Users also can enable the "Clear cookies and site data when you close all windows" option, which erases cookie

The option to "Block all cookies" as shown in the **Figure** was first available in Chrome 82 starting in March 2020, and in earlier versions, since at least 2013, users could block cookies by turning on "Block sites from setting any data" in the settings. See, e.g., Spadafora, Anthony "New Chrome build will allow you to block all cookies," *TechRadar*, March 17, 2020, available at https://www.techradar.com/news/new-chrome-build-will-allow-you-to-block-all-cookies; "Manage your cookies and site data," *Google*, archived by the *Wayback Machine*, May 17, 2013, available at https://web.archive.org/web/20130517102706/https://support.google.com/chrome/answer/95 647?hl=en#.

values set in browser memory. 110 This means that cookies would be cleared each time the user closes the browser, preventing tracking of the user's interactions with a website based on the cleared cookie values.

- 101. The cookie settings page shown in **Figure 35** also gives users the option to "Block third-party cookies," which prevents the setting and transmission of third-party cookies, but not first-party cookies. For example, if a Google Analytics customer enables Analytics Advertising Features, which will enable the collection of Google third-party advertising cookies by Google Analytics, the "Block third-party cookies" option would prevent Google Analytics from collecting those cookies when a user visits the customer's website. However, this option would not prevent Google Analytics first-party cookies from being set and sent by the website to Google Analytics.
- 102. Users can also install an extension called the "Google Analytics Opt-out Browser Add-on," which is described in Google Analytics documentation. 111,112 According to the Chrome extension page illustrated below, this extension prevents the Google Analytics JavaScript code from transmitting information to Google Analytics, and there are more than a million users of this extension in Chrome. This extension can be used in both Regular and Private Browsing Modes.

This option to clear cookies when a browser session is closed has been available since at least 2014 when it was called "Keep local data only until you quit your browser." *See*, e.g., Paul, Ian, "How to automatically delete your cookies every time you close your browser," *PCWorld*, November 11, 2014, available at https://www.pcworld.com/article/436317/how-to-automatically-delete-your-cookies-every-time-you-close-your-browser.html.

[&]quot;Google Analytics Opt-out Browser Add-on," *Google Tools*, *Google*, available at https://tools.google.com/dlpage/gaoptout/.

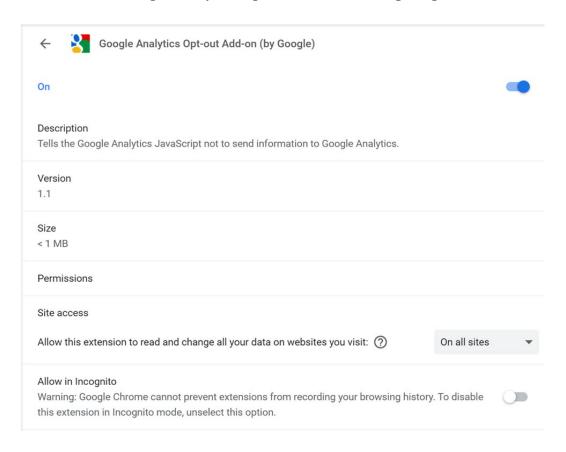
[&]quot;Google Analytics Opt-out Add-on (by Google)," *Chrome Web Store*, *Google*, available at https://chrome.google.com/webstore/detail/google-analytics-opt-out/fllaojicojecljbmefodhfapmkghcbnh?hl=en.

To be used in Private Browsing Mode, a user must allow for this explicitly in Chrome Settings for Extensions as illustrated in **Figure 37** below.

Figure 36
Google Analytics Opt-out Add-on Extension Page



Figure 37
Google Analytics Opt-out Add-on Settings Page



103. Users can also block JavaScript, which is how Google Analytics functionality is executed. 113 Modern browsers contain built-in settings that disable JavaScript, irrespective of the browsing mode. 114 Users also can install add-ons or extensions that would block JavaScript execution. 115 To disable JavaScript using settings on Chrome, for example, users can enter *chrome://settings/content/javascript* in the address bar or navigate to the same page using setting pages. Then a user can select if JavaScript is allowed as illustrated below:

Figure 38
JavaScript Chrome Settings

← JavaScript 0	Search
Sites usually use Javascript to display interactive features, like video games or we	b forms
Default behavior	
Sites automatically follow this setting when you visit them	
Don't allow sites to use Javascript	

[&]quot;Hello Analytics API: JavaScript quickstart for web applications," *Google Analytics*, *Google*, available at https://developers.google.com/analytics/devguides/config/mgmt/v3/quickstart/web-js.

[&]quot;Disable JavaScript in Chrome, Edge, Firefox, Opera, Internet Explorer on Windows 11/10," *The Windows Club*, available at https://www.thewindowsclub.com/disable-javascript-chrome-ie-firefox-opera.

^{115 &}quot;Sybu JavaScript Blocker," *Chrome Web Store*, *Google*, available at https://chrome.google.com/webstore/detail/sybu-javascript-blocker/ceicidjdokcfbnkdenbhmnonehglgilk?hl=en.

104. Such settings block execution of any JavaScript code and therefore block transmission of cookie values triggered by the JavaScript code embedded in websites in both Regular and Private Browsing Modes. Disabling JavaScript permanently is generally not recommended as it might interfere with some website functionalities that rely on JavaScript execution such as login forms and advanced interactive features. However, depending on the user's browsing behavior, it may not lead to reduced functionality for many websites. Disabling JavaScript still allows users to select their desired cookie settings in both Regular and Private Browsing Modes.

105. Users can also mask their IP address from Google Analytics and any other Internet services by using a VPN in both Regular and Private Browsing Modes. ¹¹⁸ There are many VPN extensions available for browsers, as well as standalone applications that will mask IP addresses not only for Web browsing but also other types of Internet communications. Some prominent VPN services are ExpressVPN, Surfshark, NordVPN, ProtonVPN, and IPVanish. ¹¹⁹ In fact, 41% of US and UK users use VPN services at least once a week. ¹²⁰

Patwegar, Waseem "How to Enable or Disable JavaScript In Chrome Browser," *Techbout*, available at https://www.techbout.com/enable-disable-javascript-chrome-36943/; Hoffman, Chris, "What Is NoScript, and Should You Use It to Disable JavaScript?" *How-To Geek*, November 21, 2017, available at https://www.howtogeek.com/138865/htg-explains-should-you-disable-javascript/.

¹¹⁷ Finley, Klint, "I Turned Off JavaScript for a Whole Week and It Was Glorious," *Wired*, November 18, 2015, available at https://www.wired.com/2015/11/i-turned-off-javascript-for-a-whole-week-and-it-was-glorious/.

See VPN test results, described further in **Section V.D.5** below and in my backup materials. The user's IP address would not be masked from the VPN provider itself.

Hodge, Rae, Holly, Russell, & David Gewirtz, "Best VPN Service of 2022," *CNET*, March 26, 2022, available at https://www.cnet.com/tech/services-and-software/best-vpn/.

¹²⁰ "How often do you use a VPN?" Statista, available at https://www.statista.com/statistics/1219770/virtual-private-network-use-frequency-us-uk/.

B. Google Ad Manager

106. Google Ad Manager is an ad management platform targeted to publishers who have significant direct sales. ¹²¹ It offers a central location for publishers to define their ad inventory and create, manage, and analyze reports on their advertising campaigns. It also offers ad-serving capabilities, connecting to ad-exchanges to select the best ad to display on a website. ¹²²

107. Google Ad Manager is a solution for publishers who are interested in displaying ads but might not have the technical expertise to develop their own ad server. To use Google Ad Manager, the publisher must create an account and accept the Google Ad Manager terms, then insert a "tag," which is a small snippet of code, for each location where the publisher wants to show an ad. Below is an example of instructions for a website to use Google Ad Manager tag: 123

¹²¹ "Advertising with Google Ad Manager," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/6022000?hl=en.

[&]quot;Advertising with Google Ad Manager," *Google Ad Manager Help, Google*, available at https://support.google.com/admanager/answer/6022000?hl=en.

¹²³ "Get Started with Google Publisher Tags," *Google Publisher Tag*, *Google*, available at https://developers.google.com/publisher-tag/guides/get-started.

Figure 39
Google Ad Manager Instructions to Publishers

Display your own ad Using the hello-gpt.html file created in the Display a test ad section, replace the code in the header with code specifying inventory from your own Ad Manager network. 🖈 Note: Before you can display an ad from your Ad Manager network, you will need to make sure there's an active line item already trafficked in the "Ready" status. Learn more about creating line items in the Ad Manager help center. 1. Generate an ad tag for the ad unit you'd like to display. Learn more about generating ad tags in the Ad Manager help center. 2. Copy the ad tag code provided in the Document header section and use it to replace the corresponding code in the <head> of your HTML document. ♠ □ <head> <meta charset="utf-8"> <title>Hello GPT</title> <script async src="https://securepubads.g.doubleclick.net/tag/js/gpt.js"></script> window.googletag = window.googletag || {cmd: []}; googletag.cmd.push(function() { googletag .defineSlot('ad-unit-path /', [width /, height /], 'div-id /') .addService(googletag.pubads()); googletag.enableServices(); }); </script> </head>

108. After placing the tag code on the website, the website developer must select "campaigns," which are the settings that determine how and where ads will be shown on the website. 124 When a website loads, the ad tag initiates an HTTP request from the user's browser to an ad server that can include the following information: the HTTP header, an IP address, a user identifier, custom targeting criteria set by the publisher, and a "correlator" value shared between ad requests on the same page. Google Ad Manager then selects the best ad available and serves it

[&]quot;Get started with ads in Google Ad Manager," *Google Ad Manager Help, Google*, available at https://support.google.com/admanager/answer/6027116?hl=en&ref_topic=7506292.

back to the user's browser. 125 The following excerpt from Google Ad Manager documentation illustrates how the various types of data in an ad request are used. 126

Figure 40 Use of Data by Google Ad Manager

1. An ad request passes information to the ad server

Ad requests are triggered by resources (for example, JavaScript libraries like GPT on web pages, or application code on a mobile app) rendered by a user's web browser or mobile device, and they initiate an HTTP request to an ad server.

Information about the user and the device is passed within the request to Ad Manager, allowing Ad Manager to match the right ad with the right user. Five crucial pieces of data are transmitted in the ad request:

- · The HTTP header
- · The IP address
- · A user identifier (containing no personally identifiable information), which could be one of the following:
 - Resettable mobile device advertising ID (for in-app ad requests; examples: AdID for Android; IDFA for iOS; other identifiers for devices such as Roku)
 - · PPID (for publishers that have it set in their ad requests)
 - DoubleClick cookies (for desktop and mobile browsers)
- · The custom targeting criteria set by the publisher in the Ad Manager ad tags
- A "correlator" value shared between ad requests on the same page

The table below details how this data is used in the ad selection process. The Ad Manager ad server only checks the user identifiers described above if they are allowed by the individual user; that is, if the user hasn't opted out or blocked them via browser settings or mobile tracking restrictions.

109. Google Ad Manager is not the only product on the market that offers ad serving capabilities by connecting publishers to ad exchanges. There are several competing services that allow website developers to incorporate ads through the use of tags and a third-party admanagement platform. These companies operate in the field of "programmatic advertising," which

¹²⁵ "Ad selection white paper," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/1143651#zippy=%2Csummary-of-data-typestable.

¹²⁶ "Ad selection white paper," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/1143651#zippy=%2Csummary-of-data-typestable.

is the "use of technology to buy and sell digital ads." Some of Google Ad Manager's competitors are Facebook Ads Manager, Amazon DSP, DenX, and AdButler. The use of third-party code is essential to enable these services, as they simplify the ad-serving process for publishers who do not have the technical expertise to develop their own ad-serving technology from scratch.

- 1. Data Transmissions to Google Ad Manager Are Impacted by the Choices of Publishers
- 110. Publishers can adjust several parameters that change how Google Ad Manager functions in their website. For example, they can modify the type of ads served, change the size and resolution of the ad, ¹³² or alter privacy parameters. These modifications have a direct impact on the type of data Google receives and how the data is transferred. Google offers several privacy settings to publishers. One of these settings is the ability to serve "limited ads," which are ads that "disable all personalization and features that require use of a local identifier." This setting allows

¹²⁷ "A beginner's guide to programmatic advertising," *Amazon Ads, Amazon*, March 11, 2021, available at https://advertising.amazon.com/blog/programmatic-advertising.

¹²⁸ "Facebook Advertisers: Direct vs Programmatic Buying Trends," *MediaRadar*, May 27, 2021, available at https://mediaradar.com/blog/facebook-advertisers-direct-vs-programmatic/.

^{129 &}quot;What is Amazon DSP?" *Amazon Ads*, *Amazon*, available at https://advertising.amazon.com/solutions/products/amazon-dsp.

^{130 &}quot;OpenX," OpenX, available at https://www.openx.com/.

¹³¹ "AdButler," *AdButler*, available at https://www.adbutler.com/.

¹³² "Ad sizes," *Google Publisher Tag*, *Google*, available at https://developers.google.com/publisher-tag/guides/ad-sizes.

¹³³ "Limited Ads," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/9882911.

publishers to restrict data processing by Google. ¹³⁴ In addition, website developers can opt out of the use of personalized ads, ^{135,136} and they are required to have and abide by a privacy policy that clearly discloses to their users that third parties may be placing and reading cookies on their users' browsers. ¹³⁷ For example, publishers can opt out of showing users who are signed into their Google account personalized ads across devices. ¹³⁸ Developers also have a choice of whether or not to send publisher provided identifiers (PPID), which are used for ad frequency capping, audience segmentation, and other delivery controls across devices. ¹³⁹ Though using first-party cookies to implement programmatic frequency caps is the default, publishers have the ability to disable the use of these first-party cookies. ¹⁴⁰ If a publisher decides not to share these with Google, these identifiers will not appear anywhere on Google's systems. ¹⁴¹ Publishers can also opt out of first-

[&]quot;Restricted data processing (CCPA) settings in Google's publisher ad tags," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/9598414#other-tags.

¹³⁵ "Ad personalization settings in Google's publisher ad tags," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/7678538.

¹³⁶ "Personalized and non-personalized Ads," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/9005435.

¹³⁷ "Google Publisher Policies," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/10502938?.

This option is available from the Admin section of the publisher's Google Ad Manager account. *See* "Enable Google signed-in, cross-device personalized ads," *Google Ad Manager Help*, *Google*, https://support.google.com/admanager/answer/7204537?hl=en.

¹³⁹ "About publisher provided identifiers," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/2880055?hl=en.

[&]quot;Use first-party cookies for programmatic frequency caps," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/10650804?hl=en.

Deposition of Glenn Berntson Volume I, March 18, 2022, pp. 166 ("There are additional publisher controls that could have an indirect impact here. An example is if a publisher chooses to not use PPID, they wouldn't provide PPID, and so therefore there would be no PPID. And so, it is a publisher choice as to whether the PPID available in the first place for our systems.").

party pseudonymous identifiers set by Google Ad Manager to support functions like frequency capping, in which case the cookie value is not created.¹⁴²

- 111. Website developers can also use Google Ad Manager's privacy and messaging tool to select the particular privacy regulations their website complies with and optionally message the website's users about these practices to obtain consent. When a user visits a website that displays the optional message and does not accept the terms, they will be served ads that are not personalized, meaning that they will not be based on information about user behavior and will instead be based on context such as city-level geo-targeting and website content. Website tool to select the particular privacy regulations their website complies with and optionally message the website's users about these practices to obtain consent. When a user visits a website that displays the optional message and does not accept the terms, they will be served ads that are not personalized, meaning that they will not be based on information about user behavior and will instead be based on context such as city-level geo-targeting and website content.
 - 2. Users Can Affect Data Transmissions to Google Ad Manager
- 112. There are also tools available to browser users that affect data flows to Google Ad Manager. These tools include blocking all cookies, blocking third-party cookies, and enabling "clear cookies and site data when you close all windows." I discuss the use of cookie options in **Section V.D.1** and similar conclusions apply to Google Ad Manager, namely that Internet users can affect the transmission of cookie values to Google Analytics for both Regular and Private Browsing Modes.

Deposition of Glenn Berntson Volume I, March 18, 2022, pp. 166-7 ("There are other cases, the first-party IDs, pseudonymous identifiers, that we'll set to the publisher domain to support things like frequency capping, which I described previously. And if the publisher says, 'No, I don't want you to set that cookie,' then we won't. It's under the publisher control.").

The tool allows for messaging related to GDPR, CCPA, IDFA, and ad blocking recovery messages. *See* "About privacy & messaging," *Google Ad Manager Help*, *Google*, available at https://support.google.com/admanager/answer/10075997?hl=en.

[&]quot;Google and TCF 2.0: how to collect consent for personalized ads," *iubenda*, available at https://www.iubenda.com/en/help/16041-google-tcf-consent-personalized-ads; "Personalized and Non-Personalized Ads," *Google Ad Manager Help*, *Google*, https://support.google.com/admanager/answer/9005435.

- 113. Similar to Google Analytics, functionality of Google Ad Manager relies on JavaScript code such that blocking JavaScript through settings would prevent data from being sent to Google Ad Manager.
- Ad Manager, such as Ad Blocker extensions. For example, Chrome users can install the uBlock or AdBlock extensions which both are used by more than 10 million users according to the extension pages. ¹⁴⁵ Users can also install the Interest-Based Advertising (IBA) Opt-out extension provided by Google which allows opting out of personalized ads. This extension allows users to opt out of DoubleClick advertising cookies, which are used by Google to display personalized ads. ¹⁴⁶ In addition, users can also opt out of personalized ads on the NAI Consumer Opt Out page. This service allows users to "choose to opt out of Interest-Based Advertising from one, some or all participating NAI member companies on your browser." Further, users can choose to install a dedicated standalone application that would block ads, such as AdGuard. ¹⁴⁸
- 115. Users can also affect personalized advertising functionalities by visiting https://adssettings.google.com/. If the user is signed in, they will be redirected to a page similar to the one shown below in **Figure 41**, where they can choose what types of ads they would like to

[&]quot;uBlock Origin," Chrome Web Store, Google, available at https://chrome.google.com/webstore/detail/ublock-origin/cjpalhdlnbpafiamejdnhcphjbkeiagm?hl=en; "AdBlock — best ad blocker," Chrome Web Store, Google, available at https://chrome.google.com/webstore/detail/adblock-%E2%80%94-best-ad-blocker/gighmmpiobklfepjocnamgkkbiglidom?hl=en-US.

¹⁴⁶ "IBA Opt-out (by Google)," *Chrome Web Store*, *Google*, available at https://chrome.google.com/webstore/detail/iba-opt-out-by-google/gbiekjoijknlhijdjbaadobpkdhmoebb?hl=en.

[&]quot;Manage my Browser's Opt Outs," NAI, available at https://thenai.org/opt-out/.

¹⁴⁸ "AdGuard," *AdGuard*, available at https://adguard.com/en/welcome.html.

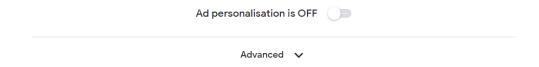
see or turn off ad personalization. If the user is not signed in, they will be redirected to a page similar to the one shown below in **Figure 42**, where they can turn off ad personalization on Google Search, YouTube, and Web. ¹⁴⁹ In either case, they can also receive more information about online advertising. ¹⁵⁰ Users can also arrive at these ad personalization settings through the use of AdChoices, an industry standard service implemented on some websites in the Google Display Network. The AdChoices icon appears on ads for users to click on. When users click on this icon, they are directed to the Google Ads personalization settings page.

Figure 41
Ad Personalization Options - Signed in User



Ad personalisation

You turned ad personalisation off. You can turn it back on to make your ads more useful to you.

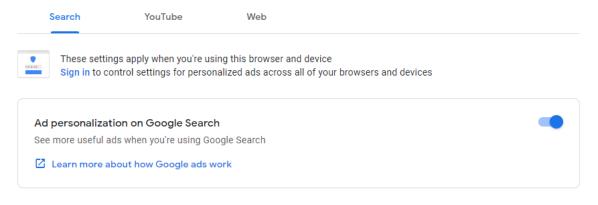


If the user is not signed into a Google account and disables ad personalization on the web, the browser will remember this setting by setting the value of the ANID cookie to "OPT OUT."

[&]quot;Ad Choices for the Google Display Network," *Google Ad Manager Help, Google*, available at https://support.google.com/admanager/answer/2695279?hl=en; "Block certain ads," *Ads Help, Google*, available at https://support.google.com/ads/answer/2662922?hl=en.

Figure 42
Ad Personalization Options - Signed Out User

Ad personalization settings



Google adheres to advertising industry privacy standards. Learn why you're seeing an ad

116. Similar to Google Analytics, users also have an option to install standalone applications that change data flow to Google Ad Manager and other services. For example, users can install VPN applications that mask IP addresses and firewall applications that would block data transmissions to certain domains.

C. Private Browsing Modes Do Not Block All Transmissions to Third-Party Web-Services

117. As described in **Section IV**, Private Browsing Modes (1) prevent browsing history from being saved on the device, (2) prevent the user and browser in Private Browsing Sessions from accessing browsing history and cookies from Regular Mode session; and (3) discard cookies placed on the browser during the private browsing session when the session is closed. However, Private Browsing Modes are not designed to prevent browsers from sending all messages to web

services that a website developer has chosen to embed in their website. ¹⁵¹ Further, those messages would necessarily conform to multiple industry standards and protocols that are established by the community and are not unilaterally set by Google or any other company that offers a browser. These protocols and standards include, but are not limited to, HTTP messages with required fields, and IP addresses required to deliver those HTTP messages.

browsers (including Chrome) that would further enhance a user's privacy, for example by preventing the transmission of certain categories of At-Issue Data or obscuring that data. These settings include, but are not limited to, cookie settings, JavaScript extensions and settings, and various extensions and standalone applications that are designed to affect certain data transmissions. I have tested these features in both Private Browsing Mode and Regular Mode, and my tests confirm that they function as explained in public documentation and affect data flows to Google, irrespective of whether a user is browsing in Private Browsing Mode (these tests are described further in **Section V.D** below). And even though my tests focus separately on each setting, users can use combinations of these settings and extensions to select their optimal balance of privacy and user experience.

D. Testing of Browser Settings and Extensions that Impact Transmissions of At-Issue Data in Both Regular and Private Browsing Modes

119. As stated in **Section IV**, Private Browsing Modes in all major browsers conceal the user's browsing activity from other people who may use same device and ensure that cookie values

¹⁵¹ For example, when accessing *https://www.nytimes.com/* in Private Browsing Mode for Chrome, Firefox, and Edge on Windows 10, there are several HTTP requests made to *news.google.com*. These requests are included in my backup materials.

generated during a Private Browsing Session are not shared with other browsing sessions and cannot be used to link Private Browsing Mode Activity to the user or her device after the Private Browsing Session is closed. However, Private Browsing Modes do not prevent websites—or the web-services deployed by websites—from knowing the simple fact that *a* user is interacting with the site or the service. ¹⁵²

- 120. To provide additional privacy, browsers (including Chrome) allow for the installation and modification of various settings and extensions, which significantly impact the extent to which browsers transmit certain data to Google and other domains in Regular and Private Browsing Modes.¹⁵³
- 121. To evaluate the impact various settings and extensions have on the data that browsers may transmit to Google, I visited the same set of websites described in **Section IV.C.2.c** for Chrome (version 100) on Windows 10 (version 20H2). Based on my professional experience, these settings and extensions operate similarly across browsers and operating systems. Even though some settings might differ in how they are enabled or operate, users of all browsers and operating systems can find comparable options. I use Chrome to illustrate how settings affect the flow of the At-Issue Data.

¹⁵² For example, when accessing https://www.nytimes.com in Private Browsing Mode for Chrome, Firefox, and Edge on Windows 10, there are several HTTP requests made to news.google.com. These requests are included in my backup materials.

¹⁵³ See e.g., Hodge, Rae, "If You Care About Your Privacy, You Need to Change These Browser Settings Right Now," CNET, February 26, 2022, available https://www.cnet.com/tech/services-and-software/if-you-care-about-your-privacy-you-needto-change-these-browser-settings-right-now/; "Choose your privacy settings," Google Chrome Help. Google. available at https://support.google.com/chrome/answer/114836?hl=en&co=GENIE.Platform%3DDeskto p.

- 122. I performed the following tests related to settings and extensions:
- a. Cookie blocking test: all cookies allowed, third-party cookies blocked, and all cookies blocked;
- b. JavaScript blocking test: JavaScript enabled, JavaScript disabled through browser settings, and JavaScript blocked through the Sybu browser extension;
- c. uBlock extension test: uBlock Origin extension disabled and uBlock Origin extension enabled; and
- d. Google Analytics Opt-out Add-on extension test: Google Analytics Opt-out Add-on disabled and Google Analytics Opt-out Add-on enabled.
 - 123. I describe the testing process in **Appendix D**.
 - 1. Browser Settings that Affect the Transmission of Cookie Values
- 124. As discussed in **Section III.B**, cookies are a sequence of characters that contain information used for various purposes, including but not limited to core website functionalities (*e.g.*, remembering which items a user placed for the checkout during online shopping or a time zone a user is located in) and for the delivery of targeted ads. Many browsers, including Chrome, Firefox, Edge, and Safari, give users the option to (1) allow all cookies, (2) block third-party cookies, and (3) block all cookies. These options are available for both Regular and Private Browsing Modes. ^{154,155}

¹⁵⁴ See Chrome cookie blocking settings example in Section V.A.2.

See e.g., "Cookie Rejection Report 2020," Flashtalking, available at https://static1.squarespace.com/static/5c17fee58ab722e19b765b9d/t/5ebb2cad66d47b4c5c9f 21a9/1589324990858/Flashtalking_Cookie_Rejection_Report_2020.pdf. In 2020, an adserving company called Flashtalking published its annual Cookie Rejection Report, which

- 125. Exhibits 2.1-2.5 and 2.21-2.25 summarize the results of my cookie blocking tests across the selected five websites in Regular and Private Browsing Modes. The results demonstrate that Chrome cookie settings impact data transmissions in both Regular Mode and Private Browsing Modes. The "All Cookies Blocked" setting does block all cookie values from being transmitted to Google-associated domains.
- 126. The "Block Third-Party Cookies" setting blocks all third-party cookie value transmission to Google-associated domains. For example, third-party cookies such as IDE and NID are transmitted when all cookies are allowed but not when third-party cookies are blocked. 156
- 127. Based on my testing, I conclude that cookie settings impact the transmission of cookie values in Regular and Private Browsing Modes. The cookie blocking settings allow users to block third-party or all cookies. If a user blocks third-party cookies, no third-party cookies will be sent to third-party domains, which includes Google-associated domains. If a user blocks all

examines cookies being blocked or deleted by web browsers. The company evaluated data from 36 different advertisers over a 30-day period in 2019, covering over six billion impressions. The report found that on average, 64% of cookies were rejected across devices, with a 41% rejection rate for desktop, 73% rejection rate for tablet, and 79% rejection rate for mobile devices. Cookie rejection occurs because users are in an environment where cookies do not function or because browsers implement cookie blocking settings.

There are a limited number of instances that require further clarification. The third-party cookie named DSID is associated with a transmitted value of "NO_DATA" in the cases of https://www.cnn.com/, https://www.washingtonpost.com/, and https://www.latimes.com/. DSID cookie "is used to identify a signed-in user on non-Google sites and to remember whether the user has agreed to ad personalization." As the value suggests, no data are transmitted in these cases as I performed my testing without being signed in. Therefore, the DSID with a value of "NO_DATA" cannot be used to track users or to serve targeted ads. See "How Google Uses Cookies," *Google Privacy & Terms*, *Google*, available at https://policies.google.com/technologies/cookies?hl=en-US. I provide a more extensive discussion of other, similar examples of cookie value transmissions in **Appendix F**.

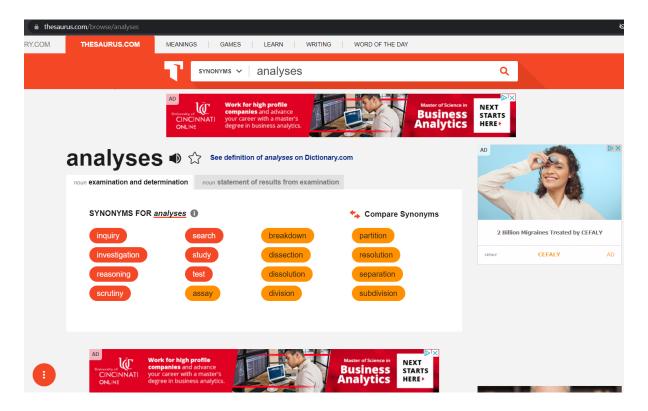
cookies, then no cookies are sent to any domains including Google-associated domains, irrespective of the browsing mode.

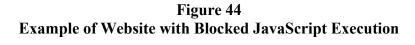
2. Users Can Block Execution of JavaScript Code on Webpages

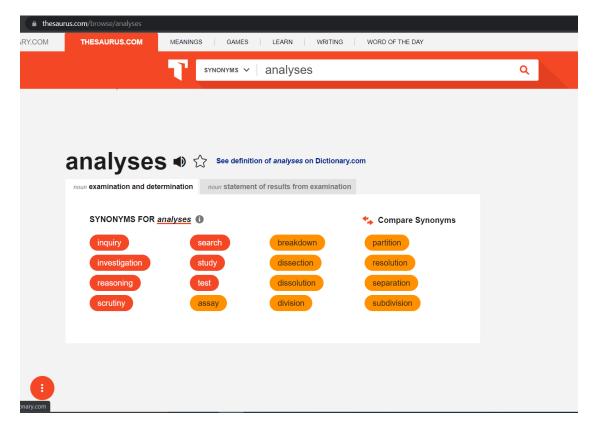
128. JavaScript is a programming language widely used to enable dynamic and responsive content of websites such as content updated based on user actions, interactive maps, and others. 157 Even though JavaScript is present on most modern websites, it is not as fundamental of a component of webpages as HTML. Therefore, websites that do not rely on certain advanced and complex features would still be functional for most users if JavaScript were disabled. An example of the features that typically would not work and might impact user experience is logging in to the website. Not all websites contain this functionality and even if they do, a website login often is not required to browse the website. Since in many cases JavaScript is used to enable advertising and analytics services, restricting the use of JavaScript in webpages may reduce the amount of advertising content and the amount of time required to load a webpage. For example, as Figure 43 shows, when I visit https://www.thesaurus.com/browse/analyses/ with JavaScript execution allowed, the top part of the website even without scrolling down contains three ads. In contrast, as Figure 44 shows, when I visit the same webpage after blocking JavaScript, the banners ads are gone, which some users may find desirable.

¹⁵⁷ "What is JavaScript?" *MDN Web Docs*, *Mozilla Corporation*, available at https://developer.mozilla.org/en-US/docs/Learn/JavaScript/First steps/What is JavaScript.

Figure 43
Example of Website with Allowed JavaScript Execution



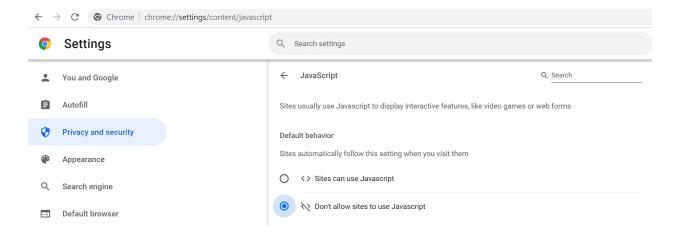




- 129. As **Figure 43** and **Figure 44** suggest, browsers have settings to block JavaScript execution. Furthermore, restricting execution of JavaScript code may limit the transmission of At-Issue Data to Google. Such settings, however, will not impact data transmissions that are not triggered by JavaScript code.
- 130. Users can restrict the execution of JavaScript on web pages either through browser settings or by using browser extensions that are designed to restrict JavaScript execution such as the Sybu extension. Though I present only this example in my report, many similar extensions are available on all major browsers.

131. To disable JavaScript execution in the Chrome browser, a user can visit *chrome://settings/content/javascript* either through the address bar or by using settings navigation buttons, and then select "Don't allow sites to use JavaScript," as illustrated in **Figure 45** below.

Figure 45
JavaScript Execution Settings in Chrome



132. Users can install extensions by visiting the Chrome Web Store. To illustrate an extension that disables JavaScript, I used the Sybu extension which has more than 10,000 users.

The key difference between browser setting- and extension-based JavaScript blocking is that extensions may include additional settings that allow users to choose how strict JavaScript blocking should be. For example, the settings page of the Sybu extension includes a "My Rules" option that by default blocks several types of Google-related JavaScript code from executing.

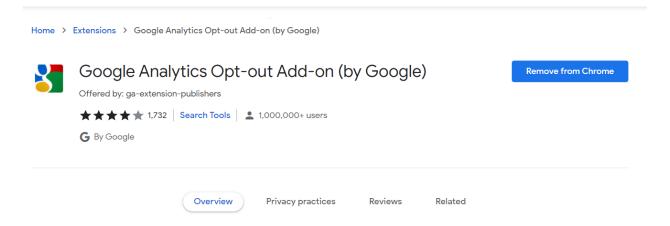
^{158 &}quot;Sybu JavaScript Blocker," *Chrome Web Store*, *Google*, available at https://chrome.google.com/webstore/detail/sybu-javascript-blocker/ceicidjdokcfbnkdenbhmnonehglgilk.

- 133. Exhibits 2.6-2.10 and 2.26-2.30 illustrate the results of my JavaScript blocking tests. Blocking JavaScript through settings prevents all cookies from being sent to Google-associated domains.
- 134. Similarly, the Sybu extension limits certain transmissions of cookie values to Google-associated domains. Compared to JavaScript settings, it allows users to define custom rules to block or allow certain domains.
- 135. Based on my JavaScript blocking tests, I conclude that settings and extensions available to browser users are effective at blocking JavaScript execution and transmission of certain cookie values to Google-associated domains.
- 3. Add-Ons and Extensions Can Be Used to Restrict Data Transmission to Google Analytics
- 136. As I mentioned above, Chrome allows for the installation of extensions and addons that prevent or restrict certain data transmissions. For example, to affect the At-Issue Data being transmitted to Google Analytics, users can install Google Analytics Opt-out Add-on extension, which focuses on restricting data transmissions associated with Google Analytics. ¹⁵⁹ This extension has been installed by more than 1 million users. ¹⁶⁰

[&]quot;Google Analytics Opt-out Add-on (by Google)," *Chrome Web Store*, *Google*, available at https://chrome.google.com/webstore/detail/google-analytics-opt-out/fllaojicojecljbmefodhfapmkghcbnh?hl=en.

¹⁶⁰ "Google Analytics Opt-out Add-on (by Google)," *Chrome Web Store*, *Google*, available at https://chrome.google.com/webstore/detail/google-analytics-opt-out/fllaojicojecljbmefodhfapmkghcbnh?hl=en.

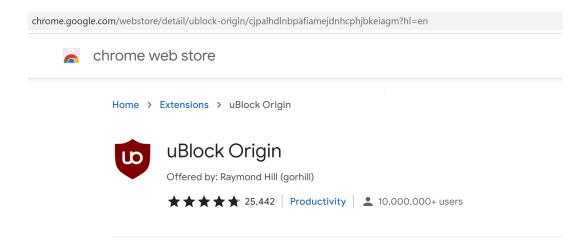
Figure 46
Google Analytics Opt-out Add-on Page on Chrome Store



- 137. My testing of the impact of Google Analytics Opt-out Add-on extension on data transmissions is illustrated in Exhibits 2.11-2.15 and 2.31-2.35. My results show that cookies associated with Google Analytics, including *ga*, *gid*, and *gaexp*, are not transmitted to Google Analytics domains when I enabled the Google Analytics Opt-out Add-on extension.
- 138. My tests illustrate that users who wish to restrict data transmissions to Google Analytics can use the Google Analytics Opt-out Add-on extension that effectively restricts data transmission of cookie values associated with Google Analytics.
 - 4. Users Can Block Ads and Other Content Using Add-Ons and Extensions
- 139. Similar to the Google Analytics Opt-out Add-on extension that focuses on restricting data transmissions associated with Google Analytics, users have the ability to install extensions that block advertisements and other content from loading on websites. One example of

such an extension is uBlock Origin ("uBlock") which has more than 10 million installs on Chrome as illustrated in **Figure 47** below. ¹⁶¹

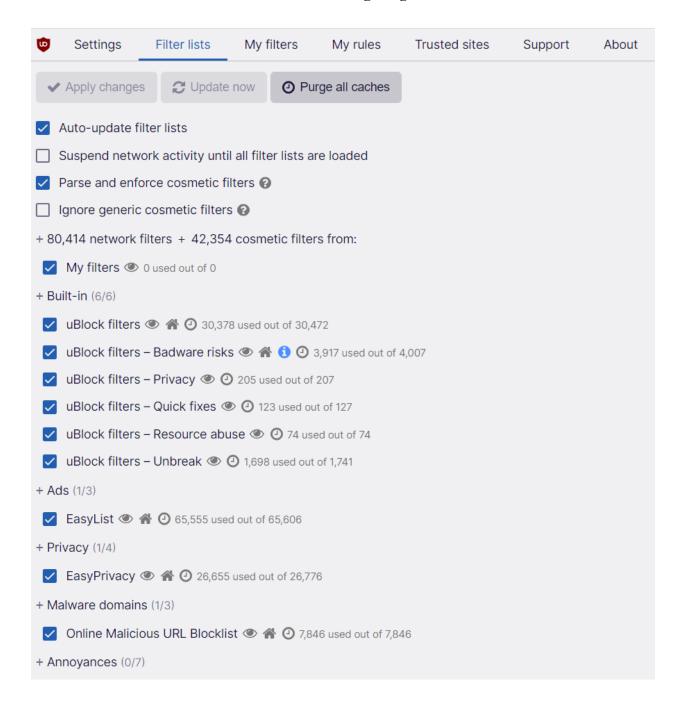
Figure 47 uBlock Extension Page on Chrome Store

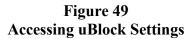


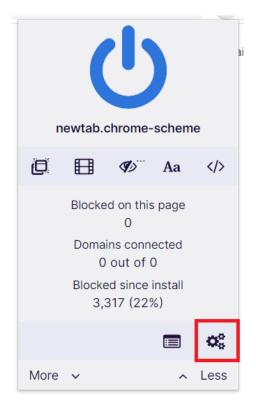
140. Exhibits 2.16-2.20 and 2.36-2.40 illustrate results of my testing for the uBlock extension. I did not observe any cookies being transmitted to Google-associated domains in Private Browsing Mode. I similarly observe most cookies being blocked in Regular Mode except an NID cookie on https://www.nytimes.com/ which is transmitted to https://news.google.com/ and https://accounts.google.com/. I understand that uBlock filtering relies on several default lists of domains which a user can supplement as shown in the settings page of uBlock illustrated below in Figure 48. As https://news.google.com and https://accounts.google.com/ are not by default included in the filter list, the extension will only block these transmissions if a user modifies the setting page as illustrated in Figure 49 below.

¹⁶¹ "uBlock Origin," *Chrome Web Store*, *Google*, available at https://chrome.google.com/webstore/detail/ublock-origin/cjpalhdlnbpafiamejdnhcphjbkeiagm?hl=en.

Figure 48 uBlock Settings Page



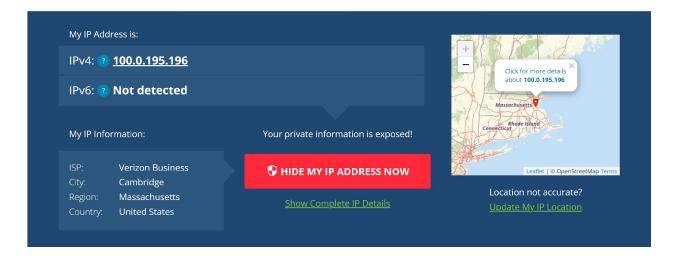




- 141. My tests demonstrate that extensions that aim at preventing data transmissions related to advertising are effective tools that may limit certain transmissions to Google-associated domains.
 - 5. VPN Services Mask Users' IP Addresses
- 142. As discussed in **Section IV.A**, VPN services can be used for many reasons such as masking (i.e., replacing) the user's IP address with that of the VPN server, encrypting the communications of the user's device, or for bypassing geographic restrictions on content (e.g., if certain content is not available in a country where a user is located, they might use a VPN with an IP address associated with a different geographic region to gain access to that content).

143. To illustrate that VPN services are an effective tool to mask users' IP addresses, I accessed a website that shows IP addresses with and without VPN services enabled while in Private Browsing Mode. First, I observed an IP address of the test machine by navigating to https://whatismyipaddress.com/service without having enabled a VPN service. **Figure 50** illustrates the IP address. Because IP addresses can be used to approximate a geographic location, this **Figure** shows that my location at the time of conducting this test was in Massachusetts, United States.

Figure 50
Illustration of Actual External IP address



144. I then used NordVPN, which is a popular VPN service. The desktop application of NordVPN replaces the external IP address not only for browsing purposes but also generally for any communication over the Internet. NordVPN is available on many platforms including Windows, iOS, macOS, and Android. 162

¹⁶² "Download NordVPN app for Windows PC," *NordVPN*, available at https://nordvpn.com/download/windows/.

145. NordVPN, similarly to other VPN services, has a network of VPN servers around the world that allow users to change where they wish to have their VPN IP "be located". **Figure** 51 illustrates the map of countries which a NordVPN user can choose from denoted by circled numbers or blue dots. ¹⁶³

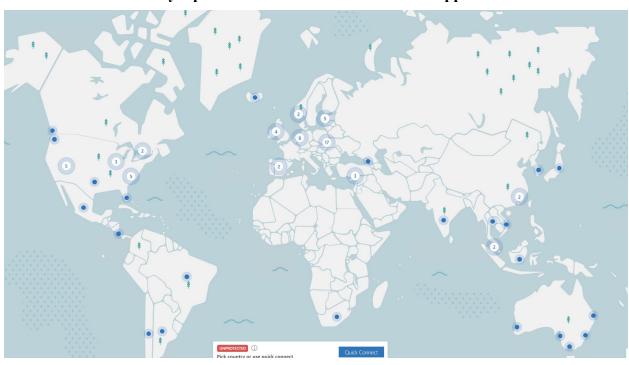
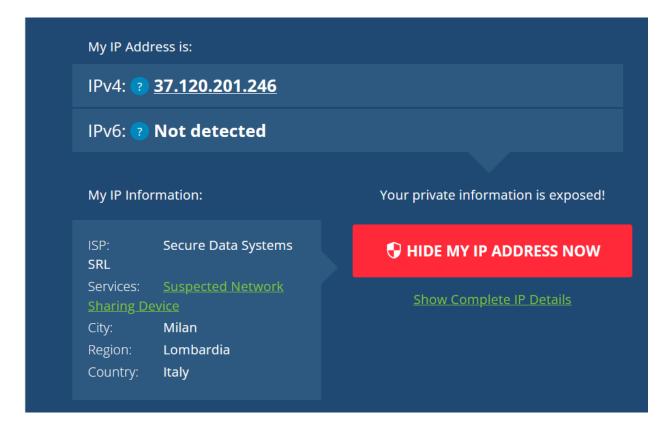


Figure 51
Country Options for IP Address in NordVPN Application

146. I selected Italy as a country of my IP destination and visited https://whatismyipaddress.com/ again. As **Figure 52** shows, the service detected an IP address now located in Italy, which confirms that VPN services allow users to select an IP address associated with a different device and geographical area.

There are many servers located in each represented country. It allows users to not only select a country but also a location or a server inside a country.

Figure 52 IP Address with VPN Use



147. My tests demonstrate that VPN services are an effective tool to mask users' IP addresses and would prevent the user's true IP address from being sent in transmissions to Google-associated domains.

Signed on the 15th day of April, 2022, at Brookline, MA.

Georgios Zervas

Exhibit 1.1: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Windows 10 https://www.nytimes.com/ (Part 1)

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	Yks9Y.SWIUDA.aPxaxuzcwAA				
DSID	NO_DATA	NO_DATA	NO_DATA		NO_DATA
ID	4a6ec1651f2677fb01344e9b7922b5				
IDE	AHWqTUkoq2dX3NoxwRtTab-zSG35qq	AHWqTUkoq2dX3NoxwRtTab-zSG35qq			AHWqTUkoq2dX3NoxwRtTab-zSG35qq
		511=cQIn3wCGiq3VdDmUobp8Q4u4tJ			
NID	511=cQIn3wCGiq3VdDmUobp8Q4u4tJ	511=eQ1j2bH0KvR_e62lB7-u7SBcp7			511=eQ1j2bH0KvR_e62lB7-u7SBcp7
TDID	275837f2-b26d-4845-9eb0-30a820				
gads		ID=4938b38a824c7925:T=16490980	ID=e54e47e3f11c2720-227caa17ed	ID=34671794ba3272dc-2269826e19	ID=4938b38a824c7925:T=16490980
gpi			UID=000003b279b401f0:T=1649098		
_ga	1835220652.1649098083	1835220652.1649098083	1638073241.1649098353	257801265.1649098499	1835220652.1649098083
_gcl_au	885089998.1649098084	885089998.1649098084	1863613158.1649098355	696086320.1649098501	885089998.1649098084
_gid	2121132959.1649098084	2121132959.1649098084	1956093198.1649098355	990005167.1649098501	2121132959.1649098084
_rxuuid	AYg5qPL1EljYkiXQ4sY5ZiD8sia0hG				
nyt-a	XEdGEKPloF_lOs-E8lWqWR	XEdGEKPloF_lOs-E8lWqWR	ehP5FH2EknnaiSTeRQ6ik7	I6qhfsOaq7E4HVkMlHY-4O	XEdGEKPloF_lOs-E8lWqWR
nyt-jkidd	anon	anon	anon	anon	anon
test_cookie	CheckForPermission				

Notes.

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os sent domains.xlsx" of the backup production.
- [4] The nyt-jkidd cookie is a first-party cookie with a long value. I observed a substring value of this long value, "anon", which matches a URL parameter sent to www.google-analytics.com. Since my exhibit shows only the substring value that was sent to Google-associated domains, I reviewed the full nyt-jkidd values across Regular and Private Browsing Mode and found that the values associated with the Private Browsing Mode were always different.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.1: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Windows 10 https://www.nytimes.com/ (Part 2)

			Edge		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
gads	ID=1bc638bb52f6726e-22feb323ff	ID=1bc638bb52f6726e-22feb323ff	ID=b3e99924fd921ef6-22a4d6edfd	ID=fe420d50499a8f2d-22a5445cfc	ID=1bc638bb52f6726e-22feb323ff
_ga	1980542796.1649463052	1980542796.1649463052	1552015100.1649463349	1870558466.1649463497	1980542796.1649463052
_gcl_au	541175046.1649463053	541175046.1649463053	1630133533.1649463349	293630192.1649463497	541175046.1649463053
_gid	2146859059.1649463053	2146859059.1649463053	205049718.1649463350	1674661127.1649463497	2146859059.1649463053
nyt-a	6PO-6nit6_GBAXzfYx2PMC	6PO-6nit6_GBAXzfYx2PMC	8IdoLsIImk62tQX0AExbTy	ckC0z3y6Xy9SvjpatIwr97	6PO-6nit6_GBAXzfYx2PMC
nyt-jkidd	anon	anon	anon	anon	anon

пус-укиш	unon	unon	unon	unon	unon
•			Firefox		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
IID	511=ag1AD-6jNa_fOekuMR94fApuxT	511=ag1AD-6jNa_fOekuMR94fApuxT	511=Wuzrn5Y9zfOvixbDnErBJQM-mU	511=tt4Zr3DvRoZZS7fWxpqXmQbSK2	511=ag1AD-6jNa_fOekuMR94fApuxT
TZ	6452731_56_5656_	6452731_56_5656_	6452734_56_5656_	6452735_56_5656_	6452731_56_5656_
DID					c3d20942-99c9-4190-b86f-236d2f
					ID=ce039df8d1ffc580:T=16494678
_gads	ID=ce039df8d1ffc580:T=16494678	ID=ce039df8d1ffc580:T=16494678			ID=ce039df8d1ffc580-226cd95afc
ga	1719483127.1649467862	1719483127.1649467862			1719483127.1649467862
gcl_au	541199004.1649467861	541199004.1649467861			541199004.1649467861
gid	2115386837.1649467862	2115386837.1649467862			2115386837.1649467862
yt-a	DqtxykWB4vCfOzPtJCpBht	DqtxykWB4vCfOzPtJCpBht			DqtxykWB4vCfOzPtJCpBht
vt-ikidd	anon	anon			anon

Notes.

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] The nyt-jkidd cookie is a first-party cookie with a long value. I observed a substring value of this long value, "anon", which matches a URL parameter sent to www.google-analytics.com. Since my exhibit shows only the substring value that was sent to Google-associated domains, I reviewed the full nyt-jkidd values across Regular and Private Browsing Mode and found that the values associated with the Private Browsing Mode were always different.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.2: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Windows 10 https://www.apartments.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
IDE	AHWqTUkVCdi9Unh_6axnSrQRHf9e3-	AHWqTUkVCdi9Unh_6axnSrQRHf9e3-			AHWqTUkVCdi9Unh_6axnSrQRHf9e3-
TDID	c95f593d-78d1-44f3-86c7-925b2d				
_ga	741820916.1649093540	741820916.1649093540	1654030093.1649093665	1113805356.1649093720	741820916.1649093540
_gcl_au	1275291120.1649093540	1275291120.1649093540	122495526.1649093665	579581357.1649093720	1275291120.1649093540
_gid	369248429.1649093540	369248429.1649093540	296377553.1649093665	708541216.1649093720	369248429.1649093540
test_cookie	CheckForPermission				

		Edge					
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode		
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)		
_ga	597464165.1649623202	597464165.1649623202	1256957579.1649623368	922922173.1649623431	597464165.1649623202		
_gcl_au	222147690.1649623202	222147690.1649623202	261178691.1649623368	1968876362.1649623431	222147690.1649623202		
_gid	796645681.1649623202	796645681.1649623202	753400918.1649623368	240078578.1649623431	796645681.1649623202		

			Firefox		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
_ga	677770063.1649465050	677770063.1649465050			677770063.1649465050
_gcl_au	1879048979.1649465050	1879048979.1649465050			1879048979.1649465050
_gid	1926130038.1649465050	1926130038.1649465050			1926130038.1649465050
sctr	1649462400000	1649462400000			1649462400000

Notes.

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

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Exhibit 1.3: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Windows 10 https://www.cnn.com/ (Part 1)

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	YksuFMusio6QBKUnOattzgAA				YksuFMusio6QBKUnOattzgAA
DSID	NO_DATA	NO_DATA			NO_DATA
	AHWqTUnMeZmUfdziMkbQah0KMNdxbs				
IDE	AHWqTUl2XhJlmw74VfJg3g-N3EjYND	AHWqTUl2XhJlmw74VfJg3g-N3EjYND			AHWqTUl2XhJlmw74VfJg3g-N3EjYND
TDID	3ea37b7d-4212-420b-96ee-6cd385				
				oy8L2Hh9RuXf	
V	gEn2iwNwRQ1v			s2tKHPyHOy7X	
106_cid	3ea37b7d-4212-420b-96ee-6cd385				
gads		ID=2e3b16973ad1c208:T=16490941	ID=e9906127e1685e9b-22fc8bb7ed	ID=b731f294f0bcf29c-22a54dfbec	ID=2e3b16973ad1c208:T=16490941
io_cid	3ea37b7d-4212-420b-96ee-6cd385				
kuid		Owjms0IS			Owjms0IS
indxexcg	YksuFMusio6QBKUnOattzgAAA54AAA				YksuFMusio6QBKUnOattzgAAA54AAA
ljt_reader	201961fbd447ea19e3977301				
ptrpp	gEn2iwNwRQ1v				
ptrstk	h88zR_LZR3VeoalZQjghhBTnUu4				
ptrt	3ea37b7d-4212-420b-96ee-6cd385				
test_cookie	CheckForPermission				
ttd	3ea37b7d-4212-420b-96ee-6cd385				
ug	624b2e110106ca0a3f9083001438a3	624b2e110106ca0a3f9083001438a3	624b303f0ee9f40a3f9b5b00173ae8	624b3108015bb90a3f85a100151760	624b2e110106ca0a3f9083001438a3
ug1	624b2e110106ca0a3f9083001438a3		624b303f0ee9f40a3f9b5b00173ae8	624b3108015bb90a3f85a100151760	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.3: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Windows 10 https://www.cnn.com/ (Part 2)

Regular Mode
(Session 2)
10 ID=8cc9ee5e237302cc:T=16495634
1 6252570b04dcd30a3f8d7c0015f782
5

			Firefox		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
DSID		NO_DATA			NO_DATA
gads	ID=306369aa2bdc333a-22fd95db25	ID=306369aa2bdc333a-22fd95db25			ID=306369aa2bdc333a-22fd95db25
dc_id	4d20a2b4851a4e81adf37e57e0bb3b				
ug	6250d8e207fab30a3f8d7c0016cc55	6250d8e207fab30a3f8d7c0016cc55			6250d8e207fab30a3f8d7c0016cc55
ug1	6250d8e207fab30a3f8d7c0016cc55				
uuid	41ab32316e714eb5b9d5971624d816				

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.4: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Windows 10 https://www.latimes.com/ (Part 1)

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	YksztUu5-Odb-876ih.opAAA				
DSID		NO_DATA	NO_DATA		NO_DATA
IDE	AHWqTUmcZ4r4YEBqWCvorm8RnYFn6W	AHWqTUmcZ4r4YEBqWCvorm8RnYFn6W			AHWqTUmcZ4r4YEBqWCvorm8RnYFn6W
TDID	91e01a4e-542d-4f70-9812-b3cd8d	•			· ·
	ID=12900160c988ae12-22c463b0ed		ID=ed6accefacec9948-220735e8ec	ID=b254a586fbefdcad-22f262bbee	
gads	ID=12900160c988ae12:T=16490956	ID=12900160c988ae12:T=16490956	ID=ed6accefacec9948:T=16490960	ID=b254a586fbefdcad:T=16490961	ID=12900160c988ae12:T=16490956
_ga	1046244586.1649095605	1046244586.1649095605	1929415882.1649096015	1999179419.1649096141	1046244586.1649095605
_gid	1006204224.1649095605	1006204224.1649095605	474539410.1649096016	1180894715.1649096141	1006204224.1649095605
	AYg5qPIDmGplemylkpuuFdUXC2A22G				
rxuuid	AYg5qPJspe23BEbQlsw7vMJ43T-3n3				
b		624B34A614A89BDE61DB6890BLIS			
					AYg5qPJY2vLmrxrlifd36PjW3JFUvw
google_push					AYg5qPJJ9vkOO6TeIozhCP6HckoF24
ljt_reader		7d01d1656cdbc95b772b714e			
permutive-id		704a7fad-03c4-4a2e-b43a-8ed374	5cca0f8d-5f26-4392-917f-8f9054	84293d41-a539-44ee-a7d7-641dfd	704a7fad-03c4-4a2e-b43a-8ed374
sa-user-id-v2	RSX1qNzrTglvDZC9K8PwIhTnUu4				RSX1qNzrTglvDZC9K8PwIhTnUu4
ssh	triplelift				
suid		8E1BE579BCC7492FB56128D60FA4C5			
suid_legacy		8E1BE579BCC7492FB56128D60FA4C5			
test_cookie	CheckForPermission	11.1 (20(0.40 4.05 220 200.4)	21.50 04 0004 45 0 1 (04 45 1 (0/14251 151 (142 040 115 00	11 1 / 20/
uuid	d1da6296-a849-4e07-a320-38946e	d1da6296-a849-4e07-a320-38946e	2b59a04a-8894-45a0-b684-4fab66	a961437b-ad51-4b42-848a-1b5c88	d1da6296-a849-4e07-a320-38946e

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

6a13c7ed-b525-403f-babd-920943

c0aa635c-4bc8-4a5c-9b11-c60e78

Exhibit 1.4: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Windows 10 https://www.latimes.com/ (Part 2)

			Edge		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
DSID	NO_DATA	NO_DATA	NO_DATA	NO_DATA	NO_DATA
_gads	ID=905b2d82ddaaadac-224952effd	ID=905b2d82ddaaadac:T=16494621	ID=24b544a1662565d0-2235c83efc	ID=71c1f237eb803732-22af934fff	ID=905b2d82ddaaadac:T=16494621
ga	1200003065.1649462122	1200003065.1649462122	1638692517.1649462394	1104984448.1649462516	1200003065.1649462122
gid	352573928.1649462122	352573928.1649462122	1329120513.1649462394	792753936.1649462516	352573928.1649462122
sctr				1649462400000	
permutive-id		4e26ce71-d419-4008-926c-6be891	d42ae05d-b1ab-4cdc-9f48-4a017e	49afd594-c2d9-4dc0-9cc0-5f5af2	4e26ce71-d419-4008-926c-6be891
uuid	9eecb0d2-3a70-4aa2-bc40-641373	9eecb0d2-3a70-4aa2-bc40-641373	cf36c165-5762-4404-9200-726283	c1357280-9545-45c8-8fdf-3f655e	9eecb0d2-3a70-4aa2-bc40-641373
			Firefox		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
DSID	NO_DATA				- -
_gads	ID=abbc5452537fcadb-22ef4d47fd	ID=abbc5452537fcadb:T=16494673			ID=abbc5452537fcadb:T=16494673
ga	1909485602.1649467321	1909485602.1649467321			1909485602.1649467321
oid	1568002468 1649467321				1568002468 1649467321

Notes:

[1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.

6a13c7ed-b525-403f-babd-920943

c0aa635c-4bc8-4a5c-9b11-c60e78

[2] **Bold, italicized** cookie names and values denote first-party cookies.

c0aa635c-4bc8-4a5c-9b11-c60e78

permutive-id 6a13c7ed-b525-403f-babd-920943

- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.5: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Windows 10 https://www.washingtonpost.com/ (Part 1)

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	YktAw08aiLE0oOKr7xJYYAAA				
DSID	NO_DATA	NO_DATA	NO_DATA		NO_DATA
IDE	AHWqTUkE9eVNy1cRjx1K27ctAumt7I	AHWqTUkE9eVNy1cRjx1K27ctAumt7I			AHWqTUkE9eVNy1cRjx1K27ctAumt7I
SCM	82c54452				
SCMg	82c54452				
	ID=9a82f095d4dbd4cb-22ffab57ed				
gads	ID=9a82f095d4dbd4cb:T=16490989	ID=9a82f095d4dbd4cb:T=16490989	ID=4379d0eb84f9f8ed-222cfaefed	ID=90bd2ac36f34153a-22a68620ed	ID=9a82f095d4dbd4cb:T=16490989
_ga	25199709.1649098946	25199709.1649098946	973215853.1649099124	1211309450.1649099213	25199709.1649098946
_ga_WRCN6					
8Y2LD	1649098945	1649099065	1649099123	1649099212	1649099297
_gaexp	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1
_gid	1090736128.1649098946	1090736128.1649098946	1771791117.1649099124	1380715884.1649099213	1090736128.1649098946
suid	912FE61A0F9B4BD187DF04AF759C4E				
suid_legacy	912FE61A0F9B4BD187DF04AF759C4E				
test_cookie	CheckForPermission				
wp_ak_subs	0 20220331		0 20220331	0 20220331	
$wp_ak_v_m$	0 20220331	0 20220331	0 20220331	0 20220331	0 20220331
wp_geo	US VA 511				
wp_usp	1	I	1	I	I

Notes.

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.5: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Windows 10 https://www.washingtonpost.com/ (Part 2)

			Edge		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
DSID		NO_DATA			
		ID=3b2e5a84ab44c87a-22a4c754fd		ID=7cf6e7dadb5e075b:T=16494616	ID=3b2e5a84ab44c87a-227f3e73fc
gads	ID=3b2e5a84ab44c87a-22a4c754fd	ID=3b2e5a84ab44c87a:T=16494613	ID=f1285943f0100d75-2213bf41fd	ID=7cf6e7dadb5e075b-220943b7fd	ID=3b2e5a84ab44c87a:T=16494613
_ga	899250726.1649461337	899250726.1649461337	1826560173.1649461556	52084918.1649461642	899250726.1649461337
_ga_WRCN6					
8Y2LD	1649461336	1649461466	1649461555	1649461641	1649461727
_gaexp	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55X10w.0	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.0
_gid	645015223.1649461337	645015223.1649461337	223744946.1649461556	1645226885.1649461642	645015223.1649461337
wp_ak_subs	0 20220331			0 20220331	
wp_ak_v_m	0 20220331	0 20220331	1 20220331	0 20220331	0 20220331
wp_geo	US VA 560				
wp_usp	1	1	1	1	1

			Firefox		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
gads	ID=d1aaade5c37056ee-222b6c40ff	ID=d1aaade5c37056ee-222b6c40ff			ID=d1aaade5c37056ee-222b6c40ff
_ga	1643073982.1649466845	1643073982.1649466845			1643073982.1649466845
_ga_WRCN6					
8Y2LD	1649466847	1649466908			1649467049
_gaexp	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1			3gY8TfBUQy645wcR55Xl0w.1
_gid	222965876.1649466850	222965876.1649466850			222965876.1649466850
wp_ak_subs	0 20220331				
wp_ak_v_m	0 20220331	0 20220331			0 20220331
wp_geo	US VA 560	US VA 560			US VA 560
wp_usp	1	I			1

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.6: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on MacOS https://www.nytimes.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	YlGnSQWw.AhehnyajMLFJgAA				YlGnSQWw.AhehnyajMLFJgAA
ID	41986b8187c383ad299652da8bd807				
IDE	AHWqTUk2pt1v4p3AvRJ8Bp4SMTag-N	AHWqTUk2ptlv4p3AvRJ8Bp4SMTag-N			AHWqTUk2pt1v4p3AvRJ8Bp4SMTag-N
	511=ErMhlTP5teg3H7UOTI1mh5YIY0				511=WQKwerudOJqJM3v-jDy_0qIbvX
NID	511=WQKwerudOJqJM3v-jDy_0qIbvX	511=WQKwerudOJqJM3v-jDy_0qIbvX			511=fdF34QAqltTRsJZQfjudWSToti
TDID	c552f04c-8884-4b8d-9e62-ac6ce7		cc96810a-201c-48c3-a8c4-dfdbeb		
	ID=586c9d0bf19ce1db-22be9ad426				
gads	ID=586c9d0bf19ce1db:T=16495184	ID=586c9d0bf19ce1db:T=16495184	ID=ef5550874ebe12b3-22241480ff	ID=8605b9dec37c6d98-220ec231ff	ID=586c9d0bf19ce1db:T=16495184
_ga	1364005265.1649518408	1364005265.1649518408	1166568481.1649518533	1449434366.1649518599	1364005265.1649518408
_gcl_au	1265247173.1649518411	1265247173.1649518411	179557806.1649518537	282959307.1649518602	1265247173.1649518411
_gid	881624777.1649518412	881624777.1649518412	1489659359.1649518538	1168375711.1649518602	881624777.1649518412
nyt-a	DtHEoMLfpp4tDTJTfaJDyW	DtHEoMLfpp4tDTJTfaJDyW	SNIq3lcyk8xh_M9LMIbl	_ScK56cMj9RW07j18KM-6o	DtHEoMLfpp4tDTJTfaJDyW
nyt-jkidd	anon	anon	anon	anon	anon
test_cookie	CheckForPermission				
tv_UIDF	CAESENc-SVCHxILvB9mworPG_Es				

	Safari						
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode		
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)		
					ID=61cbf7e5a03ed9d1-22a5ff75ff		
gads	ID=61cbf7e5a03ed9d1-22a5ff75ff	ID=61cbf7e5a03ed9d1-22a5ff75ff	ID=9961355b5c845d22-22dff2bc26	ID=4a361d48129eac30-22736d1226	ID=61cbf7e5a03ed9d1-22a5ff75ff		
_ga	876028807.1649473718	876028807.1649473718	789988728.1649473926	732824226.1649474003	876028807.1649473718		
_gcl_au	1633697201.1649473720	1633697201.1649473720	1801524897.1649473926	1364278623.1649474004	1633697201.1649473720		
_gid	1109884847.1649473723	1109884847.1649473723	1922564748.1649473927	1380442505.1649474005	1109884847.1649473723		
nyt-a	GEVS5mJi1RQtDX4i5N_lyN	GEVS5mJi1RQtDX4i5N_lyN	L9IFIRHvIiFh9hc9zAyEJI	wZyIPuhxuCVAR1XrcCSOF-	GEVS5mJi1RQtDX4i5N_lyN		
nyt-jkidd	anon	anon	anon	anon	anon		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] The nyt-jkidd cookie is a first-party cookie with a long value. I observed a substring value of this long value, "anon", which matches a URL parameter sent to www.google-analytics.com. Since my exhibit shows only the substring value that was sent to Google-associated domains, I reviewed the full nyt-jkidd values across Regular and Private Browsing Mode and found that the values associated with the Private Browsing Mode were always different.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.7: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on MacOS https://www.apartments.com/

	Chrome						
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode		
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)		
IDE	AHWqTUkquDSpiaEWyojC2CXpXlpuCc	AHWqTUkquDSpiaEWyojC2CXpXlpuCc			AHWqTUkquDSpiaEWyojC2CXpXlpuCc		
TDID		790583b5-ede2-4b06-9ade-959235					
_ga	761064299.1649520844	761064299.1649520844	2041799495.1649520913	1375465460.1649520952	761064299.1649520844		
_gcl_au	203245146.1649520845	203245146.1649520845	1932284121.1649520914	1894760233.1649520953	203245146.1649520845		
_gid	295033893.1649520844	295033893.1649520844	683045336.1649520913	1679466380.1649520952	295033893.1649520844		
test_cookie	CheckForPermission						

		Safari							
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode				
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)				
_ga	1956423945.1649187733	1956423945.1649187733	56642298.1649187842	1353171259.1649187904	1956423945.1649187733				
_gcl_au	1056780030.1649187734	1056780030.1649187734	36293318.1649187843	601872010.1649187904	1056780030.1649187734				
_gid	200632100.1649187733	200632100.1649187733	1362391677.1649187842	407875132.1649187904	200632100.1649187733				

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.8: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on MacOS https://www.cnn.com/

	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	YlEShrVdZUvaVCTZUj.quwAA				
DSID	31	NO DATA	NO DATA	NO DATA	NO DATA
IDE	AHWqTUnu Vx CIcUivsBYH-ZT0Ml9n	AHWqTUnu Vx CIcUivsBYH-ZT0Ml9n	_	_	AHWqTUnu Vx CIcUivsBYH-ZT0Ml9n
KRTBCOOKIE 860		1			x9Mk56wkT758O4qVPXnTUWQAw8Q
SCM		554c6e2a			, , ,
SCM1001299		554c6e2a			
SCM1001609		554c6e2a			
SCMg		554c6e2a			
SCMo		554c6e2a			
SCMsas		554c6e2a			
SCMtmp1001299		554c6e2a			
SCMtmp1001609		554c6e2a			
TDID		9183d6d9-353f-4b4e-aa39-c56e9f			
V		ayiI00R9BRG2			
106 cid		9183d6d9-353f-4b4e-aa39-c56e9f			
	ID=89fb9468ddae041d-22b71b50ff	,1034045 3331 10 10 4435 630651			
	,				
gads	ID=89fb9468ddae041d:T=16494803	ID=89fb9468ddae041d:T=16494803	ID=3619eb5f9d30a432-22410a84fc	ID=0434968cb45b04fe-22d61af6fd	ID=89fb9468ddae041d:T=16494803
_gpi	UID=000003f241fafe1a:T=1649480				
io cid		9183d6d9-353f-4b4e-aa39-c56e9f			
kuid		OxHkcpL1			OxHkcpL1
google push		AYg5qPIVdXfevXD-wjPA3lqnyJC978			
indxexcg	YlEShrVdZUvaVCTZUj-quwAAA6kAAA	YlEShrVdZUvaVCTZUj-quwAAA6kAAA			YlEShrVdZUvaVCTZUj-quwAAA6kAAA
ljt reader	a6b4c2dc8242500acbf177d6	· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·
ptrpp		ayiI00R9BRG2			
ptrt		9183d6d9-353f-4b4e-aa39-c56e9f			
sa-user-id-v2					x9Mk56wkT758O4qVPXnTUWQAw8Q
smaato		554c6e2a			, , , ,
suid		0E070E7EA1C54C9FA0F6405FCB040A			
test cookie	CheckForPermission				
ttd		9183d6d9-353f-4b4e-aa39-c56e9f			
ug	6251128806d11a0a3f8d7c0015e2d8	6251128806d11a0a3f8d7c0015e2d8	6251133603bc700a3f9b5b0019c2f6	6251138101670d0a3f85a100154115	6251128806d11a0a3f8d7c0015e2d8
ug1	6251128806d11a0a3f8d7c0015e2d8	·	6251133603bc700a3f9b5b0019c2f6	6251138101670d0a3f85a100154115	·
			Safari		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
DSID	NO_DATA	NO_DATA	NO_DATA	NO_DATA	NO_DATA
					ID=14254880f1ff44f6-22599d5600

ID=f9b37754d51d93d8-226f2c6ffc

15c3328082814e29bd67e932bb8674

6250f2c006de5f0a3f908300156c77

6250f2c006de5f0a3f908300156c77

bdc5f1c702dd406bad8f362214847d

ID=9a3ae2126314460e-223ee32fff

fe90cce0175d47fab5ce8004451b25

6250f31f0e8bf90a3f8d7c0016ccd1

6250f31f0e8bf90a3f8d7c0016ccd1

fce404341bb146a6b37fbb606a2d30

ID=14254880f1ff44f6-22599d5600

ad82a9f8b0d04ff1ba253cef37bc49

6250f2030954220a3f8d7c0015e0b9

a1144147f70348bcbb687857f2b195

nuid Notes:

ug1

__gads __gpi dc_id

[1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.

ID = 14254880 f 1 f f 44 f 6 - 22599 d 5600

dc2e73e4ea5042fa9742be95eaaa6f

6250f2030954220a3f8d7c0015e0b9

2a2a9fe8dd6b4bd88ee12b508ed763

[2] Bold, italicized cookie names and values denote first-party cookies.

ID=14254880f1ff44f6-22599d5600

UID=000003f22783f069:T=1649472 71525275afd247a6b1005d9b98d597

6250f2030954220a3f8d7c0015e0b9

6250f2030954220a3f8d7c0015e0b9

759e7b245f7445f1abaf1dfd0a68cd

- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

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Exhibit 1.9: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on MacOS https://www.latimes.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	YlGrlUnS.YK7NARJ8H8naQAA				
DSID	NO_DATA	NO_DATA	NO_DATA		NO_DATA
	AHWqTUmkQTnqDxnORDLdwaCVvSMK6	5			
	U				
	AHWqTUk5vH_WaROcriubLJkCHrHMBU				
IDE	ALINA TELLIDE 101 0 00 K DITCENT	ALINA THE DE TOL O OO IS DETERMINED.			ALINA TELEDIS 101 0 00 K DECENT
IDE	AHWqTUkB5_d8Jq8-o88-KwPdTCFYL-	AHWqTUkB5_d8Jq8-o88-KwPdTCFYL-			AHWqTUkB5_d8Jq8-o88-KwPdTCFYL- 511=J9ryIwZBDCbTLYF19HQjQ0VDo8
NID TDID		a149f5d6-a734-4680-a52f-5bdd1e			311=J9fyIWZBDCB1L1F19fQJQ0VD08
TapAd DID		a149f5d6-a734-4680-a52f-5bdd1e			
гарла_БіБ	ID=9765afb399b41c5d-223e9b5cfc	a14713d0-a734-4080-a321-30dd1c			
	1D-9/03uj0399041c3u-223e903cjc				
gads	ID=9765afb399b41c5d:T=16495195	ID=9765afb399b41c5d:T=16495195	ID=35528094fe5f08ba-226f93fcfd	ID=e973b71f15587c0a-22a2e45700	ID=9765afb399b41c5d:T=16495195
_ga	1346638155,1649519509	1346638155.1649519509	1683537768.1649519626	244998600.1649519686	1346638155.1649519509
_gid	1544315240.1649519510	1544315240.1649519510	1724929403.1649519627	432544252.1649519689	1544315240.1649519510
b					6251ABDCF42572FC64BB9C47BLIS
google_push	AYg5qPIkCo42wiVZ_Dye6VE8SQhXu2				
ljt_reader		b82b7f6e17d609009c1e596b			
permutive-id		fe4d5d65-babe-4192-8848-c1ebd0	fa0565f3-b63d-4f8b-9d61-79a32e	4d0a7ee6-3eae-4f6d-a452-ad9ea8	fe4d5d65-babe-4192-8848-c1ebd0
sa-user-id-v2		cO6UEbjSQZxi8wU6RoCJhGQAw8Q			
suid					E1C195C16E2B493FA97FD551D65EEE
test_cookie	CheckForPermission				
uuid	02e7b3f7-a6d9-4445-8e72-3e76fc	02e7b3f7-a6d9-4445-8e72-3e76fc	38ef5827-1d9d-4039-ae91-9faeb0	a37406f4-1446-477f-9e6e-3b6278	02e7b3f7-a6d9-4445-8e72-3e76fc
			Safari	B B	
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	` /	(Session 1)	(Session 1)	(Session 2)	(Session 2)
gads	ID=3be5ea35554fca86-227f3a38ef	ID=3be5ea35554fca86:T=16491886	ID=1f7125f6c4f4a73b-22d5743aef	ID=207ffb148426bd0a-229a1120ef	ID=3be5ea35554fca86:T=16491886
	TD 21 - 2		TD 1071070 101 701 70 101007		
	ID=3be5ea35554fca86:T=16491886		ID=1f7125f6c4f4a73b:T=16491887		
_ga	457594635.1649188629	457594635.1649188629	859545785.1649188755	769416170.1649188825	457594635.1649188629
aid	1188808681.1649188633	1188808681,1649188633	1458161203.1649188759	821401968.1649188829	1188808681.1649188633
_gid	1100000001.1047100033	1100000001.1047100033	1430101203.1047100/37	021701700.1047100027	1100000001.1047100033
permutive-id		85d92a15-45d0-4fa3-adf8-e9e61b	3dd54268-de18-4ada-b976-054c1f		85d92a15-45d0-4fa3-adf8-e9e61b
uuid	a67027a7-8a44-45fa-89ce-92625a	a67027a7-8a44-45fa-89ce-92625a	ec367644-d8e3-4a90-b86b-41c20e	4a8bb92a-4c5a-4e5d-a1b6-13e71d	a67027a7-8a44-45fa-89ce-92625a
	"" "" "" "" "" "" "" "" "" "" "" "" ""		2230, 0.7-4003-7470-0000-710200		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.10: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on MacOS https://www.washingtonpost.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	YlGt8eoLnzTSfNA-qaSJgQAA		 -	-	•
DSID	NO_DATA	NO_DATA			NO_DATA
IDE	AHWqTUnesxoZVUUDIiJY3WAJXG80xZ	AHWqTUnesxoZVUUDIiJY3WAJXG80xZ			AHWqTUnesxoZVUUDIiJY3WAJXG80xZ
SCM		53825b64			
SCMg		53825b64			
gads		ID=61e844ac4a23a18a:T=16495201	ID=dc6c554802a0303f-2223051bff	ID=da4833ce6db11f45-22e428cd25	ID=61e844ac4a23a18a:T=16495201
_ga	459707053.1649520112	459707053.1649520112	1776625633.1649520222	922131970.1649520278	459707053.1649520112
_ga_WRCN6					
8Y2LD	1649520111	1649520166	1649520220	1649520277	1649520322
_gaexp	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1
_gid	198550334.1649520112	198550334.1649520112	1918595905.1649520222	1957861325.1649520278	198550334.1649520112
test_cookie	CheckForPermission				
wp_ak_v_m	2 20220331	2 20220331	1 20220331	1 20220331	2 20220331
wp_geo	US MA 506				
wp_usp	1	1	1	1	1

			Safari		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
gads	ID=23b1bfa17f37a4f9-22004b2f26	ID=23b1bfa17f37a4f9-22004b2f26	ID=0af56b5bbee3501a-22d41ec025	ID=7e5fd83e524337cc-22f35afc25	ID=23b1bfa17f37a4f9-22004b2f26
_ga	1917203225.1649478958	1917203225.1649478958	632485580.1649479068	1185711301.1649479118	1917203225.1649478958
_ga_WRCN6					
8Y2LD	1649478957	1649479003	1649479066	1649479116	1649479181
_gaexp	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.1
_gid	183146015.1649478958	183146015.1649478958	238236868.1649479068	2014669845.1649479118	183146015.1649478958
wp_ak_subs	0 20220331		0 20220331	0 20220331	
wp_ak_v_m	0 20220331	0 20220331	0 20220331	0 20220331	0 20220331
wp_geo	US MA 506				
wp_usp	1	1	I	1	I

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.11: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Android https://www.nytimes.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	YlCrtRsITzZLTa8a3S7N.gAA				
IDE	AHWqTUkEFDxaqbhRBq1q8edRZYO3jA	AHWqTUkEFDxaqbhRBq1q8edRZYO3jA			AHWqTUkEFDxaqbhRBq1q8edRZYO3jA
	511=Tr2u8L4SDRzDqGx2AGD1a_Ge51				
NID	511=ECmW6x7l0DI-qpZDKFMaNFbzjx	511=ECmW6x7l0DI-qpZDKFMaNFbzjx			511=ECmW6x7l0DI-qpZDKFMaNFbzjx
TDID		1cb4582e-69ad-445f-b42d-9e3b39			
gads	ID=96b055f8d88c6171:T=16494540	ID=96b055f8d88c6171:T=16494540	ID=3f24f38b7b1737e9-2227894226		ID=96b055f8d88c6171:T=16494540
_ga	2046280019.1649454006	2046280019.1649454006	2049931615.1649454125		2046280019.1649454006
_gcl_au	836349450.1649454005	836349450.1649454005	864673463.1649454125		836349450.1649454005
_gid	1560838507.1649454006	1560838507.1649454006	376221583.1649454125		1560838507.1649454006
nyt-a	SGm9_fTP7L2We59V4lQaKO	SGm9_fTP7L2We59V4lQaKO	A-8Rdj8gak2tBcw4ZHsXlH		SGm9_fTP7L2We59V4lQaKO
nyt-jkidd	anon	anon	anon		anon
test_cookie	CheckForPermission	CheckForPermission			

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] The nyt-jkidd cookie is a first-party cookie with a long value. I observed a substring value of this long value, "anon", which matches a URL parameter sent to www.google-analytics.com. Since my exhibit shows only the substring value that was sent to Google-associated domains, I reviewed the full nyt-jkidd values across Regular and Private Browsing Mode and found that the values associated with the Private Browsing Mode were always different.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 1.12: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Android https://www.apartments.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
IDE	AHWqTUn-MtscG_ayK452agrBIam27d	AHWqTUn-MtscG_ayK452agrBIam27d			AHWqTUn-MtscG_ayK452agrBIam27d
TDID	1c714a60-7d46-4a0a-b5c0-5d8bb2				
_ga	454986845.1649456431	454986845.1649456431	971397072.1649456551	660890431.1649456611	454986845.1649456431
_gcl_au	566103971.1649456431	566103971.1649456431	1138193668.1649456551	1783034376.1649456612	566103971.1649456431
_gid	282083662.1649456431	282083662.1649456431	1562971562.1649456551	1907930620.1649456611	282083662.1649456431
test_cookie	CheckForPermission				

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

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Exhibit 1.13: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Android https://www.cnn.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
2_C_18		2de27a3d7cba7fd27e8aafa1			
CMID		YlCpfY3UG8Qq9b9vyShnBwAA			
DSID		NO_DATA			NO_DATA
IDE	AHWqTUm9azoDAjmcnox5PA8ePEjVpT	AHWqTUm9azoDAjmcnox5PA8ePEjVpT			AHWqTUm9azoDAjmcnox5PA8ePEjVpT
V		1wHocdEMeHe1			
gads		ID=defa4b8c27a0ed17:T=16494534	ID=f610230b8a4f05d4-2272156226		ID=defa4b8c27a0ed17:T=16494534
google_push					AYg5qPJxsxh5Hc74tcaH03vZHGtTw3
indxexcg		YlCpfY3UG8Qq9b9vyShnBwAAAY4AAA			
ljt_reader		2de27a3d7cba7fd27e8aafa1			2de27a3d7cba7fd27e8aafa1
ptrm		10e26250-a979-4100-bd87-836b61			
ssh	yieldmo				
test_cookie	CheckForPermission				
ug		6250a9b40192ef0a3f85a1001602f6	6250a9f0022f5a0a3f8d7c0015dae5		6250a9b40192ef0a3f85a1001602f6
ug1		6250a9b40192ef0a3f85a1001602f6	6250a9f0022f5a0a3f8d7c0015dae5		
uid-bp-529		10e26250-a979-4100-bd87-836b61			
uuid		10e26250-a979-4100-bd87-836b61			

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os sent domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.14: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Android https://www.latimes.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID		YlCuvsJZ4Pyhh9OrFDI2oAAA			
DSID			NO_DATA	NO_DATA	NO_DATA
IDE	AHWqTUlZntLLEAp5qSERLlrJ0vG4PN	AHWqTUlZntLLEAp5qSERLlrJ0vG4PN			AHWqTUlZntLLEAp5qSERLlrJ0vG4PN
SCM		6b870045			
SCMg		6b870045			
TDID	46612b92-f315-47a9-8427-96d546				
			ID=6e37fb1a9e3c783f-2201f8ea25		
gads		ID=60b016050e04c2c3:T=16494547	ID=6e37fb1a9e3c783f:T=16494548	ID=b15b0bac8cd13ef3:T=16494549	ID=60b016050e04c2c3:T=16494547
gpi		UID=0000045b5f02f881:T=1649454			
_uis		1ccb9747-4abe-4ee9-83c9-d21b76			
_ga	1357651461.1649454723	1357651461.1649454723	1568643583.1649454842	1754243864.1649454902	1357651461.1649454723
_gcl_au	1446559399.1649454723	1446559399.1649454723	909784794.1649454842	120056235.1649454902	1446559399.1649454723
_gid	2067910102.1649454723	2067910102.1649454723	562276455.1649454842	1639857143.1649454903	2067910102.1649454723
_rxuuid		AYg5qPIrW2RkZHWGIiPp9mN2B28Ds7			
indxexcg		YlCuvsJZ4Pyhh9OrFDI2oAAAADAAAA			
ljt_reader					ed96f5acb8dc0feea01e5643
permutive-id		681c1821-2ffb-469e-856f-046854	dcbb7820-6192-44be-882a-dd219a	48ba868e-61e6-4a7f-b99f-e6e96f	681c1821-2ffb-469e-856f-046854
ssh		triplelift			
test_cookie	CheckForPermission				
uuid		e4930c66-ebc4-4731-acb5-61b225	41e467d4-8e56-4997-8fd9-59939f	38c2772b-6549-461b-802e-698bf5	e4930c66-ebc4-4731-acb5-61b225

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.15: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on Android https://www.washingtonpost.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
1P_JAR	2022-04-08	-	-		
CMID	YlCxOKhasUkZtlblkM-7dgAA	YlCxOKhasUkZtlblkM-7dgAA			
DSID	NO_DATA	NO_DATA	NO_DATA	NO_DATA	NO_DATA
IDE	AHWqTUm94RDjDksPaWGZfqIRSMHXxe	AHWqTUm94RDjDksPaWGZfqIRSMHXxe			AHWqTUm94RDjDksPaWGZfqIRSMHXxe
SCM					d6a38ad
SCMg					d6a38ad
TDID					581b0a00-8906-48f1-8bce-7a6bf4
	ID=6b63382e564b13a5-220e0b85fc				
gads	ID=6b63382e564b13a5:T=16494554	ID=6b63382e564b13a5:T=16494554	ID=bffa67ba3eaf3d0c:T=16494555	ID=654435610230d2f7-2204c64026	ID=6b63382e564b13a5:T=16494554
_ga	1657852058.1649455414	1657852058.1649455414	1435654157.1649455534	1426105914.1649455594	1657852058.1649455414
_ga_WRCN6					
8Y2LD	1649455413	1649455473	1649455534	1649455593	1649455651
_gaexp	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1
_gid	601731851.1649455414	601731851.1649455414	1497313869.1649455534	1237172094.1649455594	601731851.1649455414
test_cookie	CheckForPermission				
wp_ak_subs	0 20220331		0 20220331		
wp_ak_v_m	0 20220331	0 20220331	0 20220331	1 20220331	0 20220331
wp_geo	US MA 506				
wp_usp	1	1	1	I	I

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.16: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on iOS https://www.nytimes.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
DSID		NO_DATA		NO_DATA	NO_DATA
TDID	8545e132-0e8d-4dfb-bb94-6c6058				b0393b7f-3707-4d08-8412-6dc08a
gads		ID=ae484d0ff5797ff9-223de360f8	ID=f32763d4499cc10c-2225b660f8	ID=dc3af9b268aeae77-225c3624f8	ID=ae484d0ff5797ff9-223de360f8
_ga	609226067.1649286542	609226067.1649286542	1321434774.1649286665	94138977.1649286723	609226067.1649286542
_gcl_au	880518413.1649286542	880518413.1649286542	1621042455.1649286665	1300394778.1649286724	880518413.1649286542
_gid	686709648.1649286542	686709648.1649286542	212826784.1649286665	668196665.1649286724	686709648.1649286542
nyt-a	1v7b5uT-OEi3cV99UySWw7	1v7b5uT-OEi3cV99UySWw7	IvTzlq-Wqq-RfGLQIIa_hp	O3w3RGofMBQVYBnQl_d2IZ	1v7b5uT-OEi3cV99UySWw7
nyt-jkidd	anon	anon	anon	anon	anon

			Safari		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
DSID	NO_DATA	NO_DATA	NO_DATA		
TDID			89e16966-da4a-43eb-a99d-bb2b6b	e27dd315-8bf3-4a88-97a0-2fadd3	
gads	ID=14b3c74663f317f5-22694201f2	ID=14b3c74663f317f5-22694201f2	ID=77ccf1d59da01fbd-22cda615f4	ID=48228a63e81c41eb-22bfebe8f1	ID=14b3c74663f317f5-22694201f2
_ga	1275231825.1649253871	1275231825.1649253871	607645829.1649253994	406951478.1649254057	1275231825.1649253871
_gcl_au	69090282.1649253871	69090282.1649253871	1779474278.1649253995	1007541296.1649254057	69090282.1649253871
_gid	1389587030.1649253871	1389587030.1649253871	783507812.1649253995	1226584434.1649254057	1389587030.1649253871
nyt-a	ICMF3dkXm1LtOX9zM4KWq-	ICMF3dkXm1LtOX9zM4KWq-	5bryYuTTaUXqwqtq-NQYQV	OJnbOpV0PtDISv_6nTMlAF	ICMF3dkXm1LtOX9zM4KWq-
nyt-jkidd	anon	anon	anon	anon	anon

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] The nyt-jkidd cookie is a first-party cookie with a long value. I observed a substring value of this long value, "anon", which matches a URL parameter sent to www.google-analytics.com. Since my exhibit shows only the substring value that was sent to Google-associated domains, I reviewed the full nyt-jkidd values across Regular and Private Browsing Mode and found that the values associated with the Private Browsing Mode were always different.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 1.17: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on iOS https://www.cnn.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
DSID	NO_DATA	NO_DATA			NO_DATA
gads	ID=dc76151c9f730ede-22bf7b45ff	ID=dc76151c9f730ede-22bf7b45ff	ID=11d2e1045d8a6311-22b415da26	ID=c3b8ba15512c4b20-22f512cd25	ID=dc76151c9f730ede-22bf7b45ff
dc_id	ee5f4ff5c9de42a7977ef8ddcbd300		8e58b8483c034e01a385ed2c3e6c8c	3fce806803744583899832b8b7c399	
ug	62522c130d9aee0a3f85a1001445f2	62522c130d9aee0a3f85a1001445f2	62522c8a077bac0a3f908300169703	62522cc60639e00a3f85a1001547ac	62522c130d9aee0a3f85a1001445f2
ug1	62522c130d9aee0a3f85a1001445f2		62522c8a077bac0a3f908300169703	62522cc60639e00a3f85a1001547ac	
uuid	72a978b1c687498197c23155fc3ef2		2e8d63a58dcd43c28b0148d3b62de8	534d8334e5604db99f73c8a9055752	

			Safari		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
gads	ID=3595a639744a8d80-22f37b5925	ID=3595a639744a8d80-22f37b5925	ID=247981b324f7b222-22ca219924	ID=ccb96a7d32cef561-2223d45c25	ID=3595a639744a8d80-22f37b5925
dc_id	c0e926af2073405c9c13172128b1e7	17b84fccb9fd41f3aa8991b74038cc	9dad98e98123434b80d03989a40a48		9e452973f6c04f03bbdd37f61c00f4
ug	624eefda0a60a40a3f8d7c0016c0ab	624eefda0a60a40a3f8d7c0016c0ab	624ef04101e17c0a3f85a1001793d3	624ef08007201d0a3f908300155e2a	624eefda0a60a40a3f8d7c0016c0ab
ug1	624eefda0a60a40a3f8d7c0016c0ab		624ef04101e17c0a3f85a1001793d3	624ef08007201d0a3f908300155e2a	
uuid	4fce07d59bb84fb8bb7fce41f136ec	4f0a65c2f0994769973bed3f43da45	ef0b53dda69544f299a2583afcb418		426c06abe05b48dd9096aa5fe0e53f

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

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Exhibit 1.18: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on iOS https://www.apartments.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
_ga	1215918531.1649278474	1215918531.1649278474	904324615.1649278592	1470994837.1649278654	1215918531.1649278474
_gcl_au	68406730.1649278475	68406730.1649278475	1976975808.1649278592	483202882.1649278654	68406730.1649278475
_gid	1971561414.1649278474	1971561414.1649278474	682329440.1649278592	165650196.1649278654	1971561414.1649278474

			Safari		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
_ga	913533915.1649246581	913533915.1649246581	173766356.1649246699	1227956426.1649246760	913533915.1649246581
_gcl_au	867042350.1649246582	867042350.1649246582	1238963312.1649246699	2123622132.1649246761	867042350.1649246582
_gid	1381506130.1649246581	1381506130.1649246581	161524131.1649246699	1899095100.1649246760	1381506130.1649246581

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.19: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on iOS https://www.latimes.com/

Chrome

	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
			ID=3fe4f2c48675f7e7-227cbd77f8		
gads	ID=981e87be546bbac2:T=16492837	ID=981e87be546bbac2:T=16492837	ID=3fe4f2c48675f7e7:T=16492839	ID=e33d24566c38f61d:T=16492839	ID=981e87be546bbac2:T=16492837
gpi			UID=000003cdd6764c94:T=1649283		
a	826127504.1649283782	826127504.1649283782	974125148.1649283902	1110771125.1649283963	826127504.1649283782
id	1689258322.1649283782	1689258322.1649283782	1504429100.1649283903	1842974166.1649283964	1689258322.1649283782
rmutive-id		a3e50f8a-c572-40a9-bc31-fa73ff			a3e50f8a-c572-40a9-bc31-fa73ff
ıid	74e01dde-cdba-4d90-be8e-10c248	74e01dde-cdba-4d90-be8e-10c248	d4546d93-bfce-4c17-8ab9-47eeed	a476408a-4990-4e92-a95a-8d005c	74e01dde-cdba-4d90-be8e-10c248
			Safari		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
ookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
	ID=9c9ebbf8ad5f59f5-2215c89ff3	ID=9c9ebbf8ad5f59f5:T=16492473	ID=f9f0b0c394ce59d6-22e8969ef3	ID=457e5cd3303f940c-2228d610f2	ID=9c9ebbf8ad5f59f5:T=16492473

gads	ID=9c9ebbf8ad5f59f5:T=16492473		ID=f9f0b0c394ce59d6:T=16492474	ID=457e5cd3303f940c:T=16492475	
gpi		UID=000003c76dfb24d1:T=1649247			
_ga	1310634745.1649247332	1310634745.1649247332	826099050.1649247456	847134733.1649247512	1310634745.1649247332
_gid	1721851811.1649247332	1721851811.1649247332	2086054811.1649247456	1794537520.1649247513	1721851811.1649247332
permutive-id		99de973b-577f-45bb-811a-6b3b8b		86fd053b-dffa-41aa-ab18-b8be1a	99de973b-577f-45bb-811a-6b3b8b
uuid	7856be3d-32a9-4313-a9ff-b314e7	7856be3d-32a9-4313-a9ff-b314e7	4d3387f6-9f3b-471a-b11c-92672b	8a421678-5c1f-4acf-ace3-3df2d5	7856be3d-32a9-4313-a9ff-b314e7

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 1.20: Comparison of Cookie Values Transmitted to Google Domains Browsers Tested on iOS https://www.washingtonpost.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
gads	ID=46a38265bd177d35-2258097bf8	ID=46a38265bd177d35-2258097bf8			ID=46a38265bd177d35-2258097bf8
_ga	1529774417.1649285421	1529774417.1649285421	84592648.1649285529	2143282438.1649285586	1529774417.1649285421
8Y2LD	1649285420	1649285468	1649285528	1649285585	1649285643
_gaexp	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.1
_gid	1042611665.1649285421	1042611665.1649285421	57941596.1649285529	1778662269.1649285586	1042611665.1649285421
wp_ak_subs	0 20220331				
wp_ak_v_m	0 20220331	0 20220331	2 20220331	1 20220331	0 20220331
wp_geo	US MA 506	US MA 506	US MA 506	US MA 506	US MA 506
wp_usp	1	I	1	I	1

			Safari		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
gads	ID=64e4ce0a583468d6-22b76cf8f1	ID=64e4ce0a583468d6-22b76cf8f1	ID=62d3d68d475f31ad-2232ec22f4	ID=1990c1b27e4d681a-229d7afef1	ID=64e4ce0a583468d6-22b76cf8f1
_ga	1459139403.1649248533	1459139403.1649248533	465309642.1649248653	1955154597.1649248714	1459139403.1649248533
_ga_WRCN6					
8Y2LD	1649248531	1649248593	1649248651	1649248712	1649248770
_gaexp	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.1
_gid	818063765.1649248533	818063765.1649248533	923378556.1649248653	163207506.1649248714	818063765.1649248533
wp_ak_subs	0 20220331				
wp_ak_v_m	0 20220331	0 20220331	2 20220331	1 20220331	0 20220331
wp_geo	US MA 506				
wp_usp	1	1	1	I	1

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.1: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.nytimes.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
CMID	Ykt3xkNL4d2RB-ccS4d.EAAA		
DSID	NO_DATA		
IDE	AHWqTUna_YBa1VlgiS4PvIMhqPWCmG		
NID	511=dXb2DsuyaVRWxI1OEWu_3ShxKD		
TDID	55f3c6bb-be1a-47c6-a02f-708492		
	ID=7daab1ea7e0c2bfd-229c5916ef		
gads	ID=7daab1ea7e0c2bfd:T=16491130	ID=c812a6115292ec74-22e4581eef	
_ga	2086276930.1649113029	1874936498.1649113314	
_gcl_au	1104313509.1649113031	1661519211.1649113316	
_gid	159707026.1649113031	2082113795.1649113317	
nyt-a	oy1qGEePBBoEyfGfuiXEgB	RABLaoBVSI-w7akUWOiGnx	
nyt-jkidd	anon	anon	
test_cookie	CheckForPermission		
tuuid	cd9d156c-e16c-48b2-ae69-c2ccfd		

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] **Bold, italicized** cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings" sent domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.2: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.cnn.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
CMID	YktiyrJeL4230ZaiKS1D5wAA		
IDE	AHWqTUmo3IWU5r -wP3WVzVYJVuPiT		
V	EGP4VCLm7HML		
	ID=b1feac9e314e9ca5-222ac105ef		
gads	ID=b1feac9e314e9ca5:T=16491076	ID=a6ce9bde480e43d9-22d2ef0eef	
gpi		UID=000003b2c2d7402a:T=1649108	
bdswch	256892f1-2deb-4ba1-ad03-f83b5f		
buid	256892f1-2deb-4ba1-ad03-f83b5f		
indxexcg	YktiyrJeL4230ZaiKS1D5wAAA7QAAA		
ptrbsw	256892f1-2deb-4ba1-ad03-f83b5f		
ptrpp	EGP4VCLm7HML		
test_cookie	CheckForPermission		
tuuid	256892f1-2deb-4ba1-ad03-f83b5f		
ug	624b62c8005b1c0a3f908300165dcd	624b64e80c4ccc0a3f908300154520	
ug1	624b62c8005b1c0a3f908300165dcd	624b64e80c4ccc0a3f908300154520	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings sent domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.3: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.apartments.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
IDE	AHWqTUnPoC9ZcjLX3rBJP1dmBdlYnu		
_ga	2136294989.1649106224	1104986070.1649106543	
_gcl_au	2140085877.1649106224	796005447.1649106543	
_gid	71093476.1649106224	380695983.1649106543	
test_cookie	CheckForPermission		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.4: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.latimes.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
CMID	YktrAIIf3Zd5iNP2SiHpqAAA		_
DSID	NO_DATA	NO_DATA	
IDE	AHWqTUmfYMJH7_jyOL9TCchFnGXO		
TDID	025216e0-ff41-4fd3-a113-c87854		
	ID=a60a78df2b4d7cfa-224aa90cef	ID=8219a7932f875459-22cd4c35ef	
gads	ID=a60a78df2b4d7cfa:T=16491097	ID=8219a7932f875459:T=16491101	
uis	b8071472-7593-4c4a-a903-279140		
_ga	2132850896.1649109759	182528510.1649110193	
_gid	2118316826.1649109760	1173053119.1649110193	
permutive-id		19744878-8f64-4514-84c4-cbc522	
ssh	triplelift		
test_cookie	CheckForPermission		
ttd	025216e0-ff41-4fd3-a113-c87854		
uid-bp-892	025216e0-ff41-4fd3-a113-c87854		
uuid	a872e0ba-bcde-44ef-b6ae-a5ba54	529f8d48-3dff-408a-a971-24104d	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings sent domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.5: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.washingtonpost.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
CMID	Ykt.RiKyIVI68lkLc3ItFgAA		
DSID	NO_DATA		
IDE	AHWqTUmVj-VjMQZ8aD41TxtACOsH_O		
	ID=f8245f857df1b360-22937904ef		
gads	ID=f8245f857df1b360:T=16491146	ID=7b12db9ffc3853a2-22f8362def	
_ga	632871189.1649114693	403485201.1649114924	
_ga_WRCN68Y2			
LD	1649114692	1649114923	
_gaexp	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.1	
_gid	372893291.1649114693	814725271.1649114924	
test_cookie	CheckForPermission		
wp_ak_subs	0 20220331		
wp_ak_v_m	0 20220331	1 20220331	
wp_geo	US VA 511	US VA 511	
wp_usp	I	1	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings sent domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.6: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.nytimes.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
CMID	Ykt3xkNL4d2RB-ccS4d.EAAA		
DSID	NO_DATA		
IDE	AHWqTUna_YBa1VlgiS4PvIMhqPWCmG		
NID	511=dXb2DsuyaVRWxI1OEWu_3ShxKD		
TDID	55f3c6bb-be1a-47c6-a02f-708492		
gads	ID=7daab1ea7e0c2bfd-229c5916ef ID=7daab1ea7e0c2bfd:T=16491130		
_ga	2086276930.1649113029		
_gcl_au	1104313509.1649113031		
_gid	159707026.1649113031		
nyt-a	oy1qGEePBBoEyfGfuiXEgB		
nyt-jkidd	anon		
test_cookie	CheckForPermission	CheckForPermission	
tuuid	cd9d156c-e16c-48b2-ae69-c2ccfd	3f54261b-68a1-4b16-bd48-1ffaaf	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.7: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.cnn.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
CMID	YktiyrJeL4230ZaiKS1D5wAA	YldiK-TzeYjLgaKtRQFwkQAA	
IDE	AHWqTUmo3IWU5rwP3WVzVYJVuPiT	AHWqTUIXtZQxbB40YS5Cadv7ggV0hd	
V	EGP4VCLm7HML		
	ID=b1feac9e314e9ca5-222ac105ef		
gads	ID=b1feac9e314e9ca5:T=16491076		
bdswch	256892f1-2deb-4ba1-ad03-f83b5f		
buid	256892f1-2deb-4ba1-ad03-f83b5f		
indxexcg	YktiyrJeL4230ZaiKS1D5wAAA7QAAA		
ptrbsw	256892f1-2deb-4ba1-ad03-f83b5f		
ptrpp	EGP4VCLm7HML		
test_cookie	CheckForPermission	CheckForPermission	
tuuid	256892f1-2deb-4ba1-ad03-f83b5f		
ug	624b62c8005b1c0a3f908300165dcd		
ug1	624b62c8005b1c0a3f908300165dcd		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.8: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.apartments.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
IDE	AHWqTUnPoC9ZcjLX3rBJP1dmBdlYnu		
_ga	2136294989.1649106224		
_gcl_au	2140085877.1649106224		
_gid	71093476.1649106224		
test_cookie	CheckForPermission		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.9: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.latimes.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
CMID	YktrAIIf3Zd5iNP2SiHpqAAA	•	
DSID	NO_DATA		
IDE	AHWqTUmfYMJH7_jyOL9TCchFnGXO		
TDID	025216e0-ff41-4fd3-a113-c87854		
	ID=a60a78df2b4d7cfa-224aa90cef		
gads	ID=a60a78df2b4d7cfa:T=16491097		
uis	b8071472-7593-4c4a-a903-279140		
_ga	2132850896.1649109759		
_gid	2118316826.1649109760		
ssh	triplelift		
test_cookie	CheckForPermission		
ttd	025216e0-ff41-4fd3-a113-c87854		
uid-bp-892	025216e0-ff41-4fd3-a113-c87854		
uuid	a872e0ba-bcde-44ef-b6ae-a5ba54		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.10: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.washingtonpost.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
CMID	Ykt.RiKyIVI68lkLc3ItFgAA	-	•
DSID	NO_DATA		
IDE	AHWqTUmVj-VjMQZ8aD41TxtACOsH_O		
	ID=f8245f857df1b360-22937904ef		
gads	ID=f8245f857df1b360:T=16491146		
_ga	632871189.1649114693		
_ga_WRCN68Y2			
LD	1649114692		
_gaexp	3gY8TfBUQy645wcR55Xl0w.0		
_gid	372893291.1649114693		
test_cookie	CheckForPermission		
wp_ak_subs	0 20220331		
wp_ak_v_m	0 20220331		
wp_geo	US VA 511		
wp_usp	I		

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.11: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.nytimes.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
CMID	Ykt3xkNL4d2RB-ccS4d.EAAA	Ykt71xG8Sbyit5c4hafbEgAA
DSID	NO_DATA	NO_DATA
IDE	AHWqTUna_YBa1VlgiS4PvIMhqPWCmG	AHWqTUmUSHJkfpdgBl6QY8PEJXBVws
NID	511=dXb2DsuyaVRWxI1OEWu_3ShxKD	511=IjA2XAoGdJx_FjMCFHQ4H_FNfm
TDID	55f3c6bb-be1a-47c6-a02f-708492	
	ID=7daab1ea7e0c2bfd-229c5916ef	ID=5d83d68676d09653-222ec42bef
gads	ID=7daab1ea7e0c2bfd:T=16491130	ID=5d83d68676d09653:T=16491140
_ga	2086276930.1649113029	
_gcl_au	1104313509.1649113031	1916057142.1649114074
_gid	159707026.1649113031	
nyt-a	oy1qGEePBBoEyfGfuiXEgB	RXnfezEaR8UvdGRKa-xnVS
nyt-jkidd	anon	
test_cookie	CheckForPermission	CheckForPermission
tuuid	cd9d156c-e16c-48b2-ae69-c2ccfd	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.12: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.cnn.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
CMID	YktiyrJeL4230ZaiKS1D5wAA	YktneWgCqMmmICitT-W0kgAA
IDE	AHWqTUmo3IWU5rwP3WVzVYJVuPiT	AHWqTUmwBsyhCEOmnm-IaqGsKjsGow
V	EGP4VCLm7HML	
	ID=b1feac9e314e9ca5-222ac105ef	ID=664c721f0a03cd49-22bf211def
gads	ID=b1feac9e314e9ca5:T=16491076	ID=664c721f0a03cd49:T=16491088
bdswch	256892f1-2deb-4ba1-ad03-f83b5f	
buid	256892f1-2deb-4ba1-ad03-f83b5f	
indxexcg	YktiyrJeL4230ZaiKS1D5wAAA7QAAA	YktneWgCqMmmICitT_W0kgAAA74AAA
ptrbsw	256892f1-2deb-4ba1-ad03-f83b5f	
ptrpp	EGP4VCLm7HML	
test_cookie	CheckForPermission	CheckForPermission
tuuid	256892f1-2deb-4ba1-ad03-f83b5f	
ug	624b62c8005b1c0a3f908300165dcd	624b6776052e150a3f85a10016d5a0
ug1	624b62c8005b1c0a3f908300165dcd	624b6776052e150a3f85a10016d5a0

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.13: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.apartments.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
IDE	AHWqTUnPoC9ZcjLX3rBJP1dmBdlYnu	AHWqTUlG62-jYn2lHxd7i1J5XG-TPH
TDID		e4c0e944-bf51-4c67-9a49-3e3b7e
_ga	2136294989.1649106224	
_gcl_au	2140085877.1649106224	1767913044.1649107071
_gid	71093476.1649106224	
test_cookie	CheckForPermission	CheckForPermission

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.14: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.latimes.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
CMID	YktrAIIf3Zd5iNP2SiHpqAAA	YktvGN2clHmCx28oTPE14gAA
DSID	NO_DATA	
IDE	AHWqTUmfYMJH7_jyOL9TCchFnGXO	AHWqTUl_ZbR6k8L1JzchJYMDpinniJ
TDID	025216e0-ff41-4fd3-a113-c87854	4427e8d9-1752-4a3b-b97f-8a5074
	ID=a60a78df2b4d7cfa-224aa90cef	
gads	ID=a60a78df2b4d7cfa:T=16491097	ID=c89cf5d553be072e:T=16491108
uis	b8071472-7593-4c4a-a903-279140	
_ga	2132850896.1649109759	
_gid	2118316826.1649109760	
_rxuuid		AYg5qPJPWB2BYGkvJxuQfbDT7novZQ
google_push		AYg5qPLsUoaI7TaWYE5vjYzQ_VFSQV
permutive-id		2aaeb062-2e32-4406-b30e-065dae
sa-user-id-v2		wCMjxm_iTW1Hva6HXgaz7RTnUu4
ssh	triplelift	triplelift
test_cookie	CheckForPermission	CheckForPermission
ttd	025216e0-ff41-4fd3-a113-c87854	
tv_UIDF		CAESEFznsLkm0y_OQIaOf2uiFEU
uid-bp-892	025216e0-ff41-4fd3-a113-c87854	
uuid	a872e0ba-bcde-44ef-b6ae-a5ba54	7f2ea8be-c8a3-4e08-95b0-34d954

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.15: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.washingtonpost.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
CMID	Ykt.RiKyIVI68lkLc3ItFgAA	YkuBqOQnm2lH-bn4fLb01QAA
DSID	NO_DATA	NO_DATA
IDE	AHWqTUmVj-VjMQZ8aD41TxtACOsH_O	AHWqTUmZ7Refb7gTkcM5hzTayBORmW
	ID=f8245f857df1b360-22937904ef	ID=29d1dc3fab2891b3-22305c0fef
gads	ID=f8245f857df1b360:T=16491146	ID=29d1dc3fab2891b3:T=16491155
_ga	632871189.1649114693	
_ga_WRCN68Y2		
LD	1649114692	
_gaexp	3gY8TfBUQy645wcR55Xl0w.0	
_gid	372893291.1649114693	
test_cookie	CheckForPermission	CheckForPermission
wp_ak_subs	0 20220331	
wp_ak_v_m	0 20220331	
wp_geo	US VA 511	
wp_usp	I	1

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] **Bold, italicized** cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.16: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.nytimes.com/

Cookie Name	uBlock Disabled	uBlock Enabled
CMID	Ykt3xkNL4d2RB-ccS4d.EAAA	
DSID	NO_DATA	
IDE	AHWqTUna_YBa1VlgiS4PvIMhqPWCmG	
NID	511=dXb2DsuyaVRWxI1OEWu_3ShxKD	511=mhOfLbkN9lyhJUFLWam-U9s8Ps
TDID	55f3c6bb-be1a-47c6-a02f-708492	
gads	ID=7daab1ea7e0c2bfd-229c5916efID=7daab1ea7e0c2bfd:	
_ga	2086276930.1649113029	
_gcl_au	1104313509.1649113031	
_gid	159707026.1649113031	
nyt-a	oy1qGEePBBoEyfGfuiXEgB	
nyt-jkidd	anon	
test_cookie	CheckForPermission	
tuuid	cd9d156c-e16c-48b2-ae69-c2ccfd	

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] **Bold, italicized** cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.17: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.cnn.com/

Cookie Name	uBlock Disabled	uBlock Enabled
CMID	YktiyrJeL4230ZaiKS1D5wAA	<u> </u>
IDE	AHWqTUmo3IWU5rwP3WVzVYJVuPiT	
V	EGP4VCLm7HML	
	ID=b1feac9e314e9ca5-222ac105ef	
gads	ID=b1feac9e314e9ca5:T=16491076	
bdswch	256892f1-2deb-4ba1-ad03-f83b5f	
buid	256892f1-2deb-4ba1-ad03-f83b5f	
indxexcg	YktiyrJeL4230ZaiKS1D5wAAA7QAAA	
ptrbsw	256892f1-2deb-4ba1-ad03-f83b5f	
ptrpp	EGP4VCLm7HML	
test_cookie	CheckForPermission	
tuuid	256892f1-2deb-4ba1-ad03-f83b5f	
ug	624b62c8005b1c0a3f908300165dcd	
ug1	624b62c8005b1c0a3f908300165dcd	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Cookie "ugl" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.18: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.apartments.com/

Cookie Name	uBlock Disabled	uBlock Enabled
IDE	AHWqTUnPoC9ZcjLX3rBJP1dmBdlYnu	
_ga	2136294989.1649106224	
_gcl_au	2140085877.1649106224	
_gid	71093476.1649106224	
test_cookie	CheckForPermission	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.19: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.latimes.com/

Cookie Name	uBlock Disabled	uBlock Enabled
CMID	YktrAIIf3Zd5iNP2SiHpqAAA	
DSID	NO_DATA	
IDE	AHWqTUmfYMJH7_jyOL9TCchFnGXO	
TDID	025216e0-ff41-4fd3-a113-c87854	
	ID=a60a78df2b4d7cfa-224aa90cef	
gads	ID=a60a78df2b4d7cfa:T=16491097	
uis	b8071472-7593-4c4a-a903-279140	
_ga	2132850896.1649109759	
_gid	2118316826.1649109760	
ssh	triplelift	
test_cookie	CheckForPermission	
ttd	025216e0-ff41-4fd3-a113-c87854	
uid-bp-892	025216e0-ff41-4fd3-a113-c87854	
uuid	a872e0ba-bcde-44ef-b6ae-a5ba54	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
 [2] *Bold, italicized* cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.20: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test Chrome Browser Tested on Windows 10 in Regular Browsing Mode https://www.washingtonpost.com/

Cookie Name	uBlock Disabled	uBlock Enabled
CMID	Ykt.RiKyIVI68lkLc3ItFgAA	
DSID	NO_DATA	
IDE	AHWqTUmVj-VjMQZ8aD41TxtACOsH_O	
	ID=f8245f857df1b360-22937904ef	
gads	ID=f8245f857df1b360:T=16491146	
_ga	632871189.1649114693	
_ga_WRCN68Y2		
LD	1649114692	
_gaexp	3gY8TfBUQy645wcR55Xl0w.0	
_gid	372893291.1649114693	
test_cookie	CheckForPermission	
wp_ak_subs	0 20220331	
wp_ak_v_m	0 20220331	
wp_geo	US VA 511	
wp_usp	1	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.21: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Private Browsing Mode https://www.nytimes.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
CMID	YkSm6cGa8vBVshi-1svQ5AAA		
IDE	AHWqTUkIT-yqMsUNu3cbkrW3r4Htdq		
NID	511=E6GMvYAlEN_gpE_wCyehptITCz		
TDID	fea87c34-72ba-4e52-8034-66aa66		
	ID=3bc9fc006ac6d5ba-22941fdf12		
gads	ID=3bc9fc006ac6d5ba:T=16486663	ID=3c96f2ea57947042-2249e2afe4	
_ga	1608007200.1648666345	1838268510.1648666801	
_gcl_au	1380625421.1648666346	157853512.1648666802	
_gid	1052484163.1648666346	619398206.1648666802	
nyt-a	Ag3lx0c716TuLX0Wf6jid2	8Rls1jZfEdlyWm-M5VB98t	
nyt-jkidd	anon	anon	
test_cookie	CheckForPermission		

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.22: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Private Browsing Mode https://www.cnn.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
CMID	YkOY8S14hoZyRefj4pJ27wAA		
DSID	NO_DATA	NO_DATA	
IDE	AHWqTUlDhvnsjX9rw3qdlu0e6RqoWd		
V		HOmxJXMhswcM	
	ID=3eb5ab291c6b5b44-22bdec2a10		
gads	ID=3eb5ab291c6b5b44:T=16485972	ID=1e2d765b0fbeab4a:T=16485977	
indxexcg	YkOY8S14hoZyRefj4pJ27wAAA8kAAA		
test_cookie	CheckForPermission		
ug	624398ed0cef2f0a3f9b5b0016a2c3	62439ae900f8050a3f85a100173520	
ugl	624398ed0cef2f0a3f9b5b0016a2c3	62439ae900f8050a3f85a100173520	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] **Bold, italicized** cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.23: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Private Browsing Mode https://www.apartments.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
IDE	AHWqTUkPbb2UC8BHZKez6UJYfwWCar		
TDID	d076f26e-7627-40ee-b467-b52ec6		
_ga	472975019.1648608753	1733023998.1648609275	
_gcl_au	1583386961.1648608754	1736737948.1648609275	
_gid	420769323.1648608753	2027979523.1648609275	
test_cookie	CheckForPermission		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings sent domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.24: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Private Browsing Mode https://www.latimes.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
CMID	YkTDtIS-ihY3vf6uYAWLvAAA		
DSID	NO_DATA	NO_DATA	
IDE	AHWqTUlOb8GMSb6siXdw21AtjQLFMO		
TDID	7dceb479-b2b4-4cae-a8b0-d185e2		
gads	ID=28131598daf97978-22a072a6e4	ID=c7d409668150a0fb-22636d5513	
uis	75271540-1260-4982-83d8-e9aca9		
_ga	1248574119.1648673716	1173847638.1648674216	
_gid	1259003467.1648673716	1397726901.1648674217	
	AYg5qPJGHaE5RMRghcVF_0ZyoZPsRV		
_rxuuid	AYg5qPJ0SD_m6nQPo5rT-Vyrnoqc5K		
	AYg5qPL2QduhQQE3oHFbhQvqbI9ivz		
google_push	AYg5qPJo9WJdRJdOaYRXuwAeQN8OZq		
ljt_reader	b80ed4f7864894252f7b05b1		
permutive-id	74f04ab6-e373-4380-ac5c-f2b695	282078e5-2c9f-4363-a1ef-4acd31	
sa-user-id-v2	NXPuFFGjSPJ_m-PWFUOHaBTnUu4		
ssh	triplelift		
suid	5943A252DD7143BAB83FF9326084B7		
suid_legacy	5943A252DD7143BAB83FF9326084B7		
test_cookie	CheckForPermission		
uuid	d3d51d00-18c7-4a02-91f1-94b062	aba50388-dce8-49d9-9bda-83a543	

Note

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.25: Comparison of Cookie Values Transmitted to Google Domains Cookie Blocking Test Chrome Browser Tested on Windows 10 in Private Browsing Mode https://www.washingtonpost.com/

Cookie Name	All Cookies Allowed	Third-Party Cookies Blocked	All Cookies Blocked
CMID	YkTOfQQp2SdTVT3cJA5OWwAA		·
DSID	NO_DATA	NO_DATA	
IDE	AHWqTUlll7nlxljrl1oi9QVtssikcp		
TDID	ff574a88-7f6b-4e6c-80d1-da6d01		
	ID=6dc3dcbe2105f2af-22bcd07913		
gads	ID=6dc3dcbe2105f2af:T=16486764	ID=dd603e395fd45b34-228b18c0e4	
_ga	1297367007.1648676476	921166568.1648676776	
_ga_WRCN68Y2			
LD	1648676475	1648676775	
_gaexp	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.0	
_gid	481785167.1648676476	394318624.1648676776	
test_cookie	CheckForPermission		
wp_geo	US VA 511	US VA 511	
wp_usp	1	1	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

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Exhibit 2.26: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.nytimes.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
gads	ID=3c96f2ea57947042-2249e2afe4		
_ga	1838268510.1648666801		
_gcl_au	157853512.1648666802		
_gid	619398206.1648666802		
nyt-a	8Rls1jZfEdlyWm-M5VB98t		
nyt-jkidd	anon		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

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Exhibit 2.27: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.cnn.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
DSID	NO_DATA		
V	HOmxJXMhswcM		
gads	ID=1e2d765b0fbeab4a:T=16485977		
ug	62439ae900f8050a3f85a100173520		
ug1	62439ae900f8050a3f85a100173520		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Cookie "ugl" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

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Exhibit 2.28: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.apartments.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
_ga	1733023998.1648609275		
_gcl_au	1736737948.1648609275		
_gid	2027979523.1648609275		

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

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Exhibit 2.29: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.latimes.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
DSID	NO_DATA		
gads	ID=c7d409668150a0fb-22636d5513		
_ga	1173847638.1648674216		
_gid	1397726901.1648674217		
permutive-id	282078e5-2c9f-4363-a1ef-4acd31		
uuid	aba50388-dce8-49d9-9bda-83a543		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.30: Comparison of Cookie Values Transmitted to Google Domains JavaScript Blocking Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.washingtonpost.com/

Cookie Name	JavaScript Enabled	Sybu Enabled	JavaScript Disabled
DSID	NO_DATA		
gads	ID=dd603e395fd45b34-228b18c0e4		
_ga	921166568.1648676776		
_ga_WRCN68Y2			
LD	1648676775		
_gaexp	3gY8TfBUQy645wcR55Xl0w.0		
_gid	394318624.1648676776		
wp_geo	US VA 511		
wp_usp	I		

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.31: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.nytimes.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
gads	ID=3c96f2ea57947042-2249e2afe4	ID=9dcbd1eb652322be-22e80ec926
_ga	1838268510.1648666801	
_gcl_au	157853512.1648666802	1589155738.1649656530
_gid	619398206.1648666802	
nyt-a	8Rls1jZfEdlyWm-M5VB98t	BPayFwhF7hj0avAC05npjS
nyt-jkidd	anon	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings full value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.32: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.cnn.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
DSID	NO_DATA	
V	HOmxJXMhswcM	tBZBxoJtH4fe
gads	ID=1e2d765b0fbeab4a:T=16485977	ID=50cdc1fcbd2f7e90-22ab1f2e28
gpi		UID=000004690a9dbf40:T=1649653
ug	62439ae900f8050a3f85a100173520	6253b8880da7500a3f9b5b00181a23
ug1	62439ae900f8050a3f85a100173520	6253b8880da7500a3f9b5b00181a23

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings full value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.33: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.apartments.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
_ga	1733023998.1648609275	
_gcl_au	1736737948.1648609275	1489613522.1649652675
_gid	2027979523.1648609275	

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.34: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.latimes.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
DSID	NO_DATA	
gads	ID=c7d409668150a0fb-22636d5513	ID=7346b03642f9b0f7:T=16496552
_ga	1173847638.1648674216	
_gid	1397726901.1648674217	
permutive-id	282078e5-2c9f-4363-a1ef-4acd31	c26699b9-978b-4fe5-b0ec-df3241
uuid	aba50388-dce8-49d9-9bda-83a543	0a3efc60-5d68-40b8-a8cb-067e74

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings full value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.35: Comparison of Cookie Values Transmitted to Google Domains Google Analytics Opt-Out Extension Test Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.washingtonpost.com/

Cookie Name	Google Analytics Opt-Out Disabled	Google Analytics Opt-Out Enabled
DSID	NO_DATA	
gads	ID=dd603e395fd45b34-228b18c0e4	ID=2509e86e03197d5d-222a606927
_ga	921166568.1648676776	
_ga_WRCN68Y2		
LD	1648676775	
_gaexp	3gY8TfBUQy645wcR55Xl0w.0	
_gid	394318624.1648676776	
wp_geo	US VA 511	
wp_usp	I	1

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.36: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test

Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.nytimes.com/

Cookie Name	uBlock Disabled	uBlock Enabled
gads	ID=3c96f2ea57947042-2249e2afe4	
_ga	1838268510.1648666801	
_gcl_au	157853512.1648666802	
_gid	619398206.1648666802	
nyt-a	8Rls1jZfEdlyWm-M5VB98t	
nyt-jkidd	anon	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings full value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.37: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test

Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.cnn.com/

Cookie Name	uBlock Disabled	uBlock Enabled
DSID	NO_DATA	
V	HOmxJXMhswcM	
gads	ID=1e2d765b0fbeab4a:T=16485977	
ug	62439ae900f8050a3f85a100173520	
ug1	62439ae900f8050a3f85a100173520	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.38: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test

Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.apartments.com/

Cookie Name	uBlock Disabled	uBlock Enabled
_ga	1733023998.1648609275	
_gcl_au	1736737948.1648609275	
_gid	2027979523.1648609275	

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Exhibit 2.39: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test

Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.latimes.com/

Cookie Name	uBlock Disabled	uBlock Enabled
DSID	NO_DATA	
gads	ID=c7d409668150a0fb-22636d5513	
_ga	1173847638.1648674216	
_gid	1397726901.1648674217	
permutive-id	282078e5-2c9f-4363-a1ef-4acd31	
uuid	aba50388-dce8-49d9-9bda-83a543	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings full value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source

Exhibit 2.40: Comparison of Cookie Values Transmitted to Google Domains uBlock Extension Test

Chrome Browser Tested on Windows 10 in Default Private Browsing Mode with Third-Party Cookies Blocked https://www.washingtonpost.com/

Cookie Name	uBlock Disabled	uBlock Enabled
DSID	NO_DATA	
gads	ID=dd603e395fd45b34-228b18c0e4	
_ga	921166568.1648676776	
_ga_WRCN68Y2		
LD	1648676775	
_gaexp	3gY8TfBUQy645wcR55Xl0w.0	
_gid	394318624.1648676776	
wp_geo	US VA 511	
wp_usp	I	

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "settings_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "settings_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Georgios Zervas

Boston University Phone: (617) 358-3319 (office)

Questrom School of Business Email: zg@bu.edu

595 Commonwealth Ave (Ofc. 605) Homepage: http://people.bu.edu/zg/

Boston, MA 02215 Google Scholar: https://scholar.google.com/citations?user=5L8vEA4AAAAJ

Last updated: Dec. 21, 2021

Employment & Affiliations

Current

Associate Professor of Marketing

Questrom School of Business, Boston University, Boston, MA

Faculty Director, MS in Business Analytics

2019–to-date

Questrom School of Business, Boston University, Boston, MA

Founding Member, Faculty of Computing & Data Science 2019–to date

Boston University, Boston, MA

Affiliated Faculty in Computer Science 2016–to date

Boston University, Boston, MA

Visiting Researcher 2013–to date

Microsoft Research New England, Cambridge, MA

Prior

Assistant Professor of Marketing 2013–2019

Questrom School of Business, Boston University, Boston, MA

Visiting Scholar Spring 2018

MIT Sloan, Cambridge, MA

Simons Postdoctoral Fellow 2011–2013

Yale University, New Haven, CT *Advisor*: Joan Feigenbaum

Ţ

Affiliate at the Center for Research & Computation in Society 2011–2013

Harvard University, Cambridge, MA

Research Scientist 2006–2012

CogoLabs Inc., Cambridge, MA, USA

Cofounder 2000–2005

Perlfect Solutions, London, UK

Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University

Education

Ph.D. Computer Science

2005-2011

Boston University, Boston, MA, USA.

Thesis: Data-Driven Analysis of Electronic Commerce Systems. Advisors: John W. Byers (BU) & Michael Mitzenmacher (Harvard).

M.A. Interactive Media 1999–2000

London College of Communication, London, UK.

Thesis: Automatic Website Generation Using Genetic Algorithms.

Advisor: Alan Sekers.

M.Sc. Computer Science

Imperial College, London, UK.

Thesis: Thesis: Advanced Clustering Algorithms.

Advisor: Stefan Rüger.

B.Eng. Computer Science

Imperial College, London, UK.

Thesis: Object Linking & Embedding for Linux.

Advisor: Steffen van Bakel.

Publications

Journals

1. Shrabastee Banerjee, Chris Dellarocas Chris, and Georgios Zervas

Interacting User-Generated Content Technologies: How Questions and Answers Affect Consumer Reviews.

Journal of Marketing Research, (2021);58(4): 742-761.

2. Georgios Zervas, Davide Proserpio, and John W. Byers

A first look at online reputation on Airbnb, where every stay is above average *Marketing Letters*, (2020): 1-16.

3. Giana Eckhardt, Mark Houston, Baojun Jiang, Cait Lamberton, Aric Rindfleisch, and Georgios Zervas Marketing in the Sharing Economy

Journal of Marketing, 83.5 (2019): 5-27.

4. Giana Eckhardt, Mark Houston, Baojun Jiang, Cait Lamberton, Aric Rindfleisch, and Georgios Zervas Marketing in the Sharing Economy

Journal of Marketing, 83.5 (2019): 5-27.

5. Davide Proserpio, Wendy Xu, and Georgios Zervas

You Get What You Give: Theory and Evidence of Reciprocity in the Sharing Economy Quantitative Marketing and Economics, 16(4), (2018): 371-407.

6. Georgios Zervas, Davide Proserpio, and John W. Byers

The Rise of the Sharing Economy: Estimating the Impact of Airbnb on the Hotel Industry *Journal of Marketing Research*, 54, no. 5 (2017): 687-705.

- Finalist for the 2018 Paul E. Green Award.

A-2

7. Davide Proserpio and Georgios Zervas

Online Reputation Management: Estimating the Impact of Management Responses on Consumer Reviews

Marketing Science, 36, no. 5 (2017): 645-665

- Finalist for the 2018 John D. C. Little Award.

8. Michael Luca, and Georgios Zervas

Fake It Till You Make It: Reputation, Competition, and Yelp Review Fraud

Management Science, 62, no. 12 (2016): 3412-3427

Full Papers in Peer-reviewed Conferences with Proceedings

1. Ceren Budak, Sharad Goel, Justin M. Rao, and Georgios Zervas

Understanding Emerging Threats to Online Advertising

In Proceedings of the Sixteenth ACM Conference on Economics and Computation (EC '16). ACM, 2016.

2. John Byers, Michael Mitzenmacher, and Georgios Zervas

The Daily Deals Marketplace: Empirical Observations and Managerial Implications

In ACM SIGecom Exchanges, Vol. 11, No. 2, December 2012, Pages 29-31.

3. Joan Feigenbaum, Michael Mitzenmacher, and Georgios Zervas

An Economic Analysis of User-Privacy Options in Ad-Supported Services

In *Proceedings of the 8th Workshop on Internet & Network Economics*, WINE '12, pages 30–43. Springer Berlin Heidelberg, 2012.

4. John W. Byers, Michael Mitzenmacher, and Georgios Zervas

The Groupon Effect on Yelp Ratings: A Root Cause Analysis

In Proceedings of the 13th ACM Conference on Electronic Commerce, EC '12, pages 248–265. Valencia, Spain, 2012. ACM.

5. John W. Byers, Michael Mitzenmacher, and Georgios Zervas

Daily Deals: Prediction, Social Diffusion, and Reputational Ramifications

In Proceedings of the 5th ACM international conference on Web Search and Data Mining, WSDM '12, pages 543–552. Seattle, WA, USA, 2012. ACM.

6. John W. Byers, Brent Heeringa, Michael Mitzenmacher, and Georgios Zervas.

Heapable Sequences and Subsequences

In Proceedings of the Workshop on Analytic Algorithmics and Combinatorics, ANALCO '11, pages 33–44, San Fransisco, CA, USA, 2011. ACM.

7. John W. Byers, Michael Mitzenmacher, and Georgios Zervas

Information asymmetries in pay-per-bid auctions

In Proceedings of the 11th ACM conference on Electronic Commerce, EC '10, pages 1–12, New York, NY, USA, 2010. ACM.

8. John W. Byers, Michael Mitzenmacher, and Georgios Zervas

Adaptive Weighing Designs for Keyword Value Computation

In Proceedings of the third ACM international conference on Web search and data mining, WSDM '10, pages 331–340, New York, NY, USA, 2010. ACM.

9. Nikolaos Laoutaris, Georgios Zervas, Azer Bestavros, and George Kollios

The Cache Inference Problem and its Application to Content and Request Routing

In Proceedings of the 26th Annual IEEE Conference on Computer Communications, INFOCOM '07, pages 848–856, Anchorage, AK, USA, 2007. IEEE.

10. Georgios Zervas, and Stefan M. Rüger

The Curse of Dimensionality and Document Clustering

In IEEE Seminar, Searching for Information: Artificial Intelligence and Information Retrieval Approaches, pages 19/1–19/3, Glasgow, UK, 1999.

Abstracts in Peer-reviewed Conferences with Proceedings

1. Greg Lewis and Georgios Zervas

The Supply and Demand Effects of Review Platforms

In Proceedings of the 2019 ACM Conference on Economics and Computation (EC '19)., pp. 197-197. ACM, 2019.

2. Shrabastee Banerjee, Chris Dellarocas, and Georgios Zervas

Interacting User Generated Content Technologies: How Q&As Affect Ratings & Reviews

In Proceedings of the 2017 ACM Conference on Economics and Computation (EC '17)., pp. 539-539. ACM, 2017.

3. Georgios Zervas, Davide Proserpio, and John W. Byers

The Impact of the Sharing Economy on the Hotel Industry: Evidence from Airbnb's Entry Into the Texas Market

In Proceedings of the 2015 ACM Conference on Economics and Computation (EC '15)., pp. 637-637. ACM, 2015.

4. Davide Proserpio and Georgios Zervas

Online Reputation Management: Estimating the Impact of Management Responses on Consumer Reviews

In Proceedings of the 2015 ACM Conference on Economics and Computation (EC '15)., pp. 79-79. ACM, 2015.

Invited Articles

1. Davide Proserpio and Georgios Zervas

Replying to Customer Reviews Results in Better Ratings

Harvard Business Review, Feb. 14, 2018.

Working Papers

Greg Lewis, Bora Ozaltun, and Georgios Zervas
 Maximum Likelihood Estimation of Differentiated Products Demand Systems

2. Luis Armona, Greg Lewis, and Georgios Zervas

Learning Product Characteristics and Consumer Preferences from Search Data

3. Stephan Seiler, Song Yao, Georgios Zervas

Causal Inference in Word-of-Mouth Research: Methods and Results

4. Chiara Farronato and Georgios Zervas

Consumer Reviews and Regulation: Evidence from NY Restaurants

5. Greg Lewis and Georgios Zervas

The Welfare Impact of Consumer Reviews: A Case Study of the Hotel Industry

6. Greg Lewis and Georgios Zervas

Supply and Demand Responses to Consumer Review Platforms

Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University

Grants, Awards, & Honors

1. Marketing Science Institute (MSI) Young Scholars 2019 2. Dean's Research Scholar, Questrom School of Business 08/2018 3. Shahdadpuri Research Award, Questrom School of Business 10/2017 4. Hariri Institute Graduate Fellowship 6/2015 (\$25,000 award) 5. Google Faculty Research Award 2/2015 (\$35,000 unrestricted gift, plus \$10,000 in Google Cloud credits) 6. Hariri Institute Junior Faculty Fellow 2013-2015 7. Hariri Institute Research Grant 1/2013 Principal Investigator, with co-PI John W. Byers (\$26,500) 8. Departmental Research Achievement Award, Computer Science Dept., Boston U.

Student Advising

1. Hannah Catabia, PhD Student, Computer Science Dept., Co-advisor 2019-to date 2018-to date 2. Philip Zhao, PhD Student, Marketing Dept., Advisor 3. Shrabastee Banerjee, PhD Student, Marketing Dept., Advisor 2015-2021 Placement: Tilburg University, Marketing 4. Davide Proserpio, PhD Student, Computer Science Dept., Co-advisor 2012-2015 Placement: USC Marshall, Marketing

Presentations and Invited Talks

Learning Market Structure & Consumer Preferences from Search Data: An Application to Hotel Demand Estimation

Conferences:

- Marketing Science 2019, Rome, Italy

06/20/2019

2010-2011

5

Consumer Reviews and Regulation: Evidence from NY Restaurants

Academia:

- Technische Universität Berlin, Germany	10/04/2021
- Universitat zu Koln, Germany	07/31/2021
- Brandeis University, Walthman, MA	04/07/2021
- Yale School of Management, New Haven, CT	10/30/2020
- University of Miami, Miami, FL	10/23/2020
- UMass Amherst Isenberg School of Management, Amherst, MA	02/03/2018

Conferences:

- Marketing Science 2018, Philadelphia, PA 06/14/2018

 BU Data Science Day, Boston University, Boston MA Digital, Mobile Marketing, and Social Media Analytics Conference, NYU, New York, NY Marketing Science, USC Marshall, Los Angeles, CA Health Sector Data Blitz, Questom School of Business, Boston, MA Marketing Analytics and Big Data conference, Columbia University, New York, NY 	01/26/2018 09/12/2017 06/10/2017 03/11/2017 16/09/2017
The Welfare Impact of Consumer Reviews: A Case Study of the Hotel Industry	
Academia:	
- HEC, Paris, France	11/07/2019
- Duke Fuqua, Durham, North Carolina	05/01/2019
- Harvard Business School, Boston, MA	03/12/2019
- NYU Stern, New York, NY	02/14/2019
- Columbia GSB, New York, NY	10/16/2018
- USC Marshall, Los Angeles, CA	4/14/2017
- Stanford GSB, Palo Alto, CA	4/12/2017
- Michigan Ross, Ann Arbon, MI	4/10/2017
- University of Toronto Rotman, Toronto, ON	2/17/2017
- University of Chicago Booth, Chicago, IL	1/31/2017
- Wharton, Philadelphia, PA	1/25/2017
- MIT Economics Dept., Cambridge, MA	10/24/2016
Conferences:	
- QME 2016, Kellogg School of Management, Evanston, IL	09/01/2016
- SCECR 2016, Naxos, Greece	06/24/2016
- Greater China Conference on Mobile Big Data Marketing, Hong Kong	06/13/2016
- Marketing Science 2016, Shanghai, China	06/16/2016
Online Reputation Management: Estimating the Impact of Management Responses on Cviews.	Consumer Re-
Academia:	
- Havard EconCS Seminar, Cambridge, MA	10/02/2015
- Hebrew University, Computer Science dept., Jerusalem, Israel	06/14/2015
The Rise of the Sharing Economy: Estimating the Impact of Airbnb on the Hotel Industr	y
Conferences:	
- Open & User Innovation Conference 2015, Harvard Business School, Boston MA	08/03/2016
- CODE@MIT, Cambridge MA	10/16/2015
- Marketing Science 2015, Baltimore	05/20/2015
- NYU 2015 Conference on Digital Big Data, Smart Life, Mobile Marketing Analytics	23/10/2015
Academia:	
- Simon Business School, University of Rochester	2/29/2016
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Industry: - Microsoft Research New England	11/18/2015
= IVILLIVAUL INCAEGIUH INEW EHIZIGHU	11/10/2015

Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University

Georgios Zerous, 11880cuite 1 rojessor of intering, Questroni School of Business, Bosion Amoersity	/
Government:	
- Cambridge City Council, Cambridge, MA	7/19/2016
Understanding Emerging Threats to Online Advertising	
Academia:	
- Goizueta Business School, Emory University	02/27/2015
- MSR/Harvard Game Theory Seminar	12/17/2014
- Questrom School of Business, MPPL Seminar	04/17/2015
Industry:	
- Betaworks, NYC	07/23/2015
Fake It Till You Make It: Reputation, Competition, and Yelp Review Fraud	
Conferences:	
- Marketing Science 2014, Emory University, Atlanta	06/13/2014
- WIN 2013: The 5th Workshop on Information in Networks	10/04/2013
- DIMACS Workshop on Economic Aspects of Information Sharing	02/08/2013
Industry:	
- Google, Palo Alto, CA	02/12/2013
The Groupon Effect on Yelp Ratings: A Root Cause Analysis	
Conferences:	
- Marketing Science 2013, Istanbul, Turkey	07/13/2013
- SCECR 2012, Montreal, Canada	06/29/2012
- ACM EC 2012, Valencia, Spain	06/05/2012
- Yale Customer Insights Conference, New Haven, CT	03/15/2013
- CAOSS 2012: Workshop on Computational and Online Social Science, New York, NY	10/12/2012
Academia:	
- Wellesley University, Computer Science Dept	02/27/2012
- Northeastern University, Computer Science Dept	03/28/2012
- Harvard University, School of Eng. & Appl. Sci., Joint EconCS/Theory Seminar	04/16/2012
- Berkeley University, Computer Science Dept	04/10/2012
Industry:	
- Microsoft Research New York	02/27/2013
- Google, Palo Alto, CA	04/09/2012
- Yelp, San Francisco, CA	04/11/2012
Daily Deals: Prediction, Social Diffusion, and Reputational Ramifications	
Conferences:	1 6 1
- New York Computer Science and Economics Day (Poster session.)	09/16/2011
Cambridge Area Economics and Computation Day (<i>Poster session.</i>)ACM WSDM 2012	11/18/2011 02/11/2012
13011 110011 2012	02/11/2012

Academia: - Harvard University, School of Eng. & Appl. Sci., Joint EconCS/Theory Seminar - Boston University, Mathematics Dept., Statistics and Probability Seminar - Columbia University, Computer Science Dept., Seminar	10/20/2011 11/17/2011 12/08/2011
Industry: - IBM Research, Hawthorne, NY, Seminar - Microsoft Research New England, Economics Research Working Group	12/07/2011 10/14/2011
Information Asymmetries in Pay-Per-Bid Auctions: How Swoopo Makes Bank	
Conferences: - ACM EC 2010	06/09/2010
Academia:	
 Boston University, Computer Science Dept., Theory Seminar Harvard University, School of Eng. & Appl. Sci., Joint EconCS/Theory Seminar Northeastern University, Coll. of Comp. & Inf. Sci., Graduate Student Seminar Williams College, Computer Science Dept., Invited Colloquium 	03/19/2010 03/29/2010 04/03/2010 10/22/2010
Adaptive Weighing Designs for Keyword Value Computation	
Conferences: - ACM WSDM 2010	02/06/2010
Academia:Boston University, Computer Science Dept., Networking Reading GroupBoston University, Computer Science Dept., CS565 Data Mining, Guest Lecture	02/08/2010 03/23/2010
Teaching	
1. BA810: Supervised Machine Learning (44 students)	Fall 2019
2. BA810: Supervised Machine Learning (42 students)	Fall 2019
3. MK476: Machine Learning for Business Analytics (26 students)	Spring 2019
4. MK824: Machine Learning for Business Analytics (44 students)	Spring 2019
5. MK824: Machine Learning for Business Analytics (40 students)	Spring 2018
6. MK824: Machine Learning for Business Analytics (43 students)	Spring 2017
7. MK323: Marketing Management (49 students)	Spring 2017
8. MK323: Marketing Management (48 students)	Fall 2015
9. MK323: Marketing Management (50 students)	Fall 2015
10. MK323: Marketing Management (47 students)	Fall 2014
11. MK323: Marketing Management (47 students)	Fall 2014
12. MK323: Marketing Management (49 students)	Fall 2013
13. MK323: Marketing Management (50 students)	Fall 2013

Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University

Course Development

MK476, MK842, and BA810 are courses that I developed that introduce undergraduate, MBA, and MSBA students to machine learning methods with applications in business analytics.

Service

Editorial Review Board Marketing Science	2020-to-date
Steering Committee Member Rafik B. Hariri Institute for Computing, Boston University	2019-to-date
Editorial Review Board Journal of Marketing	2019–to-date
Editorial Review Board Journal of Marketing Research	2019–to-date
Associate Editor ACM Transactions on Economics and Computation	2019-to date

Program committees: EC 2021 (Program Committee), EC 2020 (Senior Program Committee), WebConf 2020, EC 2019 (Senior Program Committee), EC 2018 (Senior Program Committee), EC 2018, WWW 2018, ICIS 2018, EC 2017 (Senior Program Committee), EC 2016 (Senior Program Committee), WWW 2016 (Senior Program Committee), ICIS 2016, SCECR 2016, EC 2015, WSDM 2015, WWW 2015, AMMA 2015, COBE 2015, EC 2014, WSDM 2014, WWW 2014, ICWSM 2014, WWW 2013, WSDM 2013, EC 2012.

Ad-hoc reviewer: Management Science, Marketing Science, Journal of Marketing Research, Information Systems Research, Games and Economic Behavior, Review of Industrial Organization, Operations Letters, Management Information Systems Quarterly, Journal of Public Economics, Manufacturing & Service Operations Management.

Media coverage

1.	Some Smiling Faces in Online Customer Testimonials Are Stock Photos The Wall Street Journal	05/16/2019
2.	Why ranting on Yelp is the wrong way to complain about awful service The Boston Globe	04/03/2018
3.	Does a 'Sharing Economy' Foster Better Behavior? PC Magazine	03/27/2018
4.	For Hotels, Online Reviews Really Matter to the Bottom Line The Wall Street Journal	11/18/2016
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7.	Ratings Now Cut Both Ways, So Don't Sass Your Uber Driver The New York Times	01/30/2015
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15.	Yelp deems 20% of user reviews 'suspicious' Marketwatch, The Wall Street Journal	09/24/2013
16.	Yelp admits a quarter of submitted reviews could be fake BBC News	09/13/2013
17.	Underdog Businesses Are More Likely to Post Fake Yelp Reviews Harvard Business Review Blog Network	08/30/2013
18.	How Good Groupon Leads to Bad Yelp The Freaknomics Blog	03/11/2013
19.	For Some Businesses, Daily Deals Have A Dark Side NPR Morning Edition	07/06/2012
20.	Using Groupon Deals? Your Yelp Rating May Suffer The Huffington Post	04/11/2012
21.	Help for Yelp BU Today	11/09/2011
22.	Groupon IPO: An Internet star falls to Earth Christian Science Monitor	10/23/2011
23.	Is Groupon Bad For Business? WBUR	10/18/2011
24.	Groupon: Bad for Business? BU Today	10/05/2011
25.	Groupon's Morning After Problem Time Magazine	10/04/2011

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26. Coupon Sites Are a Great Deal, but Not Always to Merchants The New York Times	10/02/2011
27. Groupon Deals May Hurt Your Yelp Ratings The Atlantic	09/12/2011
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APPENDIX B LIST OF PRIOR EXPERT TESTIMONY FOR DR. GEORGIOS ZERVAS

Calhoun et al. v. Google LLC, U.S. District Court for the Northern District of California – San Jose Division, Case No. 5:20-cv-05146

Expert Report (December 2021) and Deposition Testimony (January 2022).

Appendix C

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Third Amended Class Action Complaint, Chasom Brown, et al., v. Google LLC, United States District Court Northern District of California, February 3, 2022.

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APPENDIX D

TESTING METHODOLOGY

1. This appendix describes technical details and testing methodology related to the analysis in my report.

I. PRIVATE BROWSING MODE FUNCTIONALITY TEST

- 2. To evaluate how data transmission differs between Regular and Private Browsing Modes, I accessed websites identified in the Complaint with testing variations in operating systems, browsers, and browsing modes. Websites mentioned in the Complaint include:¹
 - https://www.nytimes.com/
 - https://www.apartments.com/
 - https://www.cnn.com/
 - https://www.latimes.com/
 - https://www.washingtonpost.com/
 - 3. I conducted tests on a variety of browser and operating system combinations:
 - a. On Windows 10 (version 20H2), I evaluated Chrome (version 100), Firefox (version 99), and Edge (version 100).
 - b. On macOS (version 12.2.1), I evaluated Chrome (version 100) and Safari (version 15).
 - c. On Android (version 12), I evaluated Chrome (version 100).

I understand that Plaintiffs provide these websites as examples and that these websites do not constitute an exhaustive list of all websites Plaintiffs visited during the Class Period. Based on my professional experience, I understand the results I present in my report based on these five websites would be also applicable to a larger sample of websites that use Google Analytics and Google Ad Manager services.

- d. On iOS (version 15.3.1), I evaluated Chrome (version 99) and Safari (version 15).
- 4. I used Fiddler Everywhere to record data transmission logs.² I followed a testing protocol as outlined below. The protocol is designed to (1) mimic a typical user's browsing behavior in that data are not cleared between browsing sessions, and (2) examine data transmitted during a Private Browsing Session as compared to a Regular Mode Session. I followed the steps described below for each website I visited in the respective browser-operating system variation:
 - a. Open browser in Regular Mode.
 - b. Clear all browsing data (i.e., cookies, caches, and other browser information).³
 - c. Check that default browser settings are in place (default cookie settings, all extensions disabled) by navigating to the respective settings pages.
 - d. Close the Regular Mode session.
 - e. "Regular Mode (Initial Session)" recording:
 - i. Enable Fiddler Everywhere transmission recording.
 - ii. Open browser in Regular Mode.
 - iii. Copy the URL into the address bar.
 - iv. Wait for all visible webpage elements to load and scroll to the bottom of the webpage.

Fiddler Everywhere is a software tool similar to Developer Tools in Chrome (which is a built-in Chrome browser feature). In contrast to Developer Tools, Fiddler Everywhere can capture HTTP transmissions irrespective of whether they occur as a result of web browsing or due to any other network transmission activity (e.g., other software running in the background such as Spotify). As my testing involved multiple browsers and operating systems, I used Fiddler Everywhere to record these tests in a consistent way.

Clearing browsing data before the start of each test serves the purpose of ensuring that all the data captured on the browser is directly related to my tests.

- v. Close the browser and stop capturing transmissions.
- f. "Regular Mode (Session 1)" recording:
 - i. Repeat steps in (e).
- g. "Private Browsing Mode (Session 1)" recording:
 - i. Open the browser in private browsing mode.⁴
 - ii. Copy the URL into the address bar.
 - iii. Wait for all visible webpage elements to load and scroll to the bottom of the webpage.
- h. Close the browser and stop capturing transmissions. "Private Browsing Mode (Session 2)" recording:
 - i. Repeat steps in (g).
- i. "Regular Mode (Session 2)" recording:
 - i. Repeat steps in (e).
- 5. I saved the files in an HTTP Archive format (HAR files). I used the Python programming language to parse and analyze HAR files. My analysis focused on HTTP requests including and following the initial request to the website of interest (e.g., when accessing

In Windows, I opened a Private Browsing Session in Chrome, Firefox, and Edge by right-clicking on the browser icon and selecting to open a Private Browsing Session (the exact phrase of the relevant option differs). For macOS, I opened a Safari Private Browsing Session by navigating to Preferences and changing the settings for "Safari opens with" from "A new window" to "A new private window." For Chrome in macOS, I was not able to open Incognito Mode directly as on Windows. Therefore, I opened Chrome on macOS by first opening a Regular Mode Session and then selecting to open an Incognito window through the browser menu. In this test case, I closed the Regular Mode Session before starting the Private Browsing Session. For iOS and Android, I opened a private browsing session by long-tapping the browser icon and selected the drop-down for a Private Browsing Session.

https://www.nytimes.com/, I analyze all requests starting from the request to nytimes.com domain) in order to exclude any automatic communications by the browsers that are not tied to Regular Mode or Private Browsing Sessions and are not directly associated with user browsing activity.

- 6. In my analysis, I focused on cookie values transmitted to Google-associated domains. ⁵ Cookie values may be transmitted in two ways. First, cookie values can be sent in an HTTP request header. Second, cookie values may be transmitted as part of a URL parameter.
- 7. To analyze cookie values transmitted as part of HTTP request headers sent to Google, I extracted all cookies sent under both "cookies" and "headers" fields in all HTTP requests to Google domains.
- 8. I also systematically analyzed parameter values contained in the URLs associated with Google domains. URL parameters have a standardized structure with a parameter key (name) and an associated value separated by an equal sign ("="). Key-value pairs for different URL parameters are separated by the "&" sign. As an example, the following URL with query string parameters can be found in the HAR file provided in my backup. I highlighted keys with yellow color and associated values with blue color.

"url":

"https://mwcm.nytimes.com/capi/metered_assets/?<mark>plat=web</mark>&<mark>mc=0&mr=1</mark>&<mark>ma</mark>=

Similarly to my analysis in **Section IV**, I relied on the list of Google domains obtained from DuckDuckGo. https://github.com/duckduckgo/tracker-radar/blob/main/entities/Google%20LLC.json

⁶ File baseline0.har related to my testing of *https://www.nytimes.com/* in Chrome on Windows.

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I&<mark>counted=false</mark>&<mark>granted=true</mark>&<mark>us=anon</mark>&contexttype=&areas=barOne</mark>&areas=welcomeAd"

- 9. Although URL parameters can be used to transmit cookie values, they can also be used to transmit many other types of information unrelated to cookies. Therefore, not all parameters observed in a URL are associated with a cookie value. Further, even if cookie values are transmitted, the cookie name is not necessarily the same as the URL parameter name. Therefore, my approach to identify relevant URL parameters associated with cookie values is focused on analyzing transmitted values and matching them to the cookie values identified either in the request or response for all HTTP requests observed in the corresponding HAR file.
- 10. To identify potential cookie values that are passed through URL parameters, I first recorded all cookie values sent under both "cookies" and "headers" fields in the requests as well as cookies set under both "cookie" and "headers" fields in the responses (collectively referred to as "cookie values encountered") that I observed in a HAR file. I then analyzed all URL parameters that appear in the requests to Google-associated domains.⁷
- 11. For each URL parameter sent to a Google-associated domain, I looked for whether the value contained in the URL parameter is at least a substring of a value contained in an observed cookie value, or vice versa (whether a cookie value is at least a substring of any observed URL parameter). For example, if there was a URL parameter with value "369248429.1649093540", and there was a cookie value encountered with a value "GA1.2.369248429.1649093540," I identified

File Fiddler Everywhere does not capture the contents of a browser's cookie jar. For scenarios where third-party cookies were blocked by default and were passed as a URL parameter to Google-associated domains, I further investigated these instances with the browser's developer tools to verify that the cookies were not set in the browser.

the URL parameter as a substring of the cookie value. If a parameter is not a substring of a cookie value and there is no cookie value that is a substring of the parameter, I excluded this parameter from further analysis.

- 12. Among the URL parameters that are identified as being a substring or having a substring among cookie values, I reviewed each case individually to determine whether the URL parameter indeed matches with the associated cookie value. For example, a URL parameter with value "1" would not be matched to a cookie value of "5299123"; however, I would identify "369248429.1649093540" in the URL parameter as a match with a cookie value of "GA1.2.369248429.1649093540". To limit the scope of this review, I did not perform this matching protocol for URL parameters and cookie values with a value length equal to or less than three characters. I also excluded from my analysis URL parameters with the following values: "true", "false", and "null." I did not limit cookies I analyze based on the length of cookie value as these limitations only apply to matching cookies to respective URL parameters.
- 13. I provided the list of matches that I reviewed manually to determine if the matches are associated with transmitted cookies in backup production.

II. SETTINGS AND EXTENSIONS

- 14. In my experiments described in **Section V.D**, I included the same websites I studied in **Section IV** of my report:
 - https://www.nytimes.com/
 - https://www.apartments.com/
 - https://www.cnn.com/

⁸ I transformed values to lowercase to avoid case differences.

- https://www.latimes.com/
- https://www.washingtonpost.com/
- 15. I conducted all my tests using Chrome (version 100) on Windows 10 (version 20H2) to illustrate how the settings impact transmissions of At-Issue Data. Based on my professional experience with browsers and operating systems, similar types of browser settings and extensions are available on other browser-operating system pairs.
 - 16. I tested the following settings in my report:
 - a. Cookie blocking: These tests include changing the cookie settings to: "Allow all cookies", "Block third-party cookies", and "Block all cookies" settings.
 - b. JavaScript: These tests include allowing JavaScript, changing the browser setting to block JavaScript, and using the Sybu extension to block JavaScript.
 - c. uBlock Origin extension: These tests include testing the uBlock Origin extension disabled and the uBlock Origin extension enabled.
 - d. Google Analytics Opt-out Add-on extension: These tests include testing the Google Analytics Opt-out Add-on disabled and Google Analytics Opt-out Add-on enabled.
- 17. In each of these tests except the Cookie blocking, I used the default cookie settings. In Regular Mode, Chrome allows all cookies. In Incognito Mode, third-party cookies are blocked by default.
- 18. I used Fiddler Everywhere to collect HTTP transmissions in both Regular and Private Browsing Modes following a testing protocol as outlined below. The procedure is repeated for all website-setting-mode combinations.
 - a. Open a browser instance in Regular Mode, clear browsing data (i.e., cookies and cache), and select the setting of interest.

- b. Close the Regular Mode session.
- c. Start recording data using Fiddler Everywhere and open a respective browsing mode session (Regular Mode or Private Browsing Mode, depending on the combination being tested).
 - i. Regular Browsing Session is opened by clicking on the Chrome browser icon.
 - ii. Private Browsing Session is opened by right-clicking on the Chrome browser icon and selecting "New Incognito window" to ensure a clean testing procedure.
- d. Visit a website of interest by copying and pasting a respective URL to the address bar, wait until the website is finished loading, and scroll down to the bottom of the webpage.
- e. Close the browsing session.
- f. Stop data recording and save the associated network transmissions.
- g. Close browser.
- 19. In my analysis, I followed the same procedure to identify cookie values that are transmitted to Google-associated domains as I described in **Section I** of this Appendix.

Appendix E.1: Comparison of Cookie Values Transmitted to Google Domains Chrome Version 81 Tested on Windows 10 https://www.nytimes.com/

	Chrome				
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	Ykz9qFbixl0zYMDlDVWocAAA	- - -	Ykz.tYt7nX6Cde0JMwdX0gAA	Ykz-XIudpbczrmBmwUNZPQAA	
DSID		NO_DATA		NO_DATA	NO_DATA
ID				c22f8f3ad7ec80601fa6b750a5d926	
IDE	AHWqTUky1u46zdsEaAU3deV8RhjnfR	AHWqTUky1u46zdsEaAU3deV8RhjnfR	AHWqTUkMJQWHRC_U5UKaCaKvAidt_5	AHWqTUlo0BFGBvY8aX3SeDQnI8K-s2	AHWqTUky1u46zdsEaAU3deV8RhjnfR
		511=fPz-VCYuOGvFUO5s9Nayx2WnTa			
NID	511=fPz-VCYuOGvFUO5s9Nayx2WnTa	511=tApLKj8llIIIBi8g2-B6Uy9cDs	511=ExiiSvNJk-unGywfP29E6NTpo4	511=vkChIJSDR54ydhHjrATi-sz4b9	511=tApLKj8llIIIBi8g2-B6Uy9cDs
TDID	809893ac-834c-43f9-a196-f08caf	809893ac-834c-43f9-a196-f08caf	939aa204-acac-468e-98e7-a48075		
	ID=7c31edb0b1f6b5fb-22f09af8f1		ID=5698b91d4059c7fe-228446fbf1		
gads	ID=7c31edb0b1f6b5fb:T=16492128	ID=7c31edb0b1f6b5fb:T=16492128	ID=5698b91d4059c7fe:T=16492131	ID=8d6f0de99d2245c2:T=16492132	ID=7c31edb0b1f6b5fb:T=16492128
_ga	1952030859.1649212839	1952030859.1649212839	1167649907.1649213107	792126254.1649213278	1952030859.1649212839
_gcl_au	1383473507.1649212840	1383473507.1649212840	1377810974.1649213109	1221338006.1649213279	1383473507.1649212840
_gid	332175566.1649212841	332175566.1649212841	786669721.1649213110	2061444676.1649213279	332175566.1649212841
callback	AYg5qPIZZWZZeR6YI6IL1lliIo6e-3				
google_push				AYg5qPK2yaJBJma79bnzsijkiAvShp	
nyt-a	s_0MdNi9p7xRpbq6xjM2up	s_0MdNi9p7xRpbq6xjM2up	ve6wR5qvDxVt9-VpZu8dNg	_vcmENQ998zqoXeypKJ6	s_0MdNi9p7xRpbq6xjM2up
nyt-jkidd	anon	anon	anon	anon	anon
sa-user-id-v2			LaVOXvuwQ6NlWm-zaUakQRQWv7E		
test_cookie	CheckForPermission		CheckForPermission	CheckForPermission	

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os full value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] The nyt-jkidd cookie is a first-party cookie with a long value. I observed a substring value of this long value, "anon", which matches a URL parameter sent to www.google-analytics.com. Since my exhibit shows only the substring value that was sent to Google-associated domains, I reviewed the full nyt-jkidd values across Regular and Private Browsing Mode and found that the values associated with the Private Browsing Mode were always different.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Appendix E.2: Comparison of Cookie Values Transmitted to Google Domains Chrome Version 81 Tested on Windows 10 https://www.apartments.com/

	Chrome					
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode	
Cookie Name	(Initial Session)	(Session 1) (Session 1)		(Session 2)	(Session 2)	
IDE	AHWqTUnCq50dsrsWcWGiwNhje5QgTh	AHWqTUnCq50dsrsWcWGiwNhje5QgTh	AHWqTUkk6kuPFT9u9mawSGtpgV9Zrq	AHWqTUm6uOoYkj5acvi6yRqvrapSGi	AHWqTUnCq50dsrsWcWGiwNhje5QgTh	
TDID	d88e9dd8-1d1e-4bdf-a7a0-a30d1d		32e6a398-a910-46e1-b68b-f733ca			
_ga	783246969.1649208661	783246969.1649208661	435644190.1649208788	1588341551.1649208869	783246969.1649208661	
_gcl_au	512778226.1649208661	512778226.1649208661	1516401421.1649208789	825676942.1649208869	512778226.1649208661	
_gid	619666159.1649208661	619666159.1649208661	134384889.1649208788	1758351473.1649208869	619666159.1649208661	
test_cookie	CheckForPermission		CheckForPermission	CheckForPermission		

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Appendix E.3: Comparison of Cookie Values Transmitted to Google Domains Chrome Version 81 Tested on Windows 10 https://www.cnn.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	YkzwId8kVWVIEzUr1enyzQAA	YkzwId8kVWVIEzUr1enyzQAA	YkzyPCucv26xbN-SwMhAQgAA	YkzzZP6xEQUo.K38vGtZ5wAA	YkzwId8kVWVIEzUr1enyzQAA
DSID		NO_DATA			NO_DATA
IDE	AHWqTUlN2XemEwBMOvR1CCdswNIzna	AHWqTUlN2XemEwBMOvR1CCdswNIzna		AHWqTUmIMxouNbkIFu9fZ8AipATpJs	AHWqTUIN2XemEwBMOvR1CCdswNIzna
SCM			23d0b713		
SCMg			23d0b713		
SCMo			23d0b713		
TDID	a64cfaa5-60ad-4856-9d99-4e4d7f				
V	VOKn6p8JHE59				
	ID=21321b8f5833ebdf-221e78e7f1			ID=602c6fb315a6db66-22d37eccf1	
gads	ID=21321b8f5833ebdf:T=16492093	ID=21321b8f5833ebdf:T=16492093	ID=993a7e023854705a:T=16492099	ID=602c6fb315a6db66:T=16492102	ID=21321b8f5833ebdf:T=16492093
kuid		OwuVbYKy			OwuVbYKy
b	624CF042C5558BC40247A47BBLIS				
bdswch			570a5b22-d0e5-4b4d-895b-10bd99		
bsw_uid			570a5b22-d0e5-4b4d-895b-10bd99		
buid			570a5b22-d0e5-4b4d-895b-10bd99		
	AYg5qPIHaQpKSgkKTNtxUhpljGWE5N				
google_push	AYg5qPJzhfx8nUFpxKFJkdzmmo7yxh				
indxexcg	YkzwId8kVWVIEzUr1enyzQAAA8UAAA	YkzwId8kVWVIEzUr1enyzQAAA8UAAA	- 10	YkzzZP6xEQUo-K38vGtZ5wAAAm4AAA	YkzwId8kVWVIEzUr1enyzQAAA8UAAA
ljt_reader	816a3b232f9d6113ebe199fd		5ad9dfc72e0deb7ba37f88ad		
ptrbsw			570a5b22-d0e5-4b4d-895b-10bd99		
ptrpp	VOKn6p8JHE59				
ptrstk	Hbvo5yhAT-tBWtBWeQd8sxQWv7E				
ptrt	a64cfaa5-60ad-4856-9d99-4e4d7f				
smaato			23d0b713		
suid			0F50A5E59B014584938AC4F51D138D		B2FEF07282D04193B68F5EA7EEFA88
suid_legacy			0F50A5E59B014584938AC4F51D138D		
test_cookie	CheckForPermission		CheckForPermission	CheckForPermission	
ttd	a64cfaa5-60ad-4856-9d99-4e4d7f				
tuuid			570a5b22-d0e5-4b4d-895b-10bd99		
ug	624cf01e077bc90a3f8d7c0015a21e	624cf01e077bc90a3f8d7c0015a21e	624cf23904d1350a3f8d7c0017ed89	624cf36209593e0a3f8d7c0014c287	624cf01e077bc90a3f8d7c0015a21e
ug1	624cf01e077bc90a3f8d7c0015a21e		624cf23904d1350a3f8d7c0017ed89	624cf36209593e0a3f8d7c0014c287	

Notes

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Cookie "ug1" is set by www.ugdturner.com, which appears to be part of Turner Broadcasting System, Inc., the owner of CNN.
- [5] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Appendix E.4: Comparison of Cookie Values Transmitted to Google Domains Chrome Version 81 Tested on Windows 10 https://www.latimes.com/

			Chrome		
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	Ykz5ikM1Nc2ZA2cml8fixQAA		Ykz6tvu0a-B3CynAXCUx5wAA	Ykz7TnAwoNyV3DD-2mswHgAA	Ykz5ikM1Nc2ZA2cml8fixQAA
IDE	AHWqTUlpgYUwZZXA6uyzLnqeO-suso	AHWqTUlpgYUwZZXA6uyzLnqeO-suso	AHWqTUnfDOp68cgAcZeRmrrjpMioDf	AHWqTUnhU2h2z5EiDE2bjFOqxM0HnD	AHWqTUlpgYUwZZXA6uyzLnqeO-suso
TDID	3e69b9cd-4915-49f7-a0a2-d1f66b		664508e8-946f-4466-b153-986077	2b04b626-e866-49ad-a54b-0b40a9	
gads	ID=46e39be51c9cbcbf-22b334acf3	ID=46e39be51c9cbcbf:T=16492117	ID=32196c0b8623b3ab-2203f19df3	ID=8b3a99286e550ce3:T=16492122	ID=46e39be51c9cbcbf:T=16492117
_ga	1193657418.1649211785	1193657418.1649211785	519042457.1649212085	1299794117.1649212238	1193657418.1649211785
_gid	19715939.1649211787	19715939.1649211787	145821108.1649212087	1043966232.1649212238	19715939.1649211787
permutive-id		8964fad0-627b-44c8-b9c2-566b7b	96492b17-796f-46bf-9c6f-5c7d5e	2ff92a75-dba6-495f-b6bc-0fb8f2	8964fad0-627b-44c8-b9c2-566b7b
test_cookie	CheckForPermission		CheckForPermission	CheckForPermission	
tuuid				9d538feb-1eb8-4eb3-a392-2bd34f	
uuid	0af0b550-a4d0-42c6-be64-5c6ddc	0af0b550-a4d0-42c6-be64-5c6ddc	9f668378-c557-44d8-b64d-883f64	ae24f9ba-b63d-4551-bf3b-f5ddf5	0af0b550-a4d0-42c6-be64-5c6ddc

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Appendix E.5: Comparison of Cookie Values Transmitted to Google Domains Chrome Version 81 Tested on Windows 10 https://www.washingtonpost.com/

	Chrome				
	Regular Mode	Regular Mode	Private Browsing Mode	Private Browsing Mode	Regular Mode
Cookie Name	(Initial Session)	(Session 1)	(Session 1)	(Session 2)	(Session 2)
CMID	Yk0Bla7znBCyE3jSVUPWcQAA	Yk0Bla7znBCyE3jSVUPWcQAA	Yk0Cdz7tffL-yDRHsn4thgAA	Yk0C-TtbNP6aj1pTpFdNUAAA	
DSID	NO_DATA	NO_DATA	NO_DATA		NO_DATA
IDE	AHWqTUlyBSbXiAIpbQ_hGEOe0kwVO-	AHWqTUlyBSbXiAIpbQ_hGEOe0kwVO-	AHWqTUlwR5X5HtVCF2PqsagUPj85Hj	AHWqTUnc3EtHmv05lZmd-9BGIzWy9y	AHWqTUlyBSbXiAIpbQ_hGEOe0kwVO-
SCM			30c4b39f		faf60ba4
SCMg			30c4b39f		faf60ba4
TDID		cd5ef0c9-f84e-44ae-bb70-a207df			
gads		ID=9d636bb76ef88759:T=16492138			ID=9d636bb76ef88759:T=16492138
uis	445b79fa-0a4a-4782-a07f-f72455				
_ga	1860824077.1649213842	1860824077.1649213842	868318960.1649214069	703999429.1649214203	1860824077.1649213842
_ga_WRCN6					
8Y2LD	1649213841	1649213967	1649214068	1649214202	1649214332
_gaexp	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.1	3gY8TfBUQy645wcR55Xl0w.0	3gY8TfBUQy645wcR55Xl0w.0
_gid	1186922451.1649213842	1186922451.1649213842	389324518.1649214069	1103146517.1649214203	1186922451.1649213842
ь		624D01AAF66E89FF1A1C9586BLIS			
google_push					AYg5qPIXzk7OqeIZAmA2RwqmB6nI6D
ljt_reader			74c2aff5965bbf92de6ea74a		
sa-user-id-v2		b1UCIObYTYpSyWThYO2MFRQWv7E		_XsLqnjrQUBFn6nzfYJDgRQWv7E	
suid		CB39D0D58D484997928027247D632A			
test_cookie	CheckForPermission		CheckForPermission CheckForPermission		
wp_ak_subs	0 20220331		0 20220331		
wp_ak_v_m	0 20220331	0 20220331	0 20220331	2 20220331	0 20220331
wp_geo	US VA 560 $US VA 560 $		US VA 560	US VA 560	US VA 560
wp_usp	1	1	1	1	1

Notes:

- [1] Only the first 30 characters of a cookie value or URL parameter sent to Google-associated domains are displayed. The full value is included in file "os_full_value.xlsx" of the backup production.
- [2] Bold, italicized cookie names and values denote first-party cookies.
- [3] The Google-associated domain that each cookie value is sent is included in file "os_sent_domains.xlsx" of the backup production.
- [4] Details on certain cookie values transmitted to Google-associated domains are noted in Appendix F.

Source:

Appendix F Cookies Transmission Supplementary Analysis

In my testing, I further investigated certain cases of cookie values transmitted to Google-associated domains. A summary of my additional analysis is below.

Cookie Transmission Investigation

I observed dc_id cookie value is attempted to be set by tag.apxlv.com and
tag.cogocast.net, and then sent to doubleclick.net. However, the value of this
cookie is not stored in memory as confirmed by my test results illustrated in
Figures F.1-F.4 . In this supplementary test, I visit <i>https://www.cnn.com/</i> in Safari
on macOS in Regular and then Private Browsing Modes to mimic the procedure
of the tests in my report. I record transmissions that occur during a Private
Browsing Mode session. I observe a dc_id cookie value attempted to be set by
apxlv.com as I observed in my main testing. However, when I check browser
memory, I do not find this cookie being stored in memory. This confirms my
understanding that dc_id cookie is not stored in memory. The cookie values are
also different across Regular and Private Browsing Mode sessions which further
confirms my conclusions that cookie values are not shared between Regular and
Private Browsing Mode sessions
The nyt-jkidd cookie is a first-party cookie with a long value. I observed that a
part of the nyt-jkidd cookie was a substring value of "anon" matching a URL
parameter sent to www.google-analytics.com. Since my exhibits showed only the
value that was sent to Google-associated domains, I reviewed the full nyt-jkidd
values across Regular and Private Browsing Modes and found that the values
associated with the Private Browsing Mode session were different. This confirms
my conclusions that cookie values are not shared between Regular and Private
Browsing Mode sessions.

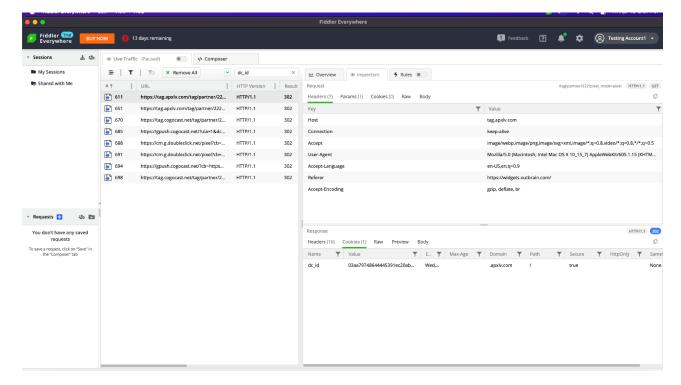
NID	I observed the values of third-party cookies OTZ and NID transmitted in Private
OTZ	Browsing Mode to Google-associated domains in Firefox on Windows. I
	understand that Firefox Private Browsing Mode blocks cross-site cookie tracking
	but not all third-party cookies. Values of OTZ and NID cookies that I observe in
	these instances are not the same across Regular and Private Browsing Mode
	sessions. This supports my opinion that cookie values are not shared between
	Regular and Private Browsing Mode sessions.
TDID	I found that cookie values are transmitted in Private Browsing Mode in some
	instances where Private Browsing Mode has third-party cookie blocking enabled
	in default settings (e.g., Chrome on Windows). This transmission is triggered
	because of a request to https://match.adsrvr.org/ which attempts to set the value
	of TDID cookie on the browser but is blocked. The browser then transmits the
	value of the cookie via a redirection to doubleclick.net without setting the third-
	party cookie on the browser. I observed the "redirectURL" in the "response"
	header containing the value associated with the TDID cookie which was the same
	value as was transmitted to cm.g.doubleclick.net:
	https://match.adsrvr.org/track/cmb/google?g_uuid=&gdpr=0&gdpr_consent=&
	ttd_tdid= <mark>cc96810a-201c-48c3-a8c4-dfdbeb20b04d</mark> &google_error=3
	Even though the value is transmitted to doubleclick.net and is attempted to be set
	by https://match.adsrvr.org/, it was not set to browser memory.
	To confirm my understanding, I visited https://www.nytimes.com/ in Chrome on
	macOS first in Regular Mode. I then closed the Regular Mode session, opened an
	Incognito session and visited https://www.nytimes.com/ again. I observed that

Firefox private browsing mode blocks third party cookies starting from version 89, released in June 2021 (*See e.g.*, Edelstein, Arthur, "Firefox 89 blocks cross-site cookie tracking by default in private browsing," *Mozilla Security Blog*, *Mozilla Corporation*, June 1, 2021, available at https://blog.mozilla.org/security/2021/06/01/total-cookie-protection-in-private-browsing/).

	TDID was similarly attempted to be set by https://match.adsrvr.org/ but it did not
	exist in browser memory. The results of my test are presented in Figures F.5-F.8 .
	Since the <i>TDID</i> cookie value is different from other sessions, this underscores that
	cookie values are not shared between Regular Mode and Private Browsing Mode
	sessions.
V	I observed the value of a third-party cookie named V transmitted to
	cm.g.doubleclick.net as a URL parameter when visiting https://www.cnn.com/ in
	Private Browsing Mode (Session 2) on Windows.
	The third-party cookie value is contained in an HTTP Response header but not set
	on the browser. When the browser accesses https://www.cnn.com/, there are
	a series of redirected HTTP requests to different hosts including
	<i>cm.g.doubleclick.net</i> . Therefore, this value is transmitted but not being stored to
	browser memory. To confirm my understanding, I visited https://www.cnn.com/
	in Regular Mode. Then I close a Regular Mode session, opened an Incognito Mode
	session and visited https://www.cnn.com/. As confirmed by Figures F.9-F.11, V
	cookie value is attempted to be set but not stored in memory of the browser.
	Since the V cookie values are different between Regular Mode Sessions and
	Private Browsing Session, this supports my opinion that cookie values are not
	shared between Regular Mode and Private Browsing Mode sessions.
wp_ak_subs	I observed the same cookie values in Regular and Private Browsing Modes. I
wp_ak_v_m	understand that the values of these cookies are determined by certain static settings
wp_geo	or parameters (e.g., date when I accessed the website or the area my IP address
wp_usp	was associated with). To illustrate and verify that these values were not shared
	across sessions, I investigated this further by using Developer Tools and visiting
	https://www.washingtonpost.com/. First, I accessed the site with a clean browser
	memory in Regular Mode and looked at the cookies stored in the session. I
	observed these cookies in the browser memory. I then closed the browser and
	opened an Incognito Mode session and checked whether there were any cookies
L	

in memory on the browser. I did not observe any cookies stored in the Incognito Mode session which confirms my understanding that even though the values are the same across sessions, these values are not leaked between Regular and Private Browsing Modes. I illustrate my findings in **Figures F.12** and **F.13** below.

Figure F.1 dc_id HTTP Header



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Figure F.2 dc_id HTTP Header (Enlarged)

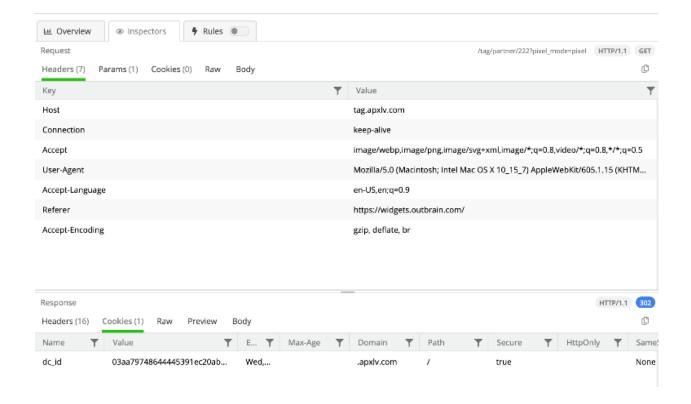


Figure F.3 dc_id Cookie not Stored in Memory

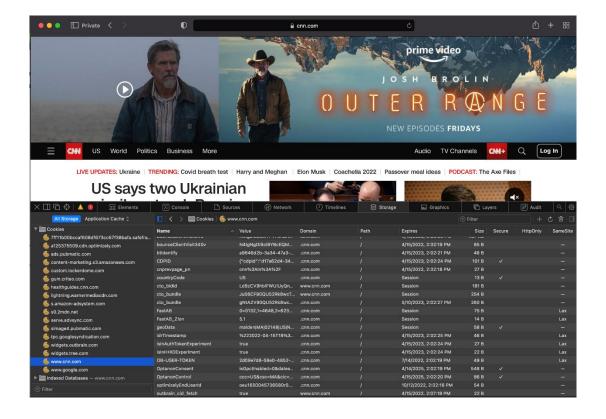


Figure F.4 dc_id Cookie not Stored in Memory (Enlarged)

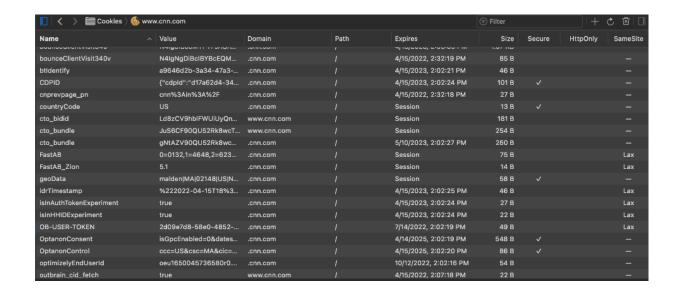


Figure F.5
TDID HTTP Response Header

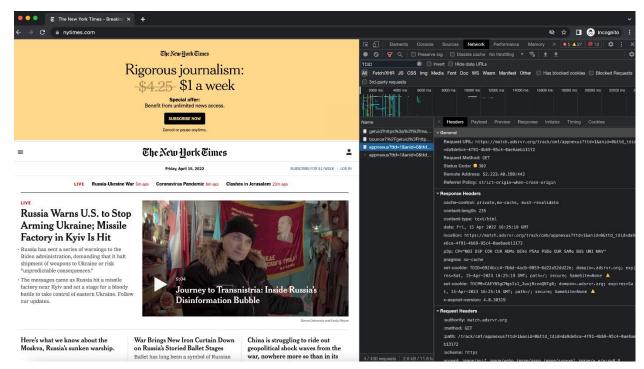


Figure F.6
TDID Cookie HTTP Response Header (Enlarged)

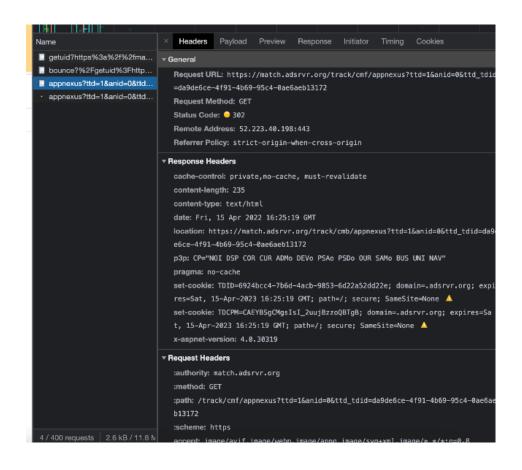


Figure F.7
TDID Cookie not Stored in Memory

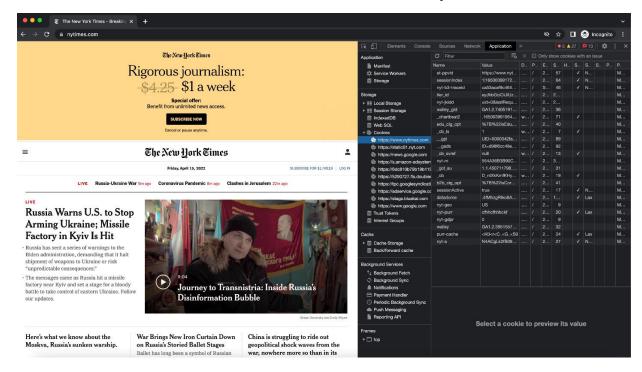


Figure F.8

TDID Cookie not Stored in Memory (Enlarged)

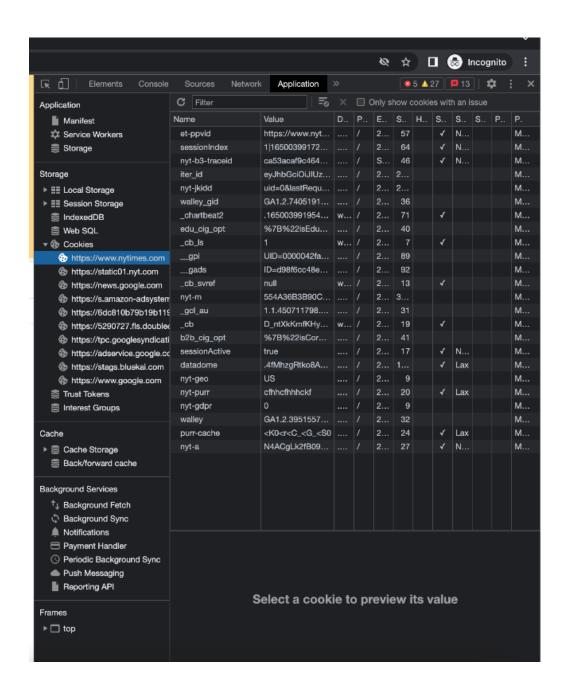


Figure F.9
V Cookie HTTP Response Header

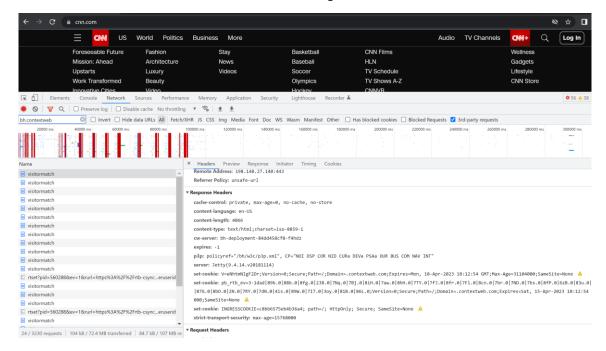


Figure F.10

V Cookie HTTP Response Header (Enlarged)



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Figure F.11
V Cookie not Stored in Memory

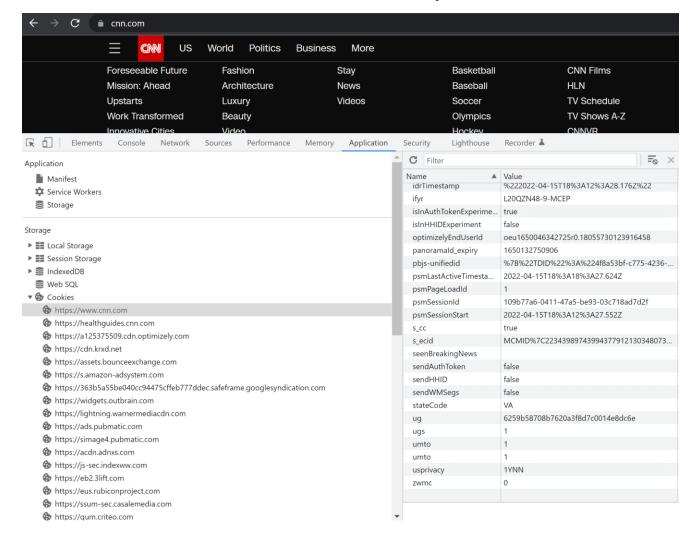


Figure F.12
Cookies Stored after Visiting https://www.washingtonpost.com/ in Regular Mode

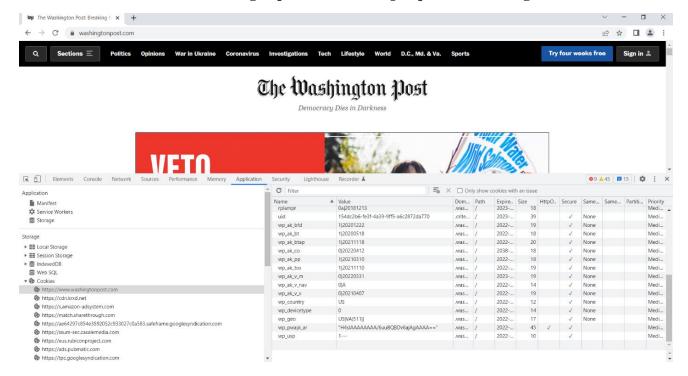


Figure F.13

No Cookies Stored after Visiting https://www.washingtonpost.com/ in Private Browsing Mode

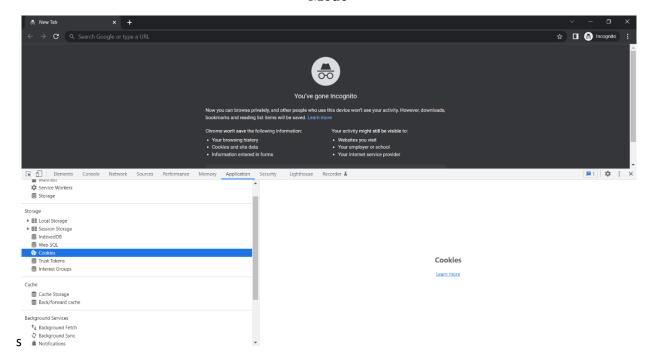


EXHIBIT 2

Redacted Version of Document Sought to be Sealed

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA, OAKLAND DIVISION

CHASOM BROWN, WILLIAM BYATT, JEREMY DAVIS, CHRISTOPHER CASTILLO, and MONIQUE TRUJILLO, individually and on behalf of all other similarly situated,

Case No. 5:20-cv-03664-YGR

Plaintiff,

v. GOOGLE LLC,

Defendants.

EXPERT REBUTTAL REPORT OF GEORGIOS ZERVAS, PHD

JUNE 7, 2022

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I. EXECUTIVE SUMMARY

1. I have been engaged in this matter by counsel for Google LLC ("Google") to respond to certain opinions in the Expert Report of Jonathan E. Hochman. Specifically, I address Mr. Hochman's Opinions 1 through 6, 10, 15, and 26 through 29 pertaining to Mr. Hochman's description of how Google's analytics and advertising services function and whether Private Browsing Mode functions as described in public documents. I understand that experts Konstantinos Psounis and Paul Schwartz are submitting expert reports in which they will address other opinions in Mr. Hochman's report. Based on my experience, the materials I reviewed in this matter, and my testing of Chrome and other browsers in my opening report, I have reached the following opinions.

Zervas Rebuttal Opinion 1 (See Section III.A)

2. In my opinion, Mr. Hochman's assertion in his Opinion 1 that "Google intentionally intercepted private browsing communications between users and non-Google websites while those communications were in transit" and his descriptions of Google's receipt of information as "interception" or "surveillance" are misleading. Mr. Hochman fails to

Expert Report of Jonathan E. Hochman, April 15, 2022 ("Hochman Report").

Throughout this report and consistent with my opening report, I use the term "Private Browsing Mode" to refer generally to private browsing modes of various browsers, and I use the term "Private Browsing Session" to refer to browsing sessions where the browser is in Private Browsing Mode. I use the term "Incognito Mode" or simply "Incognito" to refer to the Private Browsing Mode of the Chrome browser in particular. I use the term "Regular Mode" to refer to browsing modes other than Private Browsing Mode. Regular Mode can encompass multiple modes of browser operation depending, for example, on a user's sign-in state.

³ Hochman Report, Section VIII.A.

See e.g., Hochman Report, ¶¶ 78-79, 82-84; Hochman Report, Appendix A, ¶ 17.

acknowledge that Google receives transmissions of At-Issue Data⁵ because website developers have decided to use one or more of Google's services by incorporating code into their website to cause those transmissions. Mr. Hochman also fails to acknowledge that it is well known and understood in the web development industry that when a website developer uses one or more third-party services and installs the relevant code on their website to enable that functionality, it will result in transmission of certain data to those third-party services.

- 3. Mr. Hochman also fails to acknowledge that how Private Browsing Modes operate is widely understood in the industry. For example, the World Wide Web Consortium ("W3C") states that browser vendors should design private browsing modes so that they work in a way that is "indistinguishable" for websites from normal browsing mode. Mr. Hochman has not identified, and I have not seen, any evidence indicating that website developers expect that the third-party services they have chosen to use on their website, such as Google's analytics and advertising services, will cease to function when a user visits their website in a Private Browsing Mode.
- 4. It is my opinion that those who are familiar with how modern websites operate and how browsers communicate with those websites, even at a general level, would not use terms like "interception" or "surveillance" to describe Google's receipt of information related to a user's visit in Private Browsing Mode to a website that uses Google's analytics or advertising services.⁷ To

In my opening report, I summarized the categories of information that Plaintiffs allege Google collects and enable Google to identify users, their devices, and activity as "At-Issue Data." See, Expert Report of Dr. Georgios Zervas, April 15, 2022 ("Zervas Affirmative Report"), ¶ 14. Mr. Hochman does not use the term At-Issue Data but instead refers to information sent to Google as "communications" and "transmissions." For purposes of this report, I use the terms "communication" and "transmissions" to be consistent with the terminology used by Mr. Hochman.

⁶ "W3C TAG Observations on Private Browsing Modes," W3C, July 5, 2019, available at https://perma.cc/5CHW-LNER.

See, e.g., Hochman Report, ¶¶ 78-79, 82-84; Hochman Report, Appendix A, ¶ 17.

the contrary, Google provides its analytics and advertising services to website developers who take the active step of installing the relevant code on their websites. If the website developers do not install and enable Google's analytics and advertising code, Google would not receive these communications. As a result, I do not agree with Mr. Hochman's opinion that these transmissions are "interceptions" or "surveillance" by Google.

Zervas Rebuttal Opinion 2 (See Section III.B)

5. Mr. Hochman's assertions related to his Opinion 2 that "a major function of the tracking beacons is to collect highly personal information about users' browsing activities [...] such as the contents of their communications with non-Google websites in the form of detailed URL requests, webpage and video interactions, and more,"8 are unsupported. Mr. Hochman did not perform any analysis of how the At-Issue Data qualifies as "contents" of users' communications with non-Google websites. Based on the definition of the term "contents" that counsel has provided me and which I have described in Section III.B below, I do not agree that the At-Issue Data in this case constitutes "contents" of users' communication with non-Google websites. For example, IP address and user agent string are fields that are either required or typically included in messages that conform to the HTTP protocol. As a result, these items are more analogous to ancillary characteristics of the message that are generated in the course of communications, rather than the intended message itself. Mr. Hochman also refers to "URL requests," "webpage and video interactions," and "the URL of the specific webpage visited by the user," none of which meet the definition of "contents" that counsel has provided to me, with the exception of if the URL requests also contained information such as search terms or form

⁸ Hochman Report, ¶ 3.

information entered by the user (and Mr. Hochman has not identified any instances where he has found that to be the case).⁹

Zervas Rebuttal Opinion 3 (See Section III.C)

- 6. Mr. Hochman's assertions throughout his report that Google "copied" information is incorrect. One of the web page cause information to be copied from that communication and sent to Google's servers concurrently with the user's private communication with the non-Google website. Of the technical definition of "copy" is the process of reading certain information from one source and writing or reproducing exactly the same information in another place. Mr. Hochman has not performed an analysis to establish that Google copied information from the communications between the user and the non-Google website.
- 7. Mr. Hochman incorrectly assumes that when separate communications contain the same information that means the information was "copied" from one communication to another, as opposed to being separately read from the same source. For example, Mr. Hochman refers to IP addresses as data that are copied from the user's communication with non-Google websites. But he ignores that the IP address is assigned to the user's device and will be the same for different communications from that device, not because the IP address value is copied from one communication to another. As a result, I do not agree with Mr. Hochman's characterization of transmissions to Google as containing information that was "copied" from a user's communications with non-Google websites.

⁹ Hochman Report, ¶¶ 3, 96.

¹⁰ See, e.g., Hochman Report, \P ¶ 45, 96, 110.

¹¹ Hochman Report, ¶ 96.

Zervas Rebuttal Opinion 4 (See Section III.D)

- 8. Mr. Hochman asserts in his Opinion 3 that "the Google tracking beacons which cause private browsing communications to be intercepted neither facilitate nor are incidental to the communications between users and non-Google websites." In making this assertion, Mr. Hochman fails to acknowledge that the "tracking beacons" to which he refers are integral parts of the design and operation of non-Google websites. Mr. Hochman also ignores how websites use and benefit from the Google services that use these "tracking beacons."
- 9. If a website developer chooses to include Google's (or other) services by incorporating the relevant tags into their website, those tags and the resulting services become a part of the website as it has been designed by the website developer. Because the tags are an integral part of the website, in my opinion, the communications triggered by those tags are incidental to the communications between the user and the website. In making the claim that these communications are not incidental, Mr. Hochman implicitly assumes that a portion of the website (e.g., comprising the third-party tags) is somehow unnecessary to the website as it has been designed by the developer. I disagree with such an assumption. When a user visits a website that uses these services, she is interacting with the webpage as an entire product consisting of first- and third-party services and code as it is designed by the website developer, not as independent pieces of code that can be arbitrarily ignored.

¹² Hochman Report, ¶ 4.

As I define in my opening report, tag is a short snippet of JavaScript code included into the HTML code of the website. These tags run as part of the website to transmit data to corresponding third-party services such as Google's analytics and advertising services. See, Zervas Affirmative Report, ¶ 88; "HTML <script> Tag," W3Schools, available at https://perma.cc/KH7P-MY7D.

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10. When a user visits the website that includes a Google tag, her browser transmits information to Google when that tag is executed. These transmissions facilitate the communications between the user and the website because the tag itself is an integral part of the website as designed by the website developer. The transmissions also facilitate communications between the user and website because they enable the website to display the Google features (e.g., Google Ads) that the website's developer has requested to be displayed, or enable the website developer to examine how users interact with their website (e.g., via Google Analytics) so that they can improve users' experiences, for example. Therefore, in my opinion, these transmissions facilitate use of the website as the developer has designed it.

Zervas Rebuttal Opinion 5 (See Section III.E)

- 11. Mr. Hochman asserts in his Opinion 4 that "Google could have at any point before or during the class period, redesigned Chrome Incognito to either stop or limit Google's collection of private browsing information from the private communications between users and non-Google websites." Mr. Hochman's opinion is misleading and speculative, and often relies on misrepresentations of the sources he cites.
- 12. Mr. Hochman makes a number of speculative proposals on how Google could have redesigned its products without analyzing the feasibility of those proposals. To support his assertions, Mr. Hochman relies on selected statements of current and former Google employees that are taken out of context and therefore are misleading. I discuss examples of such statements in **Section III.E** of this report.

¹⁴ Hochman Report, ¶ 5.

13. Mr. Hochman also presents misleading counterexamples of other browsers like Firefox and Safari, which he contends show how certain features could have functioned in Chrome. However, he ignores that these browsers generally operate in a manner similar to Chrome, and also ignores that the alternative functionality he proposes is not uniformly adopted by the different browsers that he identifies.

Zervas Rebuttal Opinion 6 (See Section IV.A)

Mr. Hochman's assertions related to his Opinion 5 that users are not notified about data collections when in Private Browsing Mode¹⁵ and that Google could have provided such notifications¹⁶ are flawed. Mr. Hochman ignores the fact that users are notified of how Private Browsing Modes function when they open a Private Browsing Session. Mr. Hochman also ignores that, consistent with Google's policies, many websites do provide notices to users about the websites' collection of data, including collection of data via Google's analytics and advertising services. I also disagree with Mr. Hochman's assertion that users were not provided a choice regarding the collection of At-Issue Data, because he ignores the variety of tools that are available to users that affect the transmissions of At-Issue Data, including tools that work even if a user is in Private Browsing Mode. For these reasons, I find Mr. Hochman's opinions regarding user notifications and user controls over the transmission of the At-Issue Data to be flawed.

¹⁵ Hochman Report, ¶ 134.

¹⁶ Hochman Report, ¶ 6.

Zervas Rebuttal Opinion 7 (See Section IV.B)

15. Mr. Hochman's Opinion 6, that Google "intercepted private browsing communications without notifying websites or providing a choice at the time of collection" is flawed. Many website developers are aware of how the technology they embed to their websites functions, and even discuss the importance of testing websites in Private Browsing Mode for various purposes. Furthermore, Mr. Hochman's assertion that Google could provide a notification to websites at the time that Private Browsing Mode transmissions occur is based on an incorrect assumption that Google's tags or the websites that use those tags are able to discern whether or not a user is in Private Browsing Mode. In contrast, as I discuss in Section IV.B, and in accord with industry recommendations, browsers are designed not to inform websites whether the user is in Private Browsing Mode. Thus, Mr. Hochman's assertion that Google could have provided notifications to websites at the time of the Private Browsing Mode transmissions is inconsistent with industry recommendations for Private Browsing Modes.

Zervas Rebuttal Opinion 8 (See Section V)

16. Mr. Hochman's Opinion 10 that "Google, throughout the class period, created detailed profiles tied to various Google identifiers (that remain undisclosed to users) based on the private browsing information it collected" is inconsistent with the way Private Browsing Modes operate. Mr. Hochman ignores that analytics and advertising cookie values in Private Browsing Sessions are "orphaned" islands of data that are different from those sent in Regular Mode sessions and other Private Browsing Sessions. In my opening report, I demonstrated through systematic

¹⁷ Hochman Report, ¶ 7.

¹⁸ Hochman Report, ¶ 11.

testing that cookie values stored from prior Regular Mode Sessions are not used in Private Browsing Sessions and that cookie values set in a Private Browsing Session are not carried over to subsequent Regular or Private Browsing Sessions. Thus, the Private Browsing Session cookie values cannot be used to link records of user activities across different sessions or to create the "profiles" Mr. Hochman describes.

Zervas Rebuttal Opinion 9 (See Section VI)

- 17. Mr. Hochman's Opinion 15 alleges that Google attempted "to circumvent efforts by other companies to block Google tracking beacons." Mr. Hochman's arguments are overly broad and based on flawed descriptions of how certain technologies work.
- 18. First, Mr. Hochman asserts that "[w]ith the loss of certain Google cookies (e.g., due to blocking of certain Google cookies based on Apple's Intelligent Tracking Prevention ('ITP') or Google's changes to Chrome Incognito Mode), Google mitigates targeting loss by relying on first-party identifiers, such as the PPID available for Google Ad Manager 360 Publishers." Mr. Hochman also asserts that "[t]his identifier is used to identify users that log into publisher websites, and it uniquely identifies a user across all of the user's devices, browsers, and browsing sessions, including private browsing sessions."
- 19. I disagree with Mr. Hochman's broad statements on PPID. PPID only applies when a user visits a publisher's website which uses the PPID functionality, and the user signs in to or otherwise identifies herself to the website to allow the publisher to set the PPID. PPIDs are not the same from one publisher's website to the next and thus cannot be used for tracking across sites.

¹⁹ Hochman Report, ¶ 187.

Hochman Report, ¶ 187.

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PPID values are also hashed or encrypted, rendering them meaningless to Google. And Google blocks the use of PPID for users that have opted out of personalized ads. Mr. Hochman's assertion that the use of PPID allows Google to circumvent third-party cookie blockers is incorrect for numerous reasons, including that PPID cannot be used in the same manner as third-party cookies because it is not used to track users across websites and apps operated by different publishers.²¹ Therefore, contrary to what Mr. Hochman asserts, in my opinion, the PPID feature does not circumvent third-party cookie blockers or the tracking blocking features of the Firefox and Apple technologies Mr. Hochman identified.

20. Second, Mr. Hochman makes similar misleading statements about the feature called Enhanced Conversion. Mr. Hochman asserts that "through Enhanced Conversions in Analytics and Ads, non-Google websites send personally identifying information such as a user's email address (user's name, home address, and phone number may also be used) to Google to be matched against the same user's Google account information containing the same identifying information." I disagree with Mr. Hochman's statements regarding enhanced conversions, which require that a user is signed into their Google account at the time that they engage with an ad and that the user then provides some information such as an email or a phone number to the advertiser that the advertiser could send back to Google in hashed form to measure a conversion. I do not agree that the enhanced conversion feature is a replacement for third-party cookies or that its use circumvents third-party cookie blockers or the tracking blocking features of the Firefox and Apple technologies to which Mr. Hochman refers.

[&]quot;About publisher provided identifiers," *Ad Manager Help, Google*, available at https://perma.cc/P6WG-YX4S.

Hochman Report, ¶ 209.

Zervas Rebuttal Opinion 10 (See Section VII)

- 21. Mr. Hochman asserts in his Opinions 26 through 28 that Google "uniformly attempted to intercept all private browsing communications with non-Google websites that have a Google tracking beacon," that there is a "near certainty that almost every person" that used a Private Browsing Mode had their information intercepted by Google, and that Google "does not offer users any control to escape" its tracking beacons. I disagree with each of these assertions.
- 22. As described herein and in my opening report,²⁶ Google makes available to websites multiple settings that affect whether and how Google's tags function on their website. Because those settings cause the tags' operation to vary, I do not agree with Mr. Hochman's assertion that Google "uniformly attempted to intercept all private browsing communications."²⁷
- Contrary to Mr. Hochman's assertion that users do not have any means to "escape" Google's code on non-Google websites, Google and other entities have made available to users a variety of browser settings and extensions that affect whether At-Issue Data are transmitted to Google. In my opening report, I discussed and conducted tests to confirm this. Because those user settings affect the data transmissions to Google, I disagree with Mr. Hochman's assertion that users do not have any means to "escape" Google's code on non-Google websites, and I also disagree that users are uniformly impacted by that code.
- 24. Mr. Hochman also states that "[t]he Plaintiffs in this case are alleging that Google portrayed private browsing mode, including Incognito Mode, as the control to prevent Google

²³ Hochman Report, ¶ 27.

Hochman Report, ¶ 28.

²⁵ Hochman Report, ¶ 29.

²⁶ Zervas Affirmative Report, Section V.

Hochman Report, ¶ 27.

from tracking them across non-Google websites."²⁸ I disagree with this assertion. As described in my opening report and herein, when a user enters a Private Browsing Mode in a browser, they are presented with information on how the Private Browsing Mode works and what information will still be visible to websites. As confirmed by my testing, Private Browsing Modes operate in a manner that is consistent with those descriptions. Furthermore, Private Browsing Modes like Incognito Mode do provide a measure of control and privacy for the user because any cookie values set during a Private Browsing Session are discarded at the end of the session, which is consistent with how Private Browsing Modes are described to users.

Zervas Rebuttal Opinion 11 (See Section VIII)

25. Mr. Hochman asserts in his Opinion 29 that Chrome Incognito Mode does not function the way Google states. To the contrary, in my opening report, I tested and confirmed that Incognito Mode operates as Google described to users in Incognito's Splash Screen and "Learn More" pages, which inform users about what Incognito Mode does and does *not* do; my tests also confirmed that Private Browsing Modes in other browsers similarly operate as described to users. In particular, my tests show that Private Browsing Sessions start with a clean cookie jar, and cookie values set during such sessions are not reused in the subsequent Regular or Private Browsing Sessions. I was also able to confirm that the user's browsing history, website logins, and autofill web forms are not carried over to the subsequent browsing sessions.

Zervas Rebuttal Opinion 12 (See Section IX.A)

26. I disagree with Mr. Hochman's assertion in Section VIII.B of his report that "typical consumers" would not be able to understand and use browser Developer Tools.

Hochman Report, ¶ 312.

Mr. Hochman does not clarify the type of consumer he has in mind or what challenges he imagines prevent them from using Developer Tools. While many users may not be inclined to use Developer Tools, some will. Developer Tools can be accessed by any user and can easily be opened, and there is an abundance of online sources that explain how to use Developer Tools. Holding a technical degree or having a deep technical background is thus not necessary to use these tools.

Zervas Rebuttal Opinion 13 (See Section IX.B)

27. I disagree with Mr. Hochman's assertion in Section VIII.A of his report regarding alleged negative impacts of Google's services on users' energy and device costs. In making this assertion, Mr. Hochman relies on a single article that does not even mention Google's analytics and advertising services. This assertion is also conceptually flawed, as it relies on the unreasonable assumption that if Google services disappear, no other third-party analytics and advertising services would exist and cause the same alleged impact on users' energy and device costs.

Zervas Rebuttal Opinion 14 (See Section IX.C)

28. Mr. Hochman asserts in Section VIII.A of his report that users do not have the option to request deletion of their Private Browsing Mode data. In my opinion, this assertion is misleading and relies on the assumption that Private Browsing Mode data are associated with a specific user, or that Google can identify Private Browsing Mode users to facilitate deletion of that data, which is inconsistent with sources upon which Mr. Hochman relies.

II. INTRODUCTION

A. Qualifications

- 29. I am an Associate Professor of Marketing at Boston University Questrom School of Business, a founding member of the Faculty of Computing & Data Sciences, and Affiliated Faculty of the Department of Computer Science. I am also a visiting researcher at Microsoft Research New England. Prior to joining the Boston University faculty, I held academic roles including visiting scholar at the MIT Sloan School of Management, Simons Postdoctoral Fellow at Yale University, and affiliate at the Center for Research on Computation and Society at Harvard University's John A. Paulson School of Engineering and Applied Sciences. I am an associate editor of ACM Transactions on Economics and Computation, and I sit on the editorial review boards of Marketing Science, the Journal of Marketing Research, and the Journal of Marketing.
- 30. My research, which falls in the broader area of digitization, combines methods from computer science and economics to study online marketplaces to understand their impact on consumer and firm behavior. I have conducted studies on online marketplaces such as Airbnb, Yelp, TripAdvisor, and Expedia. My work is empirical in nature and relies on assembling and analyzing novel sources of data that I collect from these marketplaces to study their operation. I hold a Bachelor of Engineering and a Master of Science in Computer Science from Imperial College in London, a Master of Arts in Interactive Media from London College of Communication, and a Ph.D. in Computer Science from Boston University. Before pursuing my Ph.D. in computer science, I ran a small information technology (IT) company. My C.V. is attached as **Appendix A**, and a list of my prior testimony is attached as **Appendix B**.
- 31. I am being compensated at the rate of \$700 per hour for my time on this case. Research and analysis for this report was also performed by Analysis Group personnel under my

direction and guidance. My compensation is not contingent upon my findings, the testimony I may give, or the outcome of this litigation.

32. On April 15, 2022, I submitted an opening report and offered opinions on the relevant technology at issue: Private Browsing Modes in Chrome and other browsers and Google's advertising or analytics services²⁹ offered to third-party websites.

B. Assignment

- 33. I have been engaged in this matter by counsel for Google LLC ("Google") to respond to certain opinions in the Expert Report of Jonathan E. Hochman ("Hochman Report").
- 34. Mr. Hochman was retained by counsel for the Plaintiffs "to develop and render opinions concerning the technology and practices at issue in this litigation with respect to several products."³⁰ The products included in Mr. Hochman's report include "those utilizing Google tracking code (e.g., Google Analytics and conversion tracking code) and Google advertising code (e.g., Google Ad Manager and Google AdSense advertising code)."³¹
- 35. In this report, I have been asked to review and respond to certain opinions presented in Mr. Hochman's report regarding Google' analytics and advertising services and Private Browsing Modes. My opinions are described in this report.
- 36. My failure to address any specific sentence or opinion in Mr. Hochman's report does not mean that I agree with it, and no such agreement should be inferred.

Throughout this report, I refer to specific Google services by their names (e.g., Google Analytics, Google Ad Manager, Google Analytics 360). I refer to Google's analytics services and Google's advertising services as a collection of respective tools.

Hochman Report, ¶ 54.

Hochman Report, ¶ 54.

C. Facts And Data Considered

- 37. In forming my opinions, I have relied upon my professional and academic experience and reviewed documents obtained from public sources. I also relied on the data and analysis based on the experiments I conducted in my opening report. I have also reviewed and relied upon the deposition testimony of Google witnesses and documents produced by Google in this case.
- 38. The sources I considered in forming my opinions are identified in this report and the accompanying exhibits and are listed in the attached **Appendix C**.
- 39. Should additional relevant documents or information be made available to me, I reserve the right to supplement my opinions as appropriate.

III. REBUTTAL TO MR. HOCHMAN'S DESCRIPTIONS OF GOOGLE'S ANALYTICS AND ADVERTISING SERVICES

- A. Mr. Hochman's Assertions That Google "Intentionally Intercepts" Private Browsing Communications Are Inaccurate (Hochman Opinion 1)
- 40. In his Opinion 1, Mr. Hochman contends that "Google, by way of various tracking beacons, intercepted private browsing communications between users and non-Google websites while those communications were in transit." Mr. Hochman similarly offers an opinion that "Google, throughout the class period, intentionally intercepted private browsing communications between users and non-Google websites while those communications were in transit and collected private browsing information from those communications." As support for these statements, Mr. Hochman describes the functionality of what he calls Google's "tracking code" or "tracking

³² Hochman Report, ¶ 2.

³³ Hochman Report, ¶ 78.

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and advertising code."³⁴ In my opinion, Mr. Hochman's descriptions of that code and how it functions are both inaccurate and misleading.

- As an initial matter, throughout his report, Mr. Hochman uses phrases like "tracking and advertising products," "tracking and advertising code," and "tracking beacons" to describe multiple different products, including Classic Google Analytics, Google Analytics 360, Google Analytics 4, Universal Analytics, Google Ad Manager, and Google AdSense. However, as described in my opening report, these are distinct products. Mr. Hochman uses these phrases in his report to make broad statements, and at times incorrectly implies that his description of the features or functionality of one product is common to the entire group of products. For example, Mr. Hochman asserts that "Google tracking beacons throughout the class period had a common functionality in terms of Google's interception and data collection, not limited to the Analytics and Ad Manager codes." Because Analytics and Ad Manager are distinct products with different features, I disagree with Mr. Hochman to the extent he asserts that they have a "common functionality."
- 42. In his report, Mr. Hochman repeatedly characterizes communications sent to Google as "interceptions." For example, Mr. Hochman asserts:

³⁴ Hochman Report, ¶¶ 79-80.

³⁵ Hochman Report, ¶¶ 79-80, fn. 6, 8.

³⁶ See e.g., Zervas Affirmative Report, Section V.

Hochman Report, ¶ 84.

- "Google Interception: Throughout the class period, Google intentionally intercepted private browsing communications between users and non-Google websites while those communications were in transit."³⁸
- "It is my opinion that Google, throughout the class period, intentionally intercepted private browsing communications between users and non-Google websites while those communications were in transit and collected private browsing information from those communications." 39
- "Google Analytics tracking beacons intercept private communication between the user and the non-Google website's server and send the intercepted communication to Google."⁴⁰
- "Google intercepts private browsing information through tracking beacons designed by Google to intercept and collect information from communications between users and non-Google websites, including while users are in a private browsing mode."⁴¹
- "The fundamental operation of the Google tracking beacon for the purpose of intercepting private browsing information at issue in the case is independent of the device and browser."⁴²

Hochman Report, Section VIII.A. Description.

³⁹ Hochman Report, ¶ 78.

⁴⁰ Hochman Report, Appendix A, ¶ 17.

⁴¹ Hochman Report, ¶ 83.

⁴² Hochman Report, Appendix B, ¶ 13.

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43. Mr. Hochman also uses the phrase "surveillance of the user" in describing the Google Analytics product. 43 In my opinion, persons who are familiar with how modern websites operate and how browsers communicate with those websites, even at a general level, would not use terms like "interception" or "surveillance" to describe Google's receipt of information related to a user's visit to a website that uses Google's analytics or advertising services; nor would such a characterization be consistent with the mechanics of how these communications take place. Thus, Mr. Hochman's use of terms such as "intercepted," "intentionally intercepted," and "surveillance" to describe Google's analytics and advertising services is incorrect and misleading.

44. Mr. Hochman ignores that these communications to Google only happen because websites have chosen to utilize one or more of Google's analytics or advertising services. Google offers these services to website developers, but the developers make the decision themselves to use the services and incorporate the associated Google tags or any other code. For example, as I described in Sections V.A and V.B of my opening report, to use Google Analytics and Google Ad Manager services, website developers must incorporate "tags, which are short snippets of JavaScript code, into the HTML source code for their website." If the website developers do not incorporate the Google tags necessary to enable the Google service, the communications to Google that Mr. Hochman describes would not occur.

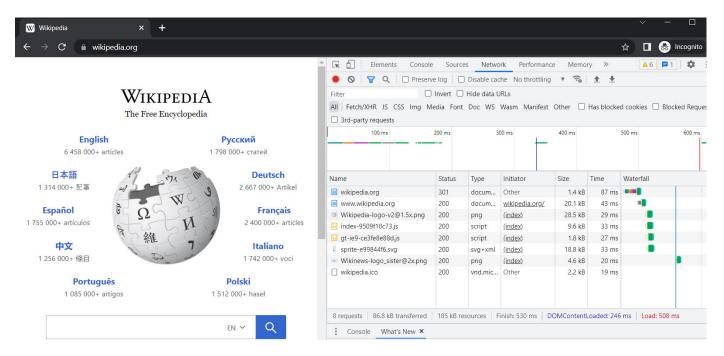
45. To illustrate this point, I visited *https://www.wikipedia.org/*, a website that does not incorporate Google tags, using the Chrome browser in Incognito Mode and recorded the browser's communications using Chrome Developer Tools. As shown in **Figure 1** below, I observed eight

⁴³ Hochman Report, Appendix A, ¶ 17.

⁴⁴ Zervas Affirmative Report, ¶ 88.

separate HTTP requests, none of which were to the domains associated with Google.⁴⁵ This is consistent with my expectations, because *wikipedia.org* does not incorporate the tags that would trigger transmissions to Google. In characterizing Google's receipt of information as an "interception," Mr. Hochman ignores the fact that those transmissions are a result of the website developer's installation of the relevant Google tags on their website.

Figure 1
Wikipedia.org Home Page Without Communications to Google



46. Mr. Hochman also ignores that the relevant Google tags can be configured by website developers who choose to use Google's analytics or advertising services, and there are settings available to those developers that would affect the transmission of At-Issue Data to Google via those tags. In Sections V.A.1 and V.B.1 of my opening report, I described several ways website developers and publishers can affect transmissions of At-Issue Data to Google. For example,

⁴⁵ I describe HTTP requests in Section III.B of my opening report.

Google Analytics provides website developers a way to disable Google Analytics functionality on a webpage to honor visitors' opt-out choices, without removing the Google Analytics tag itself. 46,47 When this feature is enabled, it will prevent the Google Analytics tag from storing cookie values and sending them to Google Analytics." Google Analytics also provides an Analytics User ID feature, but these User IDs are generated, assigned, and managed by the first-party website. If a website developer does not enable or configure this feature, User ID data will not be sent to Google Analytics. Similarly, Google Ad Manager provides a setting "to serve 'limited ads," which are ads that "disable all personalization and features that require use of a local identifier." S1,52

As discussed in my opening report, modern websites typically use multiple third-party services similar to those Google provides.⁵³ Google offers website developers a significant amount of information regarding how the tags that enable its services work, and it is my expectation that developers use the tags with full knowledge that they are designed to automatically send information to Google when users visit their websites (subject to various settings available to the website developer and to browser users).

⁴⁶ "Disable Google Analytics measurement," *Google Analytics, Google*, available at https://perma.cc/FXP9-3CGT.

^{47 &}quot;Manage user privacy," Google Analytics, Google, available at https://perma.cc/PVW7-EBB2.

⁴⁸ "Disable Google Analytics measurement," *Google Analytics, Google*, available at https://perma.cc/FXP9-3CGT.

^{49 &}quot;Manage user privacy," Google Analytics, Google, available at https://perma.cc/PVW7-EBB2.

⁵⁰ "User-ID limits," Analytics Help, Google, available at https://perma.cc/V6BT-9A8X.

Zervas Affirmative Report, ¶ 95; "Disable Google Analytics measurement," *Google Analytics, Google*, available at https://perma.cc/FXP9-3CGT; "Manage user privacy," *Google Analytics, Google*, available at https://perma.cc/PVW7-EBB2; Zervas Affirmative Report, ¶ 110; "Limited Ads," *Google Ad Manager Help, Google*, available at https://perma.cc/MT25-D2C3.

I discuss other options available to websites and users in more detail in **Sections VII** and **IX** of this report.

⁵³ Zervas Affirmative Report, ¶ 39.

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I am also aware that some website developers perform testing of their websites in Private Browsing Mode, for example to test how the website will work when users visit the site in a Private Browsing Mode. ⁵⁴ It is also well known in the industry that Private Browsing Modes are designed not to inform websites of users' private browsing status. For example, the W3C states that "when the differences in browser behavior between privacy and standard browsing modes can be detected because of standardization or implementation details, websites might choose to degrade browsing experience (for example, not displaying content) when they detect the users in private browsing modes. This is undesirable." The W3C further states, "browser vendors should work towards achieving private browsing mode work in a way indistinguishable for [...] sites from the normal mode, to respect the user's [...] privacy [...]." ⁵⁶

Based on the public information identified above, I expect that website developers are aware of how the tags for Google's advertising and analytics operate and how Private Browsing Modes work, including the fact that browsers do not identify whether a user is in Regular or Private Browsing Mode. Mr. Hochman has not identified, and I have not seen, any evidence indicating that website developers are not aware that third-party services such as Google's analytics and advertising services operate in Private Browsing Modes similarly to how they operate in Regular Browsing Modes. It is thus incorrect to claim that Google "intercepted," "intentionally intercepted," and conducted "surveillance" through its analytics and advertising services.

[&]quot;Strategies for carrying out testing," MDN Web Docs, available at https://perma.cc/F5G6-KN2C.

^{55 &}quot;W3C TAG Observations on Private Browsing Modes," *W3C*, July 5, 2019, available at https://perma.cc/5CHW-LNER.

⁵⁶ "W3C TAG Observations on Private Browsing Modes," *W3C*, July 5, 2019, available at https://perma.cc/5CHW-LNER.

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B. Mr. Hochman Does Not Provide Any Support For His Opinion That "Tracking Beacons" Collect The Content Of Users' Communications (Hochman Opinion 2)

- 50. In his Opinion 2, Mr. Hochman states that "a major function of the 'tracking beacons' is to collect highly personal information about users' browsing activities [...] such as the contents of their communications with non-Google websites in the form of detailed URL requests, webpage and video interactions, and more."⁵⁷
- 51. I understand Google disputes that the At-Issue Data⁵⁸ constitute "contents" under applicable laws. While I do not offer an opinion on the meaning of the term "contents" in this context, I understand from counsel that for purposes of Plaintiffs' claims in this case, "contents" refers to the intended message conveyed by the communication and does not include information generated in the course of the communication that is used to facilitate delivery of the message. I have also been asked by counsel to assume that (1) URLs of pages visited alone are not "content"; and (2) to qualify as "content," URLs must contain the user's search terms, not just the webpage the user was viewing. For example, while an HTTP request could theoretically include search terms or messages from a user, these are not required fields and whether a particular HTTP request in fact contains "contents" requires analysis of the information contained in the message.
- 52. Mr. Hochman did not analyze what specific information constitutes "contents of [users'] communications with non-Google websites." Instead, he generally refers to "detailed URL requests, webpage and video interactions, and more," and subsequently asserts that information Google collected includes "the URL of the specific webpage visited by the user

⁵⁷ Hochman Report, ¶ 3.

⁵⁸ Zervas Affirmative Report, ¶ 14.

⁵⁹ Hochman Report, ¶ 3.

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(including the full URL viewed by the user on the non-Google website, which would include folders, subfolders, and precise file requested from the webserver), the user's IP address, and the user agent string of the user's browser, among other information."60 Based on the definition described above, I do not agree that this information constitutes "contents" of a user's communication with the non-Google website. The IP address and user agent string are fields that are either required or typically included in messages that conform to the HTTP protocol, and thus are information used to facilitate delivery of the message that are generated in the course of communications, not the intended message itself. As a result, these items are more analogous to ancillary characteristics of the message that are generated in the course of communications, rather than the intended message itself. Mr. Hochman also refers to "URL requests," "webpage and video interactions," and "the URL of the specific webpage visited by the user," each of which is similar to URLs of pages visited, which is not "contents" under the definition of that term counsel has provided to me, with the exception of if the URL requests also contained information such as search terms or form information entered by the user (and Mr. Hochman has not identified any instances where he has found that to be the case).

C. Mr. Hochman Fails To Establish That Google "Copied" Information From Users' Communications

53. In multiple assertions throughout his report, Mr. Hochman uses the term "cop[y]" to describe Google's services in a way that is misleading and unsupported. For example, Mr. Hochman makes the following assertions:

Hochman Report, ¶¶ 3, 96.

⁶¹ Hochman Report, ¶ 96.

- "Google tracking beacons use the Chrome browser to copy and send users' browsing history to Google servers."⁶²
- "Google's tracking beacons embedded in the web page cause information to be copied from that communication and sent to Google's servers concurrently with the user's private communication with the non-Google website."
- "Google tracking beacons are loaded and used by Google to intercept communications between users and non-Google websites to obtain information that is contemporaneously copied from the initial GET message and sent to Google servers."
- 54. Mr. Hochman does not provide a definition of what he means by "copy" in this context. For example, one definition of "copying" in computer science is a process that "creates an exact image of a file on a disk with different file name." In other words, the term "copy" is the process of reading certain information from one source and writing or reproducing exactly the same information in another place. Mr. Hochman has not shown any evidence that the information he asserts as "copied" originated from users' communication with non-Google websites.
- 55. For example, Mr. Hochman asserts that the information "copied" from users' communications with non-Google websites includes "user's IP address, and the user agent string of the user's browser among other information." Mr. Hochman has not identified any evidence supporting his assertion that IP address and user agent strings are "copied" from these

⁶² Hochman Report, ¶ 45.

Hochman Report, ¶ 96.

⁶⁴ Hochman Report, ¶ 110.

^{65 &}quot;cp command in Linux with examples," *GeeksforGeeks*, February 19, 2021, available at https://perma.cc/2TV6-H3DY.

⁶⁶ Hochman Report, ¶ 96.

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communications. As I discuss in my opening report, an IP address is an essential component of internet communications because it informs a client and a server where the information should be sent. Final Similarly, the "User-Agent" field is present in most HTTP requests and is used to inform the server about the user's device and web browser. This information can be used to display content to a user. As long as a user's IP address does not change (as happens, for example, if the user connects to another network), and as long as a user agent does not change (as happens, for example, if a user decides to browse with another device or browser), these types of information will be identical across different requests, even if users visit different websites. But the fact that the IP address and user agent are the same does not mean they are "copied" from the communications with the website's servers, as Mr. Hochman asserts. To the contrary, this is information transmitted in HTTP requests as a basic aspect of Internet communications. Mr. Hochman incorrectly assumes that when separate communications contain the same information that means the information was "copied" from one communication to another, as opposed to being separately read from the same source.

56. Because of the above, and because Mr. Hochman has not identified any evidence that information sent to Google is "copied" from the communications between a user and third-party website rather than as part of regular internet communications, I disagree with his assessment of how Google's analytics and advertising services operate.

⁶⁷ See e.g., Zervas Affirmative Report, ¶ 24.

[&]quot;Definition of User Agent," *W3C*, June 16, 2011, available at https://perma.cc/5FCX-K45N; "HTTP headers | User-Agent," *GeeksforGeeks*, October 11, 2019, available at https://perma.cc/QAA8-S428.

- D. Mr. Hochman's Assertion That Google "Tracking Beacons" "Neither Facilitate Nor Are Incidental To" Users' Communications With Websites Is Incorrect (Hochman Opinion 3)
- 57. In his Opinion 3, Mr. Hochman asserts that "the Google tracking beacons which cause private browsing communications to be intercepted neither facilitate nor are incidental to the communications between users and non-Google websites." In offering this opinion, Mr. Hochman ignores how websites use and benefit from Google's services. This statement is also incorrect because it fails to take into account how web browsing technologies generally operate and why third-party services exist.
- 58. Modern websites are a combination of first- and third-party code. While websites appear as unified pages to the user, they typically draw on many different files from various sources. As I explained in my opening report, third-party services allow for efficient software development by leveraging code reusability, which allows separate entities to develop and maintain a smaller part of code. As I further discussed in my opening report, certain functionalities enabled by JavaScript code are complex and inefficient, if not impossible, for most websites to develop or replicate on their own. As a result, many smaller-scale businesses would find it prohibitive to develop and maintain features that are provided by third-parties, such as Google. Availability of such services enables businesses to compete for online presence and improve business performance.

⁶⁹ Hochman Report, ¶ 4.

⁷⁰ Zervas Affirmative Report, ¶ 39.

⁷¹ Zervas Affirmative Report, ¶ 39.

⁷² "Three Ways APIs Are Keeping Small Businesses Digitally Competitive," *Small Business Trends*, February 10, 2022, available at https://perma.cc/6W7V-ZR5N; Berman, Ron, and Ayelet Israeli, "The Value of Descriptive Analytics: Evidence from Online Retailers," *Harvard Business School*, Working Paper 21-067, 2021, available at https://perma.cc/B7JY-V3UX; Benzell, Seth G., Guillermo Lagarda,

- 59. Mr. Hochman provides a misleading and one-sided opinion discussing only the alleged negative impacts of Google's analytics and advertising services, while ignoring the fact that those services are necessary for websites. For example, advertising is an important source of revenue without which many websites would not exist and/or would not be able to provide free content to users without charging subscription fees.⁷³
 - 1. Google's Analytics And Advertising Services And Related Tags Facilitate And Are Incidental To Users' Communications With Websites
- 60. I disagree with Mr. Hochman's assertion that Google's analytics and advertising services "neither facilitate nor are incidental to the communications between users and non-Google websites." In my opinion, Google's analytics and advertising services do facilitate and are incidental to communications between users and websites that use Google services because the websites have chosen to make Google services *part of the website*.
- 61. It is common for modern websites to include third-party services that are required to enable certain functionality such as styling, payment methods, maps, analytics, videos, or advertising. Websites often use multiple Google and non-Google third-party services. For example, I visited Plaintiffs' attorneys' website https://www.forthepeople.com/ in Incognito Mode and recorded all transmissions on the home page using Chrome Developer Tools. Just visiting the home page triggered transmissions to 61 third-party domains, only a portion of which were

and Marshall Van Alstyne, "The Impact of APIs on Firm Performance," *Boston University Questrom School of Business Research Paper*, available at https://perma.cc/5FRY-WTSF.

[&]quot;Ad-Supported vs Subscription: Which is Better," *Aniview*, December 11, 2021, available at https://perma.cc/7NN2-XFEY.

Hochman Report, ¶ 4.

associated with Google. **Figure 2** illustrates the top ten third-party domains that I observed in terms of the number of transmissions associated with each respective domain:⁷⁵

Figure 2
Transmissions To Third-Party Domains When Loading https://www.forthepeople.com/

Domain	Number of Transmissions
wistia.com	116
litix.io	29
simpli.fi	23
tiktok.com	14
doubleclick.net	12
clarity.ms	10
mouseflow.com	9
cookielaw.org	8
gstatic.com	8
tctm.co	7

62. If a website developer chooses to include Google (or other) services by incorporating the relevant tags into their website, those tags and the resulting services become part of the website as it has been designed by the website developer. Because the tags are an integral part of the website, in my opinion the communications triggered by those tags are incidental to the communications between the user and the website. In making the claim that these communications are not incidental, Mr. Hochman implicitly assumes that a portion of the website (e.g., comprising

⁷⁵ I listed all domains and the corresponding number of observed transmissions in my backup materials.

the third-party tags) is somehow unnecessary to the website as it has been designed by the developer. I disagree with such an assumption. When a user visits a website that uses these services, she is interacting with the webpage as an entire product consisting of first- and third-party services and code as it is designed by the website developer and not as independent pieces of code that can be arbitrarily ignored.

When a user visits the website that includes a Google tag, her browser transmits information to Google when that tag is executed so that Google can provide the service requested. These transmissions facilitate the user's communications with the website because the third-party services that the website's developer has chosen to install on their site are *part of the website*. The transmissions also facilitate communications between the user and the website since they enable the website to display Google features (e.g., Google Ads) that the website's developer has requested to be displayed and/or enable the website's developer to examine how users interact with said website (e.g., Google Analytics).

2. Importance Of Analytics Services

64. Mr. Hochman fails to acknowledge the benefits of Google's analytics services, which allow websites to understand who their users are and how they interact with the website, which is important for developing user-friendly designs. Using these insights, websites can constantly modify their product and understand which features users value. As a result, website developers may consider focusing on developing certain functionalities or adding certain features

See, Garett, Renee et al., "A Literature Review: Website Design and User Engagement," Online journal of communication and media technologies, Vol. 6, No. 3, 2016, pp. 1-14, available at https://perma.cc/PPC7-PWCM; Sabanovic, Edin, "How to Use Google Analytics to Improve Your Web Design Projects," Shopify Partners, Shopify, June 13, 2017, available at https://perma.cc/QG8Y-JYD8.

that might be of interest to users. For example, website developers might notice a substantial flow of users from certain geographical regions and adopt a version of the website in another language. Similarly, using insights from web analytics on the most common interactions of users with their desktop websites and information on the characteristics of users' devices, site owners can adapt their websites to user-friendly mobile versions. 77 The absence of analytics services would prevent websites from receiving important insights on their user base, which would hinder the implementation of user-centric web development.

- 65. In his report, Mr. Hochman attempts to negate the importance of analytics and advertising services by saying that "a major function of the tracking beacons is to collect highly personal information about users' browsing activities." However, that does not comport with Mr. Hochman's statements outside of this litigation. For example, I reviewed Mr. Hochman's website *https://www.hochmanconsultants.com/*, which I understand is the website of a firm Mr. Hochman founded "to help businesses of all sizes better leverage the opportunities that the Internet provides." On his website, Mr. Hochman encourages websites to "[u]se web analytics to learn from your visitors." For example:
 - "[e]very business needs to know: How many visitors come to the site? What are the sources of visitor referrals? What keywords do visitors use? What pages attract the most interest? How many visitors are completing the objective?"81

⁷⁷ Tidal, Junior R., "Using Web Analytics for Mobile Interface Development," *New York City College of Technology*, 2013, available at https://perma.cc/Z6Z8-U5MW.

⁷⁸ Hochman Report, ¶ 3.

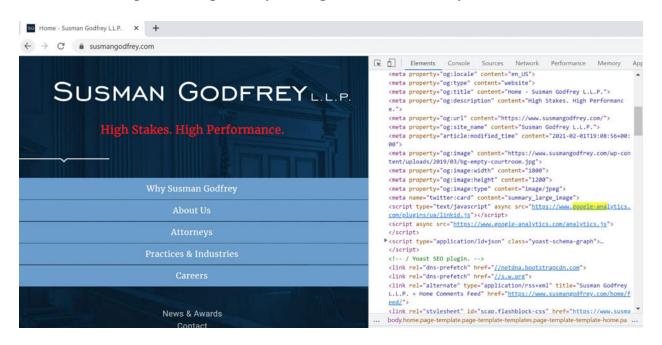
⁷⁹ "About Us: Helping your business leverage the Internet," *Hochman Consultants*, available at https://perma.cc/86E7-A39K.

⁸⁰ "The Internet Marketing Process," *Hochman Consultants*, available at https://perma.cc/Y354-MANZ.

⁸¹ "The Internet Marketing Process," *Hochman Consultants*, available at https://perma.cc/Y354-MANZ.

- "[t]hat's just the beginning of what you can learn with web analytics. Depending upon the specific nature of your business, may need to know: the geographic distribution of your visitors, how many customers you lose at each step in your checkout process, or the pages that cause visitors to leave your site."82
- 66. Similarly, the websites for all three Plaintiffs' attorneys Susman Godfrey L.L.P (https://www.susmangodfrey.com), Boies Schiller Flexner LLP (https://www.bsfllp.com), and Morgan & Morgan Lawyers (https://www.forthepeople.com) use a variety of Google services. For example, **Figures 3** through **5** below illustrate the inclusion of Google Tags in websites of all three Plaintiffs' attorneys:

Figure 3
Example Of Google Analytics Tag In Susman Godfrey L.L.P Website



⁸² "The Internet Marketing Process," *Hochman Consultants*, available at https://perma.cc/Y354-MANZ.

Figure 4
Example Of Google Analytics Tag In Boies Schiller Flexner LLP Website

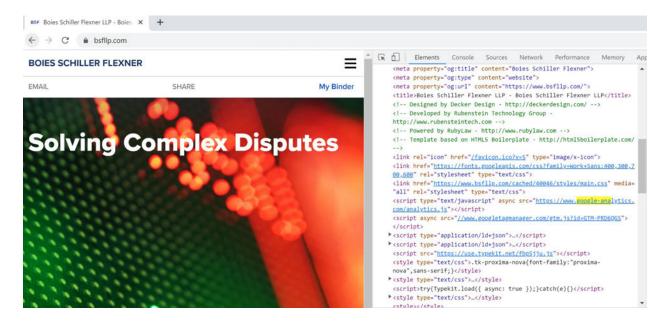
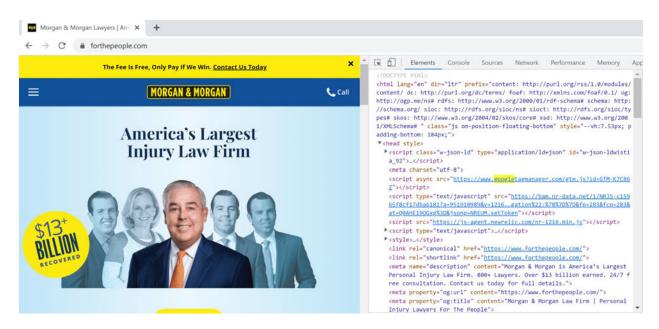


Figure 5
Example Of Google Tag In Morgan & Morgan Lawyers Website



67. The inclusion of Google Analytics in the websites for *all three* of Plaintiffs' law firms—years after they filed this case—illustrates the importance of these services. Since the

inclusion of these tags in a website's source code is a voluntary decision websites make, these services will only be included if the website developers find these services valuable.

3. Importance Of Advertising To Websites And Users

- 68. Digital advertising services are important to optimize efficiency of advertising campaigns, which are an important source of website financing. Advertising revenues allow websites to operate and provide content to users without subscription fees. For example, websites' users can access a wide range of free ad-sponsored content that would otherwise be unavailable to them. Such services range from news media—with free websites such as Vox, CNN, and Fox News hosting ads on their sites—to video entertainment—with websites such as Crackle and Peacock offering free ad-supported entertainment.
- 69. Because advertising provides another revenue stream for website owners and operators, ads expand the size of the online ecosystem, making more resources available to users. ⁸⁶ One study found that the ad supported internet ecosystem doubled its contribution to the US economy between 2012 and 2016. ⁸⁷ Online advertising also reduces the cost individual users have

For instance, in 2020, US newspaper companies generated 39 percent of their advertising revenue from digital advertising. See, "Share of digital in newspaper advertising revenue in the United States from 2011 to 2020," *Statista*, available at https://perma.cc/P88K-7CQK.

Klym, Natalie and David Clark, "The Future of the Ad-Supported Internet Ecosystem," *MIT Internet Policy Research Initiative*, 2019, p. 2, available at https://perma.cc/S6LC-KHPJ.

For instance, Peacock, a popular video-streaming service, offers a free ad-supported subscription, alongside paid-for ad-free options. See, "Choose a Plan," *Peacock*, available at https://perma.cc/MLK5-GX59.

Deighton, John, A., and Leora D. Kornfeld, "Economic Value of the Advertising-Supported Internet Ecosystem," *Interactive Advertising Bureau*, September 2012, available at https://perma.cc/2SS5-CGJK.

^{**}Ad-Supported Internet Brings over \$1 Trillion to the U.S. Economy, Representing 6 Percent of Country's Total GDP, According to IAB Study Led by Harvard Business School Professor," *Interactive Advertising Bureau*, March 15, 2017, available at https://perma.cc/G9BS-85MJ.

to pay in order to benefit from online content.⁸⁸ In addition, advertising is one of the main ways for commercial digital media to generate a profit.⁸⁹

Times. The users who are displayed ads subsidize his ads-free visit. In the absence of ads, users likely would have to pay either higher subscription fees or would not even have access to *The New York Times* online as ads are an important source of revenues required for many websites to keep operating. 91 The academic literature acknowledges the benefits should be captured in GDP measures. 92 One estimate, which models consumer surplus by considering leisure time spent on the internet, suggests that free internet services might create over \$100 billion in consumer surplus per year in

Deighton, John, A., and Leora D. Kornfeld, "Economic Value of the Advertising-Supported Internet Ecosystem," *Interactive Advertising Bureau*, September 2012, available at https://perma.cc/2SS5-CGJK.

⁸⁹ Bekh, Alona, "Advertising-based Revenue Model in Digital Media Market," *Ekonomski vjesnik/Econviews - Review of Contemporary Business, Entrepreneurship and Economic Issues*, Vol. 33, No. 2, 2020, p. 548, available at https://perma.cc/W7QP-YTPM.

⁹⁰ Hochman Report, ¶ 115.

For example, the New York Times derived over \$116M in revenue in the first quarter of 2022 from advertising. See, "The New York Times Company Reports First-Quarter 2022 Results," *The New York Times Company*, May 4, 2022, available at https://perma.cc/QR4R-EHP6.

See, Nakamura, Leonard, Jon Samuels, and Rachel Soloveichik "Valuing 'Free' Media in GDP: An Experiment Approach," *Federal Reserve Board of Philadelphia Working Paper*, No. 16-24, 2016, available at https://perma.cc/4HMJ-7D3R; Ahmad, Nadim, and Paul Schreyer, "Measuring GDP in a Digitalized Economy," *OECD Statistics Working Papers*, No. 2016/07, 2016, available at https://perma.cc/GNV6-GHRX.

the U.S., corresponding to about 0.74 percent of annual GDP.⁹³ Another estimate found that welfare gains associated with the expansion of free media goods arising from the advent of digital advertising led to a 2.5 and 2.7 percent increase in welfare in terms of consumption for the non-college-and college-educated population specifically.⁹⁴

71. Mr. Hochman also writes in Appendix A to his report that "[he has] used Google AdWords (now known as Google Ads) since 2003 for hundreds of different clients and thousands of different campaigns." Thus, outside of this litigation, it appears that Mr. Hochman understands and supports the value of Google's advertising services.

E. Mr. Hochman's Assertion That Google Could Have Designed Chrome Differently Is Speculative And Misleading (Hochman Opinion 4)

72. In his Opinion 4, Mr. Hochman asserts that "Google could have at any point before or during the class period, redesigned Chrome Incognito to either stop or limit Google's collection of private browsing information from the private communications between users and non-Google websites." In support of this statement, Mr. Hochman makes numerous speculative assertions without providing any analysis or supporting evidence regarding feasibility of these changes or their impact on usability of the Chrome browser, or potential second-order effects of such changes on other aspects of the market, business, and technology. Mr. Hochman also fails to consider the impact to users if all communications to Google were blocked in Incognito Mode.

Brynjolfsson, Erik and Joo Hee Oh, "The Attention Economy: Measuring the Value of Free Digital Services on the Internet," *Thirty Third International Conference on Information Systems, Orlando 2012*, 2012, available at https://perma.cc/E2TZ-A6J9.

Greenwood, Jeremy et al., "You Will': A Macroeconomic Analysis of Digital Advertising," *Economics of Digital Services @ Penn*, 2021, available at https://perma.cc/ZX8P-9LC2.

⁹⁵ Hochman Report, Appendix A, ¶ 31.

⁹⁶ Hochman Report, ¶ 5.

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73. As an initial matter, in asserting that Chrome should be redesigned to "either stop or limit" all transmissions of At-Issue Data to Google when a user visits a website in Incognito Mode, Mr. Hochman assumes that this is what users actually want. As described in my opening report, Private Browsing Modes, including Incognito Mode, are not designed to provide complete anonymity from websites that the user visits and third-party services that these websites have chosen to embed. 97 Mr. Hochman's assertion to the contrary—that Incognito Mode should be designed to prevent Chrome from sending all messages to third-party web services—is not realistic because it ignores the stark negative impact this would have on users. For example, Google provides a number of services like the Google Fonts and Google Maps APIs that are used by numerous websites. Those services are enabled by transmissions to Google-associated domains that necessarily include fields such as IP addresses and user agent strings. If Chrome blocked all such transmissions in Incognito Mode as Mr. Hochman contends, websites would not be able to render the fonts provided by the Fonts API, or display the maps provided by the Maps API, which would negatively impact the experience of users visiting those websites. 98 In offering his opinion on this subject, Mr. Hochman ignores these impacts on the user's browsing experience.

74. Mr. Hochman also relies on selected statements by current and former Google employees that he takes out of context. For example, Mr. Hochman argues that Google could have blocked third-party cookies by default before 2020, relying on the following testimony from former Google Engineer Justin Schuh: "So when you ask me if Google could technically block third-party cookies on – at any point in the history – like, could Chrome had launched without

⁹⁷ Zervas Affirmative Report, ¶ 43.

⁹⁸ See Appendix E for an illustration.

third-party cookies, the answer is technically, yes."⁹⁹ However, Mr. Hochman fails to include Mr. Schuh's statements immediately preceding this statement ("[T]he hard part is the way that the technical change impacts everything else") and immediately following it ("No one would have ever used it because it would have been a broken browser").¹⁰⁰

- 75. Mr. Hochman also mischaracterizes testimony of Google engineer Michael Kleber and product manager Abdel Karim Mardini on the subject of deletion of Incognito Mode session data on Google's servers. Mr. Hochman quotes from Mr. Kleber's deposition testimony to claim that Google never implemented a proposal whereby "[s]erver-side logs will be initially anonymized and then removed at the end of the Incognito session when the user enables this feature." However, Mr. Hochman fails to include Mr. Kleber's remarks on the hypothetical nature of the proposal: "[S]ince the servers don't actually do the thing being described here, the [proposal for] how should Chrome interact with servers that do the thing is a purely hypothetical question because the servers don't actually do the thing being described." ¹⁰²
- 76. Mr. Hochman further mischaracterizes Mr. Kleber's testimony about proposals to "introduce anti-tracking features—including invasive anti-fingerprinting measures" and to mask IP addresses. With regard to anti-tracking features, Mr. Hochman fails to include the following from Mr. Kleber: "I think there were a range of options where deploying [privacy-improving technologies] in Incognito Mode as described here is one option. And another option is deploying this range of protections for everybody, like making it a standard part of Chrome, whether you're

⁹⁹ Hochman Report, ¶ 125.

Deposition of Justin Schuh, January 6, 2022, p. 148:12-13, 19-20.

¹⁰¹ Hochman Report, ¶ 126.

Deposition of Michael Kleber, March 18, 2022 ("Kleber Deposition"), p. 20:16-20.

¹⁰³ Hochman Report, ¶¶ 128-129.

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in Incognito Mode or not. That second option is the one we ultimately landed on." ¹⁰⁴ Mr. Kleber described this as "one of the cornerstones of the Privacy Sandbox effort" that he is involved in. ¹⁰⁵ With respect to IP address masking, Mr. Hochman fails to include the following from Mr. Kleber: "There are hard problems that need solving when you -- when you try to add IP privacy. There are things that IP addresses are used for, and if you add IP privacy blindly, then there are a lot of problems that you could cause. So there are many people, both inside of Google and outside of Google, who quite rightly urge caution to avoid accidentally breaking some important parts of the web or of the Internet by adding IP privacy without considering all of the potential consequences." ¹⁰⁶

77. Similarly, Mr. Hochman cites testimony by former Google product manager Rory McClelland to argue that Google could have built a toggle to let users decide whether to signal to Google that they are browsing in Incognito Mode. Hochman ignores Mr. McClelland's further testimony about the arguments against such a toggle, including web standards surrounding Private Browsing Modes, which provide that the "web server should be oblivious to the user's private browsing intent, Chrome or otherwise." 108

78. I also find Mr. Hochman's comparisons between Chrome and other browsers misleading. He uses tracking prevention features in Firefox and Safari as examples of what Google could implement in Chrome, but he ignores that Google provides several settings and extensions (e.g., the Google Analytics Opt-out extension) for users who want to block analytics and

¹⁰⁴ Kleber Deposition, p. 28:3-11.

¹⁰⁵ Kleber Deposition, p. 28:11-12.

¹⁰⁶ Kleber Deposition, p. 51:10-21.

Hochman Report, ¶ 131.

Deposition of Rory McClelland, February 18, 2022, p. 91:18-20.

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advertising communications on their Chrome browser. Mr. Hochman also compares Chrome's Incognito Mode with Safari's Private Browsing Mode, noting that "Safari's Private Browsing mode was designed to not share cookies across all open windows and tabs." However, Mr. Hochman neglects to mention that Firefox, for example, has a Private Browsing Mode that operates in the same way as Chrome's Incognito Mode in this respect. Similar to Chrome's documentation, Mozilla also clarifies the features included in Firefox's Private Browsing Mode in a page titled "Private Browsing - Use Firefox without saving history." The article states that, "[c]ookies set in private windows are held temporarily in memory, separate from regular window cookies, and discarded at the end of your private session (after the last private window is closed)."

79. My review of the sources Mr. Hochman cites indicates that Google has considered a number of possible changes in the past, including some hypothetical changes that presented a number of technical hurdles. Mr. Hochman's conclusion that Google could have designed Chrome's Incognito Mode differently is speculative, ignores the negative impact these changes would have on users, and is based on selective quotations from witness testimony discussing these possible changes, while ignoring other testimony about their speculative nature and associated technical hurdles. Nor does he acknowledge the changes that Google actually implemented and

Hochman Report, ¶ 163.

¹¹⁰ "Private Browsing - Use Firefox without saving history," *Mozilla Support*, available at https://perma.cc/X9NG-QCB8.

[&]quot;Private Browsing - Use Firefox without saving history," *Mozilla Support*, available at https://perma.cc/X9NG-QCB8.

continues to work toward implementing, for which there is abundant information available to the public. 112

IV. REBUTTAL TO MR. HOCHMAN'S ASSERTIONS REGARDING USER AND WEBSITE NOTIFICATIONS

A. Mr. Hochman's Opinions Regarding User Notification And Choice Are Flawed (Hochman Opinion 5)

- 80. In his Opinion 5, Mr. Hochman asserts that Google "intercepted private browsing communications without notifying users or providing a choice at the time of collection," and that Google "could have provided such a notification but did not." Mr. Hochman further states that "[w]hen visiting a non-Google website containing Google tracking beacons in a private browsing mode, users are not notified of the Google tracking beacons or Google's collection of private browsing information or given a choice regarding that collection." These statements are flawed for several reasons.
- 81. First, as I discuss in my opening report, when a user opens a Private Browsing Session in any major browser, the Splash Screen informs the user what Private Browsing Mode is and what it is *not*. ¹¹⁵ For example, in the case of Incognito Mode, users are informed that the user's activity will still be visible to websites, employers or school, and internet service providers. ¹¹⁶ The

See e.g., "Protecting your privacy online," *The Privacy Sandbox, Google*, available at https://perma.cc/C2TM-927B; and "Google Chrome," *The Keyword*, *Google*, available at https://perma.cc/5QFA-CBFC.

¹¹³ Hochman Report, ¶ 6.

Hochman Report, ¶ 134.

¹¹⁵ Zervas Affirmative Report, Section IV.B.

¹¹⁶ Zervas Affirmative Report, ¶ 50.

Incognito Splash Screen also contains a link to more detailed descriptions of Incognito Mode, as I also discuss in further detail in my opening report.¹¹⁷

- 82. Second, Mr. Hochman ignores that Google's policies require websites using Google's services to provide notice to users about the website's collection of data. For example, Google Analytics policies state that websites are responsible for:
 - *User notification*: "You must give your end users proper notice about the implementations and features of Google Analytics that you use, including notice about what data you will collect via Google Analytics, and whether this data can be connected to other data you have about the end user. You must obtain consent from your end users, or otherwise provide them with the opportunity to opt-out from the implementations and features you use." 118
 - *Types of data transmitted to Google*: "You must not upload any data that allows Google to personally identify an individual (such as certain names, Social Security Numbers, email addresses, or any similar data), or data that permanently identifies a particular device (such as a unique device identifier if such an identifier cannot be reset)."

¹¹⁷ Zervas Affirmative Report, ¶ 52.

[&]quot;Measurement Protocol, SKD, and User ID Feature Policy," *Google Analytics, Google*, available at https://perma.cc/88W2-LDYD.

[&]quot;Measurement Protocol, SKD, and User ID Feature Policy," *Google Analytics, Google*, available at https://perma.cc/88W2-LDYD.

83. Similarly, Google Ad Manager's policies for publisher websites clearly state that publisher websites must inform users about any data sharing that occurs as part of using Google Ad Manager:

"Publishers must: have and abide by a privacy policy that clearly discloses any data collection, sharing and usage that takes place on any site app, email publication of other property as a consequence of your use of Google products. The privacy policy must disclose to users that third parties may be placing and reading cookies on your users' browsers or using web beacons to collect information as a result of ad serving on your website." ¹²⁰

- 84. Additionally, Google Ad Manager's policies state that publishers must "not pass any information to Google data that Google could use or recognize as personally identifiable information; or that permanently identifies a particular device." 121
- 85. Third, Mr. Hochman claims that based on his review of the top 25 websites for Google Analytics and the top 25 websites for Google Ad Manager as well as a number of other websites he visited "none of those websites had any such pop-up notification or any process by which users would be informed that Google would collect and exploit their private browsing information." This assertion is inaccurate. When I visited the same websites in Private Browsing Mode, I found that all provided notices to users about data collection, many including specific references to Google services, and did not indicate or suggest that this data collection would stop

¹²⁰ "Google Publisher Policies: Privacy-related policies: Privacy disclosures," *Google Ad Manager Help, Google*, available at https://perma.cc/G2FU-Z7PK.

[&]quot;Google Publisher Policies: Privacy-related policies: Privacy disclosures," *Google Ad Manager Help, Google,* available at https://perma.cc/G2FU-Z7PK.

¹²² Hochman Report, ¶ 134.

when a user browses in a Private Browsing Mode. 123 For example, the following websites disclose data collection in general to users:

- *Linkedin.com*: "As further described in our Cookie Policy, we use cookies and similar technologies (e.g., pixels and ad tags) to collect data (e.g., device IDs) to recognize you and your device(s) on, off and across different services and devices where you have engaged with our Services." 124
- Businessinsider.com: "We use cookies for a variety of reasons. Cookies make it easier for you to log on to and use the Sites during visits. The aggregate information collected permits us to analyze traffic patterns and target the interests of our users. This helps us provide you with a better experience by improving the content and making our Sites easier to use. [...] Web beacons allows us, for example, to monitor how users move from one page within our Sites to another, to track access to our communications, to understand whether users have come to our Sites from an online advertisement displayed on a third-party website, to measure how ads have been viewed and to improve site performance. [...] Please note that third parties (including, for example, advertising networks and providers of external services like web traffic analysis services) use cookies, over which we have no control. These cookies are likely to be analytical/performance cookies or targeting cookies." 125

Appendix D includes the list of the websites that were not accessible for review and screenshots for the websites highlighted in my report. My backup materials include the review of privacy notices for all accessible websites.

[&]quot;Privacy Policy," LinkedIn, August 11, 2020, available at https://perma.cc/2TT8-37Q2.

[&]quot;Cookies Policy," *Insider Inc.*, September 4, 2019, available at https://perma.cc/MH9H-5V3Z.

- *Washingtonpost.com*: "We and our service providers may use cookies, web beacons, and other tracking technologies to collect such information." ¹²⁶
- 86. I also found many examples that explicitly inform users that the websites use Google Analytics. For example:
 - *Change.org*: "We use third-party analytics services like Google Analytics provided by Google Inc. ("Google"), the Amplitude service provided by Amplitude ("Amplitude"), the Optimizely service provided by Optimizely ("Optimizely"), and the Chartio service provided by Chartio ("Chartio"). These analytics services may use cookies and similar technologies to analyze how people use our services and provide statistical reports about aggregate user behavior." 127
 - *Grammarly.com*: "These cookies track information about your visits and usage of the Site, Software, and/or Services so that we can make improvements and report our performance for example, to analyze visitor and user behavior so as to provide more relevant content or suggest certain activities. We might also use analytics cookies to test new ads, pages, or features to see how users react to them. Google Analytics is the main technology we currently use in this regard." 128
 - *Privy.com*: "Please note in particular that we may use Google Analytics and other similar services. Google Analytics uses cookies to help analyze how users use the Site. The information generated by the cookie about your use of the Site (including your IP address) will be transmitted to and stored by Google, Inc. ("Google"). Google may use

[&]quot;Privacy Policy," *The Washington Post*, October 5, 2021, available at https://perma.cc/5WVW-YRQV.

[&]quot;Privacy Policy," Change.org, March 25, 2022, available at https://perma.cc/G2HG-5AEV.

[&]quot;Cookie Policy," *Grammarly*, December 30, 2019, available at https://perma.cc/V5MQ-G8B9.

this information for the purpose of evaluating your use of the Site, compiling reports on website activity for website operators and providing other services relating to website activity and internet usage."¹²⁹

87. Further, some websites such as *accuweather.com* also mention the use of ad-related services such as DoubleClick: 130

"AccuWeather and third-party vendors, including Google, may use first-party cookies (such as the Google Analytics cookies) and third-party cookies (such as the DoubleClick cookie) together to: (a) inform, optimize and serve ads based on a user's past visits to AccuWeather Sites or (b) report how Your ad impressions, other uses of ad services, and interactions with these ad impressions and ad services are related to visits to AccuWeather Sites." ¹³¹

- 88. I have tested and confirmed that the website notifications described above are accessible to users in Private Browsing Mode in each of the Chrome, Safari, and Edge browsers. ¹³² In other words, if someone visits these websites using a Private Browsing Mode of any of the Chrome, Safari, or Edge browsers, these websites' privacy notifications are accessible to the user.
- 89. Mr. Hochman also ignores that there are websites that display pop-up notifications to users in Incognito Mode informing them of the site's use of Google Services. As I described in my opening report, the Latham and Watkins LLP websites (*lw.com*) shows a pop-up notification that immediately asks users, irrespective of the browsing mode, whether they consent to the use of Google Analytics as illustrated in **Figure 6**. 133

[&]quot;Privacy Policy," *Privy*, December 20, 2019, available at https://perma.cc/A8HS-5M6E.

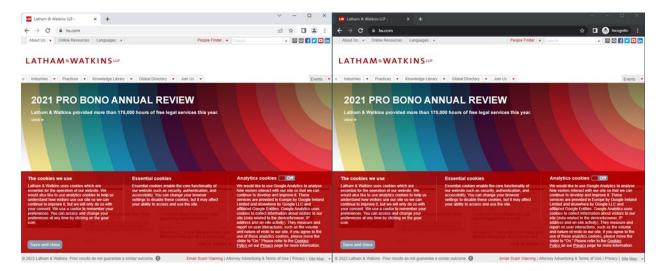
[&]quot;Privacy Policy," *AccuWeather*, August 21, 2020, available at https://perma.cc/4NT5-WCHW.

[&]quot;Privacy Policy," *AccuWeather*, August 21, 2020, available at https://perma.cc/4NT5-WCHW.

See Appendix D for screenshots.

¹³³ Zervas Affirmative Report, ¶ 96.

Figure 6
Latham & Watkins LLP Pop-Up Notification Example



90. In asserting that Google did not provide users a choice, Mr. Hochman also neglects that users have a variety of settings and extensions that affect whether At-Issue Data flows to third-party services embedded in websites that the users visit. ¹³⁴ I also performed tests discussed in my opening report and confirmed that these options function as advertised and restrict transmissions of At-Issue Data to Google. ¹³⁵ For example, users can block or limit execution of third-party code using built-in browser settings or external extensions. Further, as I also discuss in my opening report, these settings and extensions are applicable in both Regular and Private Browsing Modes, although users may need to enable extensions in Private Browsing Mode. ¹³⁶ Based on these settings that give users control over transmissions of At-Issue Data to Google when they visit a website that uses a Google service, I disagree with Mr. Hochman's assertion that users are not given a choice in relation to the transmissions of At-Issue Data in this case.

¹³⁴ Zervas Affirmative Report, Sections V.A.2 and V.B.2.

¹³⁵ Zervas Affirmative Report, Section V.D.

¹³⁶ Zervas Affirmative Report, ¶ 118.

91. I also disagree with Mr. Hochman's assertion that Google could have provided a notification or offered a choice to users "at the time of collection." This assumes that Google can identify whether a user is in a Private Browsing Mode in Chrome or another browser when they visit a website that uses Google's services; however, as I discuss in **Section IV.B** below, Private Browsing Modes are intended to not be detectable to websites or their third-party webservice providers. Additionally, Mr. Hochman provides no explanation as to how Google would notify users of non-Google browsers such as Safari or Edge "at the time of collection."

B. Mr. Hochman's Opinions Regarding Notifications To Websites Are Flawed (Hochman Opinion 6)

- 92. In his Opinion 6, Mr. Hochman claims that Google "intercepted private browsing communications without notifying websites or providing a choice at the time of collection." This claim is flawed as it assumes that website owners were unaware of how Private Browsing Modes operate in relation to the third-party services upon which they rely.
- 93. Mr. Hochman's assertions that websites were not aware of how Private Browsing Mode operates is also contradicted by the fact that websites have expressed concerns about the lack of ability to detect Private Browsing Mode users. For example, news websites such as *The New York Times* have in the past developed strategies to detect (and block) Private Browsing Mode users who could use that browser feature to bypass paywalls.¹³⁹ *The New York Times* business

¹³⁷ Hochman Report, ¶ 135.

¹³⁸ Hochman Report, ¶ 7.

Benton, Joshua, "Your favorite way to get around The New York Times paywall might be about to go away," *NiemanLab*, February 28, 2019, available at https://perma.cc/F5ED-BV3H.

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model relies on revenues from both subscription and ads channels. ¹⁴⁰ Users must buy a subscription to access all content, but users may view a limited number of articles for free. The limit to the number of articles was enforced through the placement of cookies, which allowed *The New York Times* to detect how many articles had recently been viewed from that browser and thus whether the limit was reached. However, since each Private Browsing Session started without any cookies set, visitors in a Private Browsing session would appear to *The New York Times* website to be first-time visitors. This allowed Private Browsing Mode users to bypass the limit on viewing free articles. In response, *The New York Times* developed methods to detect if a website visitor was in a Private Browsing Mode and reimpose the limit of free articles. This example illustrates that websites like *The New York Times* developed methods *precisely* because they were aware that Chrome and other browsers do not reveal the Private Browsing Mode status of a website visitor and how Private Browsing Modes operate. In response to the workarounds to identify whether a website user was in Incognito Mode, Google implemented numerous updates to Chrome to limit the ability of websites to detect Incognito Mode. ¹⁴¹

94. It is well known in the industry that Private Browsing Modes are designed not to inform websites of users' private browsing status. For example, as described in **Section III.A** above the W3C states that browser vendors should design private browsing modes so that they work in a way that is "indistinguishable" for websites from normal browsing mode. ¹⁴² Based on

¹⁴⁰ Zacks Equity Research, "Subscription Revenues a Key Driver for NY Times (NYT) in 2022," *Yahoo*, December 21, 2021, available at https://perma.cc/BGY8-EHW7.

Bradshaw, Kyle, "Google wants to make it harder for sites to detect that you're using Chrome's Incognito Mode," *9to5Google*, February 15, 2019, available at https://perma.cc/QSX5-J6RV.

[&]quot;W3C TAG Observations on Private Browsing Modes," World Wide Web Consortium, April 9, 2020, available at https://perma.cc/8SLY-NZ66.

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these public discussions, I expect that website developers are aware that browsers do not identify whether a user is in Regular or Private Browsing Mode.

95. In addition, as I discuss in my opening report, Google's public documentation about its Analytics service also provides an extensive description of how the service works. ¹⁴³ For example, public documentation describes how websites can enable Google Analytics services ¹⁴⁴ and which data can be sent to Google. ¹⁴⁵ Notably, I did not find any information in Google Analytics public documentation that suggests that Google Analytics operates differently in Private Browsing Modes. In fact, public documentation implies that Google Analytics operates in Private Browsing Mode. For example, it explains that "[d]ifferent web browsers on the same device, including instances of incognito and private browsing, are counted as unique devices in the Cross Device reports." ¹⁴⁶ Thus, based on this publicly available Google document, I expect that Google Analytics customers are aware that the service will attempt to collect information regarding users' visits to the customer's websites, whether or not they do so in Private Browsing Mode.

96. Additionally, it is a common practice to test websites in Private Browsing Modes to see how websites behave when "things like cookies and temp files are not saved." ¹⁴⁷ Mr. Hochman has not identified, and I have not seen, any evidence indicating that website developers are not aware that third-party services such as Google's analytics and advertising

¹⁴³ See, Zervas Affirmative Report, Section V.A.

¹⁴⁴ See e.g., Zervas Affirmative Report, ¶ 88.

¹⁴⁵ See e.g., Zervas Affirmative Report, ¶ 90.

¹⁴⁶ "Limits of User-ID view & Cross Device reports," *Analytics Help, Google*, available at https://perma.cc/BAM5-AYUB.

[&]quot;Strategies for carrying out testing," MDN Web Docs, available at https://perma.cc/F5G6-KN2C.

services will operate in Private Browsing Modes similarly to how they operate in Regular Browsing Modes.¹⁴⁸

V. REBUTTAL TO MR. HOCHMAN'S ASSERTIONS REGARDING USER PROFILES (HOCHMAN OPINION 10)

- 97. In his Opinion 10, Mr. Hochman states that "Google, throughout the class period, created detailed profiles tied to various Google identifiers (that remain undisclosed to users) based on the private browsing information it collected." This statement is flawed as Mr. Hochman ignores that analytics and advertising cookie values sent in Private Browsing Sessions are different from those in Regular Mode Sessions or different Private Mode Sessions, and the cookie values from Private Browsing Sessions cannot be used as a link to the user or her device after the session is closed.
- 98. The "detailed profiles" Mr. Hochman describes are in fact "orphaned" islands of data reflecting browsing activity from just one Private Browsing Session. The data are associated only with a cookie value that is deleted from the user's browser when she closes the Private Browsing Session. For users who do not sign into their Google Accounts (as the class members here), the cookie values set in Private Browsing Mode cannot be used to link the user's activities in a given Private Browsing Session to the user's activities in other Regular or Private Browsing Sessions. This prevents Google from using these cookie values to create a "cradle-to-grave"

As noted in my opening report, Private Browsing Modes restrict certain functionality such as access to cookies and other information from other browser sessions and depending on the browser might block third-party cookies.

Hochman Report, ¶ 11.

¹⁵⁰ Zervas Affirmative Report, ¶¶ 80-84.

¹⁵¹ In my opening report, I conducted systematic testing of whether cookies are shared between Regular and Private Browsing Sessions for popular browser and operating system combinations. For all testing

profile of users," as Plaintiffs allege. 152 Rather, the purported "profiles" based on cookie values, to which Mr. Hochman refers, reflect at most certain browsing activity (visits to websites that use Google services) by an unidentified user during a single Private Browsing Session.

VI. REBUTTAL TO MR. HOCHMAN'S ASSERTION THAT GOOGLE CIRCUMVENTED COOKIE BLOCKERS AND ANTI-TRACKING MEASURES (HOCHMAN OPINION 15)

99. In his Opinion 15, Mr. Hochman asserts that Google attempted "to circumvent efforts by other companies to block Google tracking beacons." As support for this opinion, Mr. Hochman refers to certain features of Google products that he contends circumvent such technologies as Firefox Private Browsing or Apple's Intelligent Tracking Prevention. However, Mr. Hochman's assertion rests on an incomplete basis and fails to acknowledge various aspects of how these Google products function and the purpose they serve.

1. PPID

100. Based on each of the factors described below, I disagree with Mr. Hochman's broad statements that PPID works to circumvent efforts by other companies to block Google tracking beacons. Instead, PPID is an example of Google providing a feature to publishers that is allowed by the Firefox and Apple technologies to which Mr. Hochman refers.

variations, I observed that cookie values stored from prior Regular Mode Sessions are not used in Private Browsing Sessions. Similarly, cookie values set in Private Browsing Session are not carried over to subsequent Regular or Private Browsing Sessions. As a result, these cookie values cannot be used to link the Private Browsing Mode activities to a user or her device after that Private Browsing Session is closed. See, Zervas Affirmative Report, Section IV.C.

Third Amended Class Action Complaint, Chasom Brown, et al., v. Google LLC, United States District Court Northern District of California, February 3, 2022 ("Complaint"), ¶ 93.

¹⁵³ Hochman Report, ¶ 16.

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101. First, Mr. Hochman asserts that "[w]ith the loss of certain Google cookies (e.g., due to blocking of certain Google cookies based on Apple's Intelligent Tracking Prevention ('ITP') or Google's changes to Chrome Incognito Mode), Google mitigates targeting loss by relying on first-party identifiers, such as the PPID available for Google Ad Manager 360 Publishers." ¹⁵⁴ Mr. Hochman asserts that "[t]his identifier is used to identify users that log into publisher websites, and it uniquely identifies a user across all of the user's devices, browsers, and browsing sessions, including private browsing sessions."155 This is incorrect. PPID is not used to uniquely identify a user across all of their devices, browsers, and browsing sessions. To the contrary, PPID is used for "ad frequency capping, audience segmentation, and other delivery controls across devices," as I explained in my opening report. 156 Mr. Hochman's description ignores the fact that PPIDs are first-party identifiers that are not shared among publishers. ¹⁵⁷ Thus, if a user were to sign into two different publishers' websites, even if those publishers both used PPID, the user would not have the same PPID between the two websites. Thus, PPID does not enable a user to be tracked between websites of different publishers and does not serve the same purpose as a third-party cookie.

102. Second, Mr. Hochman fails to consider that PPID is also conditional on websites deciding to use it.¹⁵⁸ Therefore, availability of the PPID to Google depends on (a) a user visiting the website of a publisher that uses PPID; (b) the publisher assigning a PPID for that user, e.g.,

¹⁵⁴ Hochman Report, ¶ 187.

¹⁵⁵ Hochman Report, ¶ 187.

¹⁵⁶ Zervas Affirmative Report, ¶ 110.

¹⁵⁷ "About publisher provided identifiers," *Ad Manager Help*, *Google*, available at https://perma.cc/P6WG-YX4S.

¹⁵⁸ Hochman Report, ¶ 187.

when the user signs in to the website; and (c) the publisher deciding to share the PPID with Google. On the last point, if a publisher decides not to share these with Google, these identifiers will not appear anywhere on Google's systems. 159

- 103. Third, as explained in public Google documentation describing "How PPIDs Work," "the identifier sent to Ad Manager must be hashed or encrypted such that it is meaningless to Google, and it must not be raw personally identifiable information, a raw third-party ID, or a raw device ID." Therefore, PPID values do not include information that can link to a users' identity.
- 104. Fourth, Google requires that users have a way to opt out of personalized ads and blocks the use of PPID for users who choose to do so. If Google detects that a user has opted out of personalized ads, "features permitting the use of PPID for targeting ads to the user's web browser will be disabled."¹⁶¹
- 105. Based on the aspects of the PPID features described above, I do not agree that it is a replacement for third-party cookies or that its use circumvents third-party cookie blockers or any other privacy-oriented features of the Firefox and Apple technologies to which Mr. Hochman refers.

¹⁵⁹ Zervas Affirmative Report, ¶ 110.

¹⁶⁰ "About publisher provided identifiers," *Ad Manager Help, Google*, available at https://perma.cc/P6WG-YX4S.

¹⁶¹ "About publisher provided identifiers," *Ad Manager Help, Google,* available at https://perma.cc/P6WG-YX4S.

2. Enhanced Conversions

Conversions in Analytics and Ads," which he asserts allow non-Google websites to "send personally identifying information such as a user's email address (user's name, home address, and phone number may also be used) to Google to be matched against the same user's Google account information containing the same identifying information." ¹⁶² In my opinion, this is incorrect at least because it suggests that this happens to every user. As described in public documentation, enhanced conversion functionality can only be used if a user is signed into Google when they engage with an ad, ¹⁶³ and also requires that the user enter information (such as an email or a phone number) on the advertiser website. ¹⁶⁴ For instance, the enhanced conversions feature could measure a conversion only if a Google signed-in user engages with an ad, then visits the advertiser's website and enters their email address in the advertiser's website (assuming the advertiser utilizes the enhanced conversions feature).

Mr. Hochman's assertions regarding enhanced conversions are also misleading because, similar to PPID, before enhanced conversion data are sent to Google data are processed by a hashing algorithm that masks user data. Google summarizes the enhanced conversion functionality as [w]ith enhanced conversions for web, first-party customer data such as an email address, name, home address, or phone number is captured in your conversion tracking tags, hashed, sent to Google in its hashed form, and then used to match your customers to Google

¹⁶² Hochman Report, ¶ 209.

[&]quot;About enhanced conversions," Google Ads Help, Google, available at https://perma.cc/6UH8-9Q7X.

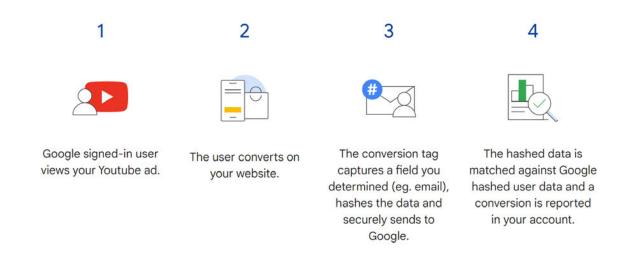
[&]quot;Set up enhanced conversions for web manually with Google Tag Manager", *Google Ads Help, Google*, available at https://perma.cc/CR99-8WUE.

[&]quot;About enhanced conversions," Google Ads Help, Google, available at https://perma.cc/6UH8-9Q7X.

accounts, which were signed-in to when they engaged with one of your ads." The process of how enhanced conversion operates is also illustrated in **Figure 7** below: 166

Figure 7
Enhanced Conversion Flow

Enhanced conversions for web



108. Based on the aspects of the enhanced conversion feature described above, I do not agree that it is a replacement for third-party cookies or that its use circumvents third-party cookie blockers or any other privacy-oriented features of the Firefox and Apple technologies to which Mr. Hochman refers.

[&]quot;About enhanced conversions," Google Ads Help, Google, available at https://perma.cc/6UH8-9Q7X.

VII. REBUTTAL TO MR. HOCHMAN'S OPINIONS REGARDING IMPACT ON USERS (HOCHMAN OPINIONS 26 THROUGH 28)

Mr. Hochman asserts three opinions related to his claims that "Google's attempted interception and collection uniformly impacted all class members." ¹⁶⁷ In his Opinion 26, he asserts that Google "uniformly attempted to intercept all private browsing communications with non-Google websites that have a Google tracking beacon—regardless of which private browsing mode the user employed." ¹⁶⁸ In his Opinion 27, Mr. Hochman asserts that "Google's tracking beacons were so ubiquitous throughout the class period that there is a near certainty that almost every person using the private browsing modes at issue [...] had their private browsing information intercepted by Google, including while visiting non-Google websites without being signed into any Google account." ¹⁶⁹ In his Opinion 28, Mr. Hochman asserts that "Google does not offer users any control to escape Google's tracking beacons," which according to Mr. Hochman are "almost impossible to avoid." ¹⁷⁰ As described below, these statements are incorrect.

110. Mr. Hochman asserts that "Google's attempted interception and collection uniformly impacted all class members," and that "Google designed its tracking and advertising code to be embedded on any website and to be agnostic to the specific browser and device for web browsing." I disagree with these assertions. As detailed in my opening report and further described herein, there are multiple browser settings and extensions available to users that will affect transmissions of At-Issue Data to Google when the user visits a website that makes use of

¹⁶⁷ Hochman Report, Section VIII.I.

¹⁶⁸ Hochman Report, ¶ 27.

¹⁶⁹ Hochman Report, ¶ 28.

¹⁷⁰ Hochman Report, ¶ 29.

¹⁷¹ Hochman Report, Section VIII.I.

¹⁷² Hochman Report, ¶ 308.

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Google's analytics or advertising services. The tags that Google makes available to websites that choose to use those services are also configurable, and there are multiple settings available to those websites that also affect transmissions of At-Issue Data to Google. As a result, to the extent there is an "impact" on purported class members of the transmissions of At-Issue Data in this case, I do not agree that any such impact is "uniform" to all class members, as Mr. Hochman contends.

111. Mr. Hochman further asserts that "Google does not provide users with any tool to escape these Google 'tracking beacons' on non-Google websites." This is incorrect, too. Google and other browser vendors *do* provide tools to users that will affect the flow of At-Issue Data to Google. In Section V of my opening report, I summarized settings and extensions that allow users to change which data are transmitted to Google and other services. In my analysis, I tested the following tools that affect data flow: cookie blocking settings, JavaScript blocking settings and extensions, an extension that allows restricting Google Analytics data flow, and an extension that blocks advertising and other types of content. I found that these tools affect data transmissions of At-Issue Data to Google whether a user is in Regular or Private Browsing Mode. The Even though my analysis is focused on the Chrome browser using the Windows operating system, similar settings and extensions are available on other browsers and operating systems which makes my analysis generalizable to other cases. The analysis presented in my report serves as an example and was not intended as an exhaustive list of settings and extensions that users can use that are

Hochman Report, ¶ 312.

¹⁷⁴ Zervas Affirmative Report, Section V.

See e.g., "Google Analytics Blocker," Firefox Browser Add-Ons, available at https://perma.cc/L3RX-X2A6; Orgera, Scott, "How to Disable JavaScript in Firefox," Lifewire, December 2, 2020, available at https://perma.cc/5GLL-U868.

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available in all popular browsers. Some users do indeed use these tools. ^{176,177} Therefore, I disagree with Mr. Hochman that users cannot affect whether and how At-Issue Data are transmitted to Google while users are in Private Browsing Mode, and I disagree with Mr. Hochman that "there is a near certainty that almost every person" had their private browsing information transmitted to Google.

Mr. Hochman also states that "[t]he Plaintiffs in this case are alleging that Google portrayed private browsing mode, including Incognito mode, as the control to prevent Google from tracking them across non-Google websites." Other than reference to the Plaintiffs' allegations, Mr. Hochman does not provide support for this assertion. As confirmed by the testing described in my opening report, and as stated in **Section VIII** of this report, Private Browsing Modes in Chrome and other browsers operate consistently with how Google describes their operation to users. Further, to the extent Mr. Hochman asserts that Incognito Mode does not provide any privacy protections to users, I disagree. Incognito Mode *does* provide a measure of control and privacy for the user. For example, as described in **Section VIII** of this report, in Incognito mode, cookies existing on the browser are not shared, and new cookies set during the Incognito Mode session are discarded at the end of the session. Therefore, cookies cannot be used to link the user's activity in Incognito Mode with cookie values set in other sessions.

¹⁷⁶ Zervas Affirmative Report, ¶ 136.

Schneier, Bruce, "Data and Goliath: The Hidden Battles to Collect Your Data and Control Your World," W.W. Norton & Company, 2015, p. 40.

Hochman Report, ¶ 312.

VIII. REBUTTAL TO MR. HOCHMAN'S ASSERTIONS REGARDING HOW CHROME'S INCOGNITO MODE OPERATES (HOCHMAN OPINION 29)

In his Opinion 29, Mr. Hochman claims that "Google's Chrome Incognito mode functioned in ways that were different than represented." Mr. Hochman further claims that "the Incognito Splash Screen represents that 'Chrome won't save the following information: Your browsing history, cookies and site data, information entered in forms.' This statement is false as a technical matter." Mr. Hochman's sole basis for saying that is that he claims "Chrome does save browsing history as well as cookies and site data within Incognito sessions—at a minimum for the duration of the Incognito session." I disagree with Mr. Hochman's statements on these issues for several reasons.

114. First, Mr. Hochman's assertion that data are saved for the duration of the Incognito Mode session is exactly how Google describes Incognito Mode in various publicly available documents. Specifically, Mr. Hochman ignores descriptions from the "Learn More" page that is linked from the Incognito Mode Splash Screen. The "Learn More" page states that "When you first open a new Incognito window, you're creating a new Incognito browsing session. Any Incognito windows you open after that are part of the same session. You can end that Incognito session by closing all open Incognito windows." Further, under the "What Incognito mode does" section, the "Learn More" page states that "[e]ach time you close all Incognito windows, Chrome

¹⁷⁹ Hochman Report, ¶ 320.

¹⁸⁰ Hochman Report, ¶ 320.

¹⁸¹ Hochman Report, ¶ 320.

[&]quot;How Chrome Incognito keeps your browsing private," *Google Chrome Help, Google*, available at https://perma.cc/2YZX-VG2U.

discards any site data and cookies associated with that browsing session."¹⁸³ Further, the Chrome Privacy Notice states that "Chrome won't share existing cookies with sites you visit in incognito or guest mode. Sites may deposit new cookies on your system while you are in these modes, but they'll only be stored and transmitted until you close the last incognito or guest window."¹⁸⁴ Mr. Hochman's description of how Incognito Mode operates is exactly how Google describes it.

Second, the tests I conducted and discussed in Section IV.C.2 of my opening report show that Private Browsing Modes, including Incognito Mode, prevent cookie values from being shared across browsing sessions. Chrome keeps cookie values associated with an individual Incognito Mode Session separate from cookie values set in other sessions, whether those are Incognito Mode or Regular Mode Sessions. My testing confirmed that cookie values set in a Regular Mode Session are not available in a Private Browsing Session, and cookie values set during a Private Browsing Session are not available in subsequent Regular Mode or Private Browsing Sessions. Further, my tests also show that users' browsing history, website logins, and autofill web forms are discarded after a Private Browsing Session has ended. My tests confirmed that Private Browsing Modes such as Incognito work as described to users. Mr. Hochman does not perform any tests that show otherwise. For example, Mr. Hochman did not perform any tests or identify any evidence showing that cookie values associated with Private Browsing Sessions are not discarded once the session is closed, or that Incognito Mode does not conceal a user's browsing activity from other people who may use the same device.

¹⁸³ "How Chrome Incognito keeps your browsing private," *Google Chrome Help, Google*, available at https://perma.cc/2YZX-VG2U.

[&]quot;Google Chrome Privacy Notice," *Google*, September 23, 2021, available at https://perma.cc/SX4Q-3YU4.

¹⁸⁵ Zervas Affirmative Report, Section IV.A.

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116. My tests also confirmed that Private Browsing Modes such as Incognito operate consistent with industry recommendations relating to private browsing. As noted by W3C¹⁸⁶ and discussed in my opening report, "Privacy modes offer some layer of isolation from browsing in regular browsing mode. Specifically, state information (cookies, saved passwords, list of visited sites, and other forms of client-side storage) is not kept between browser sessions. This for example means that on-disk traces should not be retained by the browser between two sessions (which in some cases may potentially still be recovered by other means)." 188

Third, Mr. Hochman asserts that "throughout the class period, Chrome Incognito mode did not sandbox individual windows and tabs. Instead, Google designed Chrome Incognito to function in a way where cookies were shared across all Incognito windows and tabs open at the same time." But this is exactly how Google describes Incognito Mode to users. For example, the "How Chrome Incognito keeps your browsing private" page states "Close all Incognito windows and tabs when you're done browsing. You end a session when you close all Incognito windows, so closing a single tab won't discard your data. If you see a number next to the Incognito icon on your desktop or at the bottom of your browser on a mobile device, you have more than one Incognito window or tab open." 190

¹⁸⁶ "W3C TAG Observations on Private Browsing Modes," *World Wide Web Consortium*, April 9, 2020, available at https://perma.cc/8SLY-NZ66.

¹⁸⁷ Zervas Affirmative Report, Section IV.D.

[&]quot;W3C TAG Observations on Private Browsing Modes," *World Wide Web Consortium*, April 9, 2020, available at https://perma.cc/8SLY-NZ66.

¹⁸⁹ Hochman Report, ¶ 162.

[&]quot;How Chrome Incognito keeps your browsing private," *Google Chrome Help, Google*, available at https://perma.cc/2YZX-VG2U.

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118. Finally, to support these arguments, Mr. Hochman provides an incomplete quote from a former Google engineer, Rory McClelland, in which he omits the text in bold below:

"I would argue that we do store it, just in memory only. One of main misunderstanding (sic) we have with IM is with people not closing their sessions, which would be reasonable if they believed we never store the data. 'Storage' is different from writing to disk, in my opinion at least. Whilst this doesn't make much difference at the local level, it does have an impact on the accumulation of cookies (and sign-ins) that allow the user to be tracked, even in Incognito mode." 191

Mr. McClelland's testimony indicates that there is a distinction between Chrome storing data temporarily in memory versus writing data to disk. I agree. Browsers can store information in temporary memory to enable the browser to function—for example, when a user navigates to a web page, the browser will request and receive the HTML source code for that page. The browser can store the received HTML source code in memory so that it can be executed and the web page rendered for the user. In my opinion, these types of storage are distinct from "saving" information associated with a user's browsing session, which implies that it will be retained even after the browser application is closed. Mr. Hochman has identified no evidence that Chrome Incognito Mode saves a user's browsing history, cookies and site data, or information entered in forms so that it can be accessed after an Incognito Session ends. To the extent Mr. Hochman contends that storing information temporarily in memory constitutes "saving" that information, I disagree.

120. Based on my experience, review of documents, and testing results discussed above and in my opening report, Incognito Mode works as described to users by concealing users' browsing activity from other people who may use the same device, and by ensuring that cookie

¹⁹¹ GOOG-BRWN-00699213.

values generated during the Private Browsing Sessions cannot be used to provide a link to the user's browsing activity in Regular Mode.

IX. OTHER REBUTTALS TO MR. HOCHMAN'S REPORT

A. Mr. Hochman Exaggerates The Complexity Of Developer Tools

- 121. Mr. Hochman argues that Developer Tools ¹⁹² "are not designed for the use by typical Internet users, and they in any case do not provide information regarding exactly what private browsing information is collected by Google, what private browsing information is stored by Google, and/or how that private browsing information is exploited by Google." ¹⁹³ Mr. Hochman further claims that "[i]n my experience, those are not tools that any typical consumer would use or understand." ¹⁹⁴ Mr. Hochman fails to explain what kind of experience makes him come to this conclusion, and he offers no support as to who a "typical user" is and what technology experience they have.
- While Developer Tools are designed for use by website developers, these tools are accessible to all users. For example, Developer Tools of Chrome and other browsers are accessible to a user with just two clicks. When a user right-clicks on the webpage in Chrome, a menu bar is displayed with a limited number of fields, one of which is "Inspect" as is illustrated in **Figure 8** below. After clicking on the "Inspect" field, the Chrome Developer Tools window will be opened. Alternatively, users can navigate to Developer Tools in Chrome by clicking on the three vertical

¹⁹² I refer to Developer Tools as a collection of website inspection tools available in all popular browsers. See e.g., "Chrome DevTools," *Chrome Developers, Google,* available at https://perma.cc/9T24-5L9C; "What are browser developer tools?" *MDN Web Docs,* available at https://perma.cc/SL8Y-WSFP.

¹⁹³ Hochman Report, ¶ 135.

¹⁹⁴ Hochman Report, ¶ 87.

dots at the top right corner of the Chrome browser, expanding the "More tools" sub-menu, and clicking on "Developer Tools," or by simply pressing "Ctrl + Shift + I," as illustrated in **Figure 9**.

Figure 8
Accessing Developer Tools In Chrome Via "Inspect"





Figure 9
Accessing Developer Tools In Chrome Via "Ctrl+Shift+I"

123. Mr. Hochman also uses Developer Tools in his analysis of data that Chrome transmits to various domains in Incognito Mode, yet fails to explain why Developer Tools are adequate for that purpose but not others. ¹⁹⁵ In my opening report, I used Chrome Developer Tools to illustrate the types of data, such as cookie values, that are stored and transmitted when browsing in Regular and Incognito Modes. ¹⁹⁶ Observing that certain data are sent to Google when browsing a non-Google website does not require in-depth understanding of web technologies; a user can just type "google" in the respective search bar in the "Network tab" of Developer Tools as I illustrated in **Figure 10**. In fact, Chrome Developer Tools offers a "Help" webpage, accessible via a menu in

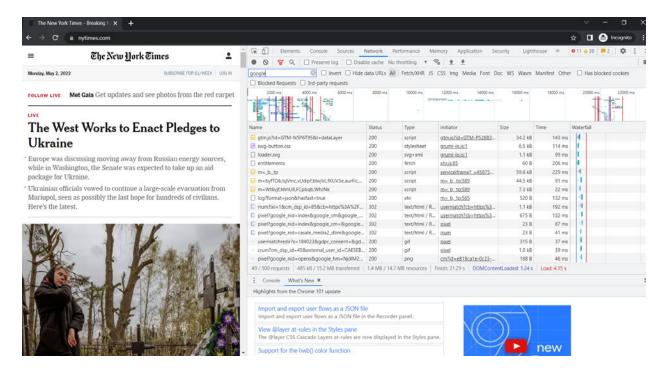
American Nationalist: Part 2 How Tucker Carlson reshaped

¹⁹⁵ Hochman Report, ¶ 87.

 $^{^{196}~}$ See e.g., Zervas Affirmative Report, $\P\P$ 63, 65-66.

the Developer Tools window, which explains the program to unfamiliar users. ¹⁹⁷ Additionally, the "Inspect Network Activity" page includes a video explaining how to search for specific transmissions. ¹⁹⁸

Figure 10
Searching For Google-Related Transmission



While many users may not be inclined to use Developer Tools, some users will. For example, users who want to review the technical details of a particular webpage or are interested in learning how websites and browsers work may use these tools to observe HTTP transmissions or view website source code. There are ample resources and support information available about Developer Tools and how to use them, such that holding a technical degree or having a deep

[&]quot;Chrome DevTools," *Chrome Developers, Google,* available at https://perma.cc/9T24-5L9C.

¹⁹⁸ "Inspect network activity," *Chrome Developers, Google*, February 8, 2019, available at https://perma.cc/96JX-HTQF.

technical background is not required for someone to use these tools. Therefore, I disagree with Mr. Hochman's conclusions regarding the complexity of and information available to users of Developer Tools.

B. Mr. Hochman's Statements About Energy Saving And Performance Of Websites Related To Google's Analytics And Advertising Services Are Flawed

- Mr. Hochman argues that "Google's tracking beacons embedded in non-Google websites take up processing, storage, and power/battery resources to run on user devices; thereby increasing user's energy and device costs." Mr. Hochman's support for this conclusion is a single article, which does not even mention Google's analytics and advertising services. 200
- This statement also assumes, without foundation, that in the absence of Google services, websites would not use other services to provide the same or similar functionality. As I explained in my opening report,²⁰¹ there are multiple alternatives that provide the same or similar functionality as the Google services at issue in this case, such as Hotjar,²⁰² Mixpanel,²⁰³ Matomo,²⁰⁴ Piwik PRO,²⁰⁵ and Adobe Analytics.²⁰⁶ Thus, I disagree with Mr. Hochman's

¹⁹⁹ Hochman Report, ¶ 94.

Pearce, Joshua, M., "Energy Conservation with Open Source Ad Blockers," *MDPI*, Vol. 8, No. 2, 2020, available at https://perma.cc/USH9-AQ8F.

²⁰¹ Zervas Affirmative Report, ¶ 87.

[&]quot;Understand how users behave on your site, what they need, and how they feel, fast," *Hotjar*, available at https://perma.cc/PFP2-TD6F.

²⁰³ "Build Better Products," *Mixpanel*, available at https://perma.cc/7AV6-ZBHZ.

[&]quot;Google Analytics alternative that protects your data and your customers' privacy," *Matomo*, available at https://perma.cc/2FG3-BHM7.

²⁰⁵ "Analyze the customer journey across websites and apps," *PIWIK PRO*, available at https://perma.cc/7MRA-9CBF.

²⁰⁶ "Analytics Anywhere in the Customer Journey," *Adobe Analytics, Adobe*, available at https://perma.cc/6DYL-5AH4.

assumption that browsers would somehow operate more efficiently if websites did not use Google's services.

Also, as confirmed by my testing that I present in my opening report, visiting a website typically triggers many other requests beyond the requests to the first-party website and Google. Therefore, Mr. Hochman wrongfully associates all these negative consequences with Google. As an illustrative example, when I visited Plaintiffs' attorneys' website http://www.forthepeople.com/ in Incognito Mode, only 11 percent of the third-party transmissions were to Google-associated domains. This is lower than the number of transmissions to another third-party domain *wistia.com*, which provides video hosting services and accounts for 33 percent of the third-party transmissions. 207,208

C. Mr. Hochman's Assertion That Users Cannot Request Deletion Of Private Browsing Data Incorrectly Assumes That Google Can Identify Specific Users Associated With The Data

Mr. Hochman argues that "[b]ased on my own experience as a Chrome user, and as confirmed by Halavati, Google does not give users the option to delete this data" that Google receives "when a user is in private browsing mode." However, Mr. Hochman's opinion incorrectly assumes that Google can identify the specific users associated with browsing data from Private Browsing Sessions. But it is precisely because cookie values from Private Browsing Sessions in which the user does not sign into a Google account cannot be used as a link to the user or her device after the session is closed that the users are not able to delete that activity. As

²⁰⁷ "The Video Host with the Most," Wistia, available at https://perma.cc/BR2B-UZ9W.

I listed all domains and the corresponding number of observed transmissions in my backup materials.

Hochman Report, ¶ 103.

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Mr. Halavati explained, data from Private Browsing Sessions "are not connected to a user identity" and therefore Google cannot give users the option to delete this information "because it doesn't know to which user they belong."²¹⁰ Indeed, Mr. Hochman's implicit assertion that Google should give users the ability to delete data generated while they were in Private Browsing Mode would require Google to associate that data with the users' Google accounts (including their email addresses and other potentially identifying information), thereby reversing that privacy-enhancing feature of Incognito Mode.

Signed on the 7th day of June, 2022, at Brookline, MA.

Georgios Zervas

²¹⁰ Deposition of Ramin Halavati, January 18, 2022, p. 89:2-3.

Georgios Zervas

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Questrom School of Business Email: zg@bu.edu

595 Commonwealth Ave (Ofc. 605) Homepage: http://people.bu.edu/zg/

Boston, MA 02215 Google Scholar: https://scholar.google.com/citations?user=5L8vEA4AAAAJ

Last updated: Dec. 21, 2021

Employment & Affiliations

Current

Associate Professor of Marketing 2019-to date Questrom School of Business, Boston University, Boston, MA

Faculty Director, MS in Business Analytics 2019-to-date

Questrom School of Business, Boston University, Boston, MA

Founding Member, Faculty of Computing & Data Science 2019-to date

Boston University, Boston, MA

Affiliated Faculty in Computer Science 2016-to date

Boston University, Boston, MA

Visiting Researcher 2013-to date

Microsoft Research New England, Cambridge, MA

Prior

Assistant Professor of Marketing 2013-2019

Questrom School of Business, Boston University, Boston, MA

Visiting Scholar Spring 2018

MIT Sloan, Cambridge, MA

Simons Postdoctoral Fellow 2011-2013

Yale University, New Haven, CT

Advisor: Joan Feigenbaum

Affiliate at the Center for Research & Computation in Society 2011-2013

Harvard University, Cambridge, MA

Research Scientist 2006-2012

CogoLabs Inc., Cambridge, MA, USA

Cofounder 2000-2005

Perlfect Solutions, London, UK

Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University

Education

Ph.D. Computer Science

2005-2011

Boston University, Boston, MA, USA.

Thesis: Data-Driven Analysis of Electronic Commerce Systems. *Advisors*: John W. Byers (BU) & Michael Mitzenmacher (Harvard).

M.A. Interactive Media

London College of Communication, London, UK.

Thesis: Automatic Website Generation Using Genetic Algorithms.

Advisor: Alan Sekers.

M.Sc. Computer Science

Imperial College, London, UK.

Thesis: Thesis: Advanced Clustering Algorithms.

Advisor: Stefan Rüger.

B.Eng. Computer Science

Imperial College, London, UK.

Thesis: Object Linking & Embedding for Linux.

Advisor: Steffen van Bakel.

Publications

Journals

1. Shrabastee Banerjee, Chris Dellarocas Chris, and Georgios Zervas

Interacting User-Generated Content Technologies: How Questions and Answers Affect Consumer Reviews.

Journal of Marketing Research, (2021);58(4): 742-761.

2. Georgios Zervas, Davide Proserpio, and John W. Byers

A first look at online reputation on Airbnb, where every stay is above average *Marketing Letters*, (2020): 1-16.

3. Giana Eckhardt, Mark Houston, Baojun Jiang, Cait Lamberton, Aric Rindfleisch, and Georgios Zervas Marketing in the Sharing Economy

Journal of Marketing, 83.5 (2019): 5-27.

4. Giana Eckhardt, Mark Houston, Baojun Jiang, Cait Lamberton, Aric Rindfleisch, and Georgios Zervas Marketing in the Sharing Economy

Journal of Marketing, 83.5 (2019): 5-27.

5. Davide Proserpio, Wendy Xu, and Georgios Zervas

You Get What You Give: Theory and Evidence of Reciprocity in the Sharing Economy Quantitative Marketing and Economics, 16(4), (2018): 371-407.

6. Georgios Zervas, Davide Proserpio, and John W. Byers

The Rise of the Sharing Economy: Estimating the Impact of Airbnb on the Hotel Industry *Journal of Marketing Research*, 54, no. 5 (2017): 687-705.

- Finalist for the 2018 Paul E. Green Award.

A-2

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7. Davide Proserpio and Georgios Zervas

Online Reputation Management: Estimating the Impact of Management Responses on Consumer Reviews

Marketing Science, 36, no. 5 (2017): 645-665

- Finalist for the 2018 John D. C. Little Award.

8. Michael Luca, and Georgios Zervas

Fake It Till You Make It: Reputation, Competition, and Yelp Review Fraud

Management Science, 62, no. 12 (2016): 3412-3427

Full Papers in Peer-reviewed Conferences with Proceedings

1. Ceren Budak, Sharad Goel, Justin M. Rao, and Georgios Zervas

Understanding Emerging Threats to Online Advertising

In Proceedings of the Sixteenth ACM Conference on Economics and Computation (EC '16). ACM, 2016.

2. John Byers, Michael Mitzenmacher, and Georgios Zervas

The Daily Deals Marketplace: Empirical Observations and Managerial Implications

In ACM SIGecom Exchanges, Vol. 11, No. 2, December 2012, Pages 29–31.

3. Joan Feigenbaum, Michael Mitzenmacher, and Georgios Zervas

An Economic Analysis of User-Privacy Options in Ad-Supported Services

In *Proceedings of the 8th Workshop on Internet & Network Economics*, WINE '12, pages 30–43. Springer Berlin Heidelberg, 2012.

4. John W. Byers, Michael Mitzenmacher, and Georgios Zervas

The Groupon Effect on Yelp Ratings: A Root Cause Analysis

In Proceedings of the 13th ACM Conference on Electronic Commerce, EC '12, pages 248–265. Valencia, Spain, 2012. ACM.

5. John W. Byers, Michael Mitzenmacher, and Georgios Zervas

Daily Deals: Prediction, Social Diffusion, and Reputational Ramifications

In Proceedings of the 5th ACM international conference on Web Search and Data Mining, WSDM '12, pages 543–552. Seattle, WA, USA, 2012. ACM.

6. John W. Byers, Brent Heeringa, Michael Mitzenmacher, and Georgios Zervas.

Heapable Sequences and Subsequences

In Proceedings of the Workshop on Analytic Algorithmics and Combinatorics, ANALCO '11, pages 33–44, San Fransisco, CA, USA, 2011. ACM.

7. John W. Byers, Michael Mitzenmacher, and Georgios Zervas

Information asymmetries in pay-per-bid auctions

In Proceedings of the 11th ACM conference on Electronic Commerce, EC '10, pages 1–12, New York, NY, USA, 2010. ACM.

8. John W. Byers, Michael Mitzenmacher, and Georgios Zervas

Adaptive Weighing Designs for Keyword Value Computation

In Proceedings of the third ACM international conference on Web search and data mining, WSDM '10, pages 331–340, New York, NY, USA, 2010. ACM.

9. Nikolaos Laoutaris, Georgios Zervas, Azer Bestavros, and George Kollios

The Cache Inference Problem and its Application to Content and Request Routing

In Proceedings of the 26th Annual IEEE Conference on Computer Communications, INFOCOM '07, pages 848–856, Anchorage, AK, USA, 2007. IEEE.

4

10. Georgios Zervas, and Stefan M. Rüger

The Curse of Dimensionality and Document Clustering

In IEEE Seminar, Searching for Information: Artificial Intelligence and Information Retrieval Approaches, pages 19/1–19/3, Glasgow, UK, 1999.

Abstracts in Peer-reviewed Conferences with Proceedings

1. Greg Lewis and Georgios Zervas

The Supply and Demand Effects of Review Platforms

In Proceedings of the 2019 ACM Conference on Economics and Computation (EC '19)., pp. 197-197. ACM, 2019.

2. Shrabastee Banerjee, Chris Dellarocas, and Georgios Zervas

Interacting User Generated Content Technologies: How Q&As Affect Ratings & Reviews

In Proceedings of the 2017 ACM Conference on Economics and Computation (EC '17)., pp. 539-539. ACM, 2017.

3. Georgios Zervas, Davide Proserpio, and John W. Byers

The Impact of the Sharing Economy on the Hotel Industry: Evidence from Airbnb's Entry Into the Texas Market

In Proceedings of the 2015 ACM Conference on Economics and Computation (EC '15)., pp. 637-637. ACM, 2015.

4. Davide Proserpio and Georgios Zervas

Online Reputation Management: Estimating the Impact of Management Responses on Consumer Reviews

In Proceedings of the 2015 ACM Conference on Economics and Computation (EC '15)., pp. 79-79. ACM, 2015.

Invited Articles

1. Davide Proserpio and Georgios Zervas

Replying to Customer Reviews Results in Better Ratings

Harvard Business Review, Feb. 14, 2018.

Working Papers

Greg Lewis, Bora Ozaltun, and Georgios Zervas
 Maximum Likelihood Estimation of Differentiated Products Demand Systems

2. Luis Armona, Greg Lewis, and Georgios Zervas

Learning Product Characteristics and Consumer Preferences from Search Data

3. Stephan Seiler, Song Yao, Georgios Zervas

Causal Inference in Word-of-Mouth Research: Methods and Results

4. Chiara Farronato and Georgios Zervas

Consumer Reviews and Regulation: Evidence from NY Restaurants

5. Greg Lewis and Georgios Zervas

The Welfare Impact of Consumer Reviews: A Case Study of the Hotel Industry

6. Greg Lewis and Georgios Zervas

Supply and Demand Responses to Consumer Review Platforms

Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University

Grants, Awards, & Honors

1. Marketing Science Institute (MSI) Young Scholars 2019 2. Dean's Research Scholar, Questrom School of Business 08/2018 3. Shahdadpuri Research Award, Questrom School of Business 10/2017 4. Hariri Institute Graduate Fellowship 6/2015 (\$25,000 award) 5. Google Faculty Research Award 2/2015 (\$35,000 unrestricted gift, plus \$10,000 in Google Cloud credits) 6. Hariri Institute Junior Faculty Fellow 2013-2015 7. Hariri Institute Research Grant 1/2013 Principal Investigator, with co-PI John W. Byers (\$26,500) 8. Departmental Research Achievement Award, Computer Science Dept., Boston U. 2010-2011

Student Advising

Hannah Catabia, PhD Student, Computer Science Dept., Co-advisor
 Philip Zhao, PhD Student, Marketing Dept., Advisor
 Shrabastee Banerjee, PhD Student, Marketing Dept., Advisor
 Placement: Tilburg University, Marketing
 Davide Proserpio, PhD Student, Computer Science Dept., Co-advisor
 Placement: USC Marshall, Marketing

Presentations and Invited Talks

Learning Market Structure & Consumer Preferences from Search Data: An Application to Hotel Demand Estimation

Conferences:

- Marketing Science 2019, Rome, Italy

06/20/2019

5

Consumer Reviews and Regulation: Evidence from NY Restaurants

Academia:

10/04/2021
07/31/2021
04/07/2021
10/30/2020
10/23/2020
02/03/2018

Conferences:

- Marketing Science 2018, Philadelphia, PA 06/14/2018

Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University	6
 BU Data Science Day, Boston University, Boston MA Digital, Mobile Marketing, and Social Media Analytics Conference, NYU, New York, NY Marketing Science, USC Marshall, Los Angeles, CA Health Sector Data Blitz, Questom School of Business, Boston, MA Marketing Analytics and Big Data conference, Columbia University, New York, NY 	01/26/2018 09/12/2017 06/10/2017 03/11/2017 16/09/2017
The Welfare Impact of Consumer Reviews: A Case Study of the Hotel Industry	
Academia: - HEC, Paris, France - Duke Fuqua, Durham, North Carolina - Harvard Business School, Boston, MA - NYU Stern, New York, NY - Columbia GSB, New York, NY - USC Marshall, Los Angeles, CA - Stanford GSB, Palo Alto, CA - Michigan Ross, Ann Arbon, MI - University of Toronto Rotman, Toronto, ON - University of Chicago Booth, Chicago, IL	11/07/2019 05/01/2019 03/12/2019 02/14/2019 10/16/2018 4/14/2017 4/12/2017 4/10/2017 2/17/2017 1/31/2017
Wharton, Philadelphia, PAMIT Economics Dept., Cambridge, MA	1/25/2017 10/24/2016
Conferences: - QME 2016, Kellogg School of Management, Evanston, IL - SCECR 2016, Naxos, Greece - Greater China Conference on Mobile Big Data Marketing, Hong Kong - Marketing Science 2016, Shanghai, China	09/01/2016 06/24/2016 06/13/2016 06/16/2016
Online Reputation Management: Estimating the Impact of Management Responses on C views.	Consumer Re-
Academia: - Havard EconCS Seminar, Cambridge, MA - Hebrew University, Computer Science dept., Jerusalem, Israel	10/02/2015 06/14/2015
The Rise of the Sharing Economy: Estimating the Impact of Airbnb on the Hotel Industry	y
Conferences: - Open & User Innovation Conference 2015, Harvard Business School, Boston MA - CODE@MIT, Cambridge MA - Marketing Science 2015, Baltimore - NYU 2015 Conference on Digital Big Data, Smart Life, Mobile Marketing Analytics	08/03/2016 10/16/2015 05/20/2015 23/10/2015
Academia: - Simon Business School, University of Rochester	2/29/2016

11/18/2015

Industry:

- Microsoft Research New England

09/16/2011

11/18/2011

02/11/2012

- New York Computer Science and Economics Day (*Poster session.*)

- ACM WSDM 2012

- Cambridge Area Economics and Computation Day (Poster session.)

8

Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University

Academia:	/ /
 Harvard University, School of Eng. & Appl. Sci., Joint EconCS/Theory Seminar Boston University, Mathematics Dept., Statistics and Probability Seminar 	10/20/2011 11/17/2011
- Columbia University, Computer Science Dept., Seminar	12/08/2011
Industry:	
- IBM Research, Hawthorne, NY, Seminar	12/07/2011
- Microsoft Research New England, Economics Research Working Group	10/14/2011
Information Asymmetries in Pay-Per-Bid Auctions: How Swoopo Makes Bank	
Conferences:	
- ACM EC 2010	06/09/2010
Academia:	
- Boston University, Computer Science Dept., Theory Seminar	03/19/2010
- Harvard University, School of Eng. & Appl. Sci., Joint EconCS/Theory Seminar	03/29/2010
 Northeastern University, Coll. of Comp. & Inf. Sci., Graduate Student Seminar Williams College, Computer Science Dept., Invited Colloquium 	04/03/2010 10/22/2010
Adaptive Weighing Designs for Keyword Value Computation	10/22/2010
Conferences:	
- ACM WSDM 2010	02/06/2010
	, ,
Academia: - Boston University, Computer Science Dept., Networking Reading Group	02/08/2010
- Boston University, Computer Science Dept., Networking Reading Group - Boston University, Computer Science Dept., CS565 Data Mining, Guest Lecture	03/23/2010
Teaching	
1. BA810: Supervised Machine Learning (44 students)	Fall 2019
2. BA810: Supervised Machine Learning (42 students)	Fall 2019
3. MK476: Machine Learning for Business Analytics (26 students)	Spring 2019
4. MK824: Machine Learning for Business Analytics (44 students)	Spring 2019
5. MK824: Machine Learning for Business Analytics (40 students)	Spring 2018
6. MK824: Machine Learning for Business Analytics (43 students)	Spring 2017
7. MK323: Marketing Management (49 students)	Spring 2017
8. MK323: Marketing Management (48 students)	Fall 2015
9. MK323: Marketing Management (50 students)	Fall 2015
10. MK323: Marketing Management (47 students)	Fall 2014
11. MK323: Marketing Management (47 students)	Fall 2014
12. MK323: Marketing Management (49 students)	Fall 2013
13. MK323: Marketing Management (50 students)	Fall 2013

Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University

Course Development

MK476, MK842, and BA810 are courses that I developed that introduce undergraduate, MBA, and MSBA students to machine learning methods with applications in business analytics.

Service

Editorial Review Board Marketing Science	2020-to-date
Steering Committee Member Rafik B. Hariri Institute for Computing, Boston University	2019–to-date
Editorial Review Board Journal of Marketing	2019–to-date
Editorial Review Board Journal of Marketing Research	2019–to-date
Associate Editor ACM Transactions on Economics and Computation	2019-to date

Program committees: EC 2021 (Program Committee), EC 2020 (Senior Program Committee), WebConf 2020, EC 2019 (Senior Program Committee), EC 2018 (Senior Program Committee), EC 2018, WWW 2018, ICIS 2018, EC 2017 (Senior Program Committee), EC 2016 (Senior Program Committee), WWW 2016 (Senior Program Committee), ICIS 2016, SCECR 2016, EC 2015, WSDM 2015, WWW 2015, AMMA 2015, COBE 2015, EC 2014, WSDM 2014, WWW 2014, ICWSM 2014, WWW 2013, WSDM 2013, EC 2012.

Ad-hoc reviewer: Management Science, Marketing Science, Journal of Marketing Research, Information Systems Research, Games and Economic Behavior, Review of Industrial Organization, Operations Letters, Management Information Systems Quarterly, Journal of Public Economics, Manufacturing & Service Operations Management.

Media coverage

1.	Some Smiling Faces in Online Customer Testimonials Are Stock Photos The Wall Street Journal	05/16/2019
2.	Why ranting on Yelp is the wrong way to complain about awful service The Boston Globe	04/03/2018
3.	Does a 'Sharing Economy' Foster Better Behavior? PC Magazine	03/27/2018
4.	For Hotels, Online Reviews Really Matter to the Bottom Line The Wall Street Journal	11/18/2016
5.	Don't Necessarily Judge Your Next E-Book By Its Online Review NPR All Things Considered	10/26/2015
6.	Five-star fakes The Economist	10/24/2015

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Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University

7.	Ratings Now Cut Both Ways, So Don't Sass Your Uber Driver The New York Times	01/30/2015
8.	Airbnb, Uber, Lyft: de l'économie collaborative au business du partage Le nouvel Observateur	08/16/2014
9.	Airbnb versus hotels: Room for all, for now The Economist	04/26/2014
10.	Keeping crowdsourcing honest: can we trust the reviews? BBC News	02/18/2014
11.	Why It's So Hard to Figure Out the Sharing Economy's Winners and Losers The Atlantic Cities	02/10/2014
12.	Sharing Is Caring, Unless It Costs You Your Job The New York Times Bits Blog	02/05/2014
13.	Yelp Reviews: Can You Trust Them? BU Today	11/04/2013
14.	Fake reviews on Yelp?! Don't worry, we've got your back Yelp Official Blog	09/27/2013
15.	Yelp deems 20% of user reviews 'suspicious' Marketwatch, The Wall Street Journal	09/24/2013
16.	Yelp admits a quarter of submitted reviews could be fake BBC News	09/13/2013
17.	Underdog Businesses Are More Likely to Post Fake Yelp Reviews Harvard Business Review Blog Network	08/30/2013
18.	How Good Groupon Leads to Bad Yelp The Freaknomics Blog	03/11/2013
19.	For Some Businesses, Daily Deals Have A Dark Side NPR Morning Edition	07/06/2012
20.	Using Groupon Deals? Your Yelp Rating May Suffer The Huffington Post	04/11/2012
21.	Help for Yelp BU Today	11/09/2011
22.	Groupon IPO: An Internet star falls to Earth Christian Science Monitor	10/23/2011
23.	Is Groupon Bad For Business? WBUR	10/18/2011
24.	Groupon: Bad for Business? BU Today	10/05/2011
25.	Groupon's Morning After Problem Time Magazine	10/04/2011

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Georgios Zervas, Associate Professor of Marketing, Questrom School of Business, Boston University	11
26. Coupon Sites Are a Great Deal, but Not Always to Merchants The New York Times	10/02/2011
27. Groupon Deals May Hurt Your Yelp Ratings The Atlantic	09/12/2011
28. Study: Daily Deals Hurt Businesses' Reputations The Wall Street Journal, "In Charge" blog	07/06/2011
29. Groupon's Hidden Influence on Reputation The MIT Technology Review	09/12/2011

APPENDIX B LIST OF PRIOR EXPERT TESTIMONY FOR DR. GEORGIOS ZERVAS

Calhoun et al. v. Google LLC, U.S. District Court for the Northern District of California – San Jose Division, Case No. 5:20-cv-05146

Expert Report (December 2021) and Deposition Testimony (January 2022).

Appendix C

Materials Considered

Legal Documents

Deposition of Justin Schuh, January 6, 2022.

Deposition of Michael Kleber, March 18, 2022.

Deposition of Ramin Halavati, January 18, 2022.

Deposition of Rory McClelland, February 18, 2022.

Expert Report of Dr. Georgios Zervas, April 15, 2022.

Expert Report of Jonathan E. Hochman, April 15, 2022.

Third Amended Class Action Complaint, Chasom Brown, et al., v. Google LLC, United States District Court Northern District of California, February 3, 2022.

Bates Stamped Document

GOOG-BRWN-00699213.

Academic Literature

Ahmad, Nadim, and Paul Schreyer, "Measuring GDP in a Digitalized Economy," *OECD Statistics Working Papers*, No. 2016/07, 2016, available at https://perma.cc/GNV6-GHRX.

Bekh, Alona, "Advertising-based Revenue Model in Digital Media Market," *Ekonomski vjesnik/Econviews - Review of Contemporary Business, Entrepreneurship and Economic Issues*, Vol. 33, No. 2, 2020, available at https://perma.cc/W7QP-YTPM.

Benzell, Seth G., Guillermo Lagarda, and Marshall Van Alstyne, "The Impact of APIs on Firm Performance," *Boston University Questrom School of Business Research Paper*, available at https://perma.cc/5FRY-WTSF.

Berman, Ron, and Ayelet Israeli, "The Value of Descriptive Analytics: Evidence from Online Retailers," *Harvard Business School*, Working Paper 21-067, 2021, available at https://perma.cc/B7JY-V3UX.

Brynjolfsson, Erik and Joo Hee Oh, "The Attention Economy: Measuring the Value of Free Digital Services on the Internet," *Thirty Third International Conference on Information Systems, Orlando 2012*, 2012, available at https://perma.cc/E2TZ-A6J9.

Garett, Renee et al., "A Literature Review: Website Design and User Engagement," *Online journal of communication and media technologies*, Vol. 6, No. 3, 2016, available at https://perma.cc/PPC7-PWCM.

Greenwood, Jeremy et al., "You Will': A Macroeconomic Analysis of Digital Advertising," *Economics of Digital Services @ Penn*, 2021, available at https://perma.cc/ZX8P-9LC2.

Klym, Natalie and David Clark, "The Future of the Ad-Supported Internet Ecosystem," *MIT Internet Policy Research Initiative*, 2019, available at https://perma.cc/S6LC-KHPJ.

Nakamura, Leonard, Jon Samuels, and Rachel Soloveichik, "Valuing 'Free' Media in GDP: An Experiment Approach," *Federal Reserve Board of Philadelphia Working Paper*, No. 16-24, 2016, available at https://perma.cc/4HMJ-7D3R.

Pearce, Joshua, M., "Energy Conservation with Open Source Ad Blockers," *MDPI*, Vol. 8, No. 2, 2020, available at https://perma.cc/USH9-AQ8F.

Schneier, Bruce, "Data and Goliath: The Hidden Battles to Collect Your Data and Control Your World," W.W. Norton & Company, 2015.

Tidal, Junior R., "Using Web Analytics for Mobile Interface Development," *New York City College of Technology*, 2013, available at https://perma.cc/Z6Z8-U5MW.

Publicly Available Sources

- "About enhanced conversions," *Google Ads Help*, *Google*, available at https://perma.cc/6UH8-9O7X.
- "About publisher provided identifiers," *Ad Manager Help, Google*, available at https://perma.cc/P6WG-YX4S.
- "About Us: Helping your business leverage the Internet," *Hochman Consultants*, available at https://perma.cc/86E7-A39K.
- "Ad-Supported Internet Brings over \$1 Trillion to the U.S. Economy, Representing 6 Percent of Country's Total GDP, According to IAB Study Led by Harvard Business School Professor," *Interactive Advertising Bureau*, March 15, 2017, available at https://perma.cc/G9BS-85MJ.
- "Ad-Supported vs Subscription: Which is Better," *Aniview*, December 11, 2021, available at https://perma.cc/7NN2-XFEY.
- "Analytics Anywhere in the Customer Journey," *Adobe Analytics*, *Adobe*, available at https://perma.cc/6DYL-5AH4.
- "Analyze the customer journey across websites and apps," *PIWIK PRO*, available at https://perma.cc/7MRA-9CBF.
- "Apple Privacy Policy," *Apple Privacy*, *Apple*, October 27, 2021, available at https://perma.cc/839B-PPM5.
- "Build Better Products," *Mixpanel*, available at https://perma.cc/7AV6-ZBHZ.
- "BuzzFeed's Privacy Policy and Cookie Policy," *BuzzFeed*, October 8, 2021, available at https://perma.cc/4WBC-XSC9.
- "Choose a Plan," *Peacock*, available at https://perma.cc/MLK5-GX59.
- "Chrome DevTools," Chrome Developers, Google, available at https://perma.cc/9T24-5L9C.
- "Cookie Notice," *Reddit*, September 15, 2020, available at https://perma.cc/M3WH-HDL9.

- "Cookie Policy," *Indeed, Inc.*, November 1, 2021, available at https://perma.cc/C6JR-WU5N.
- "Cookie Policy," Gannett, October 5, 2020, available at https://perma.cc/TRQ5-GSPU.
- "Cookie Policy," *Grammarly*, December 30, 2019, available at https://perma.cc/V5MQ-G8B9.
- "Cookie Policy," LinkedIn, June 3, 2022, available at https://perma.cc/K9RY-V8AE.
- "Cookie Policy," *The New York Times*, September 17, 2021, available at https://perma.cc/LN7U-H4Q3.
- "Cookies Policy," *Insider Inc.*, September 4, 2019, available at https://perma.cc/MH9H-5V3Z.
- "Cookies, web beacons, and similar technology ("Cookie Notice")," *eBay Customer Service*, *eBay*, available at https://perma.cc/5FMF-UC3J.
- "cp command in Linux with examples," *GeeksforGeeks*, February 19, 2021, available at https://perma.cc/2TV6-H3DY.
- "Definition of User Agent," W3C, June 16, 2011, available at https://perma.cc/5FCX-K45N.
- "Disable Google Analytics measurement," *Google Analytics*, *Google*, available at https://perma.cc/FXP9-3CGT.
- "Encyclopaedia Britannica, Inc. Privacy Notice," *Encyclopedia Britannica*, November 10, 2021, available at https://perma.cc/57Z7-EHZ5.
- "Google Analytics alternative that protects your data and your customers' privacy," *Matomo*, available at https://perma.cc/2FG3-BHM7.
- "Google Analytics Blocker," *Firefox Browser Add-Ons*, available at https://perma.cc/L3RX-X2A6.
- "Google Chrome Privacy Notice," *Google*, September 23, 2021, available at https://perma.cc/SX4Q-3YU4.
- "Google Chrome," The Keyword, Google, available at https://perma.cc/5QFA-CBFC.
- "Google Privacy Policy," *Google Privacy & Terms*, *Google*, available at https://perma.cc/LYU9-8XTC.
- "Google Publisher Policies: Privacy-related policies: Privacy disclosures," *Google Ad Manager Help, Google*, available at https://perma.cc/G2FU-Z7PK.
- "Hearst.com Privacy Notice," *Hearst Communications*, December 30, 2019, available at https://perma.cc/6SKE-3CK7.
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Appendix D

Privacy Policy Screenshots

I reviewed the top 25 websites for Google Analytics and Google Ad Manager referred to by Mr. Hochman. Except for few instances where a website was not accessible or the privacy policy was not applicable, all websites contained a privacy notice page which was accessible in Private Browsing Mode in Chrome, Edge, and Safari, as illustrated in Figures below for all the examples I discuss in **Section IV.A** of my report. 4,4

¹ See e.g., Hochman Report, ¶ 134.

For example, https://howto.gov/ was not accessible; https://wikia.com/ redirected to https://condenastinternational.com/ redirecte

³ I use macOS since the current version of Safari cannot be used on Windows, but the current versions of Chrome, Edge, and Safari can be used on macOS.

The full review of all accessible websites referred to by Mr. Hochman is included in my backup production.

Figure D.1.1

AccuWeather.com - Chrome

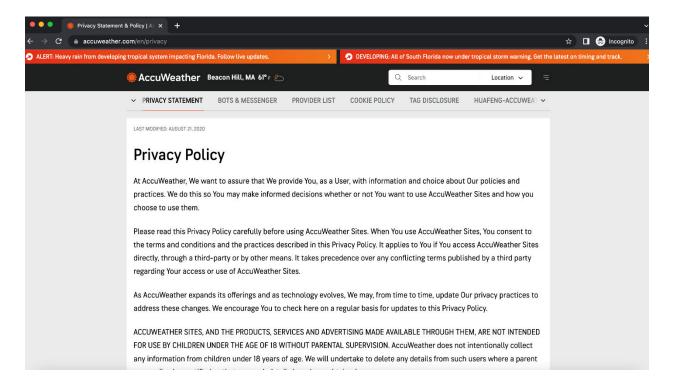


Figure D.1.2

AccuWeather.com - Safari

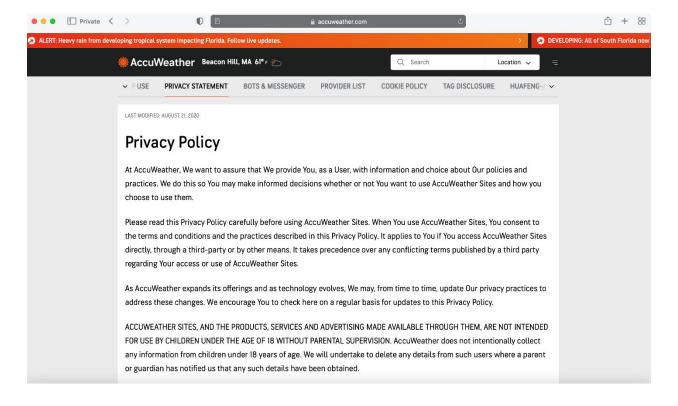


Figure D.1.3

AccuWeather.com - Edge

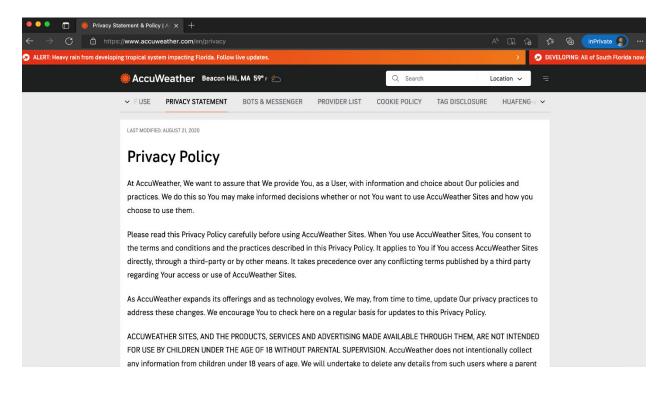


Figure D.2.1

Change.org - Chrome

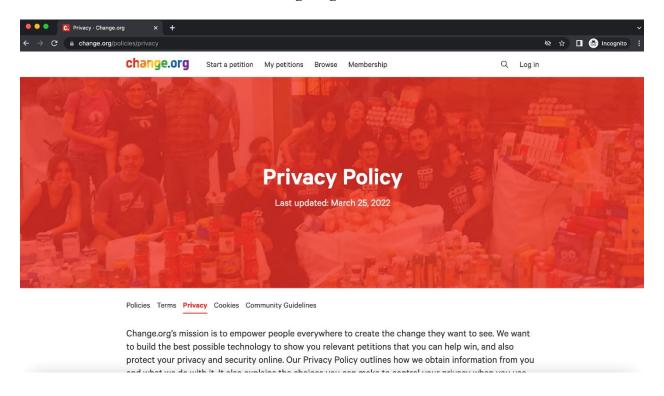


Figure D.2.2

Change.org - Safari

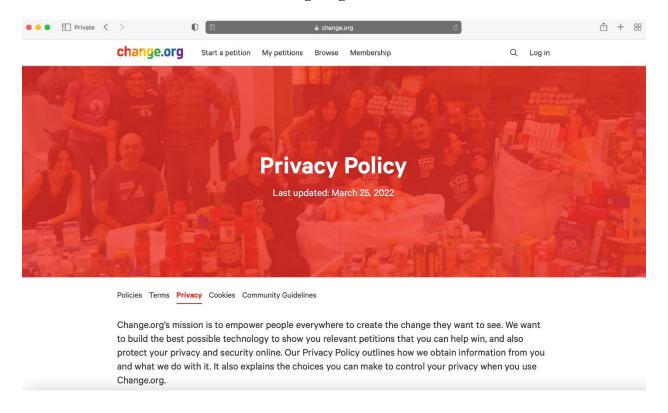


Figure D.2.3

Change.org - Edge

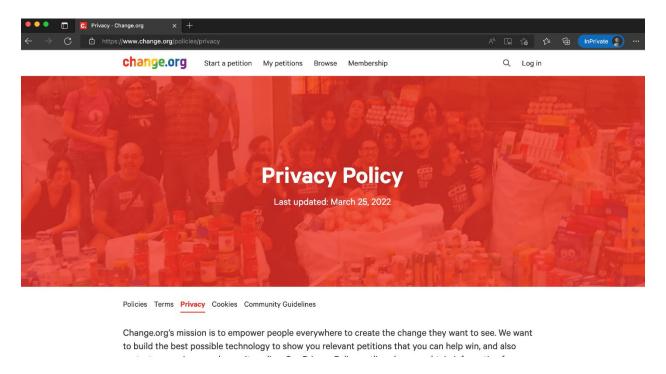


Figure D.3.1

Grammarly.com - Chrome

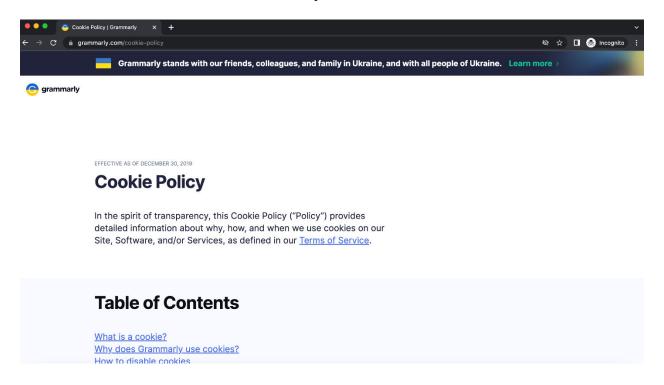


Figure D.3.2

Grammarly.com - Safari

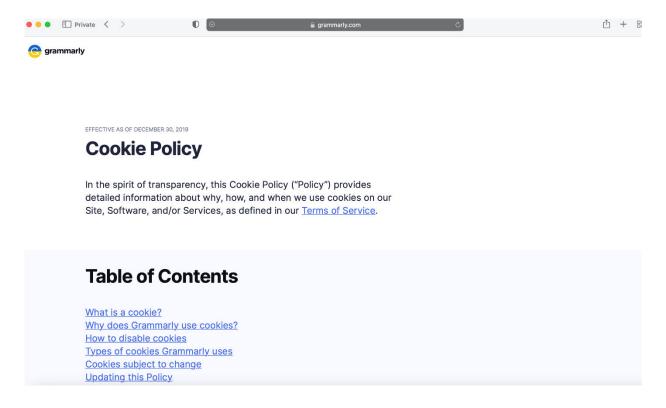


Figure D.3.3

Grammarly.com - Edge

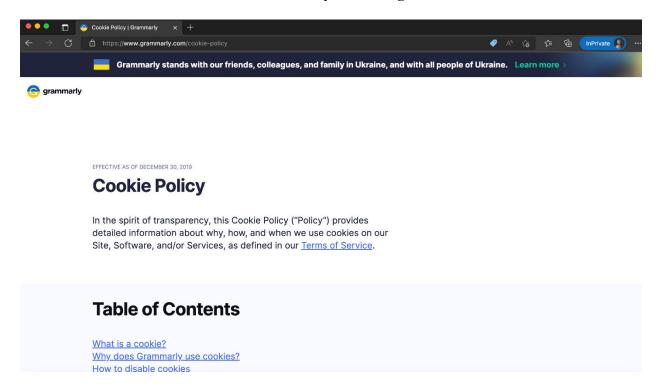


Figure D.4.1

Insider-Inc.com - Chrome⁵



Cookies Policy

Last updated: September 4th, 2019

1. COOKIES POLICY

1.1 This page tells you about the use of Cookies and similar technologies by Insider, Inc., a Delaware corporation (on behalf of itself and its subsidiaries, "us" or "we"), on our websites and other online or mobile applications that link to this Cookies Policy (each a "Site" or collectively "Sites"). Should you have any queries about this policy, please contact us at privacy@insider-inc.com.

1.2 We use these technologies to administer the Sites, analyse trends, to track users' movements around the Sites and to serve targeted advertisements. This page explains what these technologies are and sets out your rights to control our use of them.

1.3 When you first access the Sites, you may receive a message advising you that cookies and similar technologies are in use. By clicking "accept", closing the message, or continuing to browse the Sites, you signify that you understand and agree to the use of these technologies, as described in this Cookies Policy.

1.4 You do not have to accept cookies and consent can be withdrawn at any time (see How to Control Cookies, below). You can change your browser settings to refuse or restrict cookies, and you may delete them after they have been placed on your device at any time. If you do not accept or delete our cookies, some areas of our Sites that you access may take more time to work, or may not function properly.



Insider, Inc. is the owner of the businessinsider.com website.

Figure D.4.2

Insider-Inc.com - Safari⁶



Last updated: September 4th, 2019

1. COOKIES POLICY

1.1 This page tells you about the use of Cookies and similar technologies by Insider, Inc., a Delaware corporation (on behalf of itself and its subsidiaries, "us" or "we"), on our websites and other online or mobile applications that link to this Cookies Policy (each a "Site" or collectively "Sites"). Should you have any queries about this policy, please contact us at privacy@insider-inc.com.

1.2 We use these technologies to administer the Sites, analyse trends, to track users' movements around the Sites and to serve targeted advertisements. This page explains what these technologies are and sets out your rights to control our use of them.

1.3 When you first access the Sites, you may receive a message advising you that cookies and similar technologies are in use. By clicking "accept", closing the message, or continuing to browse the Sites, you signify that you understand and agree to the use of these technologies, as described in this Cookies Policy.

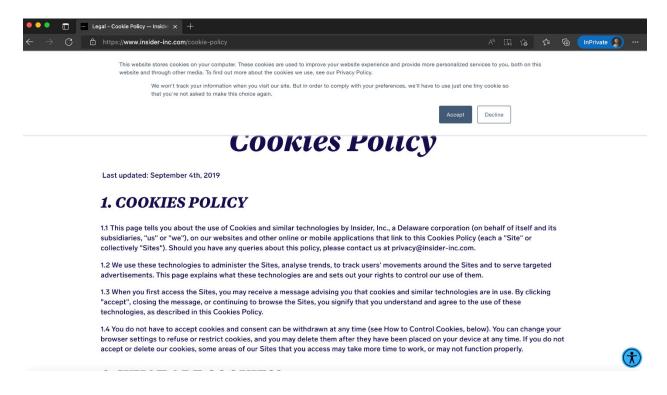
1.4 You do not have to accept cookies and consent can be withdrawn at any time (see How to Control Cookies, below). You can change your browser settings to refuse or restrict cookies, and you may delete them after they have been placed on your device at any time. If you do not accept or delete our cookies, some areas of our Sites that you access may take more time to work, or may not function properly.



⁶ Insider, Inc. is the owner of the businessinsider.com website.

Figure D.4.3

Insider-Inc.com - Edge⁷



Insider, Inc. is the owner of the businessinsider.com website.

Figure D.5.1

LinkedIn.com - Chrome

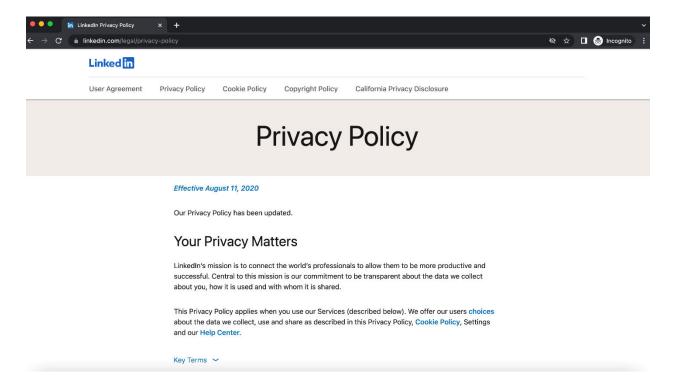


Figure D.5.2

LinkedIn.com - Safari

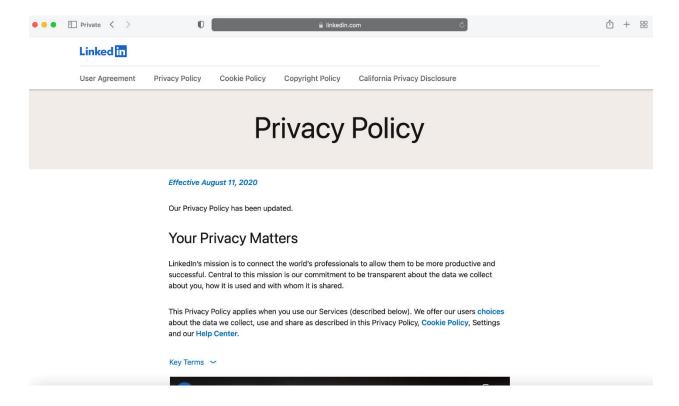


Figure D.5.3

LinkedIn.com - Edge

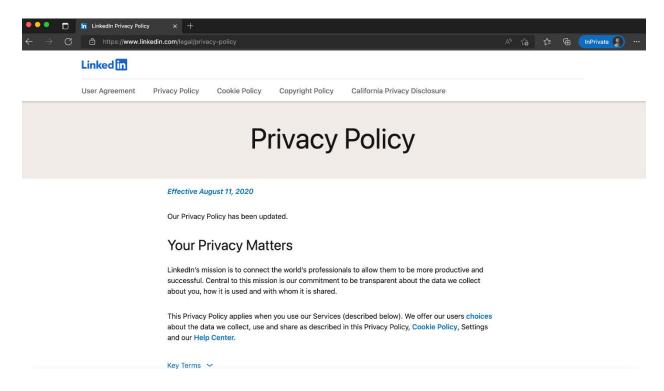


Figure D.6.1

Privy.com - Chrome

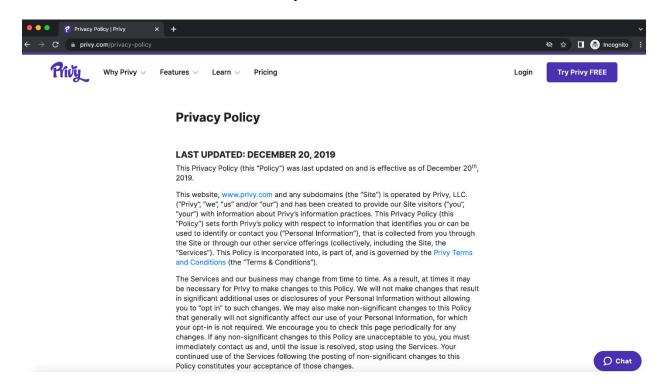


Figure D.6.2

Privy.com - Safari

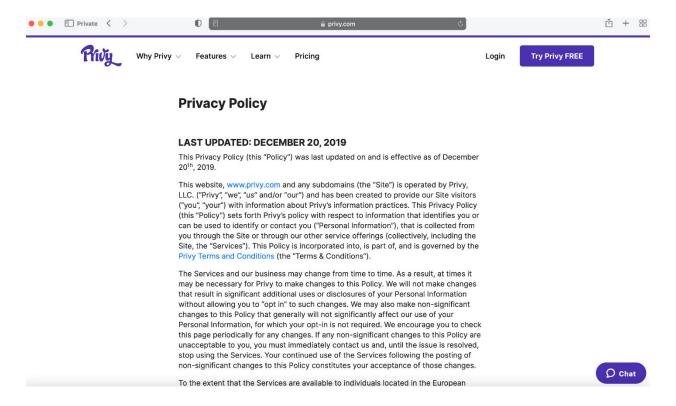


Figure D.6.3

Privy.com - Edge



Privacy Policy

LAST UPDATED: DECEMBER 20, 2019

This Privacy Policy (this "Policy") was last updated on and is effective as of December 20^{th} , 2019.

This website, www.privy.com and any subdomains (the "Site") is operated by Privy, LLC. ("Privy, "we", "us" and/or "our") and has been created to provide our Site visitors ("you", "your") with information about Privy's information practices. This Privacy Policy (this "Policy") sets forth Privy's policy with respect to information that identifies you or can be used to identify or contact you ("Personal Information"), that is collected from you through the Site or through our other service offerings (collectively, including the Site, the "Services"). This Policy is incorporated into, is part of, and is governed by the Privy Terms and Conditions (the "Terms & Conditions").

The Services and our business may change from time to time. As a result, at times it may be necessary for Privy to make changes to this Policy. We will not make changes that result in significant additional uses or disclosures of your Personal Information without allowing you to "opt in" to such changes. We may also make non-significant changes to this Policy that generally will not significantly affect our use of your Personal Information, for which your opt-in is not required. We encourage you to check this page periodically for any changes. If any non-significant changes to this Policy are unacceptable to you, you must immediately contact us and, until the issue is resolved, stop using the Services. Your continued use of the Services following the posting of non-significant changes to



Figure D.7.1

WashingtonPost.com - Chrome



For your choices about your information, you can visit Account

Figure D.7.2

WashingtonPost.com - Safari

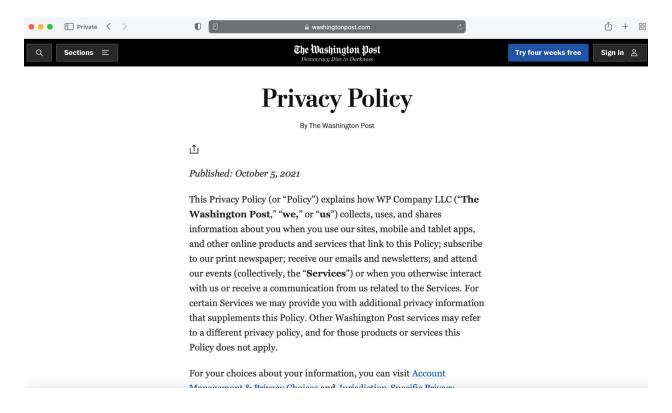


Figure D.7.3

WashingtonPost.com - Edge



our events (collectively, the "Services") or when you otherwise interact with us or receive a communication from us related to the Services. For certain Services we may provide you with additional privacy information that supplements this Policy. Other Washington Post services may refer to a different privacy policy, and for those products or services this

Policy does not apply.

Appendix E

Illustration Of Website With And Without Third-Party APIs

Figure E.1

Apartments.com *With* Google Maps API

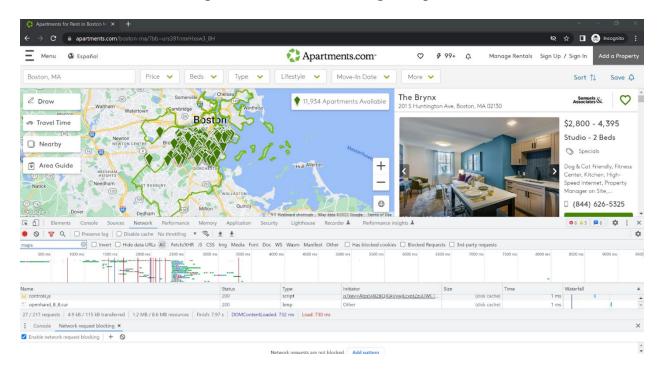


Figure E.2

Apartments.com *Blocking* Google Maps API

